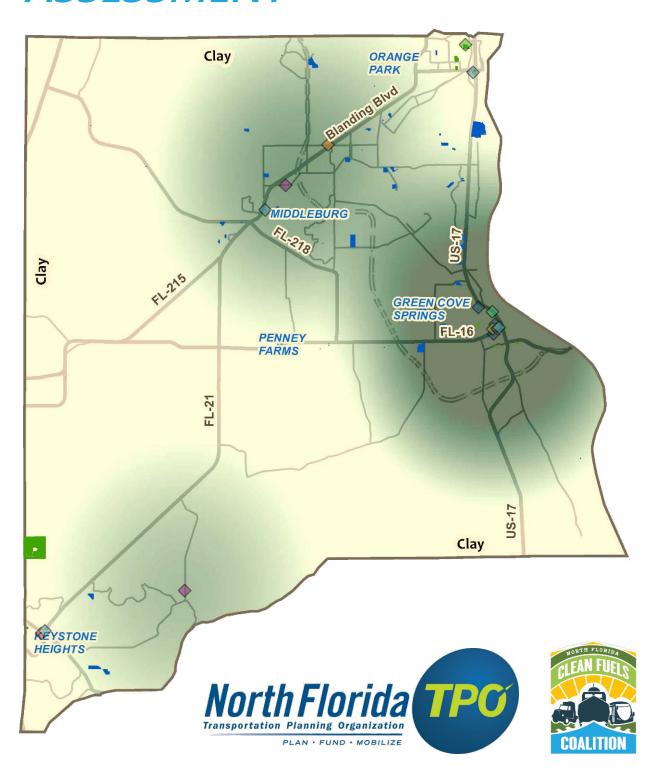
CLAY COUNTY CLEAN FUELS ASSESSMENT



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CLEAN FUELS
ASSESSMENT

2/22/17

Prepared by RS&H, Inc. at the direction of the North Florida TPO



RS&H

TABLE OF CONTENTS

Executiv	ve Summary	1
Introdu	ction	6
Baseline	e	
2.1	Expenditure	8
2.2	Fuel use	<u>C</u>
2.3	Vehicle Miles Travelled	11
2.4	Vintage	12
2.5	Quantities	13
2.6	Replacements Potential	
2.8	Fleet facilities	16
Prelimir	nary Clean Fuels Projects	17
3.1	Summary	17
3.3	Propane (Autogas)	20
3.3	.1 Light and Medium Duty Vehicle Fleet	20
3.3	.3 Transit	22
3.3	.4 School Bus	23
3.3	.5 Police Vehicle Fleet	24
3.4	Electric Vehicles	25
3.5	Compressed Natural Gas (CNG)	27
3.5	.1 Mid and Heavy Duty Vehicle Fleet	27
3.5	.2 Transit	29
3.5	.3 School Bus	30
3.6	Biodiesel	31
Clean F	uels Infrastructure	32
4.1	Alternative Fuels Locations	32
4.2	Compressed Natural Gas	33
4.3	Electric Vehicles	35
Append	dices	36
5.1	Data Limitations, transformations and assumptions	36
5.2	Clean Fuels Projects Financial Models	36
5.3	Clean Fuels Infrastructure GIS Maps	36

LIST OF TABLES

Table 1: Average Road Fuel Use by Vehicle Type (gALLONS pER yEAR)	10
Table 2: Average Fuel Economy (Miles Per Gallon) by Fuel and Vehicle Type	10
Table 3: Annual Average Vehicle Miles (Millions) by Fuel and Vehicle Type	12
Table 4: Road Vehicles by Organization by fuel by Type (i.e. Weight class)	13
Table 5: stated Potential replacements over the next 5-6 years by Organization	14
Table 6: Technical Potential Replacements by Organization	15
Table 7: Fleet Locations	16
Table 8: County Fueling Locations	16
Table 9: Clean Fuels Projects, Base Case	17
Table 10: Autogas Light and Mid-Duty Vehicle Fleet Project Cost-Effectiveness Summary	20
Table 11: Base Case and Technical Potential Vehicle Replacement by Organization for Autogas	21
Table 12: Autogas Transit Vehicle Fleet Project Cost-Effectiveness Summary	22
Table 13: Autogas School Bus Vehicle Fleet Project Cost-Effectiveness Summary	23
Table 14: Autogas Police Vehicle Fleet Project Cost-Effectiveness Summary	24
Table 15: Electric Passenger Vehicle Fleet Project Cost-Effectiveness Summary	
Table 16: Base Case and Technical Potential Vehicle Replacement by Organization for Electricity	26
Table 17: CNG Mid and Heavy Duty Truck Fleet Project Cost-Effectiveness Summary	
Table 18: Base case and technical Potential Vehicle Replacement by Organization for Natural Gas	28
Table 19: CNG Transit Fleet Project Cost-Effectiveness Summary	29
Table 20: CNG School Bus Fleet Project Cost-Effectiveness Summary	30
LIST OF FIGURES	
Figure 1: Base Case Alternative Fuel Project Cost-Effectiveness (Discounted Pay Back Period,	
Return on investment and Net Present Value)	2
Figure 2: Jacksonville Transportation Authority's Public CNG Station	3
Figure 3: Chargewell EV Charging Station at the North Florida TPO's Offices IN Jacksonville	7
Figure 4: Road Fuel Expenditure (Dollars) by Vehicle Type	
Figure 5: Road Fuel Expenditure (Dollars) by Fuel type	8
Figure 6: Road Fuel Use (Gallons) by Vehicle Type	9
Figure 7: Road Fuel Use (Gallons) by Fuel Type	9
Figure 8: Annual Vehicle MIles (Millions) by VEhicle Type	11
Figure 9: Annual Vehicle Miles (Millions) by Fuel Fype	11
Figure 10: County fleets by average Model Year (w/ Percentage of Vehicles Eight Years or Older)	12
Figure 11: Road Vehicles by Type (i.e. Weight Class)	
Figure 12: Base Case Alternative Fuel Project Cost-Effectiveness (Discounted Pay Back Period,	
Return on investment and Net Present Value)	18

EXECUTIVE SUMMARY

Clay County public fleet data was assessed to determine the feasibility of transitioning to clean fuels. The public fleet stakeholders included in this analysis include:

- » City of Green Cove Springs
- » City of Keystone Heights
- Clay County Board of County Commissioners
- » Clay County Schools

- » Clay County Sheriff
- Clay County Transit
- » Clay County Utility Authority
- Town of Orange Park

Due to lingering effects of the Great Recession, most county agencies have deferred vehicle replacements in recent years. As result, there is now a unique opportunity to replace fleets with new, clean fuel vehicles.

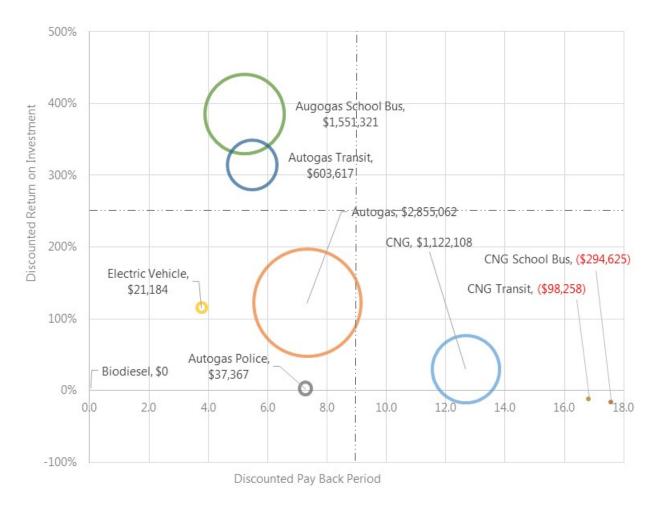
The feasibility of transitioning to compressed natural gas (CNG), propane (Autogas), electricity and biodiesel (B20) was evaluated from technical and financial perspectives, based on the number and age of vehicles, location of fleet vehicles, fuel expenditure, fuel use and vehicle miles travelled.

The preliminary results indicate that each fuel is feasible for particular fleet segments assuming current conditions, as well as most alternative scenarios (e.g. more / less vehicles, high / low future oil prices, higher / lower financial incentives, traditional / public-private project delivery).

- » Autogas: transitions of school bus, transit, police and/or class 1 & 2 truck fleets together or alone may be the most technically and financial feasible projects, with a public-private partnership delivery method (P3) providing the fastest pay back periods.
- Electricity: Transitions of passenger vehicles to electric vehicles (EV) is also technically and financially feasible. Currently the potential for use of EVs is limited by County fleets' willingness to utilize EVs at scale.
- CNG: Transitions of school bus, transit, class 1-3 truck fleets together (but likely not alone) to CNG may also be financially feasible, with public-private partnerships likely to play a role. However, there are concerns about the technical feasibility of any CNG project, given the need to site a fueling facility in a location that could be conveniently utilized by multiple entities.
- B20: Transition of any/all diesel fleet vehicles to biodiesel is technically feasible with little or no new infrastructure. Financial feasibility depends on obtaining B20 at a price equal to or less than the current diesel price.

Figure 1 graphs the estimated cost-effectiveness of the base case projects. Generally, projects involving Autogas show the best financial performance, followed by electricity and some natural gas projects. Compressed natural gas involving solely school bus or transit fleets are not likely to be cost effective.

FIGURE 1: BASE CASE ALTERNATIVE FUEL PROJECT COST-EFFECTIVENESS (DISCOUNTED PAY BACK PERIOD, RETURN ON INVESTMENT AND NET PRESENT VALUE)



New infrastructure will be required to support transition to clean fuels. While most new infrastructure may be conveniently and affordably located "behind the fence," it is likely that CNG infrastructure must be sited centrally and shared by multiple entities, which will present barriers to implementing a CNG project.

Public electric vehicle infrastructure is a regional priority. Ten to 30 new stations are recommended, predominantly in the Orange Park, Fleming Island and Green Cove Springs areas, with other stations located throughout the County to ensure coverage.

1.1 STAKEHOLDER SUMMARIES

Clay County organizations differ significantly in their potential to use alternative fuels. A summary of each organization's potential is discussed below.



FIGURE 2: JACKSONVILLE TRANSPORTATION AUTHORITY'S PUBLIC CNG STATION

1.1.1 City of Green Cove Springs

- Autogas: The City may cost-effectively transition between 37 and 45 Class 1 and 2 trucks and police cruisers to Autogas, including new fueling infrastructure at its current fleet facilities.
- CNG: The City may play a small role (5 to 16 Class 2 and 3 trucks) in a cooperative project to transition County fleets to CNG. Project feasibility is limited by convenient siting of a CNG fueling station.
- Electricity: The City may cost effectively transition up to six passenger vehicles to EVs, including new fueling infrastructure at present fleet locations, depending upon the feasibility of altering present fleet operational assumptions.
- » Biodiesel: The City may cost-effectively utilize B20 in up to 15 Class 2 and 3 diesel trucks.

1.1.2 City of Keystone Heights

Autogas: The City may cost-effectively transition 3 Class 1 and 2 trucks to Autogas, under the condition that another organization locates fueling structure in the vicinity of the City's fleet and consents to the City's use of their infrastructure.

- >> CNG: It is unlikely that CNG use will be feasible for the City.
- **Electricity:** It is unlikely EV use will be feasible for the City in the near future, unless it procures new passenger vehicles.
- Biodiesel: They City may cost-effectively utilize B20 in up to 2 Class 1 and 2 diesel trucks, under the condition that another organization provides fuel in the vicinity of the City's fleet and consents to the City's use of their infrastructure.

1.1.3 Clay County BOCC

- » Autogas: The BOCC may cost-effectively transition between 28 and 222 Class 1 and 2 trucks to Autogas, including new fueling infrastructure at its current fleet facilities.
- CNG: The BOCC may play a key role (16 to 146 Class 1, 2 and 3 trucks) in a cooperative project to transition County fleets to CNG. Project feasibility is limited by convenient siting of a CNG fueling station.
- Electricity: The BOCC may cost-effectively transition up to 24 passenger vehicles to EVs, including new fueling infrastructure at present fleet locations, assuming it is feasible to alter present fleet operational requirements.
- » Biodiesel: The BOCC may cost-effectively utilize B20 in up to 146 Class 1 and 2 diesel trucks.

1.1.4 Clay County Schools

- Autogas: Clay County Schools (CCS) may cost-effectively transition between 114 and 388 Class 1 and 2 trucks and School Buses (66 to 245) to Autogas, including new fueling infrastructure at its current fleet facilities.
- CNG: CCS may play a key role (80 to 273 Class 1 and 2 trucks and school buses) in a cooperative project to transition County fleets to CNG. Project feasibility is limited by convenient siting of a CNG fueling station. It is unlikely that CCS could cost-effectively develop such a project on its own.
- Electricity: The City may cost effectively transition between one and nine passenger vehicles to EVs, including new fueling infrastructure at present fleet locations.
- **Biodiesel:** The City may cost-effectively utilize B20 in between 87 to 254 Class 1 and 2 diesel trucks and school buses.

1.1.5 Clay County Sheriff

- » Autogas: The Clay County Sheriff's Office (CSO) may cost-effectively transition between 240 and 354 Class 1 and 2 trucks and police cruisers (171 to 252 of the total) to Autogas, including new fueling infrastructure at its current fleet facilities.
- CNG: CSO may play a small role (up to 6 Class 1 and 2 trucks) in a cooperative project to transition County fleets to CNG. Project feasibility is limited by convenient siting of a CNG fueling station.
- Electricity: CSO may cost effectively transition up to 7 passenger vehicles to EVs, including new fueling infrastructure at present fleet locations, assuming it is feasible to alter present fleet operational requirements. This does not include vehicles currently programmed as police cruisers.

» Biodiesel: CSO may cost-effectively utilize B20 in up to 6 Class 1 and 2 diesel trucks, under the condition that another organization provides the fuel in the vicinity of the CSO's fleet and consents to the City's use of their infrastructure.

1.1.6 Clay County Transit

- Autogas: Clay County Transit (CCT) may cost-effectively transition between 13 and 36 Class 1 trucks and transit buses to Autogas, assuming it can cooperatively utilize new fueling infrastructure at the municipal fueling locations its uses in Orange Park and Green Cove Springs
- CNG: CCT may play a key role (13 to 36 Class 1 trucks and transit buses) in a cooperative project to transition County fleets to CNG. Project feasibility is limited by convenient siting of a single CNG fueling station. It is unlikely that CCT could cost-effectively develop such a project on its own.
- **Electricity:** It is unlikely that use of EVs will be feasible for the CCT in the near future. However, it should monitor advancements in developing of cost-effective electric transit buses.
- **Biodiesel:** CCT may cost-effectively utilize B20 in between 5 to 14 transit buses, assuming that the fuel is available at the municipal fueling locations in Orange Park and Green Cove Springs.

1.1.7 Clay County Utility Authority

- Autogas: Clay County Utility Authority (CUA) may cost-effectively transition between 36 and 76 Class 1 and 2 trucks to Autogas, including new fueling infrastructure at its current fleet facility.
- CNG: CUA may play a small role (13 to 39 Class 1 and 2 trucks) in a cooperative project to transition County fleets to CNG. Project feasibility is limited by convenient siting of a single CNG fueling station.
- Electricity: It is unlikely EV use will be feasible for the CCT in the near future.
- » Biodiesel: CUA may cost-effectively utilize B20 in 34 Class 1 and 2 trucks.

1.1.8 Town of Orange Park

- Autogas: The Town may cost-effectively transition between 7 and 57 Class 1 and 2 trucks and police cruisers to Autogas, assuming it can cooperatively site (e.g. with CSO and CCT) new fueling infrastructure at its current fleet facilities.
- CNG: The Town is unlikely to play a role (potentially 14 to 18 Class 1, 2 and 3 trucks) in a cooperative project to transition County fleets to CNG, since project feasibility is limited by convenient siting of a CNG fueling station. It is unlikely fueling infrastructure would be sited close to the Town's fleet facility in the near future unless it is developed privately.
- Electricity: The Town may cost effectively transition 2 to 4 passenger vehicles to EVs. It already has EV charging infrastructure on its property.
- » Biodiesel: The Town may cost-effectively utilize B20 in 14 Class 1, 2 and 3 trucks.

INTRODUCTION

Clean fuels provide an opportunity for Clay County to save money, improve environmental performance and enhance the quality of life of citizens.

As part of its Unified Planning Work Program, the North Florida TPO organized this assessment to determine the feasibility of transitioning to clean fuels among Clay County government agencies.

A kick-off meeting was held with Clay County Board of County Commissioners (BOCC) officials, during which the public fleets included in this analysis were identified and subsequently invited to participate.¹ These included:

- » City of Green Cove Springs
- » City of Keystone Heights
- » Clay County BOCC
- » Clay County Sheriff

- » Clay County Schools
- » Clay County Transit
- » Clay County Utility Authority
- Town of Orange Park

This report is organized into three sections with an Appendix containing information supporting these.

- Baseline: The first section provides a baseline of current fleet conditions based on quantitative and qualitative data collected from the participating organizations. Baseline data was used to develop preliminary clean fuels projects. Data limitations, modifications and assumptions are detailed in the first Appendix.
- Preliminary Clean Fuels Projects: The second section describes preliminary clean fuels projects. These projects are designed to demonstrate feasibility of a generalized scope of work and facilitate prioritization of options. The assumptions and calculations underlying the preliminary projects are included in the second appendix.
- Clean Fuels Infrastructure: All clean fuels projects (with the possible exception of B20) will require new fueling infrastructure. The final section explores the special infrastructure requirements of CNG and electricity in particular, which require decisions regarding the siting of new infrastructure. Geospatial Analysis (GIS) was used to provide a basis for identifying suitable locations for CNG and electric infrastructure. Supporting map sets are included in the third appendix. Since Autogas infrastructure may typically be sited "behind the fence" of existing fleet operations, formal evaluation of infrastructure was not conducted.

Clay County Clean Fuels Assessment

¹ At the direction of participants, private fleets were not included in this phase of assessment.

BASELINE

This section characterizes County fleets according to fuel expenditure, fuel use, vehicle miles travelled, vintage, quantities, replacement potential and facilities. The data supporting these characterizations were obtained from each organization via a formal data collection process and was supplemented with interviews with representatives from each organization. Below is a summary of key characteristics:

- County organizations spend over \$3 million per year on gasoline and diesel fuel, although each organization tends to consume fuel and cover distances differently, based on their unique organizational requirements.
- Senerally, County fleets are old, with 2007 the average model year and half of vehicles aged 8 or more years. This indicates potential for significant replacement of vehicles.
- There are more than 1,500 vehicles in operation among the organizations. The majority are police cruisers, light trucks / SUVs and medium-duty trucks, with relatively few passenger vehicles and heavy-duty trucks.
- The potential for vehicle replacements based on interviews with organizations' representatives is significant for most vehicle types and fuels. An exception is electric vehicles. Few passenger vehicles, a preference for SUVs / light trucks and a reluctance to use electric vehicles on unpaved roads limit the potential of this cost-effective option.
- Fleet facilities are located throughout the County, with at least seven fueling locations operated by County organizations. Most are used by more than one organization. Maintenance facilities are also often used in common. With the exception of two electric vehicle charging stations, owned by the Town of Orange Park and Clay Electric Cooperative in Keystone Heights, respectively, no clean fuel infrastructure is located in the County.

The baseline character of County fleets was used to develop potential clean fuels projects. These projects are detailed in the next section.



FIGURE 3: CHARGEWELL EV CHARGING STATION AT THE NORTH FLORIDA TPO'S OFFICES IN JACKSONVILLE

2.1 EXPENDITURE

As a whole, the County spends over \$3 million dollars on on-road vehicle fuel per year, based on data ranging from the year 2013-2015. Figure 1 summarizes expenditures by County organization. For each organization, expenditure is further broken down by vehicle type.

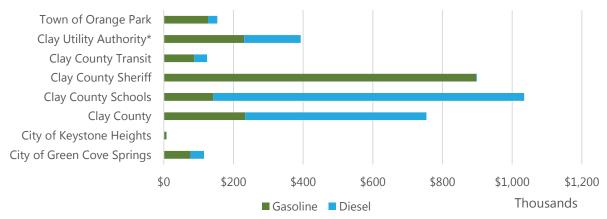
FIGURE 4: ROAD FUEL EXPENDITURE (DOLLARS) BY VEHICLE TYPE



^{*}Cost by vehicle type estimated as a proportion of total vehicle fuel expenditure.

Countywide, expenditures are roughly equally divided between gasoline and diesel expenditures, though the balance between the two fuels varies considerably among agencies (Figure 5).

FIGURE 5: ROAD FUEL EXPENDITURE (DOLLARS) BY FUEL TYPE

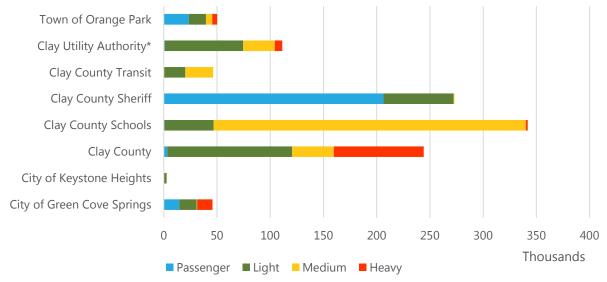


^{*}Cost by fuel type estimated as a proportion of total vehicle fuel expenditure.

2.2 FUEL USE

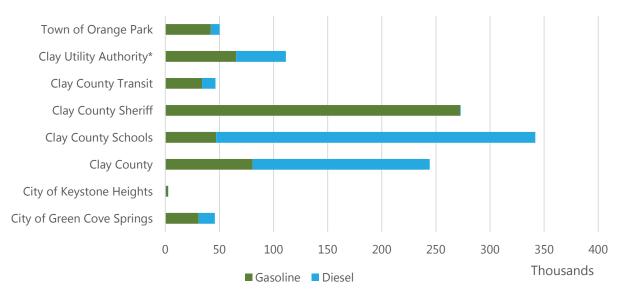
Fuel use correlates strongly with fuel expenditure and vice versa, as indicated by Figure 6 and Figure 7, which graph on-road fuel use by vehicle type and by fuel type, respectively.

FIGURE 6: ROAD FUEL USE (GALLONS) BY VEHICLE TYPE



^{*}Use by vehicle type estimated as a proportion of total vehicle fuel consumption.

FIGURE 7: ROAD FUEL USE (GALLONS) BY FUEL TYPE



^{*}Use by fuel type estimated as a proportion of total vehicle fuel consumption.

Average fuel use by vehicle class varies substantially by organization, reflecting differing organizational requirements for fleet vehicles and / or data quality issues. Values are shown in Table 1. Average values for each organization's fuel use by vehicle type were used as inputs in the clean fuels projects detailed in the following section.

TABLE 1: AVERAGE ROAD FUEL USE BY VEHICLE TYPE (GALLONS PER YEAR)

Organization	Passenger	Light	Medium	Heavy
City of Green Cove Springs	656	456	95	1,035
City of Keystone Heights	-	647	70	-
Clay County	136	716	464	1,364
Clay County Schools	51	348	974	576
Clay County Sheriff	665	673	61	-
Clay County Transit	-	4,049	607	-
Clay Utility Authority	1,022	1,022	1,022	1,022
Town of Orange Park	755	540	832	434
Average	621	661	820	1,127

The fuel economy of county fleets remains uncertain. As indicated by Table 2, data reported by organizations, or calculated based on data provided by organizations, indicates fuel economy values far higher than national averages for vehicle types in most cases. For the purposes of analysis, the values shown in this table were not used. Instead, national averages published by the U.S. Department of Transportation Bureau of Transportation Statistics for the average vehicle model year were used in clean fuels projects business cases.

TABLE 2: AVERAGE FUEL ECONOMY (MILES PER GALLON) BY FUEL AND VEHICLE TYPE

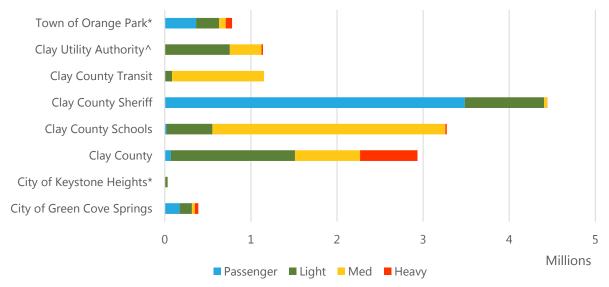
	<u>Gasoline</u>						<u>Diesel</u>				
Organization	Pass.	Light	Med.	Heavy	M/C	Sum	Light	Med.	Heavy	Sum	Total
City of Green Cove Springs	16.7	22.3	-	-	-	19.8		50.6	30.1	32.4	22.2
City of Keystone Heights	-	-	-	-	-	-	-	-	-	-	-
Clay County	23.0	20.0	38.3	-	-	20.9	46.7	31.3	31.3	34.1	27.3
Clay County Schools-	-	-	-	-	-	-	-	-	-	-	-
Clay County Sheriff	17.0	14.6	9.2	-	-	16.3	73.5	5.6	-	46.4	16.8
Clay County Transit	-	49.2	29.3	-	-	32.4	-	51.7	-	51.7	38.3
Clay Utility Authority	-	-	-	-	-	-	-	-	-	-	-
Town of Orange Park	-	-	-	-	-	-	-	-	-	-	-
Average	17.5	19.3	26.1			18.8	49.3	34.4	31.2	35.7	23.0

^{*}Highlighted values are significantly higher than typical fuel economy range for the vehicle type. National averages by vehicle type were used in all analyses.

2.3 VEHICLE MILES TRAVELLED

Figure 8 and Figure 9 graph estimated annual vehicle miles travelled (VMT) by vehicle type and fuel type for each organization, based on data received for the years 2013 – 2015. In some cases, VMT was estimated using methods indicated in the figures below.

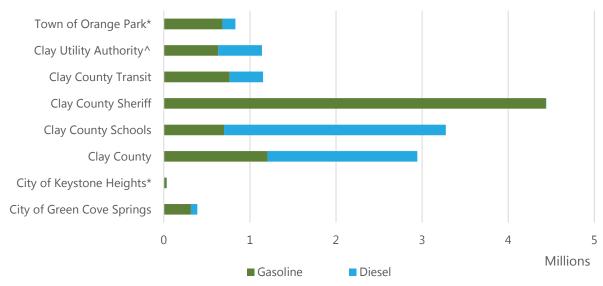




^{*}Vehicles miles by vehicle type estimated as a function of county-average fuel economy and the organization's annual fuel use (i.e. fuel use ÷ fuel economy = vehicle miles)

^Vehicle miles by vehicle type estimated as a proportion of the fleet's total vehicle miles

FIGURE 9: ANNUAL VEHICLE MILES (MILLIONS) BY FUEL FYPE



^{*} Vehicles miles by vehicle type estimated as a function of county-average fuel economy and the organization's annual fuel use (i.e. fuel use ÷ fuel economy = vehicle miles)

[^] Vehicle miles by vehicle type estimated as a proportion of the fleet's total vehicle miles

Each organization's average VMT by vehicle type and fuel type are shown in Table 3. The average of these values were used in the clean fuels projects business cases detailed in the following section.

TABLE 3: ANNUAL AVERAGE VEHICLE MILES (MILLIONS) BY FUEL AND VEHICLE TYPE

		<u>Gasoline</u>		<u>Diesel</u>			
Organization	Pass.	Light	Med.	Light	Med.	Heavy	
City of Green Cove Springs	10,107	6,812	-	-	11,154	5,236	
City of Keystone Heights	-	8,020	-	-	864	-	
Clay County	2,952	8,329	3,758	11,087	9,604	11,128	
Clay County Schools	1,557	4,060	7,564	2,662	9,088	5,154	
Clay County Sheriff	11,727	9,976	4,070	1,112	560	70	
Clay County Transit	-	16,872	25,193	-	24,323	-	
Clay Utility Authority	-	13,939	11,911	16,665	15,475	4,195	
Town of Orange Park	14,569	9,866	5,877	613	26,108	7,435	
Average	10,931	8,059	13,576	11,174	10,126	9,491	

2.4 VINTAGE

The average model year county-wide is 2007, with over half of vehicles eight years old (i.e. model year 2009 or older). Exceptions are Clay County Transit and Clay County Sheriff's Office, both of which have relatively modern fleets.

During interviews, most representatives of County organizations indicated that the vintage of their fleet is older than in the past due to the lingering effects of the Great Recession, which have led to deferred investment in vehicle replacements. This suggests that some organizations are in a unique position to shift to clean fuels when and if conditions justify returning to historic replacement rate.

Figure 2 graphs the average model year of vehicles with the percentage of vehicles eight years or older.

2012 23% 2011 30% 2010 53% 2009 2008 56% 60% 51% 2007 66% 2006 76% 2011 2005 80% 2004 2007 2006 2003 2005 2002 2004 2001 2000 City of City of Clay Clay Clay Clay Clay Utility Town of County Green Cove Keystone County County County County Authority Orange Wide **Springs** Heights Schools Sheriff Transit Park

% of Vehicles 8 Years or Older

FIGURE 10: COUNTY FLEETS BY AVERAGE MODEL YEAR (W/ PERCENTAGE OF VEHICLES EIGHT YEARS OR OLDER)

■ Model Year

2.5 QUANTITIES

Among the seven organizations, there are approximately 1,535 vehicles, with 39 percent in the Passenger Vehicle category, 38 percent in the Light Truck category, 9 percent in the Medium Truck category and 14 percent in the Heavy Truck category. In addition, Clay County Sheriff operates 10 motorcycles.

Figure 11 illustrates the proportion of vehicle types by organization, with selected quantities shown. It indicates the high variability among the County's fleets.

Table 4 tabulates quantities of vehicles by fuel and by type for each organization.

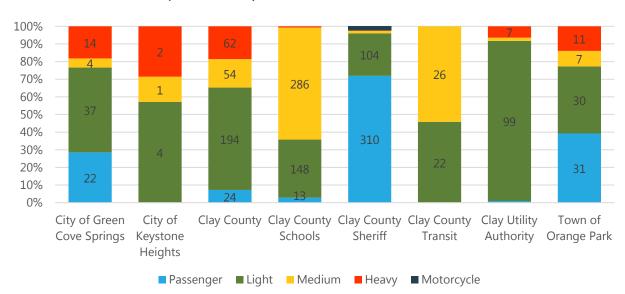


FIGURE 11: ROAD VEHICLES BY TYPE (I.E. WEIGHT CLASS)

Table 4 indicates the number of vehicles operated by each organization by fuel type and by vehicle type.

<u>Gasoline</u>							<u>Diesel</u>				
Organization	Pass.	Light	Med.	Heavy	M/C	Sum	Light	Med.	Heavy	Sum	Total
City of Green Cove Springs	22	36	1	0	0	59	0	4	14	18	77
City of Keystone Heights	0	4	0	1	0	5	0	1	1	2	7
Clay County	24	134	7	0	0	165	30	77	62	169	334
Clay County Schools	13	130	20	0	0	163	2	281	3	286	449
Clay County Sheriff	310	95	9	0	10	424	3	3	1	7	431
Clay County Transit	0	5	27	0	0	32	0	16	0	16	48
Clay Utility Authority	1	57	6	0	0	64	15	23	7	45	109
Town of Orange Park	31	29	5	0	0	65	1	2	11	14	79
Total	401	490	75	1	10	977	51	407	99	557	1534

TABLE 4: ROAD VEHICLES BY ORGANIZATION BY FUEL BY TYPE (I.E. WEIGHT CLASS)

² Vehicle type for trucks is defined by the Federal Highway Administration system of vehicle classification, which organizes vehicles into eight classes based on gross vehicle weight ratings. Light = Class 1 & 2, Medium = Class 3 – 6, Heavy = Class 7 & 8.

The majority of passenger vehicles in the county are police cruisers. Most vehicles serving the role of passenger vehicles that are not police cruisers are actually light trucks of the "Sport Utility Vehicle" type. Interviews with representatives of Clay County organizations indicated that these vehicles are preferred for tasks that typically call for passenger vehicles due to the preponderance of unpaved roads in the County. However, most of these SUVs do not appear to be equipped with four-wheel drive. The perception among these representatives that these vehicles provide superior access to such roads may represent a strong preference for these vehicles that is based on factors other than performance. Market research indicates that American consumers prefer SUVs / light trucks to sedans, despite fuel economy disadvantages.

2.6 REPLACEMENT POTENTIAL

Potential vehicle replacements over the next 5-6 years were identified via interviews with representatives of each organization. The results of this qualitative assessment is summarized in Table 5.

The table shows stated potential replacements of conventionally fueled vehicles with electric, Autogas, biodiesel or natural gas vehicles for each organization. The potential number of conventional transit ("Transit"), school bus ("School") and police cruiser ("Police") vehicles replaced with Autogas vehicles, and the potential number of conventional transit and school vehicles replaced with natural gas vehicles were estimated in comparison with all ("All") potential vehicle replacements for these fuels.

TABLE 5: STATED POTENTIAL REPLACEMENTS OVER THE NEXT 5-6 YEARS BY ORGANIZATION

<u>Organization</u>	<u>Electricity</u>		<u>Autogas</u>			<u>Biodiesel</u>		Natural C	<u>Sas</u>
		All	Transit	School	Police		All	Transit	School
City of Green Cove Springs	0	37	0	0	16	15	5	0	0
City of Keystone Heights	0	3	0	0	0	2	0	0	0
Clay County	2	28	0	0	0	16	16	0	0
Clay County Schools	1	114	0	66	0	87	80	0	66
Clay County Sheriff	0	240	0	0	240	6	6	0	0
Clay County Transit	0	13	12	0	0	5	13	12	0
Clay Utility Authority	0	36	0	0	0	34	13	0	0
Town of Orange Park	2	7	0	0	3	14	3	0	0
Total	5	478	12	66	259	179	136	12	66

The values in Table 5 were used to develop preliminary business cases for clean fuels projects. The results of these analyses are detailed in the following section.

In general, the estimates in Table 5 are informally based on historical rates of procurement and do not represent specific commitments by the organizations. The notably low number of potential replacements of conventional vehicles with electric models is a reflection of two factors. The first is the relatively low number of passenger vehicles in the County relative to light trucks / SUVs. The second is the perception that electric vehicles are not capable of accessing unpaved roads within the County.

The actual number of vehicles suitable for replacement with alternative fuel vehicles may be much higher than the estimates in Table 5, which is based on recent, historically low rates of replacement. Given the model year of vehicles, the technical potential for replacement may be as much as three times higher than the estimates in Table 5 (and as much as 10 times higher for electric vehicles). These values are shown in Table 6.

TABLE 6: TECHNICAL POTENTIAL REPLACEMENTS BY ORGANIZATION

<u>Organization</u>	Electricity		Auto	ogas		<u>Biodiesel</u>		Natural C	<u>as</u>
		All	Transit	School	Police		All	Transit	School
City of Green Cove Springs	24	222	0	0	0	146	146	0	0
City of Keystone Heights	9	388	0	245	0	254	273	0	245
Clay County	0	36	35	0	0	14	36	35	0
Clay County Schools	0	3	0	0	0	2	3	0	0
Clay County Sheriff	7	354	0	0	354	6	6	0	0
Clay County Transit	0	76	0	0	0	34	39	0	0
Clay Utility Authority	6	45	0	0	16	15	16	0	0
Town of Orange Park	4	57	0	0	23	14	18	0	0
Total	50	1181	35	245	393	485	537	35	245

This technical potential represents a potential upper limit based on the organization's current vehicle inventory. Procurement of more clean fuels vehicles than the numbers summarized in Table 5 will require departures from recent rates of vehicle procurement and careful consideration of the operational requirements of the vehicles to be replaced.

The sensitivity of the business cases for clean fuels projects to the number of vehicles procured was evaluated using the values in Table 8. These analyses generally indicated that the economic performance of clean fuels projects improves as the number of vehicles involved increases.

In some cases, a greater number of vehicles than indicated in Table 5 will be required for a project to be financially feasible. This includes scenarios in which Clay County Transit and Clay County Schools unilaterally transition their fleets to run on compressed natural gas. These scenarios are discussed in more detail in the next section.

2.8 FLEET FACILITIES

Organizations house fleets across the county. Table 7 lists the locations of fleet assets by organization.

TABLE 7: FLEET LOCATIONS

Organization	Address	City	Zip
City of Green Cove Springs	900 Gum Street	Green Cove Springs	32043
City of Green Cove Springs	1289 Harbor Road	Green Cove Springs	32043
City of Green Cove Springs	1001 Idlewild Avenue	Green Cove Springs	32043
City of Keystone Heights	50 Magnolia Avenue	Keystone Heights	32656
Clay County	5 Esplande Avenue	Green Cove Springs	32043
Clay County Schools	800 Walnut Street	Green Cove Springs	32043
Clay County Schools	6770 County Road 315C	Keystone Heights	32656
Clay County Schools	3674 County Road 220	Middleburg	32068
Clay County Sheriff	901 North Orange Avenue	Green Cove Springs	32043
Clay County Transit	604 Walnut Street	Green Cove Springs	32043
Clay County Transit	414 Stowe Avenue	Orange Park	32073
Clay County Transit	3916 Section Street	Middleburg	32068
Clay County Transit	125 Commercial Circle	Keystone Heights	32656
Clay Utility Authority	3173 Old Jennings Road	Middleburg	32068
Town of Orange Park	700 Ash Street	Orange Park	32073

Fleets also fuel vehicles throughout the county, typically via fuel locations owned by the organization or shared with another organization. County fleets fuel at seven locations, most of which are utilized by more than one county fleet. Table 8 collects these locations. County fleets also share maintenance facilities. Locations of fueling locations and maintenance facilities are important considerations to evaluate the potential clean fuels infrastructure locations and the feasibility of transitions to clean fuels.

TABLE 8: COUNTY FUELING LOCATIONS

Street	City / Town	Users
700 Ash Street	Orange Park	Town of Orange Park, Clay County Sheriff's Office, Clay
		County Transit
4003 Everett Avenue	Middleburg	Clay County Sheriff's Office
County Road 220	Middleburg	Clay County Schools
900 Gum Street	Green Cove Springs	City of Green Cove Springs, Clay County Sheriff's Office,
		Clay County Transit
5 Esplanade Avenue	Green Cove Springs	Clay County BOCC, Green Cove Springs
10 Citrus Drive	Keystone Heights	Clay County Sheriff's Office
6770 County Road 315C	Keystone Heights	Clay County Schools

PRELIMINARY CLEAN FUELS PROJECTS

3.1 SUMMARY

Nine clean fuels projects were evaluated technically and economically. For each project, a base case using prevailing assumptions was evaluated. Table 9 summarizes the projects evaluated, including a description of the base case and whether the project is likely to be cost-effective.

TABLE 9: CLEAN FUELS PROJECTS, BASE CASE

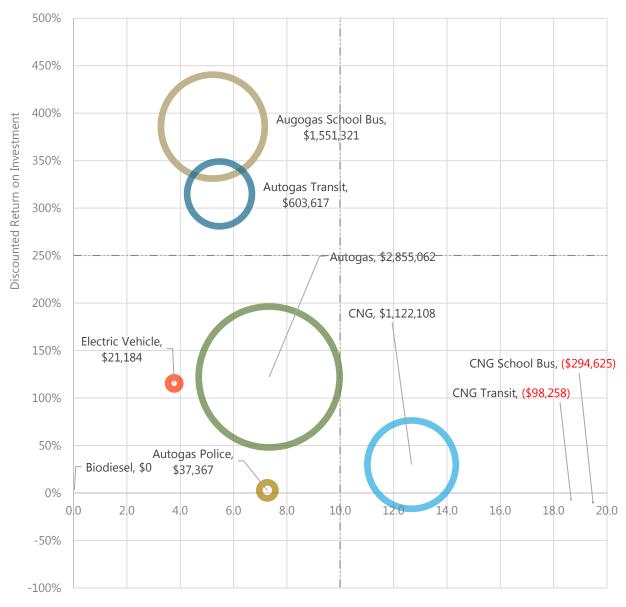
Project	Fuel	Vehicles	Base Case Description	Likely to be Cost Effective?
1	Autogas	Light & Medium Trucks	Procure 485 new Autogas vehicles (school & transit buses, class 1 & 2 trucks, police cruisers); design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives.	Yes
2	Autogas	Transit	As above, with 12 transit buses only.	Yes
3	Autogas	School Bus	As above, with 66 school buses only.	Yes
4	Autogas	Police	As above, with 100 police passenger vehicles only.	Maybe
5	CNG	Truck Fleet	Procure 136 new CNG vehicles (school and transit buses, class 1-3 trucks); design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives.	Yes
6	CNG	Transit	As above, with 12 transit buses only.	No
7	CNG	School Bus	As above, with 66 school buses only.	No
8	Electricity	Passenger Vehicles	Procure 5 new electric vehicles (EVs); Design, build, operate & maintain new fueling infrastructure.	Yes
9	Biodiesel	Diesel Trucks	Replace diesel with biodiesel 20% / diesel 80% blend (B20) for up to 485 existing diesel vehicles.	Maybe

Figure 12 graphs the estimated cost-effectiveness of base case projects. It includes the three cost-effectiveness measures defined below. All are "discounted" to account for the time-value of money, which quantifies the idea that a dollar received today is more valuable than a dollar received in the future. In all analyses a discount rate of 3.2% is used.

- » Discounted payback period (DPP, x-axis). DPP indicates how fast an investment "breaks even."
- Discounted return on investment (DROI, y-axis). DROI compares the size of investment to gains
- » Net present value (NPV, size of the graphed circles). NPV measures profitability.

Together, these cost-effectiveness measures provide a picture of the relative cost-effectiveness of a project.

FIGURE 12: BASE CASE ALTERNATIVE FUEL PROJECT COST-EFFECTIVENESS (DISCOUNTED PAY BACK PERIOD, RETURN ON INVESTMENT AND NET PRESENT VALUE)



Discounted Pay Back Period

Projects located in the upper-left quadrant of Figure 12 are the most cost-effective. Projects in the lower-left quadrant break even quickly, but require proportionately more investment compared to returns. Projects in the lower-right quadrant require more time to break even and proportionately even more investment compared to returns. Some projects in this quadrant are not cost-effective at all.

Generally, projects involving Autogas show the best financial performance, followed by electricity and some natural gas projects. Compressed natural gas involving solely school bus or transit fleets are not likely to be cost effective.

Several assumptions were made to develop project business cases. These assumptions include present day fuel prices, as well as judgements about key variables that include:

- infrastructure cost,
- » available fuel tax credits,
- » public-private partnership (P3) pricing parameters,
- » rates of fuel price inflation,
- » revenue from third party fuel sales, and
- » available financial incentives for alternative fuel vehicles.

These variables were altered to produce four scenarios. These scenarios illustrate sensitivity to changes in key variables.

In addition to the base case, alternative cases were evaluated. These alternatives evaluated the effect of project scale (e.g. number of vehicles) and future fuel prices on project cost-effectiveness. The sensitivity of these alternative cases to changes in key assumptions was also evaluated.

Results of base case analyses as well, as alternative cases, are summarized in the fuel-specific sections that follow.



FIGURE 13: AMERIGAS' PUBLIC PROPANE AUTOGAS FUELING STATION NEAR US90 AND SR 115 IN JACKSONVILLE

3.2 PROPANE (AUTOGAS)

3.2.1 Light and Medium Duty Vehicle Fleet

Table 10 summarizes the potential financial performance of a transition to an Autogas fleet under four cases, each of which examine four scenarios. All cases assume that several organizations collaboratively transition to Autogas vehicles and utilize up to eight fueling stations individually or collaboratively.

- » Base Case: 485 new Autogas vehicles (school and transit buses, class 2 and 1 trucks, police cruisers), based on the organizations' stated replacement potential.
 - Scenario 1: Design, build, operate and maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives.
 - Scenario 2: As Scenario 1 with a 50 percent decrease in vehicle incentives.
 - Scenario 3: As Scenario 2 with public-private (P3) development of fueling infrastructure.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure.
- Technical Potential: 1,246 new Autogas vehicles (school and transit buses, class 2 and 1 trucks, police cruisers). Scenarios are as in the Base Case.
- » Low Fuel Prices: 485 new Autogas vehicles. Average annual price increases of 2.6, 2.5 and 2.1 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 485 new Autogas vehicles. Average annual price increases of 5.0, 6.2 and 5.6 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 10: AUTOGAS LIGHT AND MID-DUTY VEHICLE FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case	141 V	11/1/	NO1		LIIC
Scenario 1	\$2,855,062	19%	122%	7.3	20.5
Scenario 2	\$1,962,145	12%	61%	9.3	20.5
Scenario 3	\$2,041,766	14%	76%	9.0	20.5
Scenario 4	\$2,934,683	25%	164%	6.8	20.5
2. Technical Potential					
Scenario 1	\$7,021,210	22%	144%	6.9	20.5
Scenario 2	\$4,998,860	13%	73%	8.9	20.5
Scenario 3	\$4,740,228	14%	78%	8.9	20.5
Scenario 4	\$6,762,578	26%	167%	6.8	20.5
3. Low Fuel Prices					
Scenario 1	\$2,172,529	18%	94%	7.7	20.5
Scenario 2	\$1,256,681	9%	39%	9.8	20.5
Scenario 3	\$1,336,303	11%	50%	9.6	20.5
Scenario 4	\$2,229,220	22%	125%	7.2	20.5
4. High Fuel Prices					
Scenario 1	\$3,729,994	24%	161%	7.0	20.5
Scenario 2	\$2,814,146	14%	87%	8.7	20.5
Scenario 3	\$2,893,767	17%	108%	8.4	20.5
Scenario 4	\$3,786,684	29%	212%	6.5	20.5

Table 10 indicates a transition of school and transit buses, class 2 and 1 trucks and police cruisers to Autogas is financially feasible under all cases and scenarios.

- While cost-effective under all scenarios, the Base Case performs best when utilizing all available financial incentives.
- » Financial performance is not highly sensitive to the delivery method.
- » Financial performance is slightly improved by procuring more vehicles, as indicated by the Technical Potential case, which produces marginally higher cost-effectiveness measures than the Base Case.
- Financial performance is not greatly affected by fuel price assumptions. Under both the Low and High Fuel price scenarios, results remain similar to the Base case.

While all cases assume a collaborative effort among county organizations sharing up to eight Autogas fueling stations, it is likely that each organization could cost-effectively pursue an Autogas transition unilaterally, as indicated by the Transit, School Bus and Police Fleet Projects that follow. Autogas fueling infrastructure is assumed to cost about \$50,000 per station and can be located at existing fleet locations. Due to the relatively low cost of infrastructure, it does not have be co-located or shared among organizations, although doing so would likely improve the project's financial performance.

Table 11 shows the quantity of vehicles potentially transitioned by each organization, based on stated vehicle replacement potential (Base Case) as well as each organization's technical potential.

TABLE 11: BASE CASE AND TECHNICAL POTENTIAL VEHICLE REPLACEMENT BY ORGANIZATION FOR AUTOGAS

Row Labels	Base Case	Technical Potential
City of Green Cove Springs	37	45
City of Keystone Heights	3	3
Clay County BOCC	28	222
Clay County Schools	114	388
Clay County Sheriff	240	354
Clay County Transit	13	36
Clay Utility Authority	36	76
Town of Orange Park	7	57
Total	478	1181

3.2.3 Transit

Table 12 summarizes the potential financial performance of a transition to an Autogas fleet under four cases, each of which examines four scenarios. All cases assume that Clay Transit unilaterally pursues a transition to Autogas buses, including two new fueling stations.

- » Base Case: 12 new Autogas transit buses (Clay Transit's stated replacement potential).
 - Scenario 1: Design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives, respectively.
 - Scenario 2: As Scenario 1 with a 50 percent decrease in vehicle incentives.
 - Scenario 3: As Scenario 2 with P3 development of fueling infrastructure.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure.
- » Technical Potential: Procure 35 new Autogas transit buses. Scenarios are as in the Base Case.
- » Low Fuel Prices: 12 new Autogas transit buses. Average annual price increases of 2.6, 2.5 and 2.1 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Oil Prices: 12 new Autogas transit buses. Average annual price increases of 5.0, 6.2 and 5.6 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 12: AUTOGAS TRANSIT VEHICLE FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case					
Scenario 1	\$603,617	29%	315%	5.5	20.5
Scenario 2	\$576,710	26%	264%	6.0	20.5
Scenario 3	\$626,065	89%	776%	2.8	20.5
Scenario 4	\$652,972	167%	1213%	1.7	20.5
2. Technical Potential					
Scenario 1	\$2,002,957	56%	679%	3.2	20.5
Scenario 2	\$1,924,305	46%	515%	4.1	20.5
Scenario 3	\$1,823,934	89%	773%	2.8	20.5
Scenario 4	\$1,902,586	167%	1209%	1.7	20.5
3. Low Fuel Prices					
Scenario 1	\$459,604	26%	240%	5.5	20.5
Scenario 2	\$432,697	23%	198%	6.4	20.5
Scenario 3	\$482,052	83%	597%	2.9	20.5
Scenario 4	\$508,959	159%	946%	1.7	20.5
4. High Fuel Prices					
Scenario 1	\$784,499	31%	409%	5.2	20.5
Scenario 2	\$757,592	28%	347%	5.6	20.5
Scenario 3	\$806,947	95%	1000%	2.6	20.5
Scenario 4	\$833,855	175%	1549%	1.6	20.5

As Table 12 indicates, transitioning the Clay Transit fleet to Autogas is cost effective in all cases and scenarios. It is very sensitive to the availability of incentives and the delivery method. Cost effectiveness is improved by transitioning the entire fleet, but is not very sensitive to fuel prices.

3.2.4 School Bus

Table 13 summarizes the potential financial performance of a transition to an Autogas fleet under four cases, each of which examines four scenarios. All cases assume that Clay County Schools unilaterally pursues a transition to Autogas buses, including three new fueling stations.

- » Base Case: 66 new Autogas school buses (Clay County Schools' stated replacement potential).
 - Scenario 1: Design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives, respectively.
 - Scenario 2: As Scenario 1 with a 50 decrease in vehicle incentives.
 - Scenario 3: As Scenario 2 with P3 development of fueling infrastructure.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure.
- » Technical Potential: 240 new Autogas school buses. Scenarios are as in the Base Case.
- » Low Fuel Prices: 66 new Autogas school buses. Average annual price increases of 2.6, 2.5 and 2.1 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 66 new Autogas school buses. Average annual price increases of 5.0, 6.2 and 5.6 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 13: AUTOGAS SCHOOL BUS VEHICLE FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case					
Scenario 1	\$1,551,321	33%	386%	5.2	20.5
Scenario 2	\$1,453,648	28%	291%	6.4	20.5
Scenario 3	\$1,490,812	51%	509%	4.4	20.5
Scenario 4	\$1,588,485	86%	813%	3.0	20.5
2. Technical Potential					
Scenario 1	\$6,145,328	58%	670%	3.4	20.5
Scenario 2	\$5,790,152	42%	455%	4.8	20.5
Scenario 3	\$5,421,133	51%	509%	4.4	20.5
Scenario 4	\$5,776,309	86%	813%	3.0	20.5
3. Low Fuel Prices					
Scenario 1	\$1,188,915	30%	296%	5.3	20.5
Scenario 2	\$1,091,241	24%	218%	6.3	20.5
Scenario 3	\$1,128,405	46%	385%	4.8	20.5
Scenario 4	\$1,226,079	80%	628%	3.2	20.5
4. High Fuel Prices					
Scenario 1	\$2,013,834	36%	501%	4.9	20.5
Scenario 2	\$1,916,160	31%	383%	5.9	20.5
Scenario 3	\$1,953,324	56%	667%	4.1	20.5
Scenario 4	\$2,050,998	92%	1050%	2.8	20.5

As Table 13 indicates, transitioning the school bus fleet to Autogas is cost effective in all cases and scenarios. It is very sensitive to the availability of incentives and the delivery method. Cost-effectiveness is improved by transitioning a greater number of vehicles, but is not very sensitive to fuel prices.

3.2.5 Police Vehicle Fleet

Table 14 summarizes the potential financial performance of a transition to an Autogas fleet under four cases, each of which examines four scenarios. All cases assume that Clay Sheriff's Office unilaterally pursues a transition to Autogas police cruisers, including four new fueling stations.

- » Base Case: 259 new Autogas police cruisers (Clay Sheriff's Office stated replacement potential).
 - Scenario 1: Design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives, respectively.
 - Scenario 2: As Scenario 1 with a 50 decrease in vehicle incentives.
 - Scenario 3: As Scenario 2 with P3 development of fueling infrastructure.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure.
- » Technical Potential: 393 new Autogas police cruisers. Scenarios are as in the Base Case.
- » Low Fuel Prices: 259 new Autogas police cruisers. Average annual price increases of 2.6, 2.5 and 2.1 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 259 new Autogas police cruisers. Average annual price increases of 5.0, 6.2 and 5.6 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 14: AUTOGAS POLICE VEHICLE FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case					
Scenario 1	\$37,367	6%	3%	7.3	15.5
Scenario 2	(\$369,036)	-	-21%	17.2	15.5
Scenario 3	\$41,026	4%	3%	9.6	14.5
Scenario 4	\$447,430	19%	55%	6.7	14.5
2. Technical Potential					
Scenario 1	\$62,510	7%	3%	6.9	15.5
Scenario 2	(\$552,529)	-	-22%	17.6	15.5
Scenario 3	(\$78,065)	2%	-4%	10.3	14.5
Scenario 4	\$536,973	17%	44%	6.7	14.5
3. Low Fuel Prices					
Scenario 1	(\$39,227)	-	-3%	13.3	15.5
Scenario 2	(\$445,631)	-	-25%	19.4	15.5
Scenario 3	(\$35,569)	2%	-3%	11.1	14.5
Scenario 4	\$370,835	16%	46%	7.0	14.5
4. High Fuel Prices					
Scenario 1	\$116,144	9%	9%	6.9	15.5
Scenario 2	(\$290,260)	-	-17%	15.8	15.5
Scenario 3	\$119,802	6%	10%	8.5	14.5
Scenario 4	\$526,206	22%	65%	6.4	14.5

Per Table 14, the cost-effectiveness of a transition to Autogas police cruisers is highly dependent on available incentives. While increasing the number of vehicles involved in a transition is not very important for cost-effectiveness, the future price of fuel will be very important for assessing the financial performance of any project. P3 procurement may improve cost-effectiveness.

3.3 ELECTRIC VEHICLES

Table 19 summarizes the potential financial performance of a transition to an electric vehicle (EV) fleet under four cases, each of which examine four scenarios. Scenarios 2-4 assume availability of financial incentives that decrease the cost of vehicles or infrastructure. The North Florida TPO has programmed \$450 thousand for installation of EV charging stations in Clay, Nassau and St. Johns Counties. Currently there are no incentives for electric vehicles in the county. All cases assume one charging station per 2.5 EVs will be required at a cost of approximately \$2,000 per charge point.

- » Base Case: 5 new EVs, based on the organizations' stated replacement potential.
 - Scenario 1: 5 Design, build, operate & maintain new fueling infrastructure without any incentives.
 - Scenario 2: As Scenario 1, with a 25 percent increase in infrastructure incentives.
 - Scenario 3: As Scenario 1 with a 25 percent increase in vehicle incentives.
 - Scenario 4: As Scenario, with a 25 percent increase in infrastructure and vehicle incentives.
- Technical Potential: 50 new EVs. Scenarios are as in the Base Case.
- » Low Fuel Prices: 50 EVs. Average annual price increases of 2.5, 2.5 and 2.1 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 50 EVs vehicles. Average annual price increases of 3.2, 6.2 and 5.6 percent for Autogas, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 15: ELECTRIC PASSENGER VEHICLE FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case					
Scenario 1	\$21,184	27%	115%	3.8	9.5
Scenario 2	\$22,153	30%	127%	3.6	9.5
Scenario 3	\$24,599	38%	165%	3.1	9.5
Scenario 4	\$29,953	72%	313%	1.9	9.5
2. Technical Potential					
Scenario 1	\$170,083	21%	89%	6.8	14.5
Scenario 2	\$179,091	23%	98%	6.6	14.5
Scenario 3	\$206,187	30%	133%	6.4	14.5
Scenario 4	\$260,308	55%	258%	4.4	14.5
3. Low Fuel Prices					
Scenario 1	\$122,359	17%	64%	7.3	14.5
Scenario 2	\$131,368	19%	72%	7.1	14.5
Scenario 3	\$158,463	25%	102%	6.3	14.5
Scenario 4	\$212,584	49%	211%	4.3	14.5
4. High Fuel Prices					
Scenario 1	\$225,274	25%	118%	6.4	14.5
Scenario 2	\$234,282	27%	129%	6.2	14.5
Scenario 3	\$261,378	34%	169%	5.8	14.5
Scenario 4	\$315,499	61%	313%	4.0	14.5

Table 15 indicates that EVs are cost-effective under all cases and scenarios.³

- » Financial performance is improved by adding incentives to purchase vehicles and infrastructure.
- » Financial performance is slightly reduced by increasing the number of vehicles included in a transition, since this assumes procurement of proportionally more fueling infrastructure than the base case and because all vehicles are assumed to be purchased in the first year of the base case, while vehicles are purchased over 5½ years in the Technical Potential case.
- Cost-effectiveness is very sensitive to assumptions about the price of oil, since the price of electricity is relatively stable and not closely related to forecasted changes in oil prices. In general, as the price of oil and gasoline rises, the financial advantage of EVs will increase.

Table 20 shows the quantity of vehicles potentially transitioned to EVs by each organization, based on stated vehicle replacement potential (Base Case) as well as each organization's technical potential.

TABLE 16: BASE CASE AND	TECHNICAL POTENTIA	L VEHICLE REPLACEMENT BY	ORGANIZATION FOR ELECTRICITY

Row Labels	Base Case	Technical Potential
City of Green Cove Springs	0	6
City of Keystone Heights	0	0
Clay County BOCC	2	24
Clay County Schools	1	9
Clay County Sheriff	0	7
Clay County Transit	0	0
Clay Utility Authority	0	0
Town of Orange Park	2	4
Total	5	50

EVs usage in Clay County is limited by two factors revealed during data collection and interviews with the organizations.

- » County fleets contain very few passenger vehicles that are not utilized as police cruisers. This presents few opportunities for replacement with EVs.
 - County organizations preferentially procure light trucks / sport utility vehicles instead of passenger vehicles.
- County fleets are currently managed to possess operational characteristics viewed as incompatible with the capabilities of EVs by organizational representatives.
 - The Clay Sheriff's Office requires all its passenger vehicles have the operational characteristics of a police cruiser.
 - Clay County BOCC and Green Cove Springs require its vehicles be capable of accessing unpaved roads.

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³ Plug-in Electric Hybrid Vehicles (PHEVs) are not typically cost-effective, given current state contract pricing.

3.4 COMPRESSED NATURAL GAS (CNG)

3.4.1 Mid and Heavy Duty Vehicle Fleet

Table 17 summarizes the potential financial performance of a transition to a CNG fleet under four cases, each of which examines four scenarios. All cases assume that several organizations collaboratively transition to CNG vehicles and share a single CNG fueling station.

- » Base Case: 136 new CNG vehicles (school and transit buses, class 3, 2 and 1 trucks).
 - Scenario 1: Design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives.
 - Scenario 2: As Scenario 1 with a 10 percent increase in vehicle incentives.
 - Scenario 3: As Scenario 1 with a 50 percent reduction in vehicle incentives.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure and fuel sales to 10 percent of Class 3 diesel market.
- Technical Potential: 537 new CNG vehicles (school and transit buses, class 3, 2 and 1 trucks). Scenarios are as in the Base Case.
- » Low Fuel Prices: 136 new CNG vehicles. Average annual price increases of 1.8, 2.5 and 2.1 percent for CNG, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 136 new CNG vehicles. Average annual price increases of 2.6, 6.2 and 5.6 percent for CNG, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 17: CNG MID AND HEAVY DUTY TRUCK FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case					
Scenario 1	\$1,122,108	6%	30%	12.7	20.5
Scenario 2	\$1,397,039	7%	40%	12.0	20.5
Scenario 3	\$434,780	4%	10%	14.4	20.5
Scenario 4	\$2,514,913	21%	183%	7.7	20.5
2. Technical Potential					
Scenario 1	\$12,098,688	18%	151%	7.8	20.5
Scenario 2	\$13,220,697	20%	192%	7.1	20.5
Scenario 3	\$9,293,667	12%	86%	9.5	20.5
Scenario 4	\$10,749,386	22%	192%	7.4	20.5
3. Low Fuel Prices					
Scenario 1	\$112,125	4%	3%	15.2	20.5
Scenario 2	\$387,057	4%	11%	14.1	20.5
Scenario 3	(\$575,202)	2%	-13%	18.0	20.5
Scenario 4	\$1,503,806	16%	109%	8.7	20.5
4. High Fuel Prices					
Scenario 1	\$2,307,317	8%	61%	11.3	20.5
Scenario 2	\$2,582,248	9%	74%	10.7	20.5
Scenario 3	\$1,619,989	7%	36%	12.6	20.5
Scenario 4	\$3,708,403	26%	270%	7.1	20.5

Table 17 indicates a transition of school and transit buses, class 3, 2 and 1 trucks to CNG may be financially feasible under all cases and most scenarios.

- Winder the Base Case, financial performance is somewhat insensitive to changes in available incentives. Financial performance is sensitive to the delivery method, indicating that returns may be higher via a public private partnership that relies on sales of CNG to third parties to generate royalties for the organizations.
- » Financial performance is greatly improved under the Technical Potential case, indicating that a transition to CNG should include as many vehicles as feasible.
- » Under low fuel prices, financial performance is marginal and dependent on financial incentives currently available from Federal and state sources.
- » Financial performance is significantly increased under a high fuel prices case.

As noted, all cases assume a collaborative effort among county organizations sharing a single CNG station. Table 18 shows the quantity of vehicles potentially transitioned by each organization, based on stated vehicle replacement potential (Base Case) as well as each organization's technical potential.

TABLE 18: BASE CASE AND TECHNICAL POTENTIAL VEHICLE REPLACEMENT BY ORGANIZATION FOR NATURAL GAS

Row Labels	Base Case	Technical Potential
City of Green Cove Springs	5	16
City of Keystone Heights	0	3
Clay County BOCC	16	146
Clay County Schools	80	273
Clay County Sheriff	6	6
Clay County Transit	13	36
Clay Utility Authority	13	39
Town of Orange Park	3	18
Total	136	537

Interviews with organizational representatives indicate that the major limiting factor to any CNG project is the location of fueling infrastructure. Due to the cost of a fast-fuel station, estimated at greater than \$2 million, it is likely that only one station could be developed by the organizations in a financially feasible manner. While several organizations view Green Cove Springs as the ideal location for a station, others (e.g. Clay County Schools and Clay County Transit) prefer a location in the vicinity of Middleburg. It would not be feasible for the Town of Orange Park to use either location.

3.4.2 Transit

Table 19 summarizes the potential financial performance of a transition to a CNG fleet under four cases, each of which examine four scenarios. All cases assume that Clay Transit unilaterally pursues a transition to CNG buses, including fueling infrastructure.

- » Base Case: 12 new CNG transit buses (Clay Transit's stated replacement potential).
 - Scenario 1: Design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives, respectively.
 - Scenario 2: As Scenario 1 with a 10 percent increase in vehicle incentives.
 - Scenario 3: As Scenario 1 with a 50 percent reduction in vehicle incentives.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure.
- » Technical Potential: Procure 35 new CNG transit buses. Scenarios are as in the Base Case.
- » Low Fuel Prices: 12 new CNG transit buses. Average annual price increases of 1.8, 2.5 and 2.1 percent for CNG, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 12 new CNG transit buses. Average annual price increases of 2.6, 6.2 and 5.6 percent for CNG, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 19: CNG TRANSIT FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Case					
Scenario 1	(\$98,258)	3%	-6%	16.8	20.5
Scenario 2	(\$70,997)	3%	-5%	16.6	20.5
Scenario 3	(\$166,408)	2%	-10%	17.3	20.5
Scenario 4	(\$501,289)	-	-368%	20.5	20.5
2. Technical Potential					
Scenario 1	\$1,324,924	9%	73%	10.6	20.5
Scenario 2	\$1,404,282	10%	81%	10.3	20.5
Scenario 3	\$1,126,528	8%	56%	11.5	20.5
Scenario 4	\$1,604,067	34%	404%	5.7	20.5
3. Low Fuel Prices					
Scenario 1	(\$620,274)	-1%	-40%	20.5	20.5
Scenario 2	(\$593,014)	-1%	-39%	20.5	20.5
Scenario 3	(\$688,425)	-1%	-43%	20.5	20.5
Scenario 4	(\$1,023,305)	-	-751%	20.5	20.5
4. High Fuel Prices					
Scenario 1	(\$98,258)	3%	-6%	16.8	20.5
Scenario 2	(\$70,997)	3%	-5%	16.6	20.5
Scenario 3	(\$166,408)	2%	-10%	17.3	20.5
Scenario 4	(\$501,289)	_	-368%	20.5	20.5

As Table 17 indicates, a unilateral transition to CNG is only cost-effective if Clay Transit converts nearly all its transit vehicles (Technical Potential). Under this case, returns would likely be higher with a P3. It is also likely that fuel prices would have a significant impact on cost-effectiveness.

3.4.3 School Bus

Table 20 summarizes the potential financial performance of a transition to a CNG fleet under four cases, each of which examine four scenarios. All cases assume that Clay County Schools unilaterally pursue a transition to CNG vehicles, including fueling infrastructure.

- » Base Case: 66 new CNG school buses (Clay County Schools' stated replacement potential);
 - Scenario 1: Design, build, operate & maintain new fueling infrastructure; utilize available federal and state fuel and vehicle incentives, respectively.
 - Scenario 2: As Scenario 1 with a 10 percent increase in vehicle incentives.
 - Scenario 3: As Scenario 1 with a 50 percent reduction in vehicle incentives.
 - Scenario 4: As Scenario 1, with P3 development of fueling infrastructure.
- Technical Potential: Procure 245 new school buses. Scenarios are as in the Base Case.
- » Low Fuel Prices: 66 new CNG school buses. Average annual price increases of 1.8, 2.5 and 2.1 percent for CNG, diesel and gasoline, respectively. Scenarios are as in the Base Case.
- » High Fuel Prices: 66 new CNG school buses. Average annual price increases of 2.6, 6.2 and 5.6 percent for CNG, diesel and gasoline, respectively. Scenarios are as in the Base Case.

TABLE 20: CNG SCHOOL BUS FLEET PROJECT COST-EFFECTIVENESS SUMMARY

Case / Scenarios	NPV	IRR	ROI	PP	Life
1. Base Cases					
Scenario 1	(\$294,625)	2%	-10%	17.6	20.5
Scenario 2	(\$439,473)	2%	-16%	17.2	20.5
Scenario 3	(\$1,061,032)	0%	-31%	20.5	20.5
Scenario 4	(\$586,245)	-4%	-66%	20.5	20.5
2. Technical Potential					
Scenario 1	\$3,904,449	10%	73%	11.2	20.5
Scenario 2	\$3,962,869	11%	84%	10.6	20.5
Scenario 3	\$1,656,885	6%	24%	13.9	20.5
Scenario 4	\$5,277,066	18%	160%	8.7	20.5
3. Low Fuel Prices					
Scenario 1	(\$833,349)	0%	-28%	20.4	20.5
Scenario 2	(\$977,221)	-1%	-35%	20.5	20.5
Scenario 3	(\$1,598,780)	-3%	-47%	20.5	20.5
Scenario 4	(\$1,123,993)	-16%	-127%	20.5	20.5
4. High Fuel Prices					
Scenario 1	\$348,880	4%	12%	15.3	20.5
Scenario 2	\$196,890	4%	7%	15.0	20.5
Scenario 3	(\$424,670)	2%	-13%	16.9	20.5
Scenario 4	\$1,455,024	12%	109%	11.6	20.5

As Table 18 indicates, a unilateral transition to CNG is only cost-effective under the High Oil Prices case in which current state and Federal incentives are available or if Clay Transit converts more of its buses (Technical Potential). In both cases, a P3 may enhance cost effectiveness.

3.5 BIODIESEL

Biodiesel blends of 80 percent diesel and 20 percent biodiesel (B20) can be utilized in existing diesel vehicles with no modification and limited changes to maintenance procedures.

If purchased in bulk, biodiesel pricing may be equivalent to diesel. In such an instance, organizations can expect to "break even" relative to current conditions. This does not take into account the advantages of using a fuel that reduces air pollution and greenhouse gas emissions.

Of course, if even slightly more expensive than diesel, biodiesel will not be cost effective.

For these reasons, Clay County organizations can experiment with utilizing biodiesel with little or no investment, other than education of maintenance professionals, and minimal risk.

Clay County organizations have up to 485 diesel vehicles capable of utilizing B20.

CLEAN FUELS INFRASTRUCTURE

In most cases, transition to alternative fuel vehicles will require new fueling infrastructure. In particular, due to the magnitude of required investment, the location of compressed natural gas infrastructure must be carefully considered. The economic, social and environmental benefits of transitions to alternative fuels can be enhanced by encouraging public use. In these cases, the location of infrastructure is also important.

This section considers the location of compressed natural gas and electric vehicle infrastructure. Autogas infrastructure is assumed to be located where county vehicles are currently stored⁴, while B20 may not any require new infrastructure.

The analysis is based on Geospatial Information Systems (GIS). GIS map exhibits are included in the appendix.

4.1 CURRRENT ALTERNATIVE FUELS LOCATIONS

There is limited, but growing, alternative fuel infrastructure in North Florida. In Clay County, there are currently no accessible Autogas, CNG or Biodiesel fueling stations. There is limited EV charging infrastructure. Infrastructure outside the County is too far away for County fleets to utilize regularly.

- Alternative fuel infrastructure in the county is currently limited to two public EV charging stations: one located at the Orange Park Town Hall, the other located at Clay Electric Cooperative's offices in Keystone Heights. The Orange Park station was installed as part of the North Florida TPO's ChargeWell program.
- » Nearby public EV stations are located at a car dealership in nearby southern Duval County (north of Collins Road on SR 21 / Blanding Boulevard) and grocery stores in St. Johns County near Interstate 295 and SR 13.
- » CNG fueling facilities are located approximately 15 and 20 miles away at St. Johns County's Fleet Maintenance facility located along SR 16, and at the Jacksonville Transportation Authority's Operations Center near downtown Jacksonville, respectively.

⁴ Public Autogas infrastructure is not common and not required to justify private investment in new facilities, as is sometimes the case with compressed natural gas facilities.

4.3 COMPRESSED NATURAL GAS

The previous section assumes that developing one CNG station may be feasible, based on the present fuel consumption of the County's public fleets. Based on stated replacement potential, it is unlikely that more than one station may be cost-effectively developed by the organizations included in this assessment.⁵ Consequently, the location of this single facility must be centrally located so that the county's major public fleets can utilize it.

A series of GIS analyses were conducted to identify suitable locations. These correspond to the bulleted topics below, followed by a brief description. Full-size map exhibits of these analyses are included in the Appendix.

In addition to these GIS analyses, interviews were conducted with each organization. Interviews indicate that the major limiting factor to any CNG project is the location of fueling infrastructure. While several organizations view Green Cove Springs as the ideal location for a station, others (e.g. Clay County Schools and Clay County Transit) prefer a location closer to Middleburg. It would not be feasible for the Town of Orange Park or Keystone Heights to use either location.

Based on stated vehicle replacement potential, it is unlikely that fleets primarily based in Green Cove Springs will consume enough CNG to make investment in a CNG station in that location to be financially feasible. A station in Green Cove Springs may be feasible if fleets centered in this area commit to replacing a number of vehicles closer to their technical potential than their stated potential.

Further, it may be feasible for Clay County Schools and Clay Transit to jointly develop a CNG station in the Middleburg area for their common use. However, fleets based in Green Cove Springs are unlikely to find using the station feasible.

Developing more than one station serving County fleets would require larger numbers of vehicle replacements than currently considered likely by study participants and/or involvement of private fleets.

In any case, the GIS analysis introduced above and described below identifies several potential CNG station locations in Green Cove Springs and the vicinity of Middleburg. Further cooperation and evaluation among interested Clay County organizations would be required to determine the ideal site(s) for CNG infrastructure. The factors considered by the GIS analysis are a starting point for such deliberations.

⁵ Additional stations may be justified if County agencies commit to replacing a number of vehicles closer to their technical potential than current stated replacement potential, or if the fuel demand of large private fleets located within the County can be incorporated into the analysis.

The GIS analysis includes the following analyses and associated map exhibits:

» Natural Gas Availability by Zip Code

While precise locations of natural gas distribution infrastructure is not publicly available information, service availability by zip code is known. Natural gas is currently available in the vicinity of Orange Park and Middleburg. Service has recently been extended to Green Cove Springs.

» Transit

 Transit is one of the larger single potential consumers of CNG. Current routes link Orange Park to Keystone Heights via Middleburg. A separate spur connects Orange Park to Penney Farms via Green Cove Springs. The location of CNG infrastructure must consider accessibility to transit operations.

» Freight Facilities and Traffic

- CNG facilities developed by third parties may rely on sales to third-party private fleets for financial viability. In addition, the County may be interested in promoting alternative fuel consumption among local businesses to enhance the economy, environmental performance and quality of life. In addition to waste haulers, freight fleets are among the most likely to transition to CNG and utilize new facilities.
- In Clay County large freight facilities are located in Orange Park and Green Cove Springs. In addition, significant freight traffic occurs along US-17 from Orange Park to Green Cove Springs and FL-16 in Green Cove Springs. Major freight traffic is also forecast for the First Coast Expressway, which will travel through Middleburg and Green Cove Springs.

» Assets and Potential Sites

 Current locations of public fleets and publicly owned parcels are important considerations for citing new CNG infrastructure.

» Analysis

Estimating public fleet fuel demand by location indicates priority locations for new infrastructure.

» Analysis (Detail)

 Data indicate that public fleet fuel demand may be highest in the vicinity of Green Cove Springs, with Middleburg as a lesser priority.

4.4 ELECTRIC VEHICLES

Electric Vehicle Support Equipment (EVSE) for the County's public fleets may be located where vehicles are stored and used exclusively by the fleets. However, the County's transition to alternative fuels may also include provision of new EVSE for public use.

The North Florida TPO's ChargeWell program aims to develop a regional network of EVSE in North Florida. In its first phase, the TPO teamed with JEA to locate EVSE throughout the utility's service territory via competitive solicitation process. This resulted in one EV charging station at Orange Park Town Hall. In its second phase, the North Florida TPO has programmed \$450 thousand for EVSE in Clay, Nassau and St. Johns Counties located on government owned land. EVSE may be located through the County based on a consideration of public parcels, existing EV registrations and locations where workplace charging and other compatible activities are likely.

- » EV Registrations by Zip Code (June, 2016)
 - As of June 2016, approximately 116 EVs were registered to Clay County addresses, with the majority located in the Fleming Island and Doctor's Lake areas.
 - Recent research suggests that a ratio of 1:2 or 1:3 vehicles to charge points is ideal. The national ratio is 1:10. The County's ratio is 1:58. Based on these assumptions, Clay County may support 10 to 30 new EV charging stations of the type recently installed as part of the ChargeWell program (i.e. Level 2 stations each equipped with two charge points).
- » EV Charging Station Placement Employment
 - Providing EVSE at workplaces may be particularly effective. Large concentrations of workers are more likely to support EVSE.
- » EV Charging Station Placement Workplace
 - Concentrations of workplace parcels of the type assumed to support EVSE are located in Orange Park, Fleming Island and Green Cove Springs.
- » EV Charging Station Placement Category 1: Attractions
 - Other important locations for EVSE are those where drivers are likely to stay for up to one to two hours, the time required to charge an electric vehicle using Level 2 infrastructure.⁶ These include the Orange Park Mall and the Fleming Island Shopping Center.
- » EV Charging Station Placement Category 2: Public Facilities
 - Another suitable location are public facilities, such as libraries, parks and other municipal properties. These are located throughout the county along major thoroughfares. These locations may be suitable for ChargeWell-branded EVSE funded by the North Florida TPO.
- » EV Charging Station Placement Suitability
 - Combining workplace and other suitable locations and considering distances between important locations in the county, locations with five-mile grids were prioritized. Priority locations center on Orange Park and the Blanding Boulevard corridor. Fleming Island, and Green Cove Springs also include several suitable locations, while Middleburg and Keystone Heights should be considered to assure access to EVSE through the County.

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⁶ An EV driver can expect enough charge to travel between ten and 25 miles from one hour of Level 2 charging.

APPENDICES

- 5.1 DATA LIMITATIONS, TRANSFORMATIONS AND ASSUMPTIONS
- 5.2 CLEAN FUELS PROJECTS FINANCIAL MODELS
- 5.3 CLEAN FUELS INFRASTRUCTURE GIS MAPS

DATA LIMITATIONS, TRANSFORMATIONS AND ASSUMPTIONS

Database Description, including Limitations Transformations and Assumptions

Data Code	Detail	ссо	CSO	СКН	TOP	ccs	ССТ	GCS	CUA	COA
KEYID	Unique Identifier									All data provided by CCT
ORGCODE	Unique Organizational Code			No code provided						All data provided by CCT
ORGNAME	Organization Name									All data provided by CCT
ORGID	Organization's Unique Identifier									All data provided by CCT
MAKE	Vehicle Make									All data provided by CCT
MODEL	Vehicle Model									
CLASS	Vehicle classification based on GVWR (0 = passenger car, 1 = light duty [class $1 - 3$], $2 = \text{med duty [class } 4 - 6]$, $3 = \text{heavy duty [class } 7 - 9]$)	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL	CLASS determined by MAKE & MODEL
YEAR	Vehicle Vintage Year									All data provided by CCT
ROAD	On-road vehicle? (1 = yes, 0 = no)		No USE or QUANTITY data provided for ROAD = 0 ORGCODES			ROAD determined by identifications ("Buses," Vehicles," "Tractors," "Trailers," "Forklift"		ROAD determined by identifications provided with data		All data provided by CCT
NRTYPE	Non-road Type (1=Pump, 2=Generator, 3=Lanscaping,4=Construction, 0=Other)									
PUMP	Pump? (1 = yes, 0 = no)							PUMP determined by identifications provided with data		All data provided by CCT
GEN	Generator? (1 = yes, 0 = no)							GEN determined by identifications provided with data		All data provided by CCT
MOWER	Landscaping Equipment? (1 = yes, 0 = no)							MOWER determined by		All data provided by CCT
FUELTYPE	Fuel Type (e.g. $G = gasoline$, $D = diesel$, $E = Electricity$, $MG = mixed gas & oil$, $N/A = not applicable$)							FUELTYPE not provided. Determined by CLASS (0, 1, 4 = G; $2 \otimes 3 = D$) and NRTYPE (1,2,4 = D;		All data provided by CCT
USE	Annual Fuel Consumption	Estimated 2014 use based on combination of averaged FY13/14 & FY 14/15 use.	"N/A" or non-numeric values transformed to 0	No USE values provided. Estimated using provide COST values divided by average RATE values.		No USE values provided. Estimated based on COST values using average RATE	Estimated 2014 use based on combination of averaged FY13/14 & FY 14/15 use. (Data provided by CCO).		USE by ORGCODE not provided, instead provided by year. No method for estimation / extrapolation to ORGCODE is	All data provided by CCT
USEUNIT	Fuel Consumption Unit (e.g. Gallons)									All data provided by CCT
USEYEAR	Year of USE							USEYEAR not specified. Assume		All data provided by CCT
COST	Annual Fuel Cost		COST not provided by ORGID, instead by fleet card. Average \$/G rate for diesel and weighted average rate for gasoline grades were applied to reported USE to estimate COST.	COST values provided for four months (10/15 - 1/16) only. Values are extrapolated by multiplying the sum of 4 months by .25 and multiplying by 12. These values are applied to .2014 for consistency.				AII4	COST by ORGCODE not provided, instead provided by year. No method for estimation / extrapolation to ORGCODE is available.	All data provided by CCT
COSTUNIT	Fuel Cost Unit (i.e. Dollars)		BOTH AND TO THE	ATTIMISET TO ATTIMISE THE PROPERTY.						All data provided by CCT
COSTYEAR	Year of COST	Estimated 2014 cost based on combination of averaged FY13/14 & FY 14/15 cost.				Year of COST not specified. Assume 2014 for purposes of analysis.	Estimated 2014 cost based on combination of averaged FY13/14 & FY 14/15 cost. (Data provided			All data provided by CCT
QUANTCODE	Quantity Type (e.g. M = miles, H = Hours)		No H category values provided							All data provided by CCT
QUANTITY	Annual Quantity (e.g. miles or hours)	12 month average of difference between Q1 FY 13/14 and Q4 14/15	"N/A" or non-numeric values transformed to 0	No data provided for QUANTITY. Estimated by multiplying total average MPG by USE	No data provided for QUANTITY. Estimated by multiplying total average MPG by USE		between Q1 FY 13/14 and Q4	provided odometer readings (e.g. value / (2016.25-YEAR)	QUANTITY data not provided in ar annualized format or for a specified time period. Average annual values estimated from cumulative mileage through Q1 of calendar year 2016 divided by	
QUANTYEAR	Year of QUANTITY					Year of QUANTITY not specified. Assume 2014 for analysis		2016	PW	All data provided by CCT
PURCHASE	Vehicle Purchase Price		Data not provided							All data provided by CCT
MAINTENANCE	Estimated Annual Maintenance Cost		Values provided for period 2013- 2015. These values were averaged by divided by 3 and applied to							All data provided by CCT

CLEAN FUELS PROJECTS FINANCIAL MODELS

EV & PHEV Business Case Vehicle Inputs

Ve	hicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cost	<u>VMT</u>	<u>USE</u>	<u>Life</u>	<u>MPG</u>	EV gain	<u>mpGGE</u>	EV Use	Mnthly EV Use	Salvage Value
		1 Large	EV	\$	2,820	11345	656	8	17.3	605% 10	5 108	9	20%
		2 Mid	EV	\$	2,941	3360	153	8	21.9	480% 10	32	3	20%
		3 Compact	EV	\$	6,423	1873	69	8	27	390% 10	5 18	1	. 20%
		4 Large	PHEV	\$	15,746	11345	656	8	17.3	613% 10	6 107	9	20%
		5		\$	-	0	0	0	0	0%	0	0	0

VMT = Average annual VMT, USE = Average annual USE, EV Use = Average annual EV use, M EV Use = Average monthly EV use
EV = Ford Focus Electric; PHEV = Chevrolet Volt; Inc. cost based on Florida State Contract

				Scenario 1	Scenario 2	Scenario 3												
				Owned Infra @ 25%														
				discount & 0% fleet														
Infrastructure	Cell Name		<u>Unit</u>	discount	25% fleet	50% fleet												
nfrastructure Cost	Infra_Cost	\$4,000		\$3,0	90 \$4,00	0 \$2,000												
Salvage Value	EV_Salv		% of original price			500/												
Infrastructure Tax Credit Rate	Infra_Tax_Credit_Rate		percent	25	% 09	% 50%												
nfrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0	\$															
uels	45.5 ° 1/4	to 00	* 1005															
Alt Fuel Excise Tax Credit Value	AF_Excise_Value	\$0.00		\$ -	\$ -	\$ -												
Price of Electricity (per GGE)	EV_Price	\$3.95	\$/GGE	\$3.5														
EV Price Markup (Station Developer)	EV_Markup	\$0.00	t (CCF	\$0. \$0.	00 \$0.0 00 \$0.0	0 \$0.00 0 \$0.00												
EV Fuel Sales Royalty (from Developer)	EV_Royalty	\$0.00		\$0.														
Electricity Price Increase	Low Case	2.80% \$56.20	%/Year	2.8	% 2.89	% 2.8%												
EV Lifecycle GHG Factor (per GGE) Diesel Fuel Price	EV_GHG_Factor D_Price		\$/Gallon	¢n:	n	0 62.20												
Diesel Price Increase	Low Case		%/Year	\$2.	30 \$2.3 % 2.59	0 \$2.30 % 2.5%												
Federal Diesel Excise Tax	Fed_D_Excise		\$/Gallon	2.3	/6 2.3.	/0 2.3 /0												
State Diesel Excise Tax			\$/Gallon															
Realized Diesel Excise Tax Exemption	State_D_Excise D_Excise_Value		\$/Gallon \$/Gallon															
DGE/GGE Conversion Factor	D_Excise_value DGE_GGE_Convert		DGE / GGE															
DGE/GGE Conversion Factor Diesel Lifecycle GHG Factor (per GGE)	DGE_GGE_Convert D_GHG_Factor		DGE / GGE lbs/GGE															
Gasoline Fuel Price	D_GHG_Factor G_Price		\$/Gallon	\$2.:	.0 \$2.1	0 \$210												
Gasoline Price Increase	Low Case		\$/Gallon %/Year	\$2		0 \$2.10 % 2.1%												
Federal Gasoline Excise Tax			%/ Year \$/Gallon	2.1	70 Z.I.	Z.170												
State Gasoline Excise Tax	Fed_G_Excise State_G_Excise		\$/Gallon \$/Gallon															
Realized Gasoline Excise Tax Exemption	G_Excise_Value		\$/Gallon \$/Gallon															
Gasoline Lifecycle GHG Factor (per GGE)	G_EXCISE_Value G_GHG_Factor		s/Gallon lbs/GGE															
Operations	G_GHG_FUCIOI	24.8	ius/GGE															
Sperations EV Vehicle Maintenance Costs	EV_D_Maint	0.53	\$/mile															
Diesel Vehicle Maintenance Costs	D_Maint		\$/mile \$/mile															
Dieser verlicie ivialitieriarice Costs																		
LDV Gasalina Vahisla Maintanansa																		
	G_Maint	0.047																
LDV EV Vehicle Maintenance Costs	EV_G_Maint	0.047	\$/mile	C	04 04	0%												
LDV Gasoline Vehicle Maintenance LDV EV Vehicle Maintenance Costs % of commercial market Incentives		0.047		C	% 09	% 0%												
LDV EV Vehicle Maintenance Costs % of commercial market Incentives	EV_G_Maint Comm	0.047	\$/mile percent	C	% OS	% 0%												
LDV EV Vehicle Maintenance Costs % of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun	EV_G_Maint Comm t Rat(Discount	0.047 0%	\$/mile percent %	C	% 09	% 0%												
LDV EV Vehicle Maintenance Costs % of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive	EV_G_Maint Comm t Rat« Discount Fed_Vehicle_Inc	0.047 0% 3.2% 0%	\$/mile percent % % of Inc Cost	0														
LDV EV Vehicle Maintenance Costs	EV_G_Maint Comm t Rat(Discount	0.047 0% 3.2% 0%	\$/mile percent %	C	% 09 % 259													
LDV EV Vehicle Maintenance Costs % of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive	EV_G_Maint Comm t Rat« Discount Fed_Vehicle_Inc	0.047 0% 3.2% 0%	\$/mile percent % % of Inc Cost	C														
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5	6l 7l	8 9	e) 10) 1	1 12	13	14	15	16	17	18	19 2
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	EV_G_Maint Comm t Rat(Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5	6 7	8 9) 10 1	1 12	13	14	15	16	17	18	19 2
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5	6 7	8 9	10 1	1 12	13	14	15	16	17	18	19 2:
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	EV_G_Maint Comm t Rat(Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5 0 0	6 7 0 0 0 0	8 9	9 10 1 0 0	1 12 0 0 0	13	14 0 0	15 0 0	16 0 0	17 0 0	18 0 0	19 20
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5 0 0	6 7 0 0 0 0 0 0	8 9 0 0 0 0	0 10 1 0 0 0 0	1 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	13 0 0	14 0 0 0	15 0 0 0	16 0 0 0	17 0 0	18 0 0 0	19 20 0 0
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5 0 0 0	6 7 0 0 0 0 0 0 0	8 9 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 10 1 0 0 0 0 0 0	1 12 0 0 0 0 0 0 0 0 0 0 0 0	13 0 0 0	14 0 0 0	15 0 0 0	16 0 0 0	17 0 0 0	18 0 0 0 0	19 20 0 0
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LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 12 0	13 0 0 0 0 0	14 0 0 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0	17 0 0 0 0 0 0	18 0 0 0 0 0	19 2: 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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LDV EV Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Fotal Vehicles In Service Project Year Vehicle #	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 (0) Type 1 Large 2 Mid 3 Compact 4 Large 5 (0) Type 1 Large 2 Mid 3 Compact 4 Large 5 (0) Type 1 Large 2 Mid 3 Compact 1 Large 2 Mid 3 Compact	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5 0 0 0 0 0 0 5 5 5 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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LDV EV Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle #	EV_G_Maint Comm t Ratt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 (0) Type 1 Large 2 Mid 3 Compact 4 Large 5 (0) Type 1 Large 2 Mid 3 Compact 4 Large 5 (0) Type 1 Large 2 Mid 3 Compact 1 Large 2 Mid 3 Compact	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost				5 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
DV EV Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discoun rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Fotal Vehicles In Service Project Year Vehicle #	EV_G_Maint Comm t Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 (C) Type 1 Large 2 Mid 3 Compact 4 Large 5 (C) Type 1 Large 2 Mid 3 Compact 4 Large 5 (C) Type 1 Large 2 Mid 3 Compact 4 Large 5 (C) Type	0.047 0% 3.2% 0% 0%	\$/mile percent % % of Inc Cost % of Inc Cost			3 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 9 52.82	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 14 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
LDV EV Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle #	EV_G_Maint Comm It Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 () Type 1 Large 2 Mid 3 Compact 4 Large 5 () Type 1 Large 1 Large 2 Mid 3 Compact 4 Large 5 ()	0.047 0% 3.2% 0% 0% 50% 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$/mile percent % % of Inc Cost % of Inc Cost		% 259 2 0 0 0 0 0 0 2 5 0 0 0 0 0 2 2 5 2	3 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		6 7 0	8 9 9 0 \$2,820 \$0 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0	0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	EV_G_Maint Comm It Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 4 Large 5 (1 Type 1 Large 2 Mid 4 Large 5 (1 Type 1 Large 2 Mid	0.047 0% 3.2% 0% 0% 50% 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$/mile percent % % of Inc Cost % of Inc Cost in i	0	2	3 4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$0	\$0 \$0	\$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	EV_G_Maint Comm t Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 (6) Type 1 Large 2 Mid 3 Compact 4 Large 5 (7) Type 1 Large 1 Large 2 Mid 3 Compact 4 Large 5 (7) Type 1 Large 2 Mid 3 Compact 4 Large 5 (7) Type 1 Large 2 Mid 3 Compact 4 Large 5 (8) Type 1 Large 2 Mid 3 Compact 4 Large 5 (9) Type 1 Large 2 Mid 3 Compact 4 Large 5 (9) Type 1 Large 2 Mid 3 Compact	0.047 0% 3.2% 0% 0% 0% 50% 0 0 0 0 0 0 0 0 0 0 0 0 0	\$/mile percent % % of Inc Cost % of Inc Cost iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	0	2 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 4 0	\$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
LDV EV Vehicle Maintenance Costs % of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year	EV_G_Maint Comm It Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 3 Compact 4 Large 5 (1 Type 1 Large 2 Mid 4 Large 5 (1 Type 1 Large 2 Mid 4 Large 5 (1 Type 1 Large 2 Mid	0.047 0% 3.2% 0% 0% 50% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$/mile percent % % of Inc Cost % of Inc Cost iiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiiii	0 :	2	3 4 0	\$0 \$0 \$0	\$0 \$0 \$0 \$0	\$0 \$0 \$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

Vehicle Incremental Costs																			
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12 13	14	15	16	17 18	19
Vehicle #	Туре																		
	1 Large	\$14,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
	2 Mid	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
	3 Compact	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
	4 Large	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
	5	0																	
Subtotal (w/o Incentive)		\$14,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
Incentive		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0 \$0	\$0	\$0	\$0	\$0 \$0	
Total w/ Incentive		\$14,100	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0 \$0	\$0	\$0	\$0	\$0 \$0	
Conventional Monthly Fuel Requiremen		+= -,===	**	**	**	72	72	7-1	**	**	**	**	77	**	**1	77	+-1	77	**
Project Year		0	1	2	3	4	5	6	7	8	٥	10	11	12 13	14	15	16	17 18	19
Vehicle #	Туре	U	1	4	,		3	, ,	/	J	3	10		15	14	15	10	1, 10	13
verifice "	1 Large	273	273	273	273	273	273	273	273	273	0	0	0	0 0	0	0	0	0 0	0
	2 Mid	2/3	2/3	0	0	0	2/3	2/3	2/3	2/3	0	0	0	0 0	0	0	0	0 0	0
	3 Compact	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
	4 Large	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
	5	0 0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Total		273	273	273	273	273	273	273	273	273	0	0	0	0 0	0	0	0	0 0	0
EV Monthly Fuel Requirements Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12 13	14	15	16	17 18	19
Vehicle #	Туре																		
	1 Large	45	45	45	45	45	45	45	45	45	0	0	0	0 0	0	0	0	0 0	0
	2 Mid	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
	3 Compact	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
	4 Large	0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
	5	0 0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Required Capacity (GGE/mo)		45	45	45	45	45	45	45	45	45	0	0	0	0 0	0	0	0	0 0	0
Incremental Capacity (GGE/mo)		45	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Potential Commercial Demand (GGE/mo)		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0 0	0	0	0	0 0	0
Base Case Incremental Station Cost		\$4,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
Scenario 1 Incremental Station Cost		\$3,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
Scenario 2 Incremental Station Cost		\$4,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
Scenario 3 Incremental Station Cost		\$2,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0
Base Total Station Cost		\$4,000																***	
Scenario 1 Station Cost		\$3,000																	
Scenario 2 Station Cost		\$4,000																	
Scenario 3 Station Cost		\$2,000																	
Sections 5 Station Cost		\$2,000																	

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Financial	Anaivsis	Base	case

Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	0	0	0	0	0	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)		(\$14,100)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		(\$4,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$800.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EV Price		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV Price (after tax credit)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EV Price (after tax credit & mark up)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
Diesel Price		\$2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Diesel Price (after tax exemption)		2.30	2.36	2.42	2.48	2.54	2.60	2.67	2.73	2.80	2.87	2.94	3.02	3.09	3.17	3.25	3.33	3.41	3.50	3.59	3.68	3.77
Gasoline Price		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
Gasoline Price (after exemption)		2.10	2.14	2.19	2.24	2.28	2.33	2.38	2.43	2.48	2.53	2.59	2.64	2.69	2.75	2.81	2.87	2.93	2.99	3.05	3.12	3.18
EV Fleet Maintenance																						
EV Fleet Fuel Costs		\$1,069	\$2,198	\$2,260	\$2,323	\$2,388	\$2,455	\$2,524	\$2,594	\$2,667	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$3,443	\$7,030	\$7,178	\$7,329	\$7,483	\$7,640	\$7,800	\$7,964	\$8,131	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Maintenance (inc. in EV price)		(\$0)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Electricity (included in electricity price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs		(\$18,100)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$15,726)	\$4,712	\$4,798	\$4,886	\$4,974	\$5,065	\$5,156	\$5,250	\$5,344	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow		(\$15,726)	(\$11,014)	(\$6,216)	(\$1,331)	\$3,644	\$8,709	\$13,865	\$19,114	\$24,459	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079	\$28,079
Whole Years		0.5	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	9.5																					
Payback Period	3.8																					
Discounted Return on Investment	115%																					
Internal Rate of Return	27%		_																			
Net Present Value	\$21,184		_																			

Financial Scenario 1

Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	. 1	1	1	1	1	1	(0	0	0	0	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)		(\$14,100)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Cost Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		(\$3,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Price		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV Price (after tax credit)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EV Price (after tax credit & mark up)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
Diesel Price		\$2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Diesel Price (after tax exemption)		2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Gasoline Price		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
Gasoline Price (after exemption)		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
EV Fleet Maintenance																						
EV Fleet Fuel Costs		\$1,069	\$2,198	\$2,260	\$2,323	\$2,388	\$2,455	\$2,524	\$2,594	\$2,667	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$3,443	\$7,030	\$7,178	\$7,329	\$7,483	\$7,640	\$7,800	\$7,964	\$8,131	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Maintenance		(\$0)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Electricity (included in electricity price)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs		(\$17,100)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$14,726)	\$4,712	\$4,798	\$4,886	\$4,974	\$5,065	\$5,156	\$5,250	\$5,344	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow		(\$14,726)	(\$10,014)	(\$5,216)	(\$331)	\$4,644	\$9,709	\$14,865	\$20,114	\$25,459	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079	\$29,079
Whole Years		0.5	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	9.5																					
Payback Period	3.6																					
Discounted Return on Investment	127%																					
Internal Rate of Return	30%																					
Net Present Value	\$22.153																					

Financial Scenario 2																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	0	0	0	0	0	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)		(\$10,575)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		(\$4,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Price		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV Price (after tax credit)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EV Price (after tax credit & mark up)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
Diesel Price		\$2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Diesel Price (after tax exemption)		2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Gasoline Price		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
Gasoline Price (after exemption)		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
EV Fleet Maintenance																						
EV Fleet Fuel Costs		\$1,069	\$2,198	\$2,260	\$2,323	\$2,388	\$2,455	\$2,524	\$2,594	\$2,667	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$3,443	\$7,030	\$7,178	\$7,329	\$7,483	\$7,640	\$7,800	\$7,964	\$8,131	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Maintenance (inc. in EV price)		(\$0)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Electricity (included in electricity price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs		(\$14,575)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$12,201)	\$4,712	\$4,798	\$4,886	\$4,974	\$5,065	\$5,156	\$5,250	\$5,344	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow		(\$12,201)	(\$7,489)	(\$2,691)	\$2,194	\$7,169	\$12,234	\$17,390	\$22,639	\$27,984	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604	\$31,604
Whole Years		0.5	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	9.5																					
Payback Period	3.1																					
Discounted Return on Investment	165%																					
Internal Rate of Return	38%																					
Net Present Value	\$24,599.24																					
Financial Scenario 3																						
Project Year		0	1	2	2	4	5	6	7	۶	q	10	11	12	13	14	15	16	17	19	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	0	0	0	0	0	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)		(\$7,050)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Cost Salvage Value		\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$2,820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Station		(\$2,000)	\$0	\$0			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0			\$0	\$0	\$0	\$0	\$800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Price		\$3.95	\$4.06	\$4.17	\$4.29		\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV Price (after tax credit)		\$3.95	\$4.06	\$4.17	\$4.29		\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EV Price (after tax credit & mark up)		\$3.95	\$4.06	\$4.17	\$4.29		\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
Diesel Price		\$2.30	\$4.06	\$4.17	\$4.29		\$4.53	\$4.66	\$4.79	\$4.92 \$2.80	\$2.87	\$5.20	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$8.85
Diesel Price (after tax exemption)		2.30	\$2.36	\$2.42	\$2.48		\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Gasoline Price		2.30	\$2.36	\$2.42	\$2.48		\$2.80	\$2.67	\$2.73	\$2.80	\$2.87	\$2.59	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.08	\$3.77
Gasoline Price Gasoline Price (after exemption)		2.10	\$2.14	\$2.19	\$2.24		\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
EV Fleet Maintenance		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.55	\$2.56	\$2.43	şZ.40	\$2.55	\$2.59	\$2.04	ş2.09	φ2./3	\$2.01	\$2.07	\$2.93	\$2.59	\$5.05	\$5.12	\$5.10
EV Fleet Fuel Costs		\$1,069	\$2,198	\$2,260	\$2,323	\$2,388	\$2,455	\$2,524	\$2,594	\$2,667	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
LV FIEEL FUEL COSES		\$1,009	\$2,198	\$2,260	\$2,523	\$2,308	\$2,400	\$2,524	\$2,394	\$2,007	\$0	\$0	\$0	\$0	\$U	\$0	Þυ	ÞU	3 0	\$U	\$U	\$ U

r Toject Teal		U	1	2	3	7	3	U	,	0	9	10	11	12	13	14	13	10	1/	10	13	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	0	0	0	0	0	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)		(\$7,050)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Cost Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,820	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		(\$2,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$800	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Price		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV Price (after tax credit)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
EV P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
EV Price (after tax credit & mark up)		\$3.95	\$4.06	\$4.17	\$4.29	\$4.41	\$4.53	\$4.66	\$4.79	\$4.92	\$5.06	\$5.20	\$5.35	\$5.50	\$5.65	\$5.81	\$5.97	\$6.14	\$6.31	\$6.49	\$6.67	\$6.85
Diesel Price		\$2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Diesel Price (after tax exemption)		2.30	\$2.36	\$2.42	\$2.48	\$2.54	\$2.60	\$2.67	\$2.73	\$2.80	\$2.87	\$2.94	\$3.02	\$3.09	\$3.17	\$3.25	\$3.33	\$3.41	\$3.50	\$3.59	\$3.68	\$3.77
Gasoline Price		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
Gasoline Price (after exemption)		2.10	\$2.14	\$2.19	\$2.24	\$2.28	\$2.33	\$2.38	\$2.43	\$2.48	\$2.53	\$2.59	\$2.64	\$2.69	\$2.75	\$2.81	\$2.87	\$2.93	\$2.99	\$3.05	\$3.12	\$3.18
EV Fleet Maintenance																						
EV Fleet Fuel Costs		\$1,069	\$2,198	\$2,260	\$2,323	\$2,388	\$2,455	\$2,524	\$2,594	\$2,667	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$3,443	\$7,030	\$7,178	\$7,329	\$7,483	\$7,640	\$7,800	\$7,964	\$8,131	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Royalty		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Maintenance (inc. in EV price)		(\$0)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EV Station Electricity (included in electricity price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$2,374	\$4,832	\$4,918	\$5,006	\$5,094	\$5,185	\$5,276	\$5,370	\$5,464	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs		(\$9,050)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	(\$120)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$6,676)	\$4,712	\$4,798	\$4,886	\$4,974	\$5,065	\$5,156	\$5,250	\$5,344	\$3,620	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow		(\$6,676)	(\$1,964)	\$2,834	\$7,719	\$12,694	\$17,759	\$22,915	\$28,164	\$33,509	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129	\$37,129
Whole Years		0.5	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.4	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	\$9.50																					
Payback Period	1.92			_	_			_														
Discounted Return on Investment	3.13			_	_			_														
Internal Rate of Return	0.72			_	_			_														
Net Present Value	\$29,952.92						_											_				

Propane-Autogas (PAG) Business Case Vehicle Inputs

venicie inputs													
Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cos	t <u>VMT</u>	<u>USE</u>	<u>Life</u>	MPG	Autog	as loss mpG	<u>GE</u>	Autogas Use	Mnthly Autogas Use	Salvage Value
	1 Para. Transit	G	\$	10,000	24131	3656	15	6.6	10.0%	5.9	4,062	339	20%
	2 School Buses	D	\$	6,600	9137	1305	15	7	11.1%	6.2	1,468	122	20%
	3 Class 2 Truck	D	\$	10,000	11199	806	8	13.9	11.1%	12.4	906	75	20%
	4 Class 1 Truck	G	\$	10,000	8705	435	8	20	10.0%	18.0	484	40	20%
	5 Police Cruiser	G	\$	7,000	11701	688	8	17	10.0%	15.3	765	64	20%

VMT = Average annual VMT, USE = Average annual USE, PAG Use = Average annual PAG use, M PAG Use = Average monthly PAG use

			Scenario 1		Scenario 3															
			Owned Infra +		P3 Infra +															
			reduced Vehicle	reduced Vehicle	Vehicle Incentive															
Infrastructure	Cell Name	<u>Value</u> <u>Unit</u>	Incentive	Incentive																
nfrastructure Cost	Infra_Cost	\$400,000 \$	\$400,00	00 \$0	\$0															
alvage Value	PAG_Salv	20% % of original price	ce		201															
nfrastructure Tax Credit Rate	Infra_Tax_Credit_Rate	0% percent	0	% 0%	0%															
nfrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0 \$		\$0	\$0															
<u>iels</u>		10.70																		
It Fuel Excise Tax Credit Value	AF_Excise_Value	\$0.50 \$/GGE	\$ 0.5																	
rice of PAG (per GGE)	PAG_Price	\$1.37 \$/GGE	\$1.3		\$1.37															
AG Price Markup (Station Developer)	PAG_Markup	\$0.00	\$0.0	00 \$0.10	\$0.10															
AG Price Technology (from Developer)	PAG_Royalty	\$0.00 \$/GGE	\$0.0	00 \$0.00	\$0.00															
AG Price Increase	Base Case	3.7% %/Year	3.7	% 3.7%	3.7%															
G Lifecycle GHG Factor (per GGE)	PAG_GHG_Factor	22.5 lbs/GGE	40.0	62.20	£2.20															
esel Fuel Price	D_Price	\$2.30 \$/Gallon	\$2.3																	
esel Price Increase	Base Case	4.3% %/Year	4.3	% 4.3%	4.3%															
deral Diesel Excise Tax	Fed_D_Excise	\$0.00 \$/Gallon \$0.00 \$/Gallon																		
ate Diesel Excise Tax	State_D_Excise																			
alized Diesel Excise Tax Exemption	D_Excise_Value																			
GE/GGE Conversion Factor	DGE_GGE_Convert	0.904 DGE / GGE																		
piesel Lifecycle GHG Factor (per GGE) iasoline Fuel Price	D_GHG_Factor	25.4 lbs/GGE 2.1 \$/Gallon	40.4	0 62.10	6210															
	G_Price		\$2.1																	
asoline Price Increase	Base Case	3.8% %/Year	3.8	70 3.8%	3.8%															
ederal Gasoline Excise Tax	Fed_G_Excise	\$0.00 \$/Gallon																		
tate Gasoline Excise Tax	State_G_Excise	\$0.00 \$/Gallon																		
ealized Gasoline Excise Tax Exemption	G_Excise_Value	\$0.00 \$/Gallon																		
asoline Lifecycle GHG Factor (per GGE)	G_GHG_Factor	24.8 lbs/GGE																		
perations	DAG D 44 ' :	0.50 44 11																		
AG Vehicle Maintenance Costs	PAG_D_Maint	0.52 \$/mile																		
iesel Vehicle Maintenance Costs	D_Maint	0.52 \$/mile																		
DV Gasoline Vehicle Maintenance	G_Maint	0.047 \$/mile 0.047 \$/mile																		
OV PAG Vehicle Maintenance Costs	PAG_G_Maint	0.04/ \$/mile																		
A commenced at a color	C	001		0/	004															
	Comm	0% percent	0'	% 0%	0%															
ncentives .			0	% 0%	0%															
<u>centives</u> equired Rate of Return / Nominal Discour	nt Rate Discount	3.2% %	0	% 0%	0%															
<u>entives</u> quired Rate of Return / Nominal Discoun deral Vehicle Tax Incentive	nt Rate <i>Discount</i> Fed_Vehicle_Inc	3.2% % 0% % of Inc Cost																		
<u>centives</u> equired Rate of Return / Nominal Discour deral Vehicle Tax Incentive	nt Rate Discount	3.2% %	25																	
centives quired Rate of Return / Nominal Discound deral Vehicle Tax Incentive ste Vehicle Incentive	nt RateDiscount Fed_Vehicle_Inc State_Vehicle_Inc	3.2% % 0% % of Inc Cost 50% % of Inc Cost																		
entives quired Rate of Return / Nominal Discour deral Vehicle Tax Incentive ste Vehicle Incentive hicle Procurement	nt Rate <i>Discount</i> Fed_Vehicle_Inc	3.2% % 0% % of Inc Cost				5	6	7l 8l	임	101	11	121	13	14	15	16	171	1	18	19
entives quired Rate of Return / Nominal Discoun deral Vehicle Tax Incentive te Vehicle Incentive hicle Procurement oject Year	nt Ratc Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	3.2% % 0% % of Inc Cost 50% % of Inc Cost			50%	5	6	7 8	9	10	11	12	13	14	15	16	17	1	18	19
centives equired Rate of Return / Nominal Discounderal Vehicle Tax Incentive ate Vehicle Incentive chicle Procurement oject Year	nt RatcDiscount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	3.2% % 0% % of Inc Cost 50% % of Inc Cost			50%	5	6	7 8	9	10	11	12	13	14	15	16	17		18	19
centives equired Rate of Return / Nominal Discounderal Vehicle Tax Incentive ate Vehicle Incentive ehicle Procurement roject Year	nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit	3.2% % 0% % of Inc Cost 50% % of Inc Cost			50%	5 2	6	7 8	9	10	11 0	12	13	14	15	16 0	17		18	19
equired Rate of Return / Nominal Discounderal Vehicle Tax Incentive tate Vehicle Incentive chicle Procurement roject Year	rt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 School Buses	3.2% % 0% % of Inc Cost 50% % of Inc Cost			50%	5 2 11 7	6 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0	10 0 0	11 0 0	0 0	13 0 0	14	15 0 0	16 0 0	17 0 0		18	19 0 0
centives equired Rate of Return / Nominal Discounderal Vehicle Tax Incentive ate Vehicle Incentive chicle Procurement oject Year	reat Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 School Buses 3 Class 2 Truck	3.2% % 0% % of Inc Cost 50% % of Inc Cost			50%	5 2 11 7	6 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0 0 0 0 0	10 0 0 0	11 0 0 0	12 0 0	13 0 0 0	14 0 0 0	15 0 0 0	16 0 0	17 0 0 0		18 0 0 0	19 0 0 0
ncentives equired Rate of Return / Nominal Discour ederal Vehicle Tax Incentive tate Vehicle Incentive fehicle Procurement roject Year	reat Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 School Buses 3 Class 2 Truck 4 Class 1 Truck	3.2% % 0% % of Inc Cost 50% % of Inc Cost			50%	5 2 11 7 29 32	6 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 0 0 0 0	11 0 0 0 0	12 0 0 0 0	13 0 0 0 0	14 0 0 0 0	15 0 0 0 0	16 0 0 0 0	17 0 0 0		18 0 0 0	19 0 0 0
equired Rate of Return / Nominal Discounderal Vehicle Tax Incentive tate Vehicle Incentive tate Vehicle Incentive chicle Procurement roject Year ehicle #	reat Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 School Buses 3 Class 2 Truck 4 Class 1 Truck 5 Police Cruiser	3.2% % 0% % of Inc Cost 50% % of Inc Cost 100% 0 2 11 6 28 31	1 2 2 11 1 6 28 2 31 3 3	% 25% 2 3 2 2 2 1 11 16 6 6 6 29 29 22 32	50% 4 2 11 7 29 32	5 2 11 7 29 32 81	6 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0	10 0 0 0 0	11 0 0 0 0	12 0 0 0 0	13 0 0 0 0 0	14 0 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0	17 0 0 0 0 0		18 0 0 0 0	19 0 0 0 0 0
equired Rate of Return / Nominal Discouncederal Vehicle Tax Incentive tate Vehicle Incentive chicle Procurement roject Year ehicle #	reat Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 School Buses 3 Class 2 Truck 4 Class 1 Truck	3.2% % 0% % of Inc Cost 50% % of Inc Cost 100% 0 2 11 6 28 31	25 1 2 2 11 1 1 6 28 2 31 3	% 25% 2 3 2 2 2 1 11 16 6 6 6 9 29 29 22 32	50% 4 2 11 7 29 32	5 2 11 7 29 32 81	6 0 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0	10 0 0 0 0	11 0 0 0 0 0 0	12 0 0 0 0 0	13 0 0 0 0 0 0	14 0 0 0 0 0 0	0 0 0 0 0 0	16 0 0 0 0 0 0	17 0 0 0 0 0		18 0 0 0 0 0	19 0 0 0 0 0
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Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 Para. Transit	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	2 School Buses	\$72,600	\$72,600	\$72,600	\$72,600	\$72,600	\$72,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	3 Class 2 Truck	\$60,000	\$60,000	\$60,000	\$60,000	\$70,000	\$70,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	4 Class 1 Truck	\$280,000	\$280,000	\$290,000	\$290,000	\$290,000	\$290,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	5 Police Cruiser	\$217,000	\$217,000	\$224,000	\$224,000	\$224,000	\$224,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Subtotal (w/o Incentive)		\$649,600	\$649,600	\$666,600	\$666,600	\$676,600	\$676,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Incentive		\$324,800	\$324,800	\$333,300	\$333,300	\$338,300	\$338,300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Total w/ Incentive		\$324,800	\$324,800	\$333,300	\$333,300	\$338,300	\$338,300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Conventional Monthly Fuel Requiren	ionts																					
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 Para. Transit	609	1,219	1,828	2,437	3,047	3,656	3,656	3,656	3,656	3,656	3,656	3,656	3,656	3,656	3,656	3,656	3,047	2,437	1,828	1,219	6
	2 School Buses	1,197	2,393	3,590	4,786	5,983	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	5,983	4,786	3,590	2,3
	3 Class 2 Truck	403	806	1,209	1,611	2,081	2,551	2,551	2,551	2,551	2,148	1,746	1,343	940	470	0	0	0	0	0	0	
	4 Class 1 Truck	1,016	2,031	3,083	4,135	5,187	6,239	6,239	6,239	6,239	5,223	4,207	3,156	2,104	1,052	0	0	0	0	0	0	
	5 Police Cruiser	1,778	3,556	5,392	7,227	9,063	10,898	10,898	10,898	10,898	9,120	7,342	5,506	3,671	1,835	0	0	0	0	0	0	
Total		5,002	10,005	15,101	20,197	25,360	30,523	30,523	30,523	30,523	27,327	24,130	20,840	17,550	14,193	10,835	10,835	10,226	8,420	6,614	4,808	3,0
Project Year Vehicle #	- Tyne	0	1	2	3	4	5	ь	/	8	9	10	11	12	13	14	15	16	17	18	19	
PAG Monthly Fuel Requirements			1			•				1												
Vehicle #	Туре																					
	1 Para. Transit	677	1,354	2,031	2,708	3,385	4,062	4,062	4,062	4,062	4,062	4,062	4,062	4,062	4,062	4,062	4,062	3,385	2,708	2,031	1,354	6
	2 School Buses	1,345	2,691	4,036	5,381	6,727	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	6,727	5,381	4,036	2,6
	3 Class 2 Truck	453	906	1,359	1,812	2,340	2,869	2,869	2,869	2,869	2,416	1,963	1,510	1,057	528	0	0	0	0	0	0	
	4 Class 1 Truck	1,128	2,257	3,426	4,594	5,763	6,932	6,932	6,932	6,932	5,803	4,675	3,506	2,337	1,169	0	0	0	0	0	0	
	5 Police Cruiser	1,976	3,951	5,991	8,030	10,069	12,109	12,109	12,109	12,109	10,133	8,158	6,118	4,079	2,039	0	0	0	0 425	7.412	5 200	
Required Capacity (GGE/mo)		5,579	11,159	16,842	22,526	28,285	34,044	34,044	34,044	34,044	30,487	26,930	23,269	19,608	15,871	12,134	12,134	11,457	9,435	7,413	5,390	3,3
Incremental Capacity (GGE/mo)	,	5,579	5,579	5,683	5,683	5,759	5,759	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Potential Commercial Demand (GGE/m	0)	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 3 Incremental Demand		\$400,000	\$0	0	0	0	0	0	0	0	0	0	0	0	\$0	\$0	0	0	0	\$0	0	
Base Case Incremental Station Cost		\$400,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0 \$0	\$0	
Scenario 1 Incremental Station Cost Scenario 2 Incremental Station Cost		\$400,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
		\$400,000	ΦU	\$U	\$0	\$U	\$O	\$U	\$0	\$U	\$U	\$U	\$U 60	\$U	\$U	\$0	\$0	\$U	\$U	\$0	\$U	
Scenario 3 Incremental Station Cost Base Total Station Cost		\$400,000	ÞU	\$ U	\$0	\$0	ÞU	ÞU	\$0	ֆU	\$ U	ŞU	\$ U	\$0	ÞU	ÞU	ÞU	\$0	φU	\$0	Φ0	
Dase Total Station Cost																						
Connexio 1 Chatian Cost																						
Scenario 1 Station Cost		\$400,000																				
Scenario 2 Station Cost		\$400,000																				
Scenario 1 Station Cost Scenario 2 Station Cost Scenario 3 Station Cost Total Station Cost (w/ Tax Credit)																						

\$0.12

\$0.33

\$0.16

\$0.11

\$0.08

\$0.07

\$0.05

\$0.05

\$0.05

\$0.05

\$0.06 \$0.07

\$0.08 \$0.09

\$0.12 \$0.15

\$0.15 \$0.16

\$0.19

\$0.25

\$22,063.23

Station Amortization

Financial Analysis Base Case																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	2
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Incremental Cost of Vehicles (after incentives)		(\$324,800)	(\$324,800)	(\$333,300)	(\$333,300)	(\$338,300)	(\$338,300)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$111,400	\$111,400	\$114,800	\$114,800	\$116,800	\$116,800	\$0	\$4,000	\$18,520	\$18,520	\$18,520	\$18,520
Station		(\$400,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
		(\$400,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$80,000
Station Salvage Value		\$0				\$0		7.		7.		**	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
PAG Price		\$1.37	\$1.42	\$1.47	\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PAG Price (after tax credit & mark up)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	2.40	2.50	2.61	2.72	2.84	2.96	3.09	3.22	3.36	3.50	3.65	3.81	3.98	4.15	4.33	4.51	4.71	4.91	5.12	5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	2.18	2.26	2.35	2.44	2.53	2.63	2.73	2.83	2.94	3.05	3.17	3.29	3.41	3.54	3.67	3.81	3.96	4.11	4.27	4.43
PAG Fleet Maintenance																						
PAG Fleet Fuel Costs		\$30,084	\$127,351	\$203,151	\$286,899	\$380,117	\$482,295	\$507,956	\$534,566	\$562,160	\$530,279	\$493,379	\$449,238	\$399,278	\$341,461	\$276,966	\$290,098	\$287,888	\$248,300	\$204,327	\$155,715	\$102,199
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$22,071	\$92,081	\$144,060	\$200,339	\$263,386	\$331,483	\$345,737	\$360,604	\$376,110	\$376,042	\$375,272	\$373,742	\$371,386	\$364,933	\$357,238	\$372,599	\$388,621	\$337,776	\$281,841	\$220,470	\$153,300
Gasoline Fleet Maintenance		722,011	752,002	7211,000	+200,000	+200,000	7202,100	43.37.37	+300,004	+370,220	45,01012	+3,3,2,2	,,	Ţ2. 2 /500	+23.,333	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	+2. E/333	7200/022	42377770	7=32/0.1	7220,110	+ _55,550
Gasoline Fleet Wallterlance Gasoline Fleet Fuel Costs		\$42,878	\$178,031	\$279,736	\$388,914	\$505,986	\$631,393	\$655,386	\$680,291	\$706,142	\$634,494	\$556,382	\$467,860	\$371,808	\$267,780	\$155,308	\$161,210	\$139,447	\$115,797	\$90,148	\$62,382	\$32,376
		\$42,878 \$34,865												\$371,808				\$139,447				\$32,376
Fuel Sales			\$142,761	\$220,645	\$302,355	\$389,254	\$480,581	\$493,168	\$506,329	\$520,091	\$480,257	\$438,275	\$392,364		\$291,251	\$235,580	\$243,711		\$205,273	\$167,661	\$127,137	
Fuel Sales		\$0	\$0	\$0	\$0 (\$12,000)	\$0	\$0	\$0	\$0 (\$12,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price)		(\$0)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	\$0
PAG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$34,865	\$142,761	\$220,645	\$302,355	\$389,254	\$480,581	\$493,168	\$506,329	\$520,091	\$591,657	\$549,675	\$507,164	\$458,715	\$408,051	\$352,380	\$243,711	\$244,180	\$223,793	\$186,181	\$145,657	\$181,998
Total Costs		(\$724,800)	(\$336,800)	(\$345,300)	(\$345,300)	(\$350,300)	(\$350,300)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	(\$12,000)	\$0
Net Cash Flow		(\$689,935)	(\$194,039)	(\$124,655)	(\$42,945)	\$38,954	\$130,281	\$481,168	\$494,329	\$508,091	\$579,657	\$537,675	\$495,164	\$446,715	\$396,051	\$340,380	\$231,711	\$232,180	\$211,793	\$174,181	\$133,657	\$181,998
Cumulative Cash Flow		(\$689,935)	(\$883,974)	(\$1,008,629)	(\$1,051,574)	(\$1,012,620)	(\$882,339)	(\$401,171)	\$93,158	\$601,249	\$1,180,906	\$1,718,582	\$2,213,746	\$2,660,461	\$3,056,512	\$3,396,892	\$3,628,603	\$3,860,783	\$4,072,576	\$4,246,757	\$4,380,414	\$4,562,412
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	7.3																					
Discounted Return on Investment	122%																					
Internal Rate of Return	19%																					
Net Present Value	\$2,855,062																					
	4=/555/55=	l l																				
Financial Scenario 1							•			I			ı .	•								
Project Year								<u>'</u>		<u>'</u>				•								
Project real Project Active?		0	1	2	3	4	5	6	7	۵	a	10	11	12	12	14	15	16	17	18	10	20
Incremental Cost of Vehicles (after incentives)		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
		0 0.5	1 1 1 (6497.200)	2	3 1	4 1	5 1	6	7 1	8 1	9 1	10	1	1	1	14	15 1	16	17	18	19	20
` ,		0 0.5 (\$487,200)	1 1 (\$487,200)	2 1 (\$499,950)	3 1 (\$499,950)	4 1 (\$507,450)	5 1 (\$507,450)	6 1 \$0	7 1 \$0	8 1 \$0	9 1 1 \$0	10 1 \$0	1 \$0	1 \$0	1 \$0	14 1 \$0	15 1 \$0	16 1 \$0	1 \$0	18 1 \$0	19 1 \$0	20
Incremental Vehicle Salvage Value		(\$487,200) \$0	\$0	\$0	\$0	\$0	\$0	6 1 \$0 \$0	\$0	8 1 \$0 \$0	9 1 \$0 \$111,400	10 1 \$0 \$111,400	1 \$0 \$114,800	\$0 \$114,800	\$0 \$116,800	14 1 \$0 \$116,800	15 1 \$0 \$0	16 1 \$0 \$4,000	1 \$0 \$18,520	18 1 \$0 \$18,520	19 1 \$0 \$18,520	20 1 \$0 \$18,520
Incremental Vehicle Salvage Value Station		(\$487,200) \$0 (\$400,000)	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	6 1 50 50	\$0 \$0	\$0	\$0	\$0	\$0 \$114,800 \$0	\$0 \$114,800 \$0	\$0 \$116,800 \$0	\$0	15 1 \$0 \$0	\$0	\$0 \$18,520 \$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value Station Station Salvage Value		(\$487,200) \$0 (\$400,000) \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	1 \$0 \$114,800 \$0 \$0	\$0 \$114,800 \$0 \$0 \$0	\$0 \$116,800 \$0 \$0 \$0	\$0 \$0	\$0	\$0 \$0	1 \$0 \$18,520 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$80,000
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price		(\$487,200) \$0 (\$400,000) \$0 \$1.37	\$0 \$0 \$0 \$1.42	\$0 \$0 \$0 \$1.47	\$0 \$0 \$0 \$1.53	\$0 \$0 \$0 \$1.58	\$0 \$0 \$0 \$1.64	\$0 \$1.70	\$0 \$0 \$0 \$1.77	\$0 \$0 \$1.83	\$0 \$0 \$1.90	\$0 \$0 \$1.97	1 \$0 \$114,800 \$0 \$0 \$2.04	1 \$0 \$114,800 \$0 \$0 \$2.12	\$0 \$116,800 \$0 \$0 \$0 \$2.20	\$0 \$0 \$2.28	\$0 \$2.36	\$0 \$0 \$2.45	1 \$0 \$18,520 \$0 \$0 \$2.54	\$0 \$0 \$2.63	\$0 \$0 \$2.73	\$0 \$80,000 \$2.83
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87	\$0 \$0 \$0 \$1.42 \$0.92	\$0 \$0 \$0 \$1.47 \$0.97	\$0 \$0 \$0 \$1.53 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08	\$0 \$0 \$0 \$1.64 \$1.14	\$0 \$1.70 \$1.20	\$0 \$0 \$0 \$1.77 \$1.27	\$0 \$0 \$1.83 \$1.33	\$0 \$0 \$1.90 \$1.40	\$0 \$0 \$1.97 \$1.47	1 \$0 \$114,800 \$0 \$0 \$0 \$2.04 \$1.54	\$0 \$114,800 \$0 \$0 \$0 \$0 \$2.12 \$1.62	\$1 1,800 \$116,800 \$0 \$0 \$2.20 \$1.70	\$0 \$0 \$2.28 \$1.78	\$0 \$2.36 \$1.86	\$0 \$0 \$2.45 \$1.95	\$18,520 \$18,520 \$0 \$0 \$0 \$2.54	\$0 \$0 \$2.63 \$2.13	\$0 \$0 \$2.73 \$2.23	\$0 \$80,000 \$2.83 \$2.33
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup		(\$487,200) \$0 (\$400,000) \$0 \$1.37	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00	\$0 \$0 \$0 \$1.47	\$0 \$0 \$0 \$1.53	\$0 \$0 \$0 \$1.58	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00	\$0 \$1.70	\$0 \$0 \$0 \$1.77	\$0 \$0 \$1.83	\$0 \$0 \$1.90 \$1.40 \$0.00	\$0 \$0 \$1.97	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00	1 \$0 \$114,800 \$0 \$0 \$2.12	\$0 \$116,800 \$0 \$0 \$0 \$2.20	\$0 \$0 \$2.28 \$1.78 \$0.00	\$0 \$2.36	\$0 \$0 \$2.45 \$1.95 \$0.00	1 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00	\$0 \$0 \$2.63 \$2.13 \$0.00	\$0 \$0 \$2.73 \$2.23 \$0.00	\$0 \$80,000 \$2.83 \$2.33 \$0.00
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87	\$0 \$0 \$0 \$1.42 \$0.92	\$0 \$0 \$0 \$1.47 \$0.97	\$0 \$0 \$0 \$1.53 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08	\$0 \$0 \$0 \$1.64 \$1.14	\$0 \$1.70 \$1.20	\$0 \$0 \$0 \$1.77 \$1.27	\$0 \$0 \$1.83 \$1.33	\$0 \$0 \$1.90 \$1.40	\$0 \$0 \$1.97 \$1.47	1 \$0 \$114,800 \$0 \$0 \$0 \$2.04 \$1.54	\$0 \$114,800 \$0 \$0 \$0 \$0 \$2.12 \$1.62	\$1 1,800 \$116,800 \$0 \$0 \$2.20 \$1.70	\$0 \$0 \$2.28 \$1.78	\$0 \$2.36 \$1.86	\$0 \$0 \$2.45 \$1.95	\$18,520 \$18,520 \$0 \$0 \$0 \$2.54	\$0 \$0 \$2.63 \$2.13	\$0 \$0 \$2.73 \$2.23	\$0 \$80,000 \$2.83 \$2.33
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00	\$0 \$0 \$0 \$1.53 \$1.03 \$0.00	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00	\$0 \$1.70 \$1.20 \$0.00	\$0 \$0 \$0 \$1.77 \$1.27 \$0.00	\$0 \$0 \$1.83 \$1.33 \$0.00	\$0 \$0 \$1.90 \$1.40 \$0.00	\$0 \$0 \$1.97 \$1.47 \$0.00	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00	1 \$0 \$114,800 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.00	\$1 \$0 \$116,800 \$0 \$0 \$2.20 \$1.70 \$0.00	\$0 \$0 \$2.28 \$1.78 \$0.00	\$0 \$2.36 \$1.86 \$0.00	\$0 \$0 \$2.45 \$1.95 \$0.00	1 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00	\$0 \$0 \$2.63 \$2.13 \$0.00	\$0 \$0 \$2.73 \$2.23 \$0.00	\$0 \$80,000 \$2.83 \$2.33 \$0.00
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97	\$0 \$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14	\$0 \$1.70 \$1.20 \$0.00 \$1.20	\$0 \$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40	\$0 \$0 \$1.97 \$1.47 \$0.00 \$1.47	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.00 \$1.62	1 \$0 \$116,800 \$0 \$0 \$2.20 \$1.70 \$0.00 \$1.70	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78	\$0 \$2.36 \$1.86 \$0.00 \$1.86	\$0 \$0 \$2.45 \$1.95 \$0.00 \$1.95	1 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23	\$0 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40	\$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36	\$0 \$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54 \$3,65	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.00 \$1.62 \$3.81	1 \$0 \$116,800 \$0 \$0 \$2.20 \$1.70 \$0.00 \$1.70 \$3.98	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33	\$0 \$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71	\$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12	\$0,000 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax credit ax cre		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.40	\$0 \$0 \$0 \$1.47 \$0.97 \$0.90 \$0.97 \$2.50 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36	\$0 \$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65	\$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$0.00 \$1.62 \$3.81 \$3.81	\$0 \$116,800 \$0 \$0 \$0 \$2.20 \$1.70 \$0.00 \$1.70 \$3.98	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33	\$0 \$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71	\$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12	\$0 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.30	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.40 \$2.18	\$0 \$0 \$0 \$1.47 \$0.97 \$0.97 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63	\$0 \$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$3.09 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.00 \$1.62 \$3.81 \$3.81	1 \$0 \$116,800 \$0 \$0 \$2.20 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96	\$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27	\$0 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$5.34
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG Psice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.30 2.10 2.10	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.96 \$2.63	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$3.09 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.50 \$3.05	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54 \$3,65 \$3,65 \$3,65 \$3,65	1 \$0 \$114,800 \$0 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,29 \$3,29	\$0 \$116,800 \$0 \$0 \$0 \$2,20 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$4.33 \$3.67	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$5.34 \$4.43
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.30	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.40 \$2.18	\$0 \$0 \$0 \$1.47 \$0.97 \$0.97 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63	\$0 \$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$3.09 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.00 \$1.62 \$3.81 \$3.81	1 \$0 \$116,800 \$0 \$0 \$2.20 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96	\$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27	\$0,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$5.34 \$4.43
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price Gasoler Maintenance PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$30,084	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.218 \$127,351	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.72 \$2.44 \$380,117	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$3.09 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160	\$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94 \$2.94 \$530,279	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05 \$3.05	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17 \$3.17	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,29 \$3,29 \$3,29	1 \$0 \$116,800 \$0 \$0 \$0 \$2,20 \$1,70 \$0,00 \$1,70 \$3,398 \$3,41 \$3,41 \$3,41,461	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$276,966	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96 \$3.96 \$2.48,300	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$2,73 \$2,23 \$0,00 \$2,23 \$5,12 \$5,12 \$4,27 \$4,27 \$155,715	\$0 \$80,000 \$2.83 \$0.000 \$2.33 \$5.34 \$5.34 \$4.43 \$4.43
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.30 2.10 2.10	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.96 \$2.63	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$3.09 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.50 \$3.05	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54 \$3,65 \$3,65 \$3,65 \$3,65	1 \$0 \$114,800 \$0 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,29 \$3,29	\$0 \$116,800 \$0 \$0 \$0 \$2,20 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$4.33 \$3.67	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$80,000 \$2.83 \$0.000 \$2.33 \$5.34 \$5.34 \$4.43 \$4.43
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$30,084	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$127,351 \$92,081	\$0 \$0 \$1,47 \$0,97 \$0,00 \$0,97 \$2,50 \$2,50 \$2,26 \$2,26 \$2,26 \$2,3,151	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44 \$380,117	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53 \$2.53 \$482,295	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$507,956	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$534,566	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160	\$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94 \$2.94 \$530,279	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05 \$3.05 \$3.95 \$493,379	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54 \$3,65 \$3,65 \$3,17 \$3,17 \$3,17	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,29 \$3,29 \$3,29 \$399,278	\$0 \$116,800 \$0 \$0 \$0 \$2,20 \$1,70 \$0,00 \$1,70 \$3,98 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41,461	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$4.33 \$3.67 \$3.67 \$290,098	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$3.96 \$337,776	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27 \$155,715	\$0,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$4.43 \$4.43 \$102,199
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 2.10 \$30,084 \$22,071	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$127,351 \$92,081	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$2.39 \$200,339	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44 \$380,117	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53 \$2.53 \$482,295 \$331,483	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$534,566 \$360,604	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160 \$376,110	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.55 \$3.05 \$3.05 \$3.05 \$3.75 \$3.75 \$3.75 \$3.75	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386	\$116,800 \$0 \$116,800 \$0 \$0 \$2,20 \$1,70 \$0,00 \$1,70 \$3,98 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41,461	\$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$276,966 \$357,238	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$3.67	\$0 \$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$3.81 \$3.81 \$287,888 \$388,621	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,00 \$2,04 \$4,71 \$4,71 \$3,96 \$3,96 \$3,96 \$337,776	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$155,715	\$0,000 \$2.83 \$2.33 \$0.000 \$2.33 \$5.34 \$4.43 \$4.43 \$102,199 \$153,300
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.30 2.10 2.10 2.10 \$30,084 \$22,071 \$42,878 \$34,865	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$2.18 \$127,351 \$127,351	\$0 \$0 \$147 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$2.44 \$380,117	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.53 \$2.53 \$2.53 \$482,295 \$331,483 \$631,393 \$480,581	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$493,168	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$2.73 \$360,604	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160 \$376,110	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042 \$634,494 \$480,257	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$493,379 \$375,272 \$556,382 \$438,275	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54 \$3,65 \$3,65 \$3,65 \$3,17 \$3,17 \$3,17 \$449,238	\$114,800 \$0 \$114,800 \$0 \$0 \$1,62 \$1,62 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386 \$371,386	\$116,800 \$0 \$116,800 \$0 \$0 \$220 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41 \$3.41 \$341,461 \$364,933	\$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$276,966 \$357,238 \$155,308 \$235,580	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$290,098 \$372,599	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$0 \$2,54 \$2,04 \$0,00 \$2,04 \$4,71 \$4,71 \$3,96 \$3,96 \$248,300 \$248,300 \$337,776	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841 \$90,148 \$167,661	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27 \$155,715 \$220,470 \$62,382 \$127,137	\$0,000 \$2.83 \$2.33 \$0.000 \$2.33 \$5.34 \$5.34 \$4.43 \$102,199 \$153,300 \$32,376 \$83,478
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$30,084 \$22,071 \$42,878 \$34,865 \$0	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$2.18 \$2.18 \$127,351 \$92,081 \$178,031 \$142,761 \$0	\$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.50 \$2.26 \$2.26 \$2.26 \$203,151 \$144,060 \$220,645 \$20,645	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44 \$2.44 \$380,117 \$263,386 \$505,986 \$389,254 \$0	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.83 \$2.53 \$2.53 \$482,295 \$331,483 \$631,393 \$480,581 \$0	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$507,956 \$345,737 \$655,386 \$493,168 \$0	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$534,566 \$360,604	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$562,160 \$376,110 \$706,142 \$520,091 \$0	\$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042 \$634,494 \$480,257	\$0 \$1.97 \$1.47 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$3.05 \$493,379 \$375,272 \$556,382 \$438,275 \$0	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17 \$3.17 \$449,238 \$373,742 \$467,860 \$392,364 \$0	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386 \$371,386	1 \$0 \$116,800 \$0 \$0 \$220 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41 \$3.41,461 \$364,933 \$267,780 \$291,251 \$0	\$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$276,966 \$357,238 \$155,308 \$235,580 \$0	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$290.098 \$372,599 \$161,210 \$243,711 \$0	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$1.30 \$1.	1 \$0 \$18,520 \$0 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96 \$33,776 \$248,300 \$248,300 \$248,300 \$337,776 \$115,797 \$205,273 \$0	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841 \$90,148 \$167,661 \$0	\$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$155,715	\$0 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$4.43 \$4.43 \$102,199 \$153,300 \$32,376 \$83,478
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Icosts Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance FAG Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales PAG Station Maintenance (inc. in PAG price)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 2.10 \$30,084 \$22,071 \$42,878 \$34,865 \$0 (\$0)	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$2.18 \$127,351 \$127,351	\$0 \$0 \$147 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$2.44 \$380,117	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.53 \$2.53 \$2.53 \$482,295 \$331,483 \$631,393 \$480,581	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$493,168	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$2.73 \$360,604	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160 \$376,110	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042 \$634,494 \$480,257	\$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$493,379 \$375,272 \$556,382 \$438,275	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1,54 \$0,00 \$1,54 \$3,65 \$3,65 \$3,65 \$3,17 \$3,17 \$3,17 \$449,238	\$114,800 \$0 \$114,800 \$0 \$0 \$1,62 \$1,62 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386 \$371,386	\$116,800 \$0 \$116,800 \$0 \$0 \$220 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41 \$3.41 \$341,461 \$364,933	\$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$276,966 \$357,238 \$155,308 \$235,580	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$290,098 \$372,599	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$0 \$2,54 \$2,04 \$0,00 \$2,04 \$4,71 \$4,71 \$3,96 \$3,96 \$248,300 \$248,300 \$337,776	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841 \$90,148 \$167,661	\$0 \$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27 \$155,715 \$220,470 \$62,382 \$127,137	\$0 \$80,000 \$2.83 \$0.00 \$2.33 \$5.34 \$4.43 \$102,199 \$153,300 \$32,376 \$83,478 \$0 \$0
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Icosts Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance FAG Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales PAG Station Maintenance (inc. in PAG price)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$30,084 \$22,071 \$42,878 \$34,865 \$0	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$2.18 \$2.18 \$127,351 \$92,081 \$178,031 \$142,761 \$0	\$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.50 \$2.26 \$2.26 \$2.26 \$203,151 \$144,060 \$220,645 \$20,645	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44 \$2.44 \$380,117 \$263,386 \$505,986 \$389,254 \$0	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.83 \$2.53 \$2.53 \$482,295 \$331,483 \$631,393 \$480,581 \$0	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$507,956 \$345,737 \$655,386 \$493,168 \$0	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$534,566 \$360,604	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$562,160 \$376,110 \$706,142 \$520,091 \$0	\$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042 \$634,494 \$480,257	\$0 \$1.97 \$1.47 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$3.05 \$493,379 \$375,272 \$556,382 \$438,275 \$0	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17 \$3.17 \$449,238 \$373,742 \$467,860 \$392,364 \$0	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386 \$371,386	1 \$0 \$116,800 \$0 \$0 \$220 \$1.70 \$0.00 \$1.70 \$3.98 \$3.98 \$3.41 \$3.41,461 \$364,933 \$267,780 \$291,251 \$0	\$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$276,966 \$357,238 \$155,308 \$235,580 \$0	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$290.098 \$372,599 \$161,210 \$243,711 \$0	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$1.30 \$1.	1 \$0 \$18,520 \$0 \$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96 \$33,776 \$248,300 \$248,300 \$248,300 \$337,776 \$115,797 \$205,273 \$0	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841 \$90,148 \$167,661 \$0	\$0 \$2.73 \$2.23 \$0.00 \$2.23 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$155,715	\$0 \$80,000 \$2.83 \$0.00 \$2.33 \$5.34 \$4.43 \$102,199 \$153,300 \$32,376 \$83,478 \$0 \$0
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Haintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Salvings Fuel Savings Fuel Savings Fuel Salvings PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price)		(\$487,200) \$0 (\$400,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 2.10 \$30,084 \$22,071 \$42,878 \$34,865 \$0 (\$0)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.218 \$127,351 \$127,351 \$127,351 \$127,351 \$127,351	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.50 \$2.26 \$2.26 \$2.26 \$203,151 \$144,060 \$227,736 \$220,645 \$0 \$0 \$0,97	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44 \$380,117 \$263,386 \$389,254 \$0 \$1,000 \$1	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.83 \$2.53 \$2.53 \$482,295 \$331,483 \$631,393 \$480,581 \$0 (\$12,000)	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$507,956 \$345,737 \$655,386 \$493,168 \$0 (\$12,000)	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$534,566 \$360,604 \$680,291 \$506,329 \$0 \$12,000	\$0 \$0 \$1.83 \$1.33 \$0.00 \$1.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160 \$376,110 \$706,142 \$520,091 \$0 (\$12,000)	\$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042 \$634,494 \$480,257 \$0 (\$12,000)	\$0 \$1.97 \$1.47 \$3.50 \$3.50 \$3.55 \$3.05 \$3.05 \$3.05 \$493,379 \$375,272 \$556,382 \$438,275 \$0 \$12,000)	1 \$0 \$114,800 \$0 \$0 \$2.04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$449,238 \$373,742 \$467,860 \$392,364 \$0 \$50 \$12,000 \$15,000 \$1.55	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386 \$371,386 \$371,808 \$371,808 \$343,915 \$0 \$121,000)	\$0 \$116,800 \$0 \$0 \$0 \$2,20 \$1,70 \$0,00 \$1,70 \$3,398 \$3,41 \$3,41 \$3,41 \$3,41,461 \$364,933 \$267,780 \$291,251 \$0 \$12,000 \$1,200 \$1,	\$0 \$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.55 \$3.57,238	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$290,098 \$372,599 \$161,210 \$243,711 \$0 (\$12,000)	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$4.51 \$3.81 \$3.81 \$38.621 \$139,447 \$240,180 \$0 (\$12,000)	1 \$0 \$18,520 \$0 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$4.71 \$3.96 \$33,776 \$115,797 \$205,273 \$0 (\$12,000)	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841 \$90,148 \$167,661 \$0	\$0 \$0 \$2,73 \$2,23 \$5,12 \$5,12 \$5,12 \$4,27 \$4,27 \$155,715 \$220,470 \$62,382 \$127,137 \$0 (\$12,000)	\$0,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$4.43 \$4.43 \$102,199 \$153,300 \$32,376 \$83,478 \$0 \$0
Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs		(\$487,200) \$0 (\$400,000) \$0.87 \$0.87 \$0.87 \$2.30 2.10 2.10 2.10 \$30,084 \$22,071 \$42,878 \$34,865 \$0 (\$0) \$50	\$0 \$0 \$1.42 \$0.92 \$0.00 \$0.92 \$2.40 \$2.18 \$127,351 \$92,081 \$178,031 \$142,761 \$0 \$5 \$12,000 \$0	\$0 \$0 \$0 \$1.47 \$0.97 \$0.00 \$0.97 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26 \$2.20,405 \$2.20,645 \$0.00 \$0.	\$0 \$0 \$1.53 \$1.03 \$0.00 \$1.03 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$20,339 \$200,339 \$388,914 \$302,355 \$0 \$0 \$5	\$0 \$0 \$1.58 \$1.08 \$0.00 \$1.08 \$2.72 \$2.72 \$2.44 \$2.44 \$380,117 \$505,986 \$389,254 \$0 \$505,986 \$389,254	\$0 \$0 \$1.64 \$1.14 \$0.00 \$1.14 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$482,295 \$331,483 \$631,393 \$480,581 \$0 \$0 \$1,2,000 \$0	\$0 \$1.70 \$1.20 \$0.00 \$1.20 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$493,168 \$0 (\$12,000) \$0	\$0 \$0 \$1.77 \$1.27 \$0.00 \$1.27 \$3.09 \$2.73 \$2.73 \$2.73 \$534,566 \$360,604 \$680,291 \$506,329 \$0 \$12,000 \$0	\$0 \$0 \$1.83 \$1.33 \$0.00 \$11.33 \$3.22 \$3.22 \$2.83 \$2.83 \$562,160 \$766,142 \$520,091 \$0 (\$12,000) \$0	\$0 \$0 \$1.90 \$1.40 \$0.00 \$1.40 \$3.36 \$2.94 \$2.94 \$530,279 \$376,042 \$634,494 \$480,257 \$0 \$12,000 \$0	\$0 \$0 \$1.97 \$1.47 \$0.00 \$1.47 \$3.50 \$3.50 \$3.05	1 \$0 \$114,800 \$0 \$0 \$2,04 \$1.54 \$0.00 \$1.54 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.28 \$449,238 \$373,742 \$467,860 \$392,364 \$50 \$50 \$50 \$50	\$114,800 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,00 \$1,62 \$3,81 \$3,81 \$3,29 \$3,29 \$371,386 \$371,808 \$371,808 \$343,915 \$0 \$0 \$12,000 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$116,800 \$0 \$116,800 \$0 \$0 \$2,20 \$1,70 \$0,00 \$1,70 \$3,98 \$3,98 \$3,41 \$3,41 \$3,41,461 \$364,933 \$267,780 \$267,780 \$0 \$0 \$1,200 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$2.28 \$1.78 \$0.00 \$1.78 \$4.15 \$4.15 \$3.54 \$3.54 \$276,966 \$357,238 \$155,308 \$235,580 \$0 \$12,000 \$0	\$0 \$2.36 \$1.86 \$0.00 \$1.86 \$4.33 \$4.33 \$3.67 \$3.67 \$290,098 \$372,599 \$161,210 \$243,711 \$0 \$12,000 \$0	\$0 \$2.45 \$1.95 \$0.00 \$1.95 \$4.51 \$3.81 \$3.81 \$3.81 \$388,621 \$139,447 \$240,180 \$0 \$(\$12,000) \$0	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.00 \$2.04 \$4.71 \$3.96 \$33,776 \$115,797 \$205,273 \$0 (\$12,000) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.63 \$2.13 \$0.00 \$2.13 \$4.91 \$4.91 \$4.11 \$4.11 \$204,327 \$281,841 \$90,148 \$167,661 \$0 \$0 \$12,000 \$0	\$0 \$0 \$2,73 \$2,23 \$0,00 \$2,23 \$5,12 \$5,12 \$4,27 \$4,27 \$155,715 \$220,470 \$62,382 \$127,137 \$0 \$512,000 \$0	\$0 \$80,000 \$2.83 \$2.33 \$0.00 \$2.33 \$5.34 \$5.34

\$508,091

\$579,657

\$184,506

\$537,675

\$722,182

\$495,164

\$1,217,346

\$446,715

\$1,664,061

\$396,051

\$2,060,112

\$340,380

\$2,400,492

\$231,711

\$2,632,203

\$232,180

\$2,864,383

\$211,793

\$3,076,176

\$174,181

\$3,250,357

\$133,657

\$3,384,014

\$181,998

\$3,566,012

\$481,168

\$494,329

20.5

61%

\$1,962,145

Net Cash Flow

Residual Project Life

Payback Period

Discounted Return on Investment Internal Rate of Return Net Present Value

Cumulative Cash Flow Whole Years

Financial	Scenario	2

Financial Scenario 2																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1 1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$487,200)	(\$487,200)	(\$499,950)	(\$499,950)	(\$507,450)	(\$507,450)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$111,400	\$111,400	\$114,800	\$114,800	\$116,800	\$116,800	\$0	\$4,000	\$18,520	\$18,520	\$18,520	\$18,520
Station		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$80,000
PAG Price		\$1.37	\$1.42			\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
																					· · · · · · · · · · · · · · · · · · ·	
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47		\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup		\$0.10	\$0.10			\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.13		\$0.14	\$0.15	\$0.15	\$0.16	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18
PAG Price (after tax credit & mark up)		\$0.97	\$1.02		\$1.14	\$1.20	\$1.26	\$1.32	\$1.39	\$1.46	\$1.53	\$1.60	\$1.68	\$1.76	\$1.84	\$1.93	\$2.02	\$2.11	\$2.20	\$2.30	\$2.41	\$2.51
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
PAG Fleet Maintenance																						
PAG Fleet Fuel Costs		\$33,546	\$141,615	\$225,322	\$317,438	\$419,620	\$531,271	\$558,400	\$586,524	\$615,677	\$579,757	\$538,527	\$489,579	\$434,484	\$371,039	\$300,548	\$314,387	\$311,601	\$268,431	\$220,638	\$167,959	\$110,117
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$22,071	\$92,081	\$144,060	\$200,339	\$263,386	\$331,483	\$345,737	\$360,604	\$376,110	\$376,042	\$375,272	\$373,742	\$371,386	\$364,933	\$357,238	\$372,599	\$388,621	\$337,776	\$281,841	\$220,470	\$153,300
Gasoline Fleet Maintenance		7/	4/	7-11,000	4-00/000	7=00,000	7000,100	70.0,.01	*******	40.0,==0	70.0,0.1	70.0,2.1	70.0,	70.1,000	700,000	400.7200	40.2,000	4000,000	4001/110	7-0-70 1-	4==0,	4 = 00 / 00 0
Gasoline Fleet Fuel Costs		\$42,878	\$178,031	\$279,736	\$388.914	\$505,986	\$631,393	\$655,386	\$680,291	\$706,142	\$634,494	\$556,382	\$467,860	\$371,808	\$267,780	\$155,308	\$161,210	\$139,447	\$115,797	\$90,148	\$62,382	\$32,376
		\$31,403	\$178,031	\$198,474	1111/1		\$431,606		\$454,371	\$466,575	\$430,779	\$393,127	\$352,023	\$308,710		\$211,999		\$139,447		\$151,351	\$114,893	\$75,559
Fuel Sales					\$271,815	\$349,752		\$442,723		\$466,575		\$393,127			\$261,673		\$219,422 \$0		\$185,142			\$73,339
Fuel Sales		\$0	\$0				\$0 \$0	\$0	\$0	7.	\$0			\$0	\$0	\$0	**	\$0		\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price)		(\$0)	\$0			\$0	\$0	\$0	\$0	\$0	\$0	\$0	7.	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
PAG Station Electricity (inc. in PAG price)		\$0	\$0			, ,	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
Total Benefits		\$31,403	\$128,496		\$271,815	\$349,752	\$431,606	\$442,723	\$454,371	\$466,575	\$542,179	\$504,527	\$466,823	\$423,510	\$378,473	\$328,799	\$219,422	\$220,467	\$203,662	\$169,871		\$174,079
Total Costs		(\$487,200)	(\$487,200)	(\$499,950)	(\$499,950)	(\$507,450)	(\$507,450)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$455,797)	(\$358,704)	(\$301,476)	(\$228,135)	(\$157,698)	(\$75,844)	\$442,723	\$454,371	\$466,575	\$542,179	\$504,527	\$466,823	\$423,510	\$378,473	\$328,799	\$219,422	\$220,467	\$203,662	\$169,871		\$174,079
Cumulative Cash Flow		(\$455,797)	(\$814,501)	(\$1,115,976)	(\$1,344,111)	(\$1,501,809)	(\$1,577,653)	(\$1,134,930)	(\$680,559)	(\$213,985)	\$328,195	\$832,722	\$1,299,544	\$1,723,054	\$2,101,527	\$2,430,326	\$2,649,748	\$2,870,215	\$3,073,877	\$3,243,748	\$3,377,161 \$	\$3,551,241
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	9.0																					
Discounted Return on Investment	76%																					
Internal Rate of Return	14%																					
Net Present Value	\$2,041,766																					
																						<u>.</u>
Financial Scenario 3																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	0 11	12	13	14	15	16	17	18	19	20
Project Year Project Active?		0 0.5	1	2	3	4	5 1	6 1	7	8 1	9	10	11 1	12	13	14	15 1	16 1	17 1	18 1	19 1	20
		0 0.5 (\$324,800)	1 1 (\$324,800)	2 1 (\$333,300)	3 1 (\$333,300)	4 1 (\$338,300)	5 1 (\$338,300)	6 1 \$0	7 1 \$0	8 1 \$0	9 1 \$0	10 1 \$0	0 11 1 1 \$0	12 1 \$0	13 1 \$0	14 1 \$0	15 1 \$0	16 1 \$0	17 1 \$0	18 1 \$0	19 1 \$0	20 1 \$0
Project Active?		0 0.5 (\$324,800) \$0	1 1 (\$324,800) \$0		3 1 (\$333,300) \$0	4 1 (\$338,300) \$0	5 1 (\$338,300) \$0	6 1 \$0 \$0	7 1 \$0 \$0	8 1 \$0 \$0	9 1 \$0 \$111,400	10 1 \$0 \$111,400	0 11 1 1 \$0 \$114,800	1	13 1 \$0 \$116,800	1	15 1 \$0 \$0	1	17 1 \$0 \$18,520	18 1 \$0 \$18,520	19 1 \$0 \$18,520	20 1 \$0 \$18,520
Project Active? Incremental Cost of Vehicles (after incentives)				\$0	\$0	** * * * * * * * * * * * * * * * * * * *		6 1 \$0 \$0 \$0	-	8 1 \$0 \$0 \$0	**	10 1 \$0 \$111,400 \$0	0 11 1 1 50 \$114,800 \$0 \$1	1 \$0	13 1 \$0 \$116,800 \$0	1 \$0	15 1 \$0 \$0 \$0	1 \$0	1 \$0	18 1 \$0 \$18,520 \$0	19 1 \$0 \$18,520 \$0	20 1 \$0 \$18,520 \$0
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value		\$0	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0		\$0		\$111,400	10 1 \$0 \$111,400 \$0 \$0	0 11 1 1 1 \$0 \$114,800 \$0 \$0	1 \$0 \$114,800	4.0	\$0 \$116,800		\$0 \$4,000	\$0 \$18,520 \$0			20 1 \$0 \$18,520 \$0 \$80,000
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value		\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0	\$111,400 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$114,800 \$0 \$0 \$0	\$0 \$0	\$0 \$116,800 \$0 \$0 \$0	\$0 \$0	1 \$0 \$4,000 \$0 \$0	1 \$0 \$18,520 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$80,000
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price		\$0	\$0 \$0	\$0 \$0 \$0 \$1.47	\$0 \$0 \$0 \$1.53	\$0 \$0 \$0 \$1.58	\$0 \$0 \$0 \$1.64	\$0 \$0 \$1.70	\$0 \$0 \$0 \$1.77	\$0 \$0 \$1.83	\$111,400 \$0 \$0 \$1.90	\$0 \$0 \$1.97	\$0 \$0 \$2.04	1 \$0 \$114,800 \$0 \$0 \$2.12	\$0 \$0 \$2.20	1 \$0 \$116,800 \$0 \$0 \$2.28	\$0 \$0 \$2.36	1 \$0 \$4,000 \$0 \$0 \$2.45	1 \$0 \$18,520 \$0 \$0 \$2.54	\$0 \$0 \$2.63	\$0 \$0 \$2.73	\$0 \$80,000 \$2.83
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit)		\$0 \$0 \$0 \$1.37 \$0.87	\$0 \$0 \$0 \$1.42 \$0.92	\$0 \$0 \$0 \$1.47 \$0.97	\$0 \$0 \$0 \$1.53 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08	\$0 \$0 \$0 \$1.64 \$1.14	\$0 \$0 \$1.70 \$1.20	\$0 \$0 \$0 \$1.77 \$1.27	\$0 \$0 \$1.83 \$1.33	\$111,400 \$0 \$0 \$1.90 \$1.40	\$0 \$0 \$1.97 \$1.47	\$0 \$0 \$2.04 \$1.54	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62	\$0 \$0 \$2.20 \$1.70	1 \$0 \$116,800 \$0 \$0 \$2,28 \$1,78	\$0 \$0 \$2.36 \$1.86	\$0 \$4,000 \$0 \$0 \$2.45 \$1.95	\$0 \$18,520 \$0 \$0 \$0 \$2.54 \$2.04	\$0 \$0 \$2.63 \$2.13	\$0 \$0 \$2.73 \$2.23	\$0 \$80,000 \$2.83 \$2.33
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12	\$0 \$0 \$1.70 \$1.20 \$0.12	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12	\$0 \$0 \$1.83 \$1.33 \$0.13	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13	\$0 \$0 \$1.97 \$1.47 \$0.13	\$0 \$0 \$2.04 \$1.54 \$0.14	1 \$0 \$114,800 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14	\$0 \$0 \$2.20 \$1.70 \$0.15	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15	\$0 \$0 \$2.36 \$1.86 \$0.16	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04	\$0 \$0 \$2.63 \$2.13 \$0.17	\$0 \$0 \$2.73 \$2.23 \$0.18	\$0 \$80,000 \$2.83 \$2.33 \$0.18
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up)		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53	\$0 \$1.97 \$1.47 \$0.13	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68	1 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,14 \$1,76	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.17	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax credit at mark up)		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$1.76 \$3.81 \$3.81	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33	1 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	1 \$0 \$18,520 \$0 \$5 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12	\$0,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41	1 \$0 \$116,800 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$4,51 \$3,81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption)		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$1.76 \$3.81 \$3.81	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33	1 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	1 \$0 \$18,520 \$0 \$5 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12	\$0,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,14 \$1,76 \$3,81 \$3,81 \$3,29 \$3,29	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$116,800 \$0 \$0 \$2,28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41	1 \$0 \$116,800 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$4,51 \$3,81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$419,620	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82 \$3.29 \$434,484	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$300,548	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96	\$0 \$263 \$213 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Heal Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$0,14 \$1,76 \$3,81 \$3,81 \$3,29 \$3,29	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$116,800 \$0 \$0 \$2,28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$489,579	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82 \$3.29 \$434,484	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$300,548	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96	\$0 \$263 \$213 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Hual Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$419,620	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82 \$3.29 \$434,484	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$116,800 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$300,548	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96	\$0 \$263 \$213 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$5,34 \$4,43 \$4,43
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10 \$33,546	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$225,322	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$317,438	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$558,400	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$586,524	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$415,677	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$579,757	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.75 \$3.75	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$489,579	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29 \$3.71,386	\$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41	1 \$0 \$116,800 \$0 \$0 \$2,28 \$1,78 \$0,15 \$1,93 \$4,15 \$4,15 \$3,54 \$3,54 \$3,54 \$3,54 \$3,54	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387	1 \$0 \$4,000 \$0 \$0 \$2,45 \$1,95 \$0.16 \$2,11 \$4,51 \$4,51 \$3,81 \$3,81 \$3,81 \$3,81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431	\$0 \$263 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$220,638	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10 \$33,546	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$141,615	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$317,438 \$3200,339	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$505,986 \$349,752	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$331,483	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$2,73 \$586,524 \$360,604	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$376,110	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$579,757 \$376,042	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.75 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$489,579 \$47,860 \$352,023	1 \$0 \$114,800 \$0 \$2,12 \$1,62 \$1,62 \$1,76 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$434,484 \$371,386	\$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41 \$3.41	1 \$0 \$116.800 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0.52.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$357,238 \$357,238	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599	1 \$0 \$4,000 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$4,51 \$3,81 \$4,81 \$3,81 \$4,81 \$6,81 \$4,81 \$4,81 \$4,81 \$4,81 \$4,81 \$4,81 \$4,81 \$4,81 \$4,81 \$4,81	1 \$0 \$18,520 \$0 \$0 \$2.54 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96 \$337,776	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$220,638 \$281,841	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959 \$220,470	\$0 \$80,000 \$2.83 \$2.83 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$110,117 \$153,300
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Pleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10 \$33,546 \$42,878 \$31,403	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.48 \$2.18 \$141,615 \$178,031 \$178,031 \$128,496	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35 \$2.35	\$0 \$0 \$1.58 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$531,271 \$331,483 \$631,393 \$431,606	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$442,723	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$586,524 \$360,604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$376,042	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.75,272 \$556,382 \$393,127	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$489,579 \$473,742 \$467,860 \$352,023 \$0	1 \$0 \$114,800 \$0 \$0 \$2,12 \$1,62 \$1,14 \$1,76 \$3,81 \$3,81 \$3,81 \$3,29 \$3,29 \$434,484 \$371,386 \$371,808 \$371,808 \$308,710	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$371,039 \$364,933 \$267,780 \$261,673	1 \$0 \$116,800 \$0 \$0 \$0 \$0 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$357,238 \$155,308 \$211,999	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$314,387 \$314,387 \$314,387	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$3.81 \$3.81 \$3.81 \$3.81,601	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$337,776	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$2.40 \$167,959	\$0 \$80,000 \$2.83 \$2.83 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$110,117 \$153,300
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Haintenance Diesel Fleet Fuel Costs Gasoline Fleet Haintenance Gasoline Fleet Haintenance Gasoline Fleet Haintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10 \$33,546 \$42,878 \$31,403	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$141,615 \$92,081 \$178,031 \$128,496 \$0	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$225,322 \$144,060 \$198,736 \$198,736 \$0 \$0	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$235 \$271,438	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$505,986 \$349,752 \$0 \$0	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$331,483 \$631,393 \$431,606 \$0	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$442,723 \$0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$586,524 \$680,291 \$454,371 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$376,042 \$634,494 \$430,779 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$489,579 \$373,742 \$467,860 \$352,023 \$0 \$0	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82 \$3.29 \$3.29 \$3.29 \$3.71,808 \$371,808 \$308,710 \$0	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$371,039 \$267,780 \$261,673 \$0	1 \$0 \$116,800 \$0 \$116,800 \$0 \$0 \$0 \$0 \$0.5 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$330,548 \$357,238 \$155,308 \$211,999 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$337,776 \$115,797 \$115,797 \$115,797 \$185,142 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price)		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 (\$0)	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$141,615 \$92,081 \$178,031 \$128,496 \$0 \$0	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$225,322 \$144,060 \$198,736 \$198,736 \$0 \$0	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$235 \$271,438	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$505,986 \$349,752 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$531,271 \$331,483 \$631,393 \$431,606 \$0 \$0	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$586,524 \$454,371 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$489,579 \$373,742 \$467,860 \$352,023 \$0 \$0	1 \$0 \$114,800 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.381 \$3.81 \$3.829 \$3.29 \$3.29 \$3.29 \$3.71,386	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$261,673 \$0 \$0	1 \$0 \$116,800 \$0 \$116,800 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$35.54 \$357,238 \$155,308 \$2159,99 \$0 \$0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$3.67 \$3.14,387 \$372,599 \$161,210 \$219,422 \$0 \$0	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$337,776 \$115,797 \$115,797 \$115,797 \$185,142 \$0 \$0	\$0 \$263 \$213 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$141,615 \$178,031 \$178,031 \$128,496 \$0 \$0 \$0 \$128,496	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$2.27,736 \$198,474 \$0 \$0 \$0 \$198,474	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.37 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$505,986 \$349,752 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$2.53 \$31,483 \$631,393 \$431,606 \$0 \$0 \$0 \$431,606	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$0 \$442,723	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$680,604 \$680,291 \$454,371 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$4615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$0	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$0 \$0 \$0 \$1,40 \$0 \$1,53 \$1,	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$373,742 \$467,860 \$352,023 \$0 \$0 \$0	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.75 \$	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$261,673 \$0 \$0 \$0	1 \$0 \$116.800 \$0 \$0 \$0 \$0 \$0.50 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$357,238 \$155,308 \$211,999 \$0 \$0 \$0 \$328,799	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$3.67 \$161,210 \$219,422 \$0 \$0 \$0	1 \$0 \$4,000 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$268,431 \$337,776 \$115,797 \$185,142 \$0 \$0 \$0 \$0 \$0 \$0,17 \$1,17 \$1,17 \$0 \$0,17 \$1,17 \$0 \$0,17 \$1,17 \$0 \$0,17 \$1,17 \$0 \$0,17 \$1	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Huel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$0 \$0 \$1,403 \$0 \$0 \$0,97	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$178,031 \$128,496 \$0 \$0 \$128,496 \$324,800	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$198,474 \$0 \$198,474	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$217,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$271,815 \$333,300	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$349,752 \$388,300)	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$531,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$431,606 \$338,300	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$2,73 \$586,524 \$360,604 \$680,291 \$454,371 \$0 \$0 \$454,371	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$706,142 \$466,575 \$0 \$0 \$466,575	\$111,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.75,272 \$556,382 \$393,127 \$0 \$0 \$0 \$504,527	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.76 \$1.381 \$3.81 \$3.29 \$3.29 \$3.29 \$434,484 \$371,386 \$371,808 \$308,710 \$0 \$0 \$423,510 \$0	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41 \$3.41 \$3.64,933 \$267,780 \$261,673 \$0 \$0 \$378,473 \$0	1 \$0 \$116,800 \$0 \$0 \$0 \$0 \$0 \$0.52.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$357,238 \$357,238 \$211,999 \$0 \$0 \$0 \$328,799 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$3.81 \$3.81 \$11,601 \$2.12 \$4.51 \$4.5	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$3,96 \$1,15,797 \$185,142 \$0 \$0 \$0 \$0 \$0,662 \$0 \$0 \$0,662 \$0 \$0 \$0,60 \$0 \$0,60 \$0 \$0,70 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0 \$0 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$133,413 \$0	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079 \$0
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Haintenance Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$324,800 \$2293,397	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$178,031 \$128,496 \$0 \$0 \$128,490 \$1324,800 \$1324,800 \$196,304	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$198,474 \$198,4	\$0 \$0 \$0 \$1.53 \$1.14 \$2.61 \$2.61 \$2.35 \$2.	\$0 \$0 \$1.58 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$349,752 \$349,752 \$349,752 \$349,752 \$349,752 \$349,752 \$349,752 \$349,752	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$531,271 \$331,483 \$431,606 \$0 \$0 \$431,606 \$333,300 \$93,306	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$2.73 \$360,604 \$680,291 \$454,371 \$0 \$0 \$454,371 \$0 \$0 \$454,371	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$2,94 \$2,94 \$2,94 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.74 \$1.381 \$3.81 \$3.29 \$3.29 \$3.29 \$3.29 \$3.71,886 \$371,886	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$371,039 \$364,933 \$267,780 \$261,673 \$0 \$0 \$378,473	1 \$0 \$116,800 \$0 \$116,800 \$0 \$0 \$0 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,99 \$0 \$0 \$0 \$328,799 \$0 \$0 \$328,799	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$311,601 \$388,621 \$139,447 \$216,467 \$0 \$0 \$2.0,467	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$337,776 \$115,797 \$185,142 \$0 \$0 \$203,662 \$203,662	\$0 \$263 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0 \$0 \$5 \$0 \$169,871	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price (after exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$31,403 \$324,800 \$224,800 \$2293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$1.1615 \$128,496 \$0 \$0 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$128,49	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$144,060 \$198,474 \$0 \$0 \$198,474 \$0 \$198,474 \$0 \$0 \$198,474 \$0 \$0 \$198,474 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.	\$0 \$0 \$1.58 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$349,752	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$531,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,606 \$338,300 \$93,306 \$581,253	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$0 \$442,723 \$0 \$442,723 \$138,530	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$2.73 \$360,604 \$680,291 \$454,371 \$0 \$0 \$454,371 \$0 \$1,39 \$2.73 \$2.73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575	\$111,400 \$0 \$0 \$1,90 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$2,94 \$2,94 \$2,94 \$2,94 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$1,324,595	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.75,272 \$556,382 \$393,127 \$0 \$0 \$0 \$504,527	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.74 \$1.381 \$3.81 \$3.29	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$371,039 \$364,933 \$267,780 \$261,673 \$0 \$0 \$378,473 \$3,98,98 \$3.41 \$	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$357,238 \$155,308 \$211,999 \$0 \$0 \$0 \$328,799 \$3,426,726 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1,95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$311,601 \$388,621 \$139,447 \$16,467 \$0 \$0 \$220,467 \$0 \$220,467 \$3,866,615	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$337,776 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0 \$0 \$169,871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413	\$0 \$80,000 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079 \$0
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$324,800 \$2293,397	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$128,496 \$0 \$0 \$128,490 \$0 \$128,490 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$0 \$198,474 \$333,300) \$1348,826 \$1348,826 \$1348,826 \$1348,826	\$0 \$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$235 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$1,4	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$31,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,338,300 \$1,33	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$138,530 \$1.0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$4.73 \$4.73 \$4.73 \$0.604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575 \$782,415 0.0	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$0 \$542,179 \$1,324,595 0.0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.64 \$1.78 \$	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$0 \$0 \$0 \$378,473 \$3,98,797,927 \$0	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,999 \$0 \$0 \$328,799 \$0 \$328,799 \$3,426,726 \$0.0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81 \$3,	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$115,797 \$185,142 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220.638 \$281.841 \$90.148 \$151.351 \$0 \$0 \$169.871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413 \$0 \$133,413 \$4,373,561 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Tuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$31,403 \$324,800 \$224,800 \$2293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$1.1615 \$128,496 \$0 \$0 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$324,800 \$128,496 \$128,49	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$144,060 \$198,474 \$0 \$0 \$198,474 \$0 \$198,474 \$0 \$0 \$198,474 \$0 \$0 \$198,474 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.03 \$1.14 \$2.61 \$2.35 \$2.	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$0 \$1,45	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$531,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,606 \$338,300 \$93,306 \$581,253	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$0 \$442,723 \$0 \$442,723 \$138,530	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$2.73 \$360,604 \$680,291 \$454,371 \$0 \$0 \$454,371 \$0 \$1,39 \$2,73 \$2,	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575	\$111,400 \$0 \$0 \$1,90 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$2,94 \$2,94 \$2,94 \$2,94 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$1,324,595	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.74 \$1.381 \$3.81 \$3.29	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$371,039 \$364,933 \$267,780 \$261,673 \$0 \$0 \$378,473 \$3,98,98 \$3.41 \$	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$357,238 \$155,308 \$211,999 \$0 \$0 \$0 \$328,799 \$3,426,726 \$0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$0 \$2.45 \$1,95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$311,601 \$388,621 \$139,447 \$16,467 \$0 \$0 \$220,467 \$0 \$220,467 \$3,866,615	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220,638 \$281,841 \$90,148 \$151,351 \$0 \$0 \$169,871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet fuel Costs Gasoline Fleet fuel Costs Total Beat Maintenance FAG Station Maintenance (inc. in PAG price) PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life	20.5	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$31,403 \$324,800 \$224,800 \$2293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$128,496 \$0 \$0 \$128,490 \$0 \$128,490 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$0 \$198,474 \$333,300) \$1348,826 \$1348,826 \$1348,826 \$1348,826	\$0 \$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$235 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$1,4	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$31,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,338,300 \$1,33	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$138,530 \$1.0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$4.73 \$4.73 \$4.73 \$0.604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575 \$782,415 0.0	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$0 \$542,179 \$1,324,595 0.0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.64 \$1.78 \$	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$0 \$0 \$0 \$378,473 \$3,98,797,927 \$0	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,999 \$0 \$0 \$328,799 \$0 \$328,799 \$3,426,726 \$0.0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81 \$3,	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220.638 \$281.841 \$90.148 \$151.351 \$0 \$0 \$169.871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413 \$0 \$133,413 \$4,373,561 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Maintenance Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Tuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period	6.81	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$31,403 \$324,800 \$224,800 \$2293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$128,496 \$0 \$0 \$128,490 \$0 \$128,490 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$0 \$198,474 \$333,300) \$1348,826 \$1348,826 \$1348,826 \$1348,826	\$0 \$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$235 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$1,4	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$31,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,338,300 \$1,33	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$138,530 \$1.0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$4.73 \$4.73 \$4.73 \$0.604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575 \$782,415 0.0	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$0 \$542,179 \$1,324,595 0.0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.64 \$1.78 \$	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$0 \$0 \$0 \$378,473 \$3,98,797,927 \$0	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,999 \$0 \$0 \$328,799 \$0 \$328,799 \$3,426,726 \$0.0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81 \$3,	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220.638 \$281.841 \$90.148 \$151.351 \$0 \$0 \$169.871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413 \$0 \$133,413 \$4,373,561 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Huel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet fuel Costs Tuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment	6.81 164%	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$31,403 \$324,800 \$224,800 \$2293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$128,496 \$0 \$0 \$128,490 \$0 \$128,490 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$0 \$198,474 \$333,300) \$1348,826 \$1348,826 \$1348,826 \$1348,826	\$0 \$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$235 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$1,4	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$31,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,338,300 \$1,33	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$138,530 \$1.0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$4.73 \$4.73 \$4.73 \$0.604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575 \$782,415 0.0	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$0 \$542,179 \$1,324,595 0.0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.64 \$1.78 \$	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$0 \$0 \$0 \$378,473 \$3,98,797,927 \$0	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,999 \$0 \$0 \$328,799 \$0 \$328,799 \$3,426,726 \$0.0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81 \$3,	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220.638 \$281.841 \$90.148 \$151.351 \$0 \$0 \$169.871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413 \$0 \$133,413 \$4,373,561 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Haintenance Diesel Fleet Haintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment Internal Rate of Return	6.81 164% 25%	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$31,403 \$31,403 \$324,800 \$224,800 \$2293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$128,496 \$0 \$0 \$128,490 \$0 \$128,490 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$0 \$198,474 \$333,300) \$1348,826 \$1348,826 \$1348,826 \$1348,826	\$0 \$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$235 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$1,4	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$31,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,338,300 \$1,33	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$138,530 \$1.0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$4.73 \$4.73 \$4.73 \$0.604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575 \$782,415 0.0	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$0 \$542,179 \$1,324,595 0.0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.64 \$1.78 \$	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$0 \$0 \$0 \$378,473 \$3,98,797,927 \$0	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,999 \$0 \$0 \$328,799 \$0 \$328,799 \$3,426,726 \$0.0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81 \$3,	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220.638 \$281.841 \$90.148 \$151.351 \$0 \$0 \$169.871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413 \$0 \$133,413 \$4,373,561 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079
Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Pice (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Huel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment	6.81 164%	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$33,546 \$22,071 \$42,878 \$31,403 \$0 \$50 \$50 \$50 \$524,800 \$524,800 \$5293,397)	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$141,615 \$178,031 \$128,496 \$0 \$0 \$128,490 \$0 \$128,490 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$10 \$1	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$225,322 \$144,060 \$279,736 \$198,474 \$0 \$0 \$0 \$198,474 \$333,300) \$1348,826 \$1348,826 \$1348,826 \$1348,826	\$0 \$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$235 \$317,438 \$200,339 \$388,914 \$271,815 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$419,620 \$263,386 \$349,752 \$0 \$0 \$0 \$1,45 \$1,4	\$0 \$0 \$164 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$31,271 \$331,483 \$631,393 \$431,606 \$0 \$0 \$1,338,300 \$1,33	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$558,400 \$345,737 \$655,386 \$442,723 \$0 \$0 \$442,723 \$138,530 \$1.0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$4.73 \$4.73 \$4.73 \$4.73 \$4.73 \$0.604	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$615,677 \$376,110 \$706,142 \$466,575 \$0 \$0 \$466,575 \$0 \$466,575 \$782,415 0.0	\$111,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$579,757 \$376,042 \$634,494 \$430,779 \$0 \$0 \$542,179 \$0 \$542,179 \$1,324,595 0.0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$489,579 \$467,860 \$352,023 \$0 \$0 \$466,823	1 \$0 \$114,800 \$0 \$0 \$0 \$2.12 \$1.62 \$1.62 \$1.62 \$1.64 \$1.78 \$	\$0 \$0 \$220 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.71,039 \$364,933 \$267,780 \$0 \$0 \$0 \$378,473 \$3,98,797,927 \$0	1 \$0 \$0 \$116,800 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238 \$155,308 \$211,999 \$0 \$0 \$328,799 \$0 \$328,799 \$3,426,726 \$0.0	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$314,387 \$372,599 \$161,210 \$219,422 \$0 \$0 \$0 \$219,422 \$0 \$219,422	1 \$0 \$4,000 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$3,81 \$3,	1 \$0 \$18,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$268,431 \$115,797 \$185,142 \$0 \$0 \$0 \$203,662 \$4,070,277 0.0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$220.638 \$281.841 \$90.148 \$151.351 \$0 \$0 \$169.871 \$4,240,148	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$4.27 \$167,959 \$220,470 \$62,382 \$114,893 \$0 \$0 \$0 \$133,413 \$0 \$133,413 \$4,373,561 \$0	\$0 \$80,000 \$2,83 \$2,33 \$0,18 \$2,51 \$5,34 \$4,43 \$4,43 \$110,117 \$153,300 \$32,376 \$75,559 \$0 \$0 \$174,079

Propane-Autogas (PAG) Transit Business Case

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cos	st <u>VMT</u>	<u>USE</u>	<u>Life</u>	<u>MPG</u>	Auto	gas loss mpG	<u>GE</u>	Autogas Use	Mnthly Autogas Use	Salvage Value
	1 Para. Transit	G	\$	10,000	23838	3612	15	6.6	10.0%	5.9	4,013	334	20%
	2 Para. Transit	D	\$	10,000	24323	3475	15	7	11.1%	6.2	3,907	326	20%
	3				0	0	0	0	0.0%	0.0	0	0	20%
	4				0	0	0	0	0.0%	0.0	0	0	20%
	5				0	0	0	0	0.0%	0.0	0	0	C

VMT = Average annual VMT, USE = Average annual USE, PAG Use = Average annual PAG use, M PAG Use = Average monthly PAG use

				Scenario 1	Scenario		rio 3															
				Owned Infra + reduced Vehicle	P3 Infra	+ P3 Infr Vehicle Vehicle	ra + Add'l e Incentive															
nfrastructure	Cell Name	<u>Value</u>	<u>Unit</u>	Incentive	Incentive		e mcemive															
nfrastructure Cost	Infra_Cost	\$100,000		\$10		\$0	\$0															
	PAG_Salv		* % of original price		-,	7-																
•	Infra_Tax_Credit_Rate		percent		0%	30%	30%															
	Infra_Tax_Credit_Value	\$0	•		\$0	\$0	\$0															
-uels	,																					
	AF_Excise_Value	\$0.50	\$/GGE		\$0.50	\$0.50	\$0.50															
Price of PAG (per GGE)	PAG_Price		\$/GGE		\$1.37	\$1.37	\$1.37															
	PAG_Markup	\$0.00			\$0.00	\$0.10	\$0.10															
	PAG_Royalty	\$0.00	\$/GGE		\$0.00	\$0.00	\$0.00															
PAG Price Increase	Base Case	3.7%	%/Year		3.7%	3.7%	3.7%															
'AG Lifecycle GHG Factor (per GGE)	PAG_GHG_Factor	22.5	lbs/GGE																			
	D_Price		\$/Gallon		\$2.30	\$2.30	\$2.30															
Diesel Price Increase	Base Case	4.3%	%/Year		4.3%	4.3%	4.3%															
	Fed_D_Excise		\$/Gallon	L	· ·	·	-															
	State_D_Excise		\$/Gallon																			
	D_Excise_Value		\$/Gallon																			
· · · · · · · · · · · · · · · · · · ·	DGE_GGE_Convert		DGE / GGE																			
	D_GHG_Factor		lbs/GGE																			
	G_Price		\$/Gallon		\$2.10	\$2.10	\$2.10															
	Base Case		%/Year		3.8%	3.8%	3.8%															
	Fed_G_Excise		\$/Gallon		570	5.5.0	3.570															
	State_G_Excise		\$/Gallon																			
			\$/Gallon																			
	G_Excise_Value		\$/Gallon lbs/GGE																			
	G_GHG_Factor	24.8	IDS/GGE																			
Operations Co.	216 2 11 1 1	0.53	*. "																			
PAG Vehicle Maintenance Costs	PAG_D_Maint		\$/mile																			
	D_Maint		\$/mile																			
LDV Gasoline Vehicle Maintenance	G_Maint		\$/mile																			
			* / '1																			
DV PAG Vehicle Maintenance Costs	PAG_G_Maint		\$/mile																			
LDV PAG Vehicle Maintenance Costs % of commercial market	PAG_G_Maint Comm		\$/mile percent		0%	0%	0%															
LDV PAG Vehicle Maintenance Costs % of commercial market incentives	Comm	0%	percent		0%	0%	0%															
LDV PAG Vehicle Maintenance Costs % of commercial market <u>incentives</u> Required Rate of Return / Nominal Discount Ra	Comm te Discount	3.2%	percent %		0%	0%	0%															
DV PAG Vehicle Maintenance Costs % of commercial market <u>ncentives</u> Required Rate of Return / Nominal Discount Ra ederal Vehicle Tax Incentive	Comm te Discount Fed_Vehicle_Inc	3.2% 0%	percent % % of Inc Cost			*																
DV PAG Vehicle Maintenance Costs % of commercial market <u>ncentives</u> Required Rate of Return / Nominal Discount Ra ederal Vehicle Tax Incentive	Comm te Discount	3.2% 0%	percent %		25%	25%	0% 50%															
.DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra rederal Vehicle Tax Incentive State Vehicle Incentive	Comm ts Discount Fed_Vehicle_Inc State_Vehicle_Inc	3.2% 0% 50%	percent % % of Inc Cost			*																
DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra Federal Vehicle Tax Incentive State Vehicle Incentive	Comm te Discount Fed_Vehicle_Inc	3.2% 0%	percent % % of Inc Cost			*			d					.,1	12	14	15	16	17	10	10	
.DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm tt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	3.2% 0% 50%	percent % % of Inc Cost			*		5	6	7	8	9 10	11	12	13	14	15	16	17	18	19	
DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm tt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	3.2% 0% 50%	percent % % of Inc Cost			*		5	6	7	8	9 10	11	12	13	14	15	16	17	18	19	
DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0	6	7 0	8	9 10	11 0	12	13	14	15	16	17	18	19	
DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm tt Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 2	6	7 0 0 0	8	9 10 0 0	11 0 0	12 0 0	13	14 0 0	15	16	17 0 0	18 0 0	19	
DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 0	6 0 0	7 0 0 0	8 0 0	9 10 0 0 0 0	11 0 0 0	12 0 0 0	13 0 0	14 0 0	15 0 0 0	16 0 0	17 0 0	18 0 0	19 0 0 0	
LDV PAG Vehicle Maintenance Costs % of commercial market (ncentives Required Rate of Return / Nominal Discount Ra Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 0 0	6 0 0 0	7 0 0 0	8 0 0 0 0	9 10 0 0 0 0 0 0	0 0 0 0	12 0 0 0 0	13 0 0 0	14 0 0 0	15 0 0 0	16 0 0 0	17 0 0 0	18 0 0 0 0	19 0 0 0	
.DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 0 0 0	6 0 0 0 0	7 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 10 0 0 0 0 0 0 0 0	11 0 0 0 0 0	0 0 0 0 0	13 0 0 0	14 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0	19 0 0 0 0 0	
.DV PAG Vehicle Maintenance Costs % of commercial market ncentives Required Rate of Return / Nominal Discount Ra Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 0 0 0 0	6 0 0 0 0 0	7 0 0 0 0 0 0	8 0 0 0 0 0 0 0	9 10 0 0 0 0 0 0 0 0 0	11 0 0 0 0 0 0	12 0 0 0 0 0 0	13 0 0 0 0	14 0 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0	19 0 0 0 0 0 0	
DV PAG Vehicle Maintenance Costs 6 of commercial market ncentives tequired Rate of Return / Nominal Discount Ra ederal Vehicle Tax Incentive tate Vehicle Incentive fehicle Procurement troject Year fehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 0 0 0	6 0 0 0 0 0	7 0 0 0 0 0	8 0 0 0 0 0 0	9 10 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	12 0 0 0 0 0 0	13 0 0 0 0 0	14 0 0 0 0 0	15 0 0 0 0 0 0	16 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0	19 0 0 0 0 0	
DV PAG Vehicle Maintenance Costs 6 of commercial market ncentives Required Rate of Return / Nominal Discount Ra rederal Vehicle Tax Incentive Retate Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm te Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type I Para. Transit	3.2% 0% 50%	percent % % of Inc Cost			*		5 0 2 0 0 0	6 0 0 0 0 0	7 0 0 0 0 0	8 0 0 0 0 0 0	9 10 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	12 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0	19 0 0 0 0 0	
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Vehicle Incremental Costs																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 Para. Transit	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0) :
	2 Para. Transit	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$20,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0) :
	3	0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0) :
	4	0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0) :
	5	0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0) :
Subtotal (w/o Incentive)		\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	9
Incentive		\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Total w/ Incentive		\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
	'		'	•		•		•		•	•			,	•		•			<u> </u>		
Conventional Monthly Fuel Requirement	ts	1	-1					-1	_	-						1						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	2
Vehicle #	Туре																					
	1 Para. Transit	301	602	903	1,204	1,505	1,505	1,505	1,505	1,505	1,505	1,505	1,505	1,505	1,505	1,505	1,505	1,204	903	602	301	
	2 Para. Transit	290	579	869	1,158	1,448	2,027	2,027	2,027	2,027	2,027	2,027	2,027	2,027	2,027	2,027	2,027	2,027	1,737	1,448	1,158	86
	3	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	4	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	5	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total		591	1,181	1,772	2,362	2,953	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,231	2,640	2,050	1,459	86
PAG Monthly Fuel Requirements Project Year			1	2	2	4	r I	6	7	ol	ol	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Type	U	1	2	3	4	3	0	/	٥	9	10	11	12	13	14	15	16	1/	10	19	
Verificie #	1 Para. Transit	334	669	1,003	1,338	1,672	1,672	1,672	1,672	1,672	1,672	1,672	1,672	1,672	1,672	1,672	1,672	1,338	1,003	669	334	
	2 Para. Transit	326	651	977	1,302	1,628	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	1,003	1,628	1,302	
	2 Para. Transit	0 0	031	9//	1,302	1,020	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	2,279	1,955	1,028	1,502	9
	3	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	- 4	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Required Capacity (GGE/mo)	3	660	1,320	1,980	2,640	3,300	3,951	3.951	3,951	3,951	3,951	3,951	3,951	3,951	3,951	3,951	3,951	3,617	2,957	2,297	1,637	9
Incremental Capacity (GGE/mo)		660	660	660	660	660	651	3,931	3,931	3,931	3,531	3,531	3,931	3,931	3,931	3,931	3,531	3,017	2,337	2,237	1,037	3
Potential Commercial Demand (GGE/mo)		000	000	000	000	000	031	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Incremental Station Cost		\$100.000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 1 Incremental Station Cost		\$100,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 2 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 3 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Base Total Station Cost		\$100,000	40	40	40	40	***	40		40	40	**	40	40	Ψ		**	40	40	Ju	ΨΟ	
Scenario 1 Station Cost		\$100,000																				
Scenario 2 Station Cost		\$0																				
Scenario 3 Station Cost		\$0																				
		40																				
Total Station Cost (w/ Tax Credit)		\$100,000																				

Financial An	alvsis	Base	Case
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Financial Analysis Base Case				
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|---|--------------------|---|---|--
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---	---	--
Project Year		0
 | 4 | 5 | 6 | 7
 | 8 | 9 | 10 | 11
 | 12 | 13 | 14
 | 15 | 16 | 17
 | 18 | 19 | 20 |
| Project Active? | | 0.5 | 1 | 1 | 1
 | 1 | 1 | 1 | 1
 | 1 | 1 | 1 | 1
 | 1 | 1 | 1
 | 1 | 1 | 1
 | 1 | 1 | 1 |
| Incremental Cost of Vehicles (after incentives) | | (\$10,000) | (\$10,000) | (\$10,000) | (\$10,000)
 | (\$10,000) | (\$10,000) | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | | \$0
 | \$0 | \$0 | \$0 |
| Incremental Vehicle Salvage Value | | (\$100,000) | \$0 | \$0 | \$0
 | \$0 | \$0
\$0 | \$0
\$0 | \$0
 | \$0
\$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | | \$4,000
 | \$4,000 | \$4,000 | \$4,000 |
| Station Station Salvage Value | | (\$100,000) | \$0
\$0 | \$0
\$0 | \$0
\$0
 | \$0
\$0 | \$0 | \$0 | \$0
\$0
 | \$0 | \$0
\$0 | \$0
\$0 | \$0
\$0
 | \$0
\$0 | \$0
\$0 | \$0
\$0
 | \$0
\$0 | | \$0
\$0
 | \$0
\$0 | \$0
\$0 | \$20,000 |
| PAG Price | | \$1.37 | \$1.42 | \$1.47 | \$1.53
 | \$1.58 | \$1.64 | \$1.70 | \$1.77
 | \$1.83 | \$1.90 | \$1.97 | \$2.04
 | \$2.12 | \$2.20 | \$2.28
 | \$2.36 | | \$2.54
 | \$2.63 | \$2.73 | \$2.83 |
| PAG Price (after tax credit) | | \$0.87 | \$0.92 | \$0.97 | \$1.03
 | \$1.08 | \$1.14 | \$1.20 | \$1.27
 | \$1.33 | \$1.40 | \$1.47 | \$1.54
 | \$1.62 | \$1.70 | \$1.78
 | \$1.86 | | \$2.04
 | \$2.13 | \$2.23 | \$2.33 |
| PAG P3 Markup | | \$0.00 | \$0.00 | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00 |
| PAG Price (after tax credit & mark up) | | \$0.87 | \$0.92 | \$0.97 | \$1.03
 | \$1.08 | \$1.14 | \$1.20 | \$1.27
 | \$1.33 | \$1.40 | \$1.47 | \$1.54
 | \$1.62 | \$1.70 | \$1.78
 | \$1.86 | | \$2.04
 | \$2.13 | \$2.23 | \$2.33 |
| Diesel Price | | \$2.30 | \$2.40 | \$2.50 | \$2.61
 | \$2.72 | \$2.84 | \$2.96 | \$3.09
 | \$3.22 | \$3.36 | \$3.50 | \$3.65
 | \$3.81 | \$3.98 | \$4.15
 | \$4.33 | \$4.51 | \$4.71
 | \$4.91 | \$5.12 | \$5.34 |
| Diesel Price (after tax exemption) | | 2.30 | 2.40 | 2.50 | 2.61
 | 2.72 | 2.84 | 2.96 | 3.09
 | 3.22 | 3.36 | 3.50 | 3.65
 | 3.81 | 3.98 | 4.15
 | 4.33 | 4.51 | 4.71
 | 4.91 | 5.12 | 5.34 |
| Gasoline Price | | 2.10 | \$2.18 | \$2.26 | \$2.35
 | \$2.44 | \$2.53 | \$2.63 | \$2.73
 | \$2.83 | \$2.94 | \$3.05 | \$3.17
 | \$3.29 | \$3.41 | \$3.54
 | \$3.67 | | \$3.96
 | \$4.11 | \$4.27 | \$4.43 |
| Gasoline Price (after exemption) | | 2.10 | 2.18 | 2.26 | 2.35
 | 2.44 | 2.53 | 2.63 | 2.73
 | 2.83 | 2.94 | 3.05 | 3.17
 | 3.29 | 3.41 | 3.54
 | 3.67 | 3.81 | 3.96
 | 4.11 | 4.27 | 4.43 | | |
| PAG Fleet Maintenance | | 40.000 | | ***** |
 | | | |
 | | | |
 | | |
 | | *** |
 | | | |
| PAG Fleet Fuel Costs | | \$3,621 | \$15,329 | \$24,307 | \$34,225
 | \$45,135 | \$57,444 | \$60,500 | \$63,670
 | \$66,956 | \$70,365 | \$73,899 | \$77,564
 | \$81,365 | \$85,306 | \$89,394
 | \$93,632 | \$90,209 | \$77,411
 | \$63,202 | \$47,501 | \$30,223 |
| Diesel Fleet Maintenance Diesel Fleet Fuel Costs | | \$3,996 | \$16,671 | \$26,082 | \$36,271
 | \$47,288 | \$69,050 | \$72,020 | \$75,116
 | \$78,346 | \$81,715 | \$85,229 | \$88,894
 | \$92,716 | \$96,703 | \$100,861
 | \$105,199 | \$109,722 | \$98,092
 | \$85,258 | \$71,139 | \$55,649 |
| Gasoline Fleet Maintenance | | \$5,550 | \$10,071 | \$20,062 | \$30,271
 | \$47,200 | \$69,030 | \$72,020 | \$73,110
 | \$70,340 | \$01,713 | \$63,223 | \$66,654
 | \$92,710 | \$50,703 | \$100,001
 | \$103,133 | \$105,722 | \$50,052
 | \$63,236 | \$71,139 | \$33,043 |
| Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs | | \$3,792 | \$15,746 | \$24,517 | \$33,931
 | \$44,026 | \$45,699 | \$47,435 | \$49,238
 | \$51,109 | \$53,051 | \$55,067 | \$57,159
 | \$59,331 | \$61,586 | \$63,926
 | \$66,355 | \$55,101 | \$42,896
 | \$29,684 | \$15,406 | \$0 |
| Fuel Savings | | \$4,167 | \$17,088 | \$26,291 | \$35,977
 | \$46,179 | \$57,305 | \$58,954 | \$60,684
 | \$62,499 | \$64,401 | \$66,397 | \$68,489
 | \$70,683 | \$72,983 | \$75,394
 | \$77,922 | \$74,614 | \$63,577
 | \$51,740 | \$39,044 | \$25,425 |
| Fuel Sales | | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 |
| PAG Station Maintenance (inc. in PAG price) | | (\$0) | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | \$0 |
| PAG Station Electricity (inc. in Maint. price) | | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 |
| Total Benefits | | \$4,167 | \$17,088 | \$26,291 | \$35,977
 | \$46,179 | \$57,305 | \$58,954 | \$60,684
 | \$62,499 | \$64,401 | \$66,397 | \$68,489
 | \$70,683 | \$72,983 | \$75,394
 | \$77,922 | \$76,614 | \$67,577
 | \$55,740 | \$43,044 | \$49,425 |
| Total Costs | | (\$110,000) | (\$13,000) | (\$13,000) | (\$13,000)
 | (\$13,000) | (\$13,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | (\$3,000)
 | (\$3,000) | (\$3,000) | \$0 |
| Net Cash Flow | | (\$105,833) | \$4,088 | \$13,291 | \$22,977
 | \$33,179 | \$44,305 | \$55,954 | \$57,684
 | \$59,499 | \$61,401 | \$63,397 | \$65,489
 | \$67,683 | \$69,983 | \$72,394
 | \$74,922 | \$73,614 | \$64,577
 | \$52,740 | \$40,044 | \$49,425 |
| Cumulative Cash Flow | | (\$105,833)
0.5 | (\$101,745) | (\$88,453) | (\$65,476)
 | (\$32,298) | \$12,007
0.0 | \$67,961
0.0 | \$125,646
 | \$185,144 | \$246,546 | \$309,943 | \$375,432
 | \$443,114 | \$513,097
0.0 | \$585,491
0.0
 | \$660,413
0.0 | \$734,027 | \$798,605
0.0
 | \$851,345 | \$891,389 | \$940,814 |
| Whole Years
Residual | | 0.5 | 1.0 | 1.0 | 1.0
 | 1.0 | 1.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 |
| Project Life | 20.5 | 0.0 | 0.0 | 0.0 | 0.0
 | 0.0 | 1.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | | |
| Payback Period | 5.5 | | | |
 | | | |
 | | | |
 | | |
 | | |
 | | | |
| Discounted Return on Investment | 315% | | | |
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 | | | |
 | | |
 | | |
 | | | |
| Internal Rate of Return | 29% | | | |
 | | | |
 | | | |
 | | |
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 | | | |
| Net Present Value | \$603,617 | | | |
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| Financial Scenario 1 | | | | |
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| | | | | 2 | 2
 | | -1 | دا | -
 | ol. | | 10 |
 | 13 | 4.2 |
 | 4.5 | 10 | 4.7
 | 10 | 10 | 20 |
| Project Year | | 0 | 1 | 2 | 3
 | 4 | 5 | 6 | 7
 | 8 | 9 | 10 | 11
 | 12 | 13 | 14
 | 15 | 16 | 17
 | 18 | 19 | 20 |
| Project Year
Project Active? | | 0.5 | 1 1 (\$15,000) | 2 1 (\$15,000) | 3
1
(\$15,000)
 | 4
1
(\$15,000) | 5 1 (\$15,000) | 6 1 | 7
 | 8
1 | 9 | 1 | 11
 | 12
1 | 1 | 1
 | 1 | 1 | 1
 | 18
1 | 1 | 20
1 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) | | 0
0.5
(\$15,000) | 1
1
(\$15,000) | 2
1
(\$15,000) | 3
1
(\$15,000)
 | 4
1
(\$15,000)
\$0 | 5
1
(\$15,000) | 6
1
\$0 | 7
1
\$0
 | 8
1
\$0 | 9
1
\$0
\$0 | 1
\$0 | 11
1
\$0
\$0
 | 12
1
\$0
\$0 | 1
\$0 | 1
\$0
 | 1
\$0 | 1
\$0 | 1
\$0
 | 18
1
\$0
\$4,000 | 1
\$0 | 20
1
\$0
\$4,000 |
| Project Year
Project Active? | | | 1
1
(\$15,000)
\$0
\$0 | 2
1
(\$15,000)
\$0
\$0 | 3
1
(\$15,000)
\$0
\$0
 | 4
1
(\$15,000)
\$0
\$0 | \$ 1 (\$15,000) \$0 \$0 | | 7
1
\$0
\$0
\$0
 | 8
1
\$0
\$0
\$0 | 9
1
\$0
\$0
\$0 | 1 | 11
1
\$0
\$0
\$0
 | 12
1
\$0
\$0
\$0 | 1 | 1
 | 1 | 1
\$0 | 1
 | 18
1
\$0
\$4,000
\$0 | 1 | 20
1
\$0
\$4,000
\$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value | | (\$15,000)
\$0 | \$0 | \$0 | 3
1
(\$15,000)
\$0
\$0
\$0
 | 4
1
(\$15,000)
\$0
\$0
\$0 | \$0 | \$0 | 7
1
\$0
\$0
\$0
\$0
 | 8
1
\$0
\$0
\$0
\$0
\$0 | 9
1
\$0
\$0
\$0
\$0 | 1
\$0
\$0 | 11
1
\$0
\$0
\$0
\$0
\$0
 | 12
1
\$0
\$0
\$0
\$0 | 1
\$0
\$0 | 1
\$0
\$0
 | 1
\$0
\$0 | \$0
\$2,000
\$0 | 1
\$0
\$4,000
 | 18
1
\$0
\$4,000
\$0
\$0 | 1
\$0 | |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station | | (\$15,000)
\$0
(\$100,000) | \$0
\$0 | \$0
\$0 | \$0
\$0
 | \$0
\$0 | \$0
\$0 | \$0
\$0 | 7
1
\$0
\$0
\$0
\$0
\$0
\$1.77
 | 8
1
\$0
\$0
\$0
\$0
\$0
\$1.83 | | \$0
\$0
\$0
\$0 | \$0
\$0
 | \$0
\$0 | 1
\$0
\$0
\$0 | 1
\$0
\$0
\$0
 | \$0
\$0
\$0 | \$0
\$2,000
\$0 | \$0
\$4,000
\$0
 | \$0 | \$0
\$4,000
\$0 | \$4,000
\$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value | | (\$15,000)
\$0
(\$100,000) | \$0
\$0
\$0 | \$0
\$0
\$0 | \$0
\$0
\$0
 | \$0
\$0
\$0 | \$0
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\$0 | \$0
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\$0 | 1
\$0
\$0
\$0
\$0
\$0 | 1
\$0
\$0
\$0
\$0
\$0
 | 1
\$0
\$0
\$0
\$0 | 1
\$0
\$2,000
\$0
\$0 | \$0
\$4,000
\$0
\$0
\$0
 | \$0
\$0 | \$0
\$4,000
\$0
\$0
\$0 | \$4,000
\$0
\$20,000 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup | | (\$15,000)
\$0
(\$100,000)
\$0
\$1.37
\$0.87
\$0.00 | \$0
\$0
\$0
\$1.42
\$0.92
\$0.00 | \$0
\$0
\$0
\$1.47
\$0.97
\$0.00 | \$0
\$0
\$0
\$1.53
\$1.03
\$0.00
 | \$0
\$0
\$0
\$1.58
\$1.08
\$0.00 | \$0
\$0
\$0
\$1.64
\$1.14
\$0.00 | \$0
\$0
\$0
\$1.70
\$1.20
\$0.00 | \$1.77
\$1.27
\$0.00
 | \$1.83
\$1.33
\$0.00 | \$0
\$1.90
\$1.40
\$0.00 | 1
\$0
\$0
\$0
\$0
\$0
\$1.97
\$1.47
\$0.00 | \$0
\$0
\$0
\$2.04
\$1.54
\$0.00
 | \$0
\$0
\$0
\$2.12
\$1.62
\$0.00 | 1
\$0
\$0
\$0
\$0
\$2.20
\$1.70
\$0.00 | 1
\$0
\$0
\$0
\$0
\$0
\$2.28
\$1.78
 | 1
\$0
\$0
\$0
\$0
\$0
\$1.86
\$0.00 | 1
\$0
\$2,000
\$0
\$0
\$2.45
\$1.95
\$0.00 | 1
\$0
\$4,000
\$0
\$0
\$0
\$2.54
\$2.04
\$0.00
 | \$0
\$0
\$2.63
\$2.13
\$0.00 | 1
\$0
\$4,000
\$0
\$0
\$2.73
\$2.23 | \$4,000
\$0
\$20,000
\$2.83
\$2.33
\$0.00 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) | | (\$15,000)
\$0
(\$100,000)
\$0
\$1.37
\$0.87
\$0.00
\$0.87 | \$0
\$0
\$0
\$1.42
\$0.92
\$0.00
\$0.92 | \$0
\$0
\$0
\$1.47
\$0.97
\$0.00
\$0.97 | \$0
\$0
\$0
\$1.53
\$1.03
\$0.00
\$1.03
 | \$0
\$0
\$0
\$1.58
\$1.08
\$0.00
\$1.08 | \$0
\$0
\$0
\$1.64
\$1.14
\$0.00
\$1.14 | \$0
\$0
\$0
\$1.70
\$1.20
\$0.00
\$1.20 | \$1.77
\$1.27
\$0.00
\$1.27
 | \$1.83
\$1.33
\$0.00
\$1.33 | \$0
\$1.90
\$1.40
\$0.00
\$1.40 | 1
\$0
\$0
\$0
\$0
\$1.97
\$1.47
\$0.00
\$1.47 | \$0
\$0
\$0
\$2.04
\$1.54
\$0.00
\$1.54
 | \$0
\$0
\$0
\$2.12
\$1.62
\$0.00
\$1.62 | 1
\$0
\$0
\$0
\$0
\$0
\$2.20
\$1.70
\$0.00
\$1.70 | 1
\$0
\$0
\$0
\$0
\$0
\$2.28
\$1.78
\$0.00
\$1.78
 | 1
\$0
\$0
\$0
\$0
\$2.36
\$1.86
\$0.00
\$1.86 | 1
\$0
\$2,000
\$0
\$0
\$2.45
\$1.95
\$0.00
\$1.95 | 1
\$0
\$4,000
\$0
\$0
\$0
\$2.54
\$2.04
\$0.00
\$2.04
 | \$0
\$0
\$2.63
\$2.13
\$0.00
\$2.13 | 1
\$0
\$4,000
\$0
\$0
\$2.73
\$2.23
\$0.00
\$2.23 | \$4,000
\$0
\$20,000
\$2.83
\$2.33
\$0.00
\$2.33 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price | | (\$15,000)
\$0
(\$100,000)
\$0
\$1.37
\$0.87
\$0.00
\$0.87
\$2.30 | \$0
\$0
\$0
\$1.42
\$0.92
\$0.00
\$0.92 | \$0
\$0
\$1.47
\$0.97
\$0.00
\$0.97
\$2.50 | \$0
\$0
\$1.53
\$1.03
\$0.00
\$1.03
\$2.61
 | \$0
\$0
\$0
\$1.58
\$1.08
\$0.00
\$1.08 | \$0
\$0
\$0
\$1.64
\$1.14
\$0.00
\$1.14
\$2.84 | \$0
\$0
\$0
\$1.70
\$1.20
\$0.00
\$1.20
\$2.96 | \$1.77
\$1.27
\$0.00
\$1.27
\$3.09
 | \$1.83
\$1.33
\$0.00
\$1.33
\$3.22 | \$0
\$1.90
\$1.40
\$0.00
\$1.40
\$3.36 | 1
\$0
\$0
\$0
\$0
\$1.97
\$1.47
\$0.00
\$1.47
\$3.50 | \$0
\$0
\$0
\$2.04
\$1.54
\$0.00
\$1.54
\$3.65
 | \$0
\$0
\$0
\$2.12
\$1.62
\$0.00
\$1.62
\$3.81 | 1
\$0
\$0
\$0
\$0
\$0
\$2.20
\$1.70
\$0.00
\$3.98 | 1
\$0
\$0
\$0
\$0
\$2.28
\$1.78
\$0.00
\$1.78
 | 1
\$0
\$0
\$0
\$0
\$2.36
\$1.86
\$0.00
\$1.86 | 1
\$0
\$2,000
\$0
\$0
\$2.45
\$1.95
\$0.00
\$1.95
\$4.51 | 1
\$0
\$4,000
\$0
\$0
\$2.54
\$2.04
\$0.00
\$2.04
 | \$0
\$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) | | (\$15,000)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price | | (\$15,000)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) | | (\$15,000)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance | | (\$15,000)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) | | (\$15,000)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs | | (\$15,000)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Huel Costs Diesel Fleet Huel Costs | | (\$15,000) \$0 (\$100,000) \$0 \$1.37 \$0.87 \$0.00 \$2.30 2.30 2.10 \$3,621 | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance | | (\$15,000) \$0 (\$100,000) \$0 \$1,37 \$0.87 \$0.00 \$2.30 2.30 2.10 2.10 \$3,621 \$3,996 | \$0
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Financial Scenario 2										•												
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
ncremental Cost of Vehicles (after incentives)		(\$15,000)	(\$15,000)	(\$15,000)	(\$15,000)	(\$15,000)	(\$15,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ncremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,000	\$4,000	\$4,000	\$4,000	\$4,000
tation		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Price		\$1.37	\$1.42	\$1.47	\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup		\$0.10	\$0.10	\$0.11	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.13	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18
PAG Price (after tax credit & mark up)		\$0.97	\$1.02	\$1.08	\$1.14	\$1.20	\$1.26	\$1.32	\$1.39	\$1.46	\$1.53	\$1.60	\$1.68	\$1.76	\$1.84	\$1.93	\$2.02	\$2.11	\$2.20	\$2.30	\$2.41	\$2.51
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
PAG Fleet Maintenance																						
AG Fleet Fuel Costs		\$4,038	\$17,046	\$26,960	\$37,868	\$49,826	\$63,277	\$66,509	\$69,858	\$73,331	\$76,930	\$80,661	\$84,529	\$88,539	\$92,696	\$97,005	\$101,471	\$97,640	\$83,687	\$68,247	\$51,236	\$32,565
Piesel Fleet Maintenance																						
iesel Fleet Fuel Costs		\$3,996	\$16,671	\$26,082	\$36,271	\$47,288	\$69,050	\$72,020	\$75,116	\$78,346	\$81,715	\$85,229	\$88,894	\$92,716	\$96,703	\$100,861	\$105,199	\$109,722	\$98,092	\$85,258	\$71,139	\$55,649
Sasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$3,792	\$15,746	\$24,517	\$33,931	\$44,026	\$45,699	\$47,435	\$49,238	\$51,109	\$53,051	\$55,067	\$57,159	\$59,331	\$61,586	\$63,926	\$66,355	\$55,101	\$42,896	\$29,684	\$15,406	\$0
uel Savings		\$3,750	\$15,371	\$23,639	\$32,334	\$41,488	\$51,472	\$52,946	\$54,496	\$56,125	\$57,836	\$59,634	\$61,524	\$63,509	\$65,593	\$67,783	\$70,082	\$67,184	\$57,301	\$46,695	\$35,309	\$23,084
uel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price)		(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Electricity (inc. in PAG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
otal Benefits		\$3,750	\$15,371	\$23,639	\$32,334	\$41,488	\$51,472	\$52,946	\$54,496	\$56,125	\$57,836	\$59,634	\$61,524	\$63,509	\$65,593	\$67,783	\$70,082	\$69,184	\$61,301	\$50,695	\$39,309	\$27,084
otal Costs		(\$15,000)	(\$15,000)	(\$15,000)	(\$15,000)	(\$15,000)	(\$15,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$11,250)	\$371	\$8,639	\$17,334	\$26,488	\$36,472	\$52,946	\$54,496	\$56,125	\$57,836	\$59,634	\$61,524	\$63,509	\$65,593	\$67,783	\$70,082	\$69,184	\$61,301	\$50,695	\$39,309	\$27,084
Cumulative Cash Flow		(\$11,250)	(\$10,879)	(\$2,240)	\$15,094	\$41,582	\$78,054	\$131,000	\$185,496	\$241,620	\$299,456	\$359,091	\$420,615	\$484,123	\$549,716	\$617,499	\$687,582	\$756,766	\$818,067	\$868,762	\$908,071	\$935,155
Whole Years		0.5	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.3	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	2.8																					
Discounted Return on Investment	776%																					
Internal Rate of Return	89%																					
Net Present Value	\$626,065																					
Financial Scenario 3 Project Year		ا	1	2	2	4	c	دا	7	ol	o	10	11	12	13	14	15	16	17	10	10	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	10	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$10,000)	(\$10,000)	(\$10,000)	(\$10,000)	(\$10,000)	(\$10,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$n	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0,000) \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$2,000	\$4,000	\$4,000	\$4,000	\$4,000
Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Price		\$1.37	\$1.42	\$1.47	\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.70	\$1.77	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.03	\$2.73	\$2.33
PAG P3 Markup		\$0.10	\$0.10	\$0.11	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.13	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18
PAG Price (after tax credit & mark up)		\$0.97	\$1.02	\$1.08	\$1.14	\$1.20	\$1.26	\$1.32	\$1.39	\$1.46	\$1.53	\$1.60	\$1.68	\$1.76	\$1.84	\$1.93	\$2.02	\$2.11	\$2.20	\$2.30	\$2.41	\$2.51
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.40	\$2.26	\$2.01	\$2.72	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.03	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
PAG Fleet Maintenance		2.10	\$2.10	\$2.20	\$2.55	\$2.44	\$2.33	\$2.03	\$2.73	\$2.03	\$2.94	\$3.05	\$5.17	\$3.29	\$5.41	\$5.54	\$5.07	\$3.01	\$3.50	\$4.11	⊅*1.∠ /	\$4.43
PAG Fleet Fuel Costs		\$4,038	\$17,046	\$26,960	\$37,868	\$49,826	\$63,277	\$66,509	\$69.858	\$73,331	\$76,930	\$80,661	\$84,529	\$88,539	\$92,696	\$97,005	\$101,471	\$97,640	\$83,687	\$68,247	\$51,236	\$32,565
Diesel Fleet Maintenance		φ-1,036	917,040	\$20,500	\$37,008	φτ3,020	\$UJ,Z11	\$00,009	\$05,050	\$15,55±	\$10,330	\$00,001	904,323	\$00,535	\$32,030	\$37,003	9101,471	\$57,040	\$03,007	\$00,247	\$J1,230	\$32,303
Diesel Fleet Fuel Costs		\$3,996	\$16,671	\$26,082	\$36,271	\$47,288	\$69,050	\$72,020	\$75,116	\$78,346	\$81,715	\$85,229	\$88,894	\$92,716	\$96,703	\$100,861	\$105,199	\$109,722	\$98,092	\$85,258	\$71,139	\$55,649
Gasoline Fleet Maintenance		φ3,590	\$10,071	\$20,002	\$30,27I	φτ7,200	\$05,050	\$12,020	\$75,110	\$70,540	\$01,713	\$05,225	\$00,054	\$32,710	\$30,703	\$100,001	9103,133	\$105,72Z	930,032	\$UJ,2J0	9/1,133	\$33,043
Substitute Field Maintenance																						

\$3,792

\$3,750

\$3,750

1.66

1213% 167%

\$652,972

Gasoline Fleet Fuel Costs

PAG Station Maintenance (inc. in PAG price)

PAG Station Electricity (inc. in PAG price)

Fuel Royalty

Total Costs

Net Cash Flow

Whole Years
Residual
Project Life
Payback Period

Cumulative Cash Flow

Internal Rate of Return

Net Present Value

Discounted Return on Investment

Total Benefits

\$15,746

\$15,371

\$15,371

\$5,371

\$24,517

\$23,639

\$23,639

\$13,639

\$12,760

\$0

\$33,931

\$32,334

\$32,334

\$22,334

\$35,094

\$44,026

\$41,488

\$41,488

\$31,488

\$66,582

\$0

\$0

\$0

\$45,699

\$51,472

\$51,472

\$41,472

\$108,054

\$47,435

\$52,946

\$52,946

\$52,946

\$161,000

\$49,238

\$54,496

\$0

\$0

\$0

\$54,496

\$54,496

\$215,496

\$51,109

\$56,125

\$56,125

\$56,125

\$271,620

\$0

\$53,051

\$57,836

\$57,836

\$57,836

\$329,456

\$55,067

\$59,634

\$59,634

\$59,634

\$389,091

\$0

\$57,159

\$61,524

\$61,524

\$61,524

\$450,615

\$0

\$59,331

\$63,509

\$63,509

\$63,509

\$514,123

\$0

\$0

\$61,586

\$65,593

\$65,593

\$65,593

\$579,716

\$63,926

\$67,783

\$67,783

\$67,783

\$647,499

\$0

\$0

\$66,355

\$70,082

\$70,082

\$70,082

\$717,582

\$0

\$0

\$0

\$55,101

\$67,184

\$0

\$0

\$0

\$69,184

\$69,184

\$786,766

\$42,896

\$57,301

\$61,301

\$61,301

\$848,067

\$0

\$0

\$0

\$0

\$29,684

\$46,695

\$50,695

\$50,695

\$898,762

\$0

\$0

\$0

\$15,406

\$35,309

\$39,309

\$39,309

\$938,071

\$0

\$0

\$0

\$0

\$0

\$0

\$27,084

\$27,084

\$965,155

\$23,084

Propane-Autogas (PAG) School Bus Business Case

V۵	hic	ا ما	inn	ııtc

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cost	<u>VMT</u>	<u>USE</u>	<u>Life</u>	<u>MPG</u>	<u>Autogas los</u>	mpGGE		Autogas Use	Mnthly Autogas Use	Salvage Value
	1					0			10.0%	0.0	0	0	20%
	2 School Buses	D	\$	6,600	9137	1305	15	7	1.1%	6.2	1,468	122	20%
	3					0			1.1%	0.0	0	0	20%
	4					0			10.0%	0.0	0	0	20%
	5					0			10.0%	0.0	0	0	. 0

VMT = Average annual VMT, USE = Average annual USE, PAG Use = Average annual PAG use, M PAG Use = Average monthly PAG use

Control Cont	Base Case Inputs				Scenario 1	Scenario 2	Scenario 3												
THE	Tase case inputs																		
Part					reduced Vehicle	reduced Vehicle	Vehicle Incentive												
Selection Control Cont	Infrastructure			<u>Init</u>	Incentive	Incentive													
Part	Infrastructure Cost					\$0	\$0												
Francisco Property of the prop	Salvage Value																		
Seguence of the seguence of th				ercent	09	50%	30%												
Processor Proc		Infra_Tax_Credit_Value	\$0 \$		\$1	5 \$0	\$0												
Part		AE Euris Malus	to 50 t	(665	t 0.50	1 # 0.50	t 0.50												
March Marc					*														
Mary				/GGE															
Mary State Mar				/GGE			1												
Martin					3.79														
Part																			
The standard of the standard o	Diesel Fuel Price				\$2.3	\$2.30	\$2.30												
The control of the co	Diesel Price Increase				4.39	4.3%	4.3%												
Selection of the select	Federal Diesel Excise Tax	Fed_D_Excise	\$0.00 \$	/Gallon		•	<u> </u>												
Mary Control Mary	State Diesel Excise Tax	State_D_Excise	\$0.00 \$	/Gallon															
The content of the	Realized Diesel Excise Tax Exemption																		
April Apri	DGE/GGE Conversion Factor																		
Section Sect	Diesel Lifecycle GHG Factor (per GGE)																		
Marie Mari	Gasoline Fuel Price				\$2.1														
Miss of the Market Miss of Series Miss of Series Miss of Miss	Gasoline Price Increase				3.89	3.8%	3.8%												
Second Control Contr																			
Second																			
Section 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1																			
Mode		G_GHG_Factor	24.8	os/GGE															
Seed Seed Seed Seed Seed Seed Seed See		216 2 11 1 1	0.53																
A control whether whether A control whethe																			
Windows Marriage																			
Company Comp																			
Segret Se					09	6 0%	0%												
Second Heaver Marken Description 1.50		Comm	0.0	.crcc.ii	- 0,	9,0	0.0												
Margine Marg		ate Discount	3.2% %	6															
Abelia Frocursoner / Secretary 1975	Federal Vehicle Tax Incentive		0% %	6 of Inc Cost															
Property from 1	State Vehicle Incentive	State_Vehicle_Inc	50% %	6 of Inc Cost	259	6 25%	50%												
Property from 1																			
Applies 4 7ge	Vehicle Procurement	Procurement Factor																	
1			100%										1						
Section Sect	Project Year		100%	:	1	2 3	4	5 6	5 7	8	9 10 1	1 12	13	14	15	16	17	18	19 2
Section Sect	Project Year Vehicle #	Туре	100%		1	2 3	4	5 (7	8	9 10 1	1 12	13	14	15	16	17	18	19 2
Pelicies in Service Troject Year 1		1 0	100%		0 (2 3	0	5 0	0 0	8	9 10 1	1 12	0	0	0	16	0	18	19 2
Pelicies in Service Troject Year 1		1 0	0 111	1	0 0 1	2 3	0 11	5 0 0	0 0 0	0 0	9 10 1	1 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0	0 0	0 0	0 0	0 0	0 0	19 2
Pelicies in Service Troject Year 1		1 0	100% 4 0 11 0	1	0 0 0	2 3	0 11 0	5 0 0 11 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8	9 10 1	1 12 0 0 0 0 0 0 0	0 0 0	14 0 0 0	0 0 0	16 0 0 0	17 0 0	0 0 0	19 2 0 0
Pelicies in Service Troject Year 1		1 0	100% 4 0 11 0 0	1	1		0 11 0 0 0	5 0 0 11 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0	9 10 1 0 0 0 0 0 0 0 0	1 12 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0 0 0 0	0 0 0 0 0	16 0 0 0	17 0 0 0 0	18 0 0 0 0	19 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Project Year 0 1 2 3 4 5 6 7 8 9 10 13 12 13 14 15 16 17 18 19 20	Vehicle #	1 0 2 School Buses 3 0 4 0 5 0	0 11 0 0	1	1	2 3	4 0 0 11 0 0 0 0 0 0 11 11 0 11 11 11 11	5 0 0 11 0 0 0 0 0 0 0 0 0 11 0 0 0 0 0	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0	1 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0	0 0 0 0
Pelede # Type		1 0 2 School Buses 3 0 4 0 5 0	0 11 0 0	1	1	2 3 0 0 1 11 0 0 0 0 0 0	4 0 11 0 0 0 0	0 (0 (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0	1 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	16 0 0 0 0 0 0	17 0 0 0 0 0 0	18 0 0 0 0 0 0	0 0 0 0
Pelede # Type	Vehicle # Total Vehicles In Service	1 0 2 School Buses 3 0 4 0 5 0	0 11 0 0	1	1	2 3 0 0 1 11 0 0 0 0 0 1 11	4 0 11 0 0 0 0	0 (0 (11) (0 (0 (11)) (11) (0 (11)) (11) (11	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0	1 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	16 0 0 0 0 0 0	17 0 0 0 0 0 0 0	18 0 0 0 0 0 0	0 0 0 0
Section Sect	Vehicle # Total Vehicles In Service	1 0 2 School Buses 3 0 4 0 5 0	0 11 0 0	1	1	2 3 0 0 0 1 11 0 0 0 0 0 0 1 11	4 0 0 11 0 0 0 0 0 11 1 1 1 1 1 1 1 1 1	5 (0 (111 (100 (100 (100 (100 (100 (100	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0
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Project Year	Vehicle # Total Vehicles In Service Project Year	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0
Project Year	Vehicle # Total Vehicles In Service Project Year	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0
Project Year	Vehicle # Total Vehicles In Service Project Year	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0
Project Year	Vehicle # Total Vehicles In Service Project Year	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0
Project Year	Vehicle # Total Vehicles In Service Project Year	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0
Vehicle # Type	Vehicle # Total Vehicles In Service Project Year Vehicle #	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	000000000000000000000000000000000000000	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0
Para, Transit S0 S0 S0 S0 S0 S0 S0 S	Vehicle # Total Vehicles In Service Project Year Vehicle #	1 0 2 School Buses 3 0 4 0 5 0 66 0 66 0 0 0 0 0 0 0 0 0 0 0 0 0	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	5 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 10 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
School Buses S0 S0 S0 S0 S0 S0 S0 S	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	1 0 2 School Buses 3 0 4 0 66	4 0 11 0 0 0 0 11		1 :	2 3	4	5 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 10 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Class Truck S0 S0 S0 S0 S0 S0 S0 S	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	1 0 2 School Buses 3 0 4 0 0 66	4 0 11 0 0 0 0 11 0 0 0 0 0 0 0 0 0 0 0	2.	1	2 3 0 (c) 3 3 44 0 (c) 0 (c)	4 0 0 55 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 (c) (d) (d) (d) (d) (d) (d) (d) (d) (d) (d	0 0 0 0 0	0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 12 0 1 1 1 12	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 17 0 55 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Class 1 Truck S0 S0 S0 S0 S0 S0 S0 S	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	1 0 2 School Buses 3 0 4 0 66 66 66 66 66 66 66 66 66 66 66 66 6	4 0 11 0 0 0 0 11 11 0 0 0 0 0 0 0 0 0 0	22	1	2 3 0 C 3 44 0 C 0 C	4 0 0 0 55 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 6 0 0 0 66 66 66 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 15 0 66 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 55 0 0 0	0 0 0 0 0 0 0 0 0 0 0 44 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Spoke Cruiser Spoke Cruiser Spoke Cruiser Spoke Spok	Vehicle # Total Vehicles In Service Project Year Vehicle #	1 0 2 School Buses 3 0 4 0 66 66 66 66 66 66 66 66 66 66 66 66 6	4 0 0 0 0 0 0 111 0 0 0 0 110 0 0 0 0 0	22. 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 : : : : : : : : : : : : : : : : : : :	2 3 3 44 5 C C C C C C C C C C C C C C C C C C C	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 (6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 8 8 \$0 \$0 \$0	9 10 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 55 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 44 0 0 0 0 18	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	1 0 0 2 School Buses 3 0 4 0 66 66 66 66 66 66 66 66 66 66 66 66 6	4 0 0 11 0 0 0 11 11 0 0 0 0 0 11 0	\$1	1	2 3 0 0 0 8 44 0 0 0 0 0 0 0 2 3 2 3 0 \$0 0 \$0 0 \$0 0 \$0 0 \$0 0 \$0 0 \$0 0	4	5 (6 66 66 66 0 (6 0 (6 0 (6 0 (6) (6) (6) (6) (6) (6) (6) (6) (6) (6)	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 8 8 \$0 \$0 \$0 \$0 \$0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 66 66 0 0 0	0 0 0 0 0 0 0 0 0 15 0 66 0 0 0	0 0 0 0 0 0 0 0 0 0 66 0 0 0 0	0 0 0 0 0 0 0 0 0 0 55 0 0 0 0 17	0 0 0 0 0 0 0 0 0 0 0 44 44 0 0 0 0 0 18	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Project Year - 0 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 Pehicle # Type	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	1 0 0 2 School Buses 3 0 4 0 66	0 0 111 0 0 0 0 111 0 0 0 0 0 0 0 0 0 0	\$1	1	2 3 3 444 5 0 0 0 6 0 0 0 7 0 0 0 8 0 0 0 9 0 0 0 0 9 0 0 0 0 9 0 0 0 0 9 0 0 0 0 9 0 0 9 0 0 0 0 0 9 0 0 0 0 0 9 0 0 0 0 0 0 9 0 0 0 0 0 9 0 0 0 0 0 0 0 9 0 0 0 0 0 0 0 0 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	4	5 (6 0 (66 66 66 66 00 00 00 00 00 00 00 00 00 0	5 7 S0 S0 S0 S0 S0 S0 S0 S0	0 0 0 0 8 8 \$0 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 14 0 66 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 0 66 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 66 0 0 0 0	0 0 0 0 0 0 0 0 0 0 55 0 0 0 0 17 55 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
/ehicle # Type	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	1 0 0 2 School Buses 3 0 4 0 66	4 0 11 0 0 0 0 11 11 0 0 0 0 0 0 0 0 0 0 0 0 0	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1	2 3 0 0 0 0 0 0 0 0 0 2 3 0 \$0 0 \$0	4	5 (6 0 (66 66 66 66 66 66 66 66 66 66 66 66 66	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	9 10 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 17 0 0 0 0 0 0 0 17 17 55 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 44 44 0 0 0 0 0 0 18	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
1 0 50 50 50 50 50 50 50 50 50 50 50 50 5	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	1 0 0 2 School Buses 3 0 4 0 66	4 0 11 0 0 0 0 11 11 0 0 0 0 0 0 0 0 0 0 0 0 0	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1	2 3 0 0 0 0 0 0 0 0 0 2 3 0 \$0 0 \$0	4	5 (6 0 (66 66 66 66 66 66 66 66 66 66 66 66 66	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	9 10 1 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 55 0 0 0 0 17 \$0 \$14,520 \$0 \$14,520	0 0 0 0 0 0 0 0 0 0 0 44 0 0 0 0 0 0 18 18 \$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	Vehicle # Total Vehicles In Service Project Year Vehicle Salvage Value Project Year Vehicle # Vehicle # Vehicle Incremental Costs Project Year	1 0 0 2 School Buses 3 0 0 4 0 0 66	4 0 11 0 0 0 0 11 11 0 0 0 0 0 0 0 0 0 0 0 0 0	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1	2 3 0 0 0 0 0 0 0 0 0 2 3 0 \$0 0 \$0	4	5 (6 0 (66 66 66 66 66 66 66 66 66 66 66 66 66	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 66 66 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 55 0 0 0 0 17 \$0 \$14,520 \$0 \$14,520	0 0 0 0 0 0 0 0 0 0 0 44 0 0 0 0 0 0 18 18 \$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$\$\frac{1}{2}\$	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
ZISchool Buses \$72,600 \$72,600 \$72,600 \$72,600 \$72,600 \$72,600 \$72,600 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	1 0 0 2 School Buses 3 0 0 4 0 0 66	4 0 0 11 0 0 0 0 0 11 11 0 0 0 0 11 11 0	\$1	1	2 3	4	5 (6) (6) (6) (6) (6) (6) (7) (7) (7) (7) (7) (7) (7) (7) (7) (7	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 8 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	9 10 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 66 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 55 0 0 0 0 17 \$0 \$14,520 \$0 \$0 \$14,520	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
	Vehicle # Total Vehicles In Service Project Year Vehicle Salvage Value Project Year Vehicle # Vehicle # Vehicle Incremental Costs Project Year	1 0 0 2 School Buses 3 0 4 0 66	4 0 0 11 0 0 0 0 11 11 0 0 0 0 11 11 0	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	1	2 3	4	5 (6 0 (66 66 66 66 66 66 66 66 66 66 66 66 66	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 8 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	9 10 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1 12 0 \$0 0 \$0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 55 0 0 0 0 0 17 \$0 \$14,520 \$0 \$14,520	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

3	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
4	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
5	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Subtotal (w/o Incentive)		\$72,600	\$72,600	\$72,600	\$72,600	\$72,600	\$72,600	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incentive		\$36,300	\$36,300	\$36,300	\$36,300	\$36,300	\$36,300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total w/ Incentive		\$36,300	\$36,300	\$36,300	\$36,300	\$36,300	\$36,300	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	2 School Buses	1,197	2,393	3,590	4,786	5,983	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	5,983	4,786	3,590	2,39
	3	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	4	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	5	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total		1,197	2,393	3,590	4,786	5,983	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	7,179	5,983	4,786	3,590	2,39
PAG Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	7
Vehicle #	Туре																					
	1	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	2 School Buses	1,345	2,691	4,036	5,381	6,727	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	6,727	5,381	4,036	2,69
	3	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	4	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	5	0 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Required Capacity (GGE/mo)		1,345	2,691	4,036	5,381	6,727	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	8,072	6,727	5,381	4,036	2,69
Incremental Capacity (GGE/mo)		1,345	1,345	1,345	1,345	1,345	1,345	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Potential Commercial Demand (GGE/mo)		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Incremental Station Cost		\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 1 Incremental Station Cost		\$150,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 2 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1
Scenario 3 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	1
Base Total Station Cost		\$150,000																				
Scenario 1 Station Cost		\$150,000																				
Scenario 2 Station Cost		\$0																				
Scenario 3 Station Cost		\$0																				
Total Station Cost (w/ Tax Credit)		\$150,000		•	•				•	•		•	•	•	•	•	•	•	•	•	•	
Station Amortization		\$8,273.71	\$0.13	\$0.51	\$0.26	\$0.17	\$0.13	\$0.10	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.09	\$0.10	\$0.1

Financial .	Analysis	Base	Case
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Financial Analysis Base Case																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	. 1	. 1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$36,300)	(\$36,300)	(\$36,300)	(\$36,300)	(\$36,300)	(\$36,300)	\$0		\$0	\$0		\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$14,520	\$14,520	\$14,520	\$14,520
Station		(\$150,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$30,000
PAG Price		\$1.37	\$1.42	\$1.47	\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90		\$2.04	\$2.12	\$2.20	\$2.28			\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40		\$1.54	\$1.62	\$1.70	\$1.78			\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
PAG Price (after tax credit & mark up)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40		\$1.54	\$1.62	\$1.70	\$1.78			\$2.04	\$2.13	\$2.23	\$2.33
Diesel Price		\$2.30		\$2.50	\$2.61	\$2.72	\$2.84	\$2.96		\$3.22	\$3.36		\$3.65	\$3.81	\$3.98	\$4.15			\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30		2.50	2.61	2.72	2.84	2.96	3.09	3.22	3.36		3.65	3.81	3.98	4.15			4.71	4.91	5.12	5.34
Gasoline Price		2.10	7-1-0	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94		\$3.17	\$3.29	\$3.41	\$3.54			\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	2.18	2.26	2.35	2.44	2.53	2.63	2.73	2.83	2.94	3.05	3.17	3.29	3.41	3.54	3.67	3.81	3.96	4.11	4.27	4.43
PAG Fleet Maintenance																						
PAG Fleet Fuel Costs		\$7,014	\$29,691	\$47,080	\$66,291	\$87,423	\$110,581	\$116,465	\$122,566	\$128,893	\$135,454	\$142,258	\$149,313	\$156,630	\$164,217	\$172,085	\$180,244	\$188,705	\$164,566	\$137,719	\$108,007	\$75,266
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$16,512	\$68,887	\$107,774	\$149,878	\$195,404	\$244,568	\$255,084	\$266,053	\$277,493	\$289,425	\$301,870	\$314,851	\$328,389	\$342,510	\$357,238	\$372,599	\$388,621	\$337,776	\$281,841	\$220,470	\$153,300
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		7.	\$0	\$0	\$0	\$0
Fuel Savings		\$9,498	\$39,196	\$60,694	\$83,587	\$107,981	\$133,986	\$138,619	\$143,487	\$148,600	\$153,971	\$159,613	\$165,538	\$171,760	\$178,293	\$185,153	\$192,355		\$173,210	\$144,122	\$112,463	\$78,034
Fuel Sales		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price)		(\$0)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	\$0
PAG Station Electricity (inc. in Maint. price)		\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$0
Total Benefits		\$9,498	\$39,196	\$60,694	\$83,587	\$107,981	\$133,986	\$138,619	\$143,487	\$148,600	\$153,971	\$159,613	\$165,538	\$171,760	\$178,293	\$185,153	\$192,355		\$187,730	\$158,642	\$126,983	\$122,554
Total Costs		(\$186,300)	(\$40,800)	(\$40,800)	(\$40,800)	(\$40,800)	(\$40,800)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	\$0
Net Cash Flow		(\$176,802)	(\$1,604)	\$19,894	\$42,787	\$67,181	\$93,186	\$134,119	\$138,987	\$144,100	\$149,471	\$155,113	\$161,038	\$167,260	\$173,793	\$180,653	\$187,855	\$195,416	\$183,230	\$154,142	\$122,483	\$122,554
Cumulative Cash Flow		(\$176,802)	(\$178,406)	(\$158,511)	(\$115,724)	(\$48,543)	\$44,643	\$178,762	\$317,749	\$461,849	\$611,320	\$766,432	\$927,470	\$1,094,729	\$1,268,522	\$1,449,175	\$1,637,030	\$1,832,446	\$2,015,676	\$2,169,818	\$2,292,301	\$2,414,855
Whole Years		0.5	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	5.2																					
Discounted Return on Investment	386%																					
Internal Rate of Return	33%																					
Net Present Value	\$1,551,321																					
Financial Scenario 1		•		2			-		-	0		4.0	4.4	4.0	4.2				4-1	40	10	20
Project Year		0	1	2	3	4	5	6	/	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5		(554.450)	(\$5.4.450)	(454.450)	(\$54.450)	1	1	1	1	1	1	1	1	1	. 1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0			\$14,520	\$14,520	\$14,520	\$14,520
Station		(\$150,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0			\$0	\$0	\$0	\$30,000
PAG Price		\$1.37	\$1.42	\$1.47	\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90		\$2.04	\$2.12	\$2.20	\$2.28			\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78			\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00	\$0.00	\$0.00	\$0.00
PAG Price (after tax credit & mark up)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78			\$2.04	\$2.13	\$2.23	\$2.33
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15		\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30		\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15			\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10		\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
PAG Fleet Maintenance																						

Sation (15,000) 150 50 50 50 50 50 50 50 50 50 50 50 50 5	Project Year		U	1	2	3	4	5	О	/	٥	9	10	11	12	13	14	15	16	1/	10	19	20
Intermental Yankin Salvege Value 58 56 58 58 58 58 59 59 59 59	Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Statem (19.14) 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Incremental Cost of Vehicles (after incentives)		(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Seloric Separa-Vivilee 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,520	\$14,520	\$14,520	\$14,520
Procedure	Station		(\$150,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pack	Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$30,000
MARP De Markup Service	PAG Price		\$1.37	\$1.42	\$1.47	\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
PARC Prince prince recent Re mark vay) 15.08 50.07 51.08 51.09 51.09 51.09 51.08 51.14 51.00 51.27 51.33 51.00 51.07 51.08 51.07 51.08 51.00	PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
Descriptive 1 2.20 12.40 12.50 12.61 52.72 12.86 12.90 13.90 13.22 13.38 13.00	PAG P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Decel First Cuter tax exemption) 2.30	PAG Price (after tax credit & mark up)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
Sacoline Price (after exemption) 2.10 52.18 52.20 52.23 52.44 52.53 52.65 52.73 52.88 52.94 52.55 52.65 52.73 52.88 52.94 53.05 53.17 53.17 53.17 53.18 53.96 54.11 54.27 54.48 2.10 52.18 52.20 52.23 52.44 52.55 52.65 52.73 52.88 52.94 53.05 53.17 53.17 53.17 53.18 53.96 54.11 54.27 2.10 52.18 52.20 52.23 52.44 52.55 52.65 52.73 52.88 52.94 53.05 53.17 53.17 53.17 53.18 53.96 54.11 54.27 2.10 52.18 52.20 52.23 52.44 52.25 52.25 52.25 52.25 52.25 52.25 2.10 52.25 52.25 52.25 52.25 52.25 52.25 52.25 2.10 52.25 52.25 52.25 52.25 52.25 2.10 52.25 52.25 52.25 52.25 2.10 52.25 52.25 52.25 52.25 2.10 52.25 52.25 52.25 2.10 52.25 52.25 52.25 2.10 52.25 52.25 52.25 2.10 52.25 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10 52.25 52.25 2.10	Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Secoline Price (affer exemption) 2.20 3.218 3.229 3.224 3.229 3.240 3.229 3.240 3.250 3.270 3.2280 3.270 3.2280 3.270 3.2280 3.270 3.2280 3.270 3.2280 3.270 3.2280 3.270 3.2280 3.270 3.2280	Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
PAG Filter Fuel Costs 5 57,014 529,691 547,080 566,291 547,023 5110,581 516,455 512,566 5122,	Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
PAG Fleet Fluet Costs \$7,014 \$2,999 \$47,080 \$66,291 \$87,082 \$510,581 \$116,465 \$122,566 \$122,883 \$135,545 \$142,228 \$149,313 \$156,630 \$154,272 \$120,085 \$180,244 \$188,705 \$180,007 \$57,206 \$180,007 \$77,206 \$180,007 \$10,0007 \$77,206 \$10,0007	Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Desies Feet Multimanance	PAG Fleet Maintenance																						
Description Signature Si	PAG Fleet Fuel Costs		\$7,014	\$29,691	\$47,080	\$66,291	\$87,423	\$110,581	\$116,465	\$122,566	\$128,893	\$135,454	\$142,258	\$149,313	\$156,630	\$164,217	\$172,085	\$180,244	\$188,705	\$164,566	\$137,719	\$108,007	\$75,266
Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs S	Diesel Fleet Maintenance																						
Gasoline Fleet Fuel Costs 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Diesel Fleet Fuel Costs		\$16,512	\$68,887	\$107,774	\$149,878	\$195,404	\$244,568	\$255,084	\$266,053	\$277,493	\$289,425	\$301,870	\$314,851	\$328,389	\$342,510	\$357,238	\$372,599	\$388,621	\$337,776	\$281,841	\$220,470	\$153,300
Fuel Savings	Gasoline Fleet Maintenance																						
Fuel Sales	Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price) S0 S4,500 S4,	Fuel Savings		\$9,498	\$39,196	\$60,694	\$83,587	\$107,981	\$133,986	\$138,619	\$143,487	\$148,600	\$153,971	\$159,613	\$165,538	\$171,760	\$178,293	\$185,153	\$192,355	\$199,916	\$173,210	\$144,122	\$112,463	\$78,034
PAG Station Electricity (inc. in Maint, price) \$ 50 \$ 50 \$ 50 \$ 50 \$ 50 \$ 50 \$ 50 \$ 5	Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits \$9,498 \$39,196 \$60,694 \$83,587 \$107,981 \$133,986 \$133,996 \$133,986 \$133,986 \$134,887 \$148,600 \$153,971 \$159,613 \$165,538 \$171,60 \$178,293 \$185,153 \$192,355 \$199,916 \$187,730 \$158,642 \$126,983 \$122,554 \$105,545 \$10	PAG Station Maintenance (inc. in PAG price)		(\$0)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	\$0
Total Costs (\$204.450) (\$58.950) (\$58.950) (\$58.950) (\$58.950) (\$58.950) (\$58.950) (\$58.950) (\$58.950) (\$58.950) (\$4.500	PAG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow (\$194,952) (\$19,754) \$1,744 \$24,637 \$49,031 \$75,036 \$134,119 \$138,987 \$144,100 \$149,471 \$155,113 \$161,038 \$167,260 \$173,793 \$180,653 \$187,855 \$194,160 \$183,230 \$154,142 \$122,483 \$122,554 \$124,000 \$149,000	Total Benefits		\$9,498	\$39,196	\$60,694	\$83,587	\$107,981	\$133,986	\$138,619	\$143,487	\$148,600	\$153,971	\$159,613	\$165,538	\$171,760	\$178,293	\$185,153	\$192,355	\$199,916	\$187,730	\$158,642	\$126,983	\$122,554
Cumulative Cash Flow (\$194,952) (\$14,706) (\$214,706) (\$212,961) (\$188,324) (\$139,293) (\$64,257) \$69,862 \$208,849 \$352,949 \$502,420 \$657,532 \$818,570 \$985,829 \$1,159,622 \$1,340,275 \$1,528,130 \$1,723,546 \$1,906,776 \$2,060,918 \$2,183,401 \$2,305,955 \$1,006,906 \$1,006,	Total Costs		(\$204,450)	(\$58,950)	(\$58,950)	(\$58,950)	(\$58,950)	(\$58,950)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	(\$4,500)	40
Whole Years 0 0.5 1.0 1.0 1.0 1.0 1.0 0.0 0.0 0.0 0.0 0.0	Net Cash Flow		(\$194,952)	(\$19,754)	\$1,744	\$24,637	\$49,031	\$75,036	\$134,119	\$138,987	\$144,100	\$149,471	\$155,113	\$161,038	\$167,260	\$173,793	\$180,653	\$187,855	\$195,416	\$183,230	\$154,142	\$122,483	\$122,554
Residual 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Cumulative Cash Flow		(\$194,952)	(\$214,706)	(\$212,961)	(\$188,324)	(\$139,293)	(\$64,257)	\$69,862	\$208,849	\$352,949	\$502,420	\$657,532	\$818,570	\$985,829	\$1,159,622	\$1,340,275	\$1,528,130	\$1,723,546	\$1,906,776	\$2,060,918	\$2,183,401	\$2,305,955
Project Life 20.5 9	Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Payback Period 6.4 6.9 6.4	Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Discounted Return on Investment 291%	Project Life	20.5																					
Internal Rate of Return 0.3 0.3 0.3 0.3 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5 0.5	Payback Period	6.4																					
	Discounted Return on Investment	291%																					i
Net Present Value \$1,453,648	Internal Rate of Return	0.3																					
	Net Present Value	\$1,453,648																					

Financial	Scenario	2

Financial Scenario 2																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$14,520	\$14,520	\$14,520	\$14,520
Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Price		\$1.37	\$1.42		\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)		\$0.87	\$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup		\$0.10	\$0.10	·	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.13	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18
PAG Price (after tax credit & mark up)		\$0.97	\$1.02	·	\$1.14	\$1.20	\$1.26	\$1.32	\$1.39	\$1.46	\$1.53	\$1.60	\$1.68	\$1.76	\$1.84	\$1.93	\$2.02	\$2.11	\$2.20	\$2.30	\$2.41	\$2.51
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40		\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.51	\$4.27	\$4.43
		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29		\$3.54	\$3.67	\$3.81			\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.10	\$2.20	\$2.55	\$2.44	\$2.55	\$2.03	\$2.75	\$2.03	\$2.94	\$5.05	\$5.17	\$5.29	\$3.41	\$5.54	\$5.07	\$5.01	\$3.96	\$4.11	\$4.27	\$4.45
PAG Fleet Maintenance		47.004	422.047	¢50.040	472.247	toc 500	¢404.044	4420.024	£124.470	44.44.463	£1.40.000	4455.075	44.60.704	£170.440	£170.110	¢106.727	\$105.335	4204240	£4.77.000	£4.40.74.0	£115.100	¢01.000
PAG Fleet Fuel Costs		\$7,821	\$33,017	\$52,218	\$73,347	\$96,508	\$121,811	\$128,031	\$134,479	\$141,163	\$148,092	\$155,275	\$162,721	\$170,440	\$178,442	\$186,737	\$195,335	\$204,249	\$177,908	\$148,712	\$116,499	\$81,098
Diesel Fleet Maintenance		4.4.		****	****	****	40				****		404400		40.00.00				****			
Diesel Fleet Fuel Costs		\$16,512	\$68,887	\$107,774	\$149,878	\$195,404	\$244,568	\$255,084	\$266,053	\$277,493	\$289,425	\$301,870	\$314,851	\$328,389	\$342,510	\$357,238	\$372,599	\$388,621	\$337,776	\$281,841	\$220,470	\$153,300
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$8,691	\$35,871	\$55,556	\$76,531	\$98,896	\$122,757	\$127,053	\$131,574	\$136,330	\$141,333	\$146,595	\$152,129	\$157,949	\$164,068	\$170,501	\$177,264	\$184,372	\$159,869	\$133,128	\$103,971	\$72,203
Fuel Sales		\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price)		(\$0)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Electricity (inc. in PAG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$8,691	\$35,871	\$55,556	\$76,531	\$98,896	\$122,757	\$127,053	\$131,574	\$136,330	\$141,333	\$146,595	\$152,129	\$157,949	\$164,068	\$170,501	\$177,264	\$184,372	\$174,389	\$147,648	\$118,491	\$86,723
Total Costs		(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	(\$54,450)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$45,759)	(\$18,579)	\$1,106	\$22,081	\$44,446	\$68,307	\$127,053	\$131,574	\$136,330	\$141,333	\$146,595	\$152,129	\$157,949	\$164,068	\$170,501	\$177,264	\$184,372	\$174,389	\$147,648	\$118,491	\$86,723
Cumulative Cash Flow		(\$45,759)	(\$64,338)	(\$63,232)	(\$41,152)	\$3,294	\$71,601	\$198,654	\$330,228	\$466,557	\$607,890	\$754,485	\$906,614	\$1,064,563	\$1,228,631	\$1,399,133	\$1,576,397	\$1,760,769	\$1,935,157	\$2,082,805	\$2,201,296	\$2,288,019
Whole Years		0.5	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	4.4																					
Discounted Return on Investment	509%																					
Internal Rate of Return	51%																					
Net Present Value	\$1,490,812																					
Net Flesent value																						
	\$1,150,01E																					
	ψ1,130,01L																L					
Financial Scenario 3	\$4,130,01E	0	1	2	3	4	5	6	7	8	q	10	11	12	13	14	15	16	17	18	19	20
Financial Scenario 3 Project Year	42/130/32	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Financial Scenario 3 Project Year Project Active?	42,130,022	0 0.5	1 1 (\$36,300)	2 1	3 1 (\$36,300)	4 1 (\$36,300)	5 1 (\$36300)	6 1	7 1	8 1	9 1	10	11 1	1	13	1	15	1	17	18	19	20
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives)	\$2,100,00x	0 0.5 (\$36,300)	1 1 (\$36,300)	2 1 (\$36,300)	3 1 (\$36,300)	4 1 (\$36,300)	5 1 (\$36,300)	6 1 \$0	7 1 \$0	8 1 \$0	9 1 \$0	10 1 \$0	11 1 \$0	1 \$0	13 1 \$0	1 \$0	15 1 \$0	1 \$0	1 \$0	18 1 \$0 \$14,520	19 1 \$0 \$14520	20 1 \$0 \$14520
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value	\$2,13000a	\$0	\$0	\$0	\$0	\$0	\$0	6 1 \$0 \$0	\$0	8 1 \$0 \$0	\$0	10 1 \$0 \$0	11 1 \$0 \$0	1 \$0 \$0	\$0	\$0 \$0	15 1 \$0 \$0	1 \$0 \$0	\$0 \$14,520	18 1 \$0 \$14,520	19 1 \$0 \$14,520	20 1 \$0 \$14,520
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station	9 49 1 5 9 J J M M	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0 \$0	\$0	\$0	1 \$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0	1 \$0 \$0 \$0	\$0 \$14,520 \$0	\$0	\$0	20 1 \$0 \$14,520 \$0
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value	4 mg 1 - 0 0 0 0 mm	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0	1 \$0 \$0 \$0 \$0	\$0 \$0	1 \$0 \$0 \$0 \$0 \$0	1 \$0 \$14,520 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price	4 mg 1 - 0 0 / 0 mm	\$0 \$0 \$0 \$1.37	\$0 \$0 \$0 \$1.42	\$0 \$0 \$0 \$1.47	\$0 \$0 \$0 \$1.53	\$0 \$0 \$0 \$1.58	\$0 \$0 \$0 \$1.64	\$0 \$0 \$1.70	\$0 \$0 \$0 \$1.77	\$0 \$0 \$1.83	\$0 \$0 \$0 \$1.90	\$0 \$0 \$1.97	\$0 \$0 \$2.04	1 \$0 \$0 \$0 \$0 \$0 \$2.12	\$0 \$0 \$0 \$2.20	1 \$0 \$0 \$0 \$0 \$0 \$2.28	\$0 \$0 \$2.36	1 \$0 \$0 \$0 \$0 \$0 \$2.45	1 \$0 \$14,520 \$0 \$0 \$0 \$2.54	\$0 \$0 \$2.63	\$0 \$0 \$2.73	\$0 \$0 \$2.83
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit)	4 mg 1 - 0 0 0 0 mm	\$0 \$0 \$0 \$1.37 \$0.87	\$0 \$0 \$0 \$1.42 \$0.92	\$0 \$0 \$0 \$1.47 \$0.97	\$0 \$0 \$0 \$1.53 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08	\$0 \$0 \$0 \$1.64 \$1.14	\$0 \$0 \$1.70 \$1.20	\$0 \$0 \$0 \$1.77 \$1.27	\$0 \$0 \$1.83 \$1.33	\$0 \$0 \$0 \$1.90 \$1.40	\$0 \$0 \$1.97 \$1.47	\$0 \$0 \$2.04 \$1.54	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62	\$0 \$0 \$0 \$2.20 \$1.70	1 \$0 \$0 \$0 \$0 \$0 \$2.28	\$0 \$0 \$2.36 \$1.86	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04	\$0 \$0 \$2.63 \$2.13	\$0 \$0 \$2.73 \$2.23	\$0 \$0 \$2.83 \$2.33
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup	4 m 1 0 0 0 m m	\$0 \$0 \$0 \$1.37 \$0.87 \$0.10	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12	\$0 \$0 \$1.70 \$1.20 \$0.12	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12	\$0 \$0 \$1.83 \$1.33 \$0.13	\$0 \$0 \$0 \$1.90 \$1.40 \$0.13	\$0 \$0 \$1.97 \$1.47 \$0.13	\$0 \$0 \$2.04 \$1.54 \$0.14	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15	\$0 \$0 \$2.36 \$1.86 \$0.16	1 \$0 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17	\$0 \$0 \$2.63 \$2.13 \$0.17	\$0 \$0 \$2.73 \$2.23 \$0.18	\$0 \$0 \$2.83 \$2.33 \$0.18
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up)	9 N 1 9 0 0 0 M M	\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46	\$0 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53	\$0 \$0 \$1.97 \$1.47 \$0.13	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68	1 50 50 50 50 \$0 \$2.12 \$1.62 \$0.14 \$1.76	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02	1 \$0 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price	4 mg 1 - 0 0 0 0 mm	\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22	\$0 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36	\$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption)	4 mg 1 - 0 0 (10 mm)	\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22	\$0 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$1.176 \$3.81 \$3.81	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Pice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price Gasoline Price (after tax exemption)		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30	\$0 \$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22	\$0 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$1.176 \$3.81 \$3.81	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26	\$0 \$0 \$1 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.25 \$2.35	\$0 \$0 \$1.58 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50 \$3.05	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 50 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$4,51 \$3,81	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price Gasoline Price (after tax exemption)		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26	\$0 \$0 \$1 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.25 \$2.35	\$0 \$0 \$1.58 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50 \$3.05	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 50 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$4,51 \$3,81	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.25 \$2.35	\$0 \$0 \$1.58 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73	\$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50 \$3.05	\$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 50 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$0 \$2,45 \$1,95 \$0,16 \$2,11 \$4,51 \$4,51 \$3,81	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05	\$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$1.70,440	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$1.86,737	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Huel Costs		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.30 2.10 2.10	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05	\$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$1.70,440	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$1.86,737	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price Gasoline Price Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$1.07,774	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$121,811	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$128,031	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$148,712	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$116,499	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Haintenance Gasoline Fleet Maintenance Gasoline Fleet Huel Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$52,218	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878	\$0 \$0 \$1.58 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$96.508	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$2,73 \$2,73	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425	\$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17	1 50 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82 \$1.70,440 \$328,389	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54	\$0 \$0.50 \$1.86 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67	1 \$0 \$0 \$0 \$0 \$2 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$204,249	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$116,499	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$107,774	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$2.66,053	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$2.83 \$2.83	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$2.94 \$148,092	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$31.4,851	1 50 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$1.70,440 \$1.70,440	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41 \$3.41 \$178,442 \$3.42,510	1 \$0 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$4.15 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$3.72,599	1 \$0 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$204,249	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$4,71 \$3,96 \$3,96 \$177,908	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$20,470 \$0 \$103,971	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$81,098
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price)		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$107,774 \$0 \$55,556 \$0 \$0	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$1.49,878 \$149,878	\$0 \$0 \$1.58 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$2.53 \$2.53 \$121,811 \$244,568	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$141,163 \$277,493	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$148,092 \$289,425	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$0 \$2,04 \$1.54 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$162,721 \$314,851 \$0 \$152,129 \$0	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$328,389	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510	1 \$0 \$0 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.57,238	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$372,599	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$3.82 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.8	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$339.6 \$177,908	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price Gasoline Price Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price)		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0,97	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$0	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$121,811 \$0 \$122,757 \$0 \$122,757 \$0 \$0	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084 \$0 \$127,053 \$0 \$0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$0 \$131,574 \$0 \$0 \$0 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$2.83 \$2.83 \$2.77,493 \$0 \$136,330 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$146,595 \$0 \$0 \$0	\$0 \$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$0	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.82 \$3.29 \$3.29 \$170,440 \$328,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$372,599 \$0 \$177,264 \$0 \$0 \$0	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$3.81 \$3.84 \$3.81 \$1.95 \$0.16 \$1.95 \$0.16 \$0.1	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$339,6 \$177,908 \$337,776 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$50 \$60 \$17,50 \$50 \$50 \$50 \$50 \$60 \$60 \$60 \$60 \$60 \$60 \$60 \$60 \$60 \$6	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$1.098 \$153,300 \$0 \$72,203 \$0 \$0 \$0
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$0	\$0 \$0 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$98,896	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$0 \$122,757 \$0 \$0 \$0 \$122,757	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084 \$0 \$127,053 \$0 \$0 \$0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$0 \$136,330	\$0 \$0 \$1.90 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$145,275 \$0 \$146,595 \$0 \$0 \$146,595	\$0 \$0 \$2,04 \$1.54 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$162,721 \$314,851 \$0 \$152,129 \$0	1 \$0 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.82 \$3.29 \$3.29 \$170,440 \$328,389 \$0 \$157,949	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$372,599	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$3.81 \$3.81 \$1.95 \$4.51 \$4.51 \$4.51 \$4.51 \$4.51 \$4.51 \$4.51 \$3.8	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$0 \$0 \$174,389	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$0 \$0 \$118,491	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$15.300 \$0 \$72,203 \$0 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Blectricity (inc. in PAG price) Total Benefits Total Costs		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$35,871 \$36,300)	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$55,556 \$36,300	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.58 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$122,757 \$0 \$0 \$122,757 \$36,300	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084 \$0 \$127,053 \$0 \$0 \$127,053	\$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$2,73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$0 \$131,574	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$2.83 \$2.83 \$141,163 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$148,092 \$148,092 \$0 \$141,333 \$0 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$4.67 \$3.05 \$3.	\$0 \$2,04 \$1.54 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$1.76 \$3.81 \$3.81 \$3.82 \$3.29 \$170,440 \$175,949 \$0 \$0 \$157,949 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$0 \$0 \$170,501 \$0 \$0 \$170,501 \$0 \$0 \$0 \$170,501 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$0 \$174,389 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$0 \$0 \$0 \$118,491 \$0	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$81,098 \$153,300 \$0 \$72,203 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Costs Net Costs Net Costs Flow		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$8,691 \$36,300 \$36,300 \$2,00 \$1,00	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.40 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$35,871 \$35,871 \$36,300 \$429)	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$5.226 \$5.228 \$55,556 \$0 \$0 \$107,774	\$0 \$0 \$0 \$1.53 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$0 \$1,530 \$0 \$0 \$1,530 \$0 \$0,531 \$0 \$0,531	\$0 \$0 \$1.58 \$1.18 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$121,811 \$124,568 \$0 \$122,757 \$0 \$0 \$122,757 \$0 \$0 \$0 \$122,757	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$0 \$131,574	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$136,330	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$2.94 \$148,092 \$148,092 \$141,333 \$0 \$0 \$141,333	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$328,389 \$0 \$157,949 \$0 \$0 \$157,949	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$0 \$170,501 \$0 \$170,501	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96 \$3.96 \$33,776 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$0 \$118,491	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Savings Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$8,691 \$36,300 \$2,00 \$0,00	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$35,871 \$36,300 \$35,871 \$36,300 \$429 \$28,038	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$1,36,300 \$19,256 \$8,782)	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$76,531 \$33,300 \$40,231 \$31,448	\$0 \$0 \$1.58 \$1.58 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0,11 \$1.20 \$0,11 \$1.20 \$0,11 \$0,	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$122,757 \$0 \$0 \$122,757 \$180,501	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084 \$0 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$136,330 \$136,330 \$136,330	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$148,092 \$148,092 \$141,333 \$0 \$0 \$141,333 \$0 \$141,333 \$0 \$141,333 \$16 \$171,000	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$4.67 \$3.05 \$3.	\$0 \$2,04 \$1.54 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$164,068 \$1337,531	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$3.84.51 \$3.86,621 \$0.00 \$184,372 \$0.00 \$184,372 \$0.00 \$184,372 \$1.869,669	1 \$0 \$14,520 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$174,389 \$0	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$0 \$118,491	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$81,098 \$153,300 \$0 \$72,203 \$0 \$0 \$0 \$0 \$0
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price Gasoline Price Gasoline Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years		\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$8,691 \$36,300 \$36,300 \$2,00 \$1,00	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$45,671 \$36,300 \$429 \$28,038	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$1,55,556 \$1,556	\$0 \$0 \$1.03 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$1,531 \$2.61 \$2.61 \$2.35 \$2	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$0 \$0 \$122,757 \$0 \$0 \$122,757 \$136,300 \$86,457 \$180,501 \$0,00	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$157,949 \$0 \$0 \$157,949 \$0 \$157,949 \$0 \$157,949 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$150 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$184,372 \$1,869,669 \$0.0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$2,310,196 0.0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price Gasoline Price Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Tuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Blectricity (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual		\$0 \$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$8,691 \$36,300 \$2,00 \$0,00	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$35,871 \$36,300 \$35,871 \$36,300 \$429 \$28,038	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$1,36,300 \$19,256 \$8,782)	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$76,531 \$33,300 \$40,231 \$31,448	\$0 \$0 \$1.58 \$1.58 \$1.18 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0,11 \$1.20 \$0,11 \$1.20 \$0,11 \$0,	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.83 \$2.53 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$122,757 \$0 \$0 \$122,757 \$180,501	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$255,084 \$0 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$136,330 \$136,330 \$136,330	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$148,092 \$148,092 \$141,333 \$0 \$0 \$141,333 \$0 \$141,333 \$0 \$141,333 \$16 \$171,000	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$	\$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$164,068 \$1337,531	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$3.81 \$3.81 \$3.84.51 \$3.86,621 \$0.00 \$184,372 \$0.00 \$184,372 \$0.00 \$184,372 \$1.869,669	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$0 \$118,491	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Diesel Fleet Neil Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life	20.5	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97 \$2.30 \$3.30 \$3.30 \$4.30 \$5.30 \$6.30 \$	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$45,671 \$36,300 \$429 \$28,038	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$1,55,556 \$1,556	\$0 \$0 \$1.03 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$1,531 \$2.61 \$2.61 \$2.35 \$2	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$0 \$0 \$122,757 \$0 \$0 \$122,757 \$136,300 \$86,457 \$180,501 \$0,00	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$157,949 \$0 \$0 \$157,949 \$0 \$157,949 \$0 \$157,949 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$150 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$184,372 \$1,869,669 \$0.0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$2,310,196 0.0	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Diesel Fleet Tuel Costs Tuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period	20.5	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97 \$2.30 \$3.30 \$3.30 \$4.30 \$5.30 \$6.30 \$	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$45,671 \$36,300 \$429 \$28,038	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$1,55,556 \$1,556	\$0 \$0 \$1.03 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$1,531 \$2.61 \$2.61 \$2.35 \$2	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$0 \$0 \$122,757 \$0 \$0 \$122,757 \$136,300 \$86,457 \$180,501 \$0,00	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$0 \$131,574 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$157,949 \$0 \$0 \$157,949 \$0 \$157,949 \$0 \$157,949 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$150 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$184,372 \$1,869,669 \$0.0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$2,310,196 0.0	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment	20.5 2.96 813%	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97 \$2.30 \$3.30 \$3.30 \$4.30 \$5.30 \$6.30 \$	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$45,671 \$36,300 \$429 \$28,038	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$1,55,556 \$1,556	\$0 \$0 \$1.03 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$1,531 \$2.61 \$2.61 \$2.35 \$2	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$0 \$0 \$122,757 \$0 \$0 \$122,757 \$136,300 \$86,457 \$180,501 \$0,00	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$157,949 \$0 \$0 \$157,949 \$0 \$157,949 \$0 \$157,949 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$150 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$184,372 \$1,869,669 \$0.0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$2,310,196 0.0	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Vear Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Haintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment Internal Rate of Return	20.5 2.96 2.98 8.88%	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97 \$2.30 \$3.30 \$3.30 \$4.30 \$5.30 \$6.30 \$	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$45,671 \$2,67 \$0 \$1,67 \$1,6	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$1,55,556 \$1,556	\$0 \$0 \$1.03 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$1,531 \$2.61 \$2.61 \$2.35 \$2	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$0 \$0 \$122,757 \$0 \$0 \$122,757 \$136,300 \$86,457 \$180,501 \$0,00	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$157,949 \$0 \$0 \$157,949 \$0 \$157,949 \$0 \$157,949 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$150 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$184,372 \$1,869,669 \$0.0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$2,310,196 0.0	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723
Financial Scenario 3 Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment	20.5 2.96 813%	\$0 \$0 \$1.37 \$0.87 \$0.10 \$0.97 \$2.30 2.10 2.10 \$7,821 \$16,512 \$0 \$8,691 \$0 \$0 \$0,97 \$2.30 \$3.30 \$3.30 \$4.30 \$5.30 \$6.30 \$	\$0 \$0 \$1.42 \$0.92 \$0.10 \$1.02 \$2.40 \$2.18 \$2.18 \$33,017 \$68,887 \$0 \$35,871 \$0 \$0 \$45,671 \$2,67 \$0 \$1,67 \$1,6	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$52,218 \$107,774 \$0 \$55,556 \$0 \$0 \$1,55,556 \$1,556	\$0 \$0 \$1.03 \$1.03 \$0.11 \$1.14 \$2.61 \$2.35 \$2.35 \$73,347 \$149,878 \$0 \$76,531 \$0 \$0 \$1,531 \$2.61 \$2.61 \$2.35 \$2	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$96,508 \$195,404 \$0 \$98,896 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$121,811 \$244,568 \$0 \$0 \$0 \$122,757 \$0 \$0 \$122,757 \$136,300 \$86,457 \$180,501 \$0,00	\$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$128,031 \$127,053 \$0 \$0 \$127,053 \$0 \$127,053 \$0 \$127,053	\$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$134,479 \$266,053 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0 \$131,574 \$0	\$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$141,163 \$277,493 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$136,330 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$148,092 \$289,425 \$0 \$141,333 \$0 \$0 \$141,333 \$0 \$0	\$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.05 \$3.	\$0 \$2,04 \$1,54 \$1,68 \$3,65 \$3,65 \$3,17 \$31,17 \$162,721 \$314,851 \$0 \$152,129 \$0 \$0 \$152,129 \$0 \$152,129	1 \$0 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$170,440 \$157,949 \$0 \$0 \$157,949 \$0 \$157,949 \$0 \$157,949 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.98 \$3.41 \$3.41 \$178,442 \$342,510 \$0 \$164,068 \$0 \$0 \$164,068 \$0 \$0 \$164,068	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$150 \$0 \$0 \$170,501 \$1,508,033 \$0.5 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$195,335 \$172,599 \$0 \$177,264 \$0 \$0 \$177,264 \$0 \$0 \$177,264	1 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$184,372 \$1,869,669 \$0.0 \$0	1 \$0 \$14,520 \$0 \$0 \$2,54 \$2,04 \$0,17 \$2,20 \$4,71 \$3,96 \$3,96 \$177,908 \$337,776 \$0 \$159,869 \$0 \$0 \$174,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$148,712 \$281,841 \$0 \$133,128 \$0 \$0 \$147,648 \$2,191,705	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$116,499 \$220,470 \$0 \$103,971 \$0 \$0 \$118,491 \$2,310,196 0.0	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34 \$4.43 \$4.43 \$153,300 \$0 \$72,203 \$0 \$0 \$86,723 \$0 \$86,723

-Vehicle Inputs

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cos	t <u>VMT</u>	<u>USE</u>	<u>Life</u>	<u>M</u>	PG A	utogas loss	mpGGE	<u>Autogas Use</u>	Mnthly Autogas Use	Salvage Value
	1					0			10.0	% C	0.0	0	20%
	2					0			11.1	% 0	.0	0	20%
	3					0			11.1	% 0	.0	0	20%
	4					0			10.0	% (0.0	0	20%
	5 Police Cruiser	G	\$	7,000	11701	688	7	17	10.0	% 15		5 64	20%

VMT = Average annual VMT, USE = Average annual USE, PAG Use = Average annual PAG use, M PAG Use = Average monthly PAG use

Base Case Inputs			Scenario	o 1 Scenario	2 Scenario 3													
				Infra + P3 Infra +														
<u>Infrastructure</u>	Cell Name	<u>Value</u> <u>Unit</u>	reduced Incentive		/ehicle Vehicle Ince	ntive												
Infrastructure Cost	Infra_Cost	\$200,000 \$		\$200,000	\$0	\$0												
Salvage Value	PAG_Salv	20% % of or																
Infrastructure Tax Credit Rate	Infra_Tax_Credit_Rate	0% percen		0%	30%	30%												
Infrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0		\$0	\$0	\$0												
Fuels	AE Essies Webs	to 50 t (665	÷	0.50 6	0.50 ¢	0.50												
Alt Fuel Excise Tax Credit Value Price of PAG (per GGE)	AF_Excise_Value PAG_Price	\$0.50 \$/GGE \$1.37 \$/GGE	\$	0.50 \$ \$1.37	0.50 \$ \$1.37	\$1.37												
PAG Price Markup (Station Developer)	PAG_Markup	\$0.00		\$0.00		\$0.10												
PAG Fuel Sales Royalty (from Developer)	PAG_Royalty	\$0.00 \$/GGE		\$0.00		\$0.00												
PAG Price Increase	Base Case	3.7% %/Year		3.7%	3.7%	3.7%												
PAG Lifecycle GHG Factor (per GGE)	PAG_GHG_Factor	22.5 lbs/GG																
Diesel Fuel Price Diesel Price Increase	D_Price Base Case	\$2.30 \$/Gallo	1	\$2.30 4.3%		\$2.30 4.3%												
Federal Diesel Excise Tax	Fed_D_Excise	4.3% %/Year \$0.00 \$/Gallo		4.5%	4.3%	4.5%												
State Diesel Excise Tax	State_D_Excise	\$0.00 \$/Gallo																
Realized Diesel Excise Tax Exemption	D_Excise_Value	\$0.00 \$/Gallo																
DGE/GGE Conversion Factor	DGE_GGE_Convert	0.904 DGE / 0																
Diesel Lifecycle GHG Factor (per GGE)	D_GHG_Factor	25.4 lbs/GG			****	****												
Gasoline Fuel Price Gasoline Price Increase	G_Price	2.10 \$/Gallo		\$2.10	\$2.10	\$2.10 3.8%												
Federal Gasoline Excise Tax	Base Case Fed_G_Excise	3.8% %/Year \$0.00 \$/Gallo	<u> </u>	5.0%	3.0%	3.070												
State Gasoline Excise Tax	State_G_Excise	\$0.00 \$/Gallo																
Realized Gasoline Excise Tax Exemption	G_Excise_Value	\$0.00 \$/Gallo																
Gasoline Lifecycle GHG Factor (per GGE)	G_GHG_Factor	24.8 lbs/GG																
<u>Operations</u>																		
PAG Vehicle Maintenance Costs	PAG_D_Maint	0.52 \$/mile 0.52 \$/mile																
Diesel Vehicle Maintenance Costs LDV Gasoline Vehicle Maintenance	D_Maint G_Maint	0.047 \$/mile																
LDV PAG Vehicle Maintenance Costs	PAG_G_Maint	0.047 \$/mile																
% of commercial market	Comm	0% percen		0%	0%	0%												
<u>Incentives</u>				•	•	 ;												
Required Rate of Return / Nominal Discoun		3.2% %																
Federal Vehicle Tax Incentive		00/ 0/ of In	Cook															
	Fed_Vehicle_Inc State Vehicle Inc	0% % of In		25%	25%	50%												
State Vehicle Incentive	State_Vehicle_Inc	0% % of In		25%	25%	50%												
State Vehicle Incentive Vehicle Procurement				25%	25%	50%												
State Vehicle Incentive Vehicle Procurement Project Year	State_Vehicle_Inc Procurement Factor	50% % of In		25%	25%	50%	5	6 7	8 9	10 11	. 12	13	14	15	16	17 1	18 19	20 Total
State Vehicle Incentive Vehicle Procurement	State_Vehicle_Inc	50% % of In		25%	25%	50%	5	6 7	8 9	10 11	. 12	13	14	15	16	17 :	18 19	20 Total
State Vehicle Incentive Vehicle Procurement Project Year	State_Vehicle_Inc Procurement Factor	50% % of In		25%	3 0 0	4 0 0	5 0	6 7 0 0	8 9	10 13 0 C	12	13	14	0 0	16 :	0 0	18 19 0 0 0	20 Total 0 0 0
State Vehicle Incentive Vehicle Procurement Project Year	State_Vehicle_Inc Procurement Factor	50% % of In		25%	25% 3 0 0	4 0 0 0 0	0 0	6 7 0 0 0 0	8 9 0 0 0 0 0 0	10 11 0 (12 0 0 0 0	13 0 0 0	14 0 0 0	15 0 0	16 :	0 0	18 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20 Total 0 0 0 0 0 0 0 0 0
State Vehicle Incentive Vehicle Procurement Project Year	State_Vehicle_Inc Procurement Factor	50% % of In		25% 2 0 0 0	25% 3 0 0 0	4 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0	10 11 0 (12 0 0 0 0 0 0	13 0 0 0 0	14 0 0 0 0 0	0 0 0 0	16 :	0 0 0 0 0	18 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	20 Total 0 0 0 0 0 0 0 0 0 0 0 0
Vehicle Procurement Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0	10 11 0 (0 0 (0 0 (0 0 (0	12 0 0 0 0 0 0 0 0	0 0 0 0 0	14 0 0 0 0 0	0 0 0 0 0	16 :	17 : : : : : : : : : : : : : : : : : : :	18 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43		25% 2 0 0 0 0 43 43	25% 3 0 0 0 0 0 0 43 43	50% 4 0 0 0 0 0 43 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 11 0 0 0 0 0 0 0 0 0 0 0 0	12 0 0 0 0 0 0 0 0 0 0 0 0	13 0 0 0 0 0 0	14 0 0 0 0 0 0 0	0 0 0 0 0	16 :	17 : : : : : : : : : : : : : : : : : : :	18 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 0 43 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 11 0 (0 0 (0 0 (0 0 (0 0 (0 0 (0	12 0 0 0 0 0 0 0 0 0 0	13 0 0 0 0 0 0	14 0 0 0 0 0 0	15 0 0 0 0 0	16 : : : : : : : : : : : : : : : : : : :	17 : : : : : : : : : : : : : : : : : : :	18 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
Vehicle Procurement Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 0 43 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 11 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0	14 0 0 0 0 0 0 0	15 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	18 19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 0 43 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0	0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 0 43 43 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0	0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 0 43 43 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0	0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 43 43 43	4 0 0 0 0 0 0 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0	0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0	0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 43	1 0 0 0 0 0 0 43	2 0 0 0 0 0	25% 3 0 0 0 0 0 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 0 43 43 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0 (0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 43 43 43	3 0 0 0 0 0 0 43 43 43	4 0 0 0 0 0 0 43 43 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	8 9 0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 14	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
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State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 43 43 43	3 0 0 0 0 0 0 43 43 43	4 0 0 0 0 0 0 43 43 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	<u> </u>	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 14	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 43 43 43 2 0 0 0 0 0	3 0 0 0 0 0 0 43 43 43	4 0 0 0 0 0 43 43 43 43	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7	1400 8 9	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 43 43 43 43 43 43 43 43 50 50 50 50 50 50 50 50 50 50 50 50 50	2 0 0 0 0 0 43 43 43 2 0 0 0 0 0 129	3 0 0 0 0 0 0 43 43 43	4 0 0 0 0 0 0 43 43 43 4 0 0 0 0 0 2 15 15 15 15 15 15 15 15 15 15	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50	1400 8 9 \$0 \$0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 43 43 43 2 0 0 0 0 0	3 0 0 0 0 0 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 0 43 43 43 4 0 0 0 0 0 215	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50	1400 8 9	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 43 43 43 2 0 0 0 0 0 129	3 0 0 0 0 0 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 43 43 43 43 44 0 0 0 0 0 215	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50	1400 8 9 \$0 \$0 \$0 \$0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 43 43 43 43 2 0 0 0 0 0 0 129	3 0 0 0 0 0 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50 0 50 0 50 0 50 0	1400 8 9 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 -82	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 259
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 43 43 43 43 2 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 0 0 0 0 0 43 43 43 0 0 0 0 0 0 0 172	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50 0 50 0 50 0 50 0	1400 8 9 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 43 43 43 43 2 0 0 0 0 0 0 129	3 0 0 0 0 0 0 43 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50 0 50 0 50 0 50 0	1400 8 9 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 3 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle # Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 43 43 43 43 2 0 0 0 0 0 0 129	3 0 0 0 0 0 0 43 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50 0 50 0 50 0 50 0	1400 8 9 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 3 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 -82	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 43 43 43 43 2 0 0 0 0 0 0 129	3 0 0 0 0 0 0 43 43 43 43 0 0 0 0 0 0 172	4 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50 0 50 0 50 0 50 0	1400 8 9 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle # Vehicle #	State_Vehicle_Inc	50% % of In 100% 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	2 0 0 0 0 0 0 0 0 0 0 0 0 0	3 0 0 0 0 0 0 43 43 43 0 0 0 0 0 0 0 0 172	4 0 0 0 0 0 43 43 43 4 0 0 0 0 0 0 215	5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	6 7 0 50 0 50 0 50 0 50 0 50 0 \$222,600 0 \$222,600 0 \$0 50 0 50 0 50 0 50 0 50 0 50 0 5	1400 8 9 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$5,600 \$22,400 \$5,600 \$22,400 \$	0 (0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 3 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0

	3	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$0	\$0	\$0	\$0
	4	0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$0	\$0	\$0	\$0
	5 Police Cruiser		\$301,000	\$301,000	\$301,000	\$301,000	\$301,000	\$308,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$0	\$0	\$0	\$0
Subtotal (w/o Incentive)			\$301,000	\$301,000	\$301,000	\$301,000	\$301,000	\$308,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$0	\$0	\$0	\$0
Incentive			\$150,500	\$150,500	\$150,500	\$150,500	\$150,500	\$154,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$0	\$0	\$0	\$0
Total w/ Incentive			\$150,500	\$150,500	\$150,500	\$150,500	\$150,500	\$154,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0 \$0	\$0	\$0	\$0

Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	2 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	3 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	4 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	5 Police Cruiser	2,466	4,933	7,399	9,866	12,332	14,856	14,856	5,736	5,506	4,589	3,671	2,753	287	-2,180	-4,703	0	C	0	0	0	
Total		2,466	4,933	7,399	9,866	12,332	14,856	14,856	5,736	5,506	4,589	3,671	2,753	287	-2,180	-4,703	0	C	0	0	0	
					·		•		•				-			-						
PAG Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	2 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	3 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	4 0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
	5 Police Cruiser	2,740	5,481	8,221	10,962	13,702	16,506	16,506	6,373	6,118	5,098	4,079	3,059	319	-2,422	-5,226	0	C	0	0	0	
Required Capacity (GGE/mo)		2,740	5,481	8,221	10,962	13,702	16,506	16,506	6,373	6,118	5,098	4,079	3,059	319	-2,422	-5,226	0	C	0	0	0	
Incremental Capacity (GGE/mo)		2,740	2,740	2,740	2,740	2,740	2,804	0	0	0	0	0	0	0	0	0	5,226	C	0	0	0	
Potential Commercial Demand (GGE/mo)		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C	0	0	0	
Base Case Incremental Station Cost		\$200,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$477,929	\$0	\$0	\$0	\$0	
Scenario 1 Incremental Station Cost		\$200,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$477,929	\$0	\$0	\$0	\$0	
Scenario 2 Incremental Station Cost		\$200,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$477,929	\$0	\$0	\$0	\$0	
Scenario 3 Incremental Station Cost		\$200,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$477,929	\$0	\$0	\$0	\$0	
Base Total Station Cost		\$200,000																				
Scenario 1 Station Cost		\$200,000																				
Scenario 2 Station Cost		\$200,000																				
Scenario 3 Station Cost		\$200,000																				
Total Station Cost (w/ Tax Credit)		\$140,000		•	•	•	•	•				•		•						•		
Station Amortization		\$7,408.96	\$0.19	\$0.23	\$0.11	\$0.08	\$0.06	\$0.05	\$0.04	\$0.04	\$0.10	\$0.10	\$0.12	\$0.15	\$0.20	\$1.94	(\$0.25)	(\$0.12)	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0

Financial	Analysis	Daca	C
Financiai	Anaivsis	Base	case

Financial Analysis Base Case			
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Project Year		0	1
 | 3 | 4 | 5 | 6
 | 7 | 8 | 9
 | 10 | 11 | 12 | 13
 | 14 | 15 | 16
 | 17 | 18 | 19 | 20 |
| Project Active? | | 0.5 | 1 | 1
 | 1 | 1 | 1 | 1
 | 1 | 1 | 1
 | 1 | 1 | 1 | 1
 | 1 | 1 | 0
 | 0 | 0 | 0 | 0 |
| Incremental Cost of Vehicles (after incentives) | | (\$150,500) | (\$150,500) | (\$150,500)
 | (\$150,500) | (\$150,500) | (\$154,000) | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Incremental Vehicle Salvage Value | | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$222,600 | \$5,600 | \$22,400
 | \$22,400 | \$22,400 | \$60,200 | \$60,200
 | \$61,600 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Station | | (\$200,000) | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | (\$477,929) | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Station Salvage Value | | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | | \$0 | \$0
 | \$0 | \$0 | \$0 | \$40,000
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| PAG Price | | \$1.37 | \$1.42 | \$1.47
 | \$1.53 | | \$1.64 | \$1.70
 | | \$1.83 | \$1.90
 | \$1.97 | \$2.04 | \$2.12 | \$2.20
 | \$2.28 | \$2.36 | \$2.45
 | \$2.54 | \$2.63 | \$2.73 | \$2.83 |
| PAG Price (after tax credit) | | \$0.87 | \$0.92 | \$0.97
 | \$1.03 | \$1.08 | \$1.14 | \$1.70
 | | \$1.33 | \$1.40
 | \$1.47 | \$1.54 | \$1.62 | \$1.70
 | \$1.78 | \$1.86 | \$1.95
 | \$2.04 | \$2.03 | \$2.23 | \$2.33 |
| | | \$0.00 | |
 | | | |
 | | |
 | | | | \$0.00
 | | | \$0.00
 | | | | \$0.00 |
| PAG P3 Markup | | | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00 | \$0.00
 | | \$0.00 | \$0.00
 | \$0.00 | \$0.00 | \$0.00 | |
 | \$0.00 | \$0.00 |
 | \$0.00 | \$0.00 | \$0.00 | |
| PAG Price (after tax credit & mark up) | | \$0.87 | \$0.92 | \$0.97
 | \$1.03 | \$1.08 | \$1.14 | \$1.20
 | | \$1.33 | \$1.40
 | \$1.47 | \$1.54 | \$1.62 | \$1.70
 | \$1.78 | \$1.86 | \$1.95
 | \$2.04 | \$2.13 | \$2.23 | \$2.33 |
| Diesel Price | | \$2.30 | \$2.40 | \$2.50
 | \$2.61 | \$2.72 | \$2.84 | \$2.96
 | \$3.09 | \$3.22 | \$3.36
 | \$3.50 | \$3.65 | \$3.81 | \$3.98
 | \$4.15 | \$4.33 | \$4.51
 | \$4.71 | \$4.91 | \$5.12 | \$5.34 |
| Diesel Price (after tax exemption) | | 2.30 | 2.40 | 2.50
 | 2.61 | 2.72 | 2.84 | 2.96
 | | 3.22 | 3.36
 | 3.50 | 3.65 | 3.81 | 3.98
 | 4.15 | 4.33 | 4.51
 | 4.71 | 4.91 | 5.12 | 5.34 |
| Gasoline Price | | 2.10 | \$2.18 | \$2.26
 | \$2.35 | \$2.44 | \$2.53 | \$2.63
 | \$2.73 | \$2.83 | \$2.94
 | \$3.05 | \$3.17 | \$3.29 | \$3.41
 | \$3.54 | \$3.67 | \$3.81
 | \$3.96 | \$4.11 | \$4.27 | \$4.43 |
| Gasoline Price (after exemption) | | 2.10 | 2.18 | 2.26
 | 2.35 | 2.44 | 2.53 | 2.63
 | 2.73 | 2.83 | 2.94
 | 3.05 | 3.17 | 3.29 | 3.41
 | 3.54 | 3.67 | 3.81
 | 3.96 | 4.11 | 4.27 | 4.43 |
| PAG Fleet Maintenance | | | |
 | | | |
 | | |
 | | | |
 | | |
 | | | | |
| PAG Fleet Fuel Costs | | \$14,287 | \$60,480 | \$95,902
 | \$135,034 | \$178,080 | \$226,126 | \$238,157
 | \$96,770 | \$97,694 | \$85,556
 | \$71,883 | \$56,586 | \$6,183 | (\$49,269)
 | (\$111,411) | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Diesel Fleet Maintenance | | | |
 | | | |
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 | | | | |
| Diesel Fleet Fuel Costs | | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| | | Ψ0 | 40 |
 | 40 | 40 | 40 | 40
 | 40 | 40 | 40
 | 40 | 40 | 40 | 40
 | ΨΟ | 40 |
 | 40 | 40 | 40 | 40 |
| Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs | | \$31,076 | \$120,020 | \$200,000
 | ¢270.044 | \$260.762 | \$451,107 | \$468,249
 | \$107.661 | ¢107.001 | \$161,756
 | \$134,322 | ¢104 F70 | ¢11.207 | (\$00.105)
 | (\$100.700) | ¢0 | \$0
 | *0 | ¢c. | \$0 | 40 |
| | | | \$129,030 | \$200,899
 | \$278,044 | \$360,762 | |
 | \$187,661 | \$187,001 |
 | | \$104,570 | \$11,307 | (\$89,195)
 | (\$199,788)
(\$88,378) | \$0 |
 | \$0 | \$0 | | \$0
\$0 |
| Fuel Savings | | \$16,789 | \$68,549 | \$104,997
 | \$143,010 | \$182,682 | \$224,981 | \$230,092
 | \$90,892 | \$89,306 | \$76,200
 | \$62,439 | \$47,984 | \$5,123 | (\$39,927)
 | (400)0:0) | \$0 | \$0
 | \$0 | \$0 | \$0 | 7. |
| Fuel Sales | | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| PAG Station Maintenance (inc. in PAG price) | | (\$0) | (\$6,000) | (\$6,000)
 | (\$6,000) | (\$6,000) | (\$6,000) | (\$6,000)
 | (\$6,000) | (\$6,000) | (\$6,000)
 | (\$6,000) | (\$6,000) | (\$6,000) | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| PAG Station Electricity (inc. in Maint. price) | | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Total Benefits | | \$16,789 | \$68,549 | \$104,997
 | \$143,010 | \$182,682 | \$224,981 | \$230,092
 | \$313,492 | \$94,906 | \$98,600
 | \$84,839 | \$70,384 | \$65,323 | \$60,273
 | (\$26,778) | \$0 | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Total Costs | (\$1,352,521.09) | (\$350,500) | (\$156,500) | (\$156,500)
 | (\$156,500) | (\$156,500) | (\$160,000) | (\$6,000)
 | (\$6,000) | (\$6,000) | (\$6,000)
 | (\$6,000) | (\$6,000) | (\$6,000) | \$0
 | \$0 | (\$477,929) | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Net Cash Flow | | (\$333,711) | (\$87,951) | (\$51,503)
 | (\$13,490) | \$26,182 | \$64,981 | \$224,092
 | \$307,492 | \$88,906 | \$92,600
 | \$78,839 | \$64,384 | \$59,323 | \$60,273
 | (\$26,778) | (\$477,929) | \$0
 | \$0 | \$0 | \$0 | \$0 |
| Cumulative Cash Flow | | (\$333,711) | (\$421,662) | (\$473,165)
 | (\$486,655) | (\$460,473) | (\$395,492) | (\$171,400)
 | \$136,091 | \$224,998 | \$317,597
 | \$396,436 | \$460,820 | \$520,143 | \$580,417
 | \$553,639 | \$75,710 | \$75,710
 | \$75,710 | \$75,710 | \$75,710 | \$75,710 |
| Whole Years | | 0.5 | 1.0 | 1.0
 | 1.0 | 1.0 | 1.0 | 1.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0 |
| Residual | | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0
 | 0.8 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0
 | 0.0 | 0.0 | 0.0 | 0.0 |
| Project Life | 15.5 | | |
 | | | |
 | | |
 | | | |
 | | |
 | | | | |
| Payback Period | 7.3 | | |
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 | | |
 | | | |
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| Discounted Return on Investment | 3% | | |
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| Internal Rate of Return | 6% | | |
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| Net Present Value | \$37,367 | | |
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| Financial Scenario 1 | 1 | | - | 2
 | 2 | | -1 | -
 | -1 | | ه ا
 | 4.0 | | 4.0 | 42
 | | 45 | 4.0
 | 47 | 40 | 10 | 20 |
| Project Year | | 0 | 1 | 2
 | 3 | 4 | 5 | 6
 | 7 | 8 | 9
 | 10 | 11 | 12 | 13
 | 14 | 15 | 16
 | 17 | 18 | 19 | 20 |
| Project Year
Project Active? | | 0 0.5 | 1 | 2
 | 3 | 4 | 5
1 | 6
 | 7 | 8 1 | 9
 | 10 | 11 1 | 12 | 1
 | 14 | 15 | 16
 | 0 | 18 | 19 | 20 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) | | 0
0.5
(\$225,750) | 1
1
(\$225,750) | 2
1
(\$225,750)
 | 3
1
(\$225,750) | 4
1
(\$225,750) | 5
1
(\$231,000) | 6
1
\$0
 | 7
1
\$0 | 8
1
\$0 | 9
1
\$0
 | 10
1
\$0 | 11
1
\$0 | 12
1
\$0 | 1
\$0
 | 14
1
\$0 | 15
1
\$0 | 16
0
\$0
 | 0
\$0 | 18
0
\$0 | 19
0
\$0 | 20 0 \$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value | | (\$225,750)
\$0 | \$0 | \$0
 | \$0 | \$0 | \$0 | 6
1
\$0
\$0
 | \$222,600 | 8
1
\$0
\$5,600 | 9
1
\$0
\$22,400
 | 10
1
\$0
\$22,400 | \$22,400 | 12
1
\$0
\$60,200 | \$0
\$60,200
 | 14
1
\$0
\$61,600 | 15
1
\$0
\$0 | 16
0
\$0
\$0
 | 0
\$0
\$0 | \$0 | 19
0
\$0
\$0 | 20
0
\$0
\$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station | | | | \$0
\$0
 | \$0
\$0 | \$0
\$0 | \$0
\$0 | \$0
 | \$222,600
\$0 | 8
1
\$0
\$5,600
\$0 | 9
1
\$0
\$22,400
\$0
 | 10
1
\$0
\$22,400
\$0 | \$22,400
\$0 | 12
1
\$0
\$60,200
\$0 | \$0
\$60,200
\$0
 | 14
1
\$0
\$61,600
\$0 | 15
1
\$0
\$0
(\$477,929) | \$0
 | 0
\$0
\$0
\$0 | \$0
\$0 | 19
0
\$0
\$0
\$0
\$0 | 20
0
\$0
\$0
\$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value | | (\$225,750)
\$0
(\$200,000)
\$0 | \$0
\$0
\$0 | \$0
\$0
\$0
 | \$0
\$0
\$0 | \$0
\$0
\$0 | \$0
\$0
\$0 | \$0
\$0
 | \$222,600
\$0
\$0 | \$0
\$0 | \$0
\$0
 | \$0
\$0 | \$22,400
\$0
\$0 | \$0
\$0 | \$0
\$60,200
\$0
\$40,000
 | \$0
\$0 | \$0 | \$0
\$0
 | 0
\$0
\$0
\$0
\$0 | \$0
\$0
\$0 | \$0 | \$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station | | (\$225,750)
\$0
(\$200,000) | \$0
\$0 | \$0
\$0
\$0
\$1.47
 | \$0
\$0 | \$0
\$0 | \$0
\$0 | \$0
 | \$222,600
\$0 | \$0 | \$0
 | \$0 | \$22,400
\$0 | \$0 | 1
\$0
\$60,200
\$0
\$40,000
\$2.20
 | \$0 | | \$0
 | 0
\$0
\$0
\$0 | \$0
\$0 | 40 | \$0
\$2.83 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value | | (\$225,750)
\$0
(\$200,000)
\$0 | \$0
\$0
\$0 | \$0
\$0
\$0
 | \$0
\$0
\$0 | \$0
\$0
\$0 | \$0
\$0
\$0 | \$0
\$0
 | \$222,600
\$0
\$0 | \$0
\$0 | \$0
\$0
 | \$0
\$0 | \$22,400
\$0
\$0 | \$0
\$0 | \$0
\$60,200
\$0
\$40,000
 | \$0
\$0 | \$0 | \$0
\$0
 | 0
\$0
\$0
\$0
\$0 | \$0
\$0
\$0 | \$0 | \$0 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price | | (\$225,750)
\$0
(\$200,000)
\$0
\$1.37 | \$0
\$0
\$0
\$1.42 | \$0
\$0
\$0
\$1.47
 | \$0
\$0
\$0
\$1.53 | \$0
\$0
\$0
\$1.58 | \$0
\$0
\$0
\$1.64 | \$0
\$0
\$1.70
 | \$222,600
\$0
\$0
\$1.77 | \$0
\$0
\$1.83 | \$0
\$0
\$1.90
 | \$0
\$0
\$1.97 | \$22,400
\$0
\$0
\$2.04 | \$0
\$0
\$2.12 | 1
\$0
\$60,200
\$0
\$40,000
\$2.20
 | \$0
\$0
\$2.28 | \$0
\$2.36 | \$0
\$0
\$2.45
 | 0
\$0
\$0
\$0
\$0
\$0
\$2.54 | \$0
\$0
\$0
\$2.63 | \$0
\$2.73 | \$0
\$2.83 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) | | (\$225,750)
\$0
(\$200,000)
\$0
\$1.37
\$0.87 | \$0
\$0
\$0
\$1.42
\$0.92 | \$0
\$0
\$0
\$1.47
\$0.97
 | \$0
\$0
\$0
\$1.53
\$1.03 | \$0
\$0
\$0
\$1.58
\$1.08 | \$0
\$0
\$0
\$1.64
\$1.14 | \$0
\$0
\$1.70
\$1.20
 | \$222,600
\$0
\$0
\$1.77
\$1.27 | \$0
\$0
\$1.83
\$1.33 | \$0
\$0
\$1.90
\$1.40
 | \$0
\$0
\$1.97
\$1.47 | \$22,400
\$0
\$0
\$2.04
\$1.54 | \$0
\$0
\$2.12
\$1.62 | 1
\$0
\$60,200
\$0
\$40,000
\$2.20
\$1.70
 | \$0
\$0
\$2.28
\$1.78 | \$0
\$2.36
\$1.86 | \$0
\$0
\$2.45
\$1.95
 | 0
\$0
\$0
\$0
\$0
\$0
\$2.54
\$2.04 | \$0
\$0
\$0
\$2.63
\$2.13 | \$0
\$2.73
\$2.23 | \$0
\$2.83
\$2.33 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup | | (\$225,750)
\$0
(\$200,000)
\$0
\$1.37
\$0.87
\$0.00 | \$0
\$0
\$0
\$1.42
\$0.92
\$0.00 | \$0
\$0
\$0
\$1.47
\$0.97
\$0.00
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\$0
\$1.53
\$1.03
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\$0
\$1.58
\$1.08
\$0.00 | \$0
\$0
\$0
\$1.64
\$1.14
\$0.00 | \$0
\$0
\$1.70
\$1.20
\$0.00
 | \$222,600
\$0
\$0
\$1.77
\$1.27
\$0.00 | \$0
\$0
\$1.83
\$1.33
\$0.00 | \$0
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\$1.40
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\$0
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\$1.47
\$0.00 | \$22,400
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\$2.04
\$1.54
\$0.00 | \$0
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\$2.12
\$1.62
\$0.00 | 1
\$0
\$60,200
\$0
\$40,000
\$2.20
\$1.70
\$0.00
 | \$0
\$0
\$2.28
\$1.78
\$0.00 | \$0
\$2.36
\$1.86
\$0.00 | \$0
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\$2.45
\$1.95
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\$0
\$2.54
\$2.04 | \$0
\$0
\$0
\$2.63
\$2.13
\$0.00 | \$0
\$2.73
\$2.23
\$0.00 | \$0
\$2.83
\$2.33
\$0.00 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price | | (\$225,750)
\$0
(\$200,000)
\$0
\$1.37
\$0.87
\$0.00
\$0.87 | \$0
\$0
\$0
\$1.42
\$0.92
\$0.00
\$0.92 | \$0
\$0
\$0
\$1.47
\$0.97
\$0.00
\$0.97
 | \$0
\$0
\$0
\$1.53
\$1.03
\$0.00
\$1.03 | \$0
\$0
\$0
\$1.58
\$1.08
\$0.00
\$1.08 | \$0
\$0
\$0
\$1.64
\$1.14
\$0.00
\$1.14 | \$0
\$0
\$1.70
\$1.20
\$0.00
\$1.20
 | \$222,600
\$0
\$0
\$1.77
\$1.27
\$0.00
\$1.27 | \$0
\$0
\$1.83
\$1.33
\$0.00
\$1.33
\$3.22 | \$0
\$0
\$1.90
\$1.40
\$0.00
\$1.40
 | \$0
\$0
\$1.97
\$1.47
\$0.00
\$1.47 | \$22,400
\$0
\$0
\$2.04
\$1.54
\$0.00
\$1.54 | \$0
\$0
\$2.12
\$1.62
\$0.00
\$1.62 | 1
\$0
\$60,200
\$0
\$40,000
\$2.20
\$1.70
\$0.00
\$1.70
 | \$0
\$0
\$2.28
\$1.78
\$0.00
\$1.78 | \$0
\$2.36
\$1.86
\$0.00
\$1.86
\$4.33 | \$0
\$0
\$2.45
\$1.95
\$0.00
\$1.95
 | 0
\$0
\$0
\$0
\$0
\$2.54
\$2.04
\$0.00
\$2.04 | \$0
\$0
\$0
\$2.63
\$2.13
\$0.00
\$2.13
\$4.91 | \$0
\$2.73
\$2.23
\$0.00
\$2.23 | \$0
\$2.83
\$2.33
\$0.00
\$2.33
\$5.34 |
| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) | | (\$225,750)
\$0
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\$1.37
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price | | (\$225,750)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) | | (\$225,750)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance | | (\$225,750)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs | | (\$225,750)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after tax exemption) PAG Piete Maintenance PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance | | (\$225,750) \$0 (\$200,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.30 2.10 \$14,287 | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Hoel Costs | | (\$225,750)
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Haintenance | | (\$225,750) \$0 (\$200,000) \$0 \$1.37 \$0.87 \$0.00 \$2.30 2.30 2.10 2.10 \$14,287 | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Haintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow | | \$225,750
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Haintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Total Costs PAG Station Maintenance FAG Station Maintenance Gasoline Fleet Fuel Costs Tuel Salvings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Costs Net Cash Flow Cumulative Cash Flow | | (\$225,750) \$0 (\$200,000) \$0.87 \$0.87 \$0.80 \$0.80 \$0.87 \$2.30 2.30 2.10 2.10 \$14,287 \$0 \$16,789 \$0 \$16,789 \$(\$425,750) (\$408,961) (\$408,961) | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Huel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years | | (\$225,750) \$0 (\$200,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$14,287 \$0 \$16,789 \$0 \$16,789 \$(\$425,750) \$(\$408,961) \$(\$408,961) \$0.5 | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Huel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Fuel Salves PAG Station Maintenance (inc. in PAG price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual | | (\$225,750) \$0 (\$200,000) \$0.87 \$0.87 \$0.80 \$0.80 \$0.87 \$2.30 2.30 2.10 2.10 \$14,287 \$0 \$16,789 \$0 \$16,789 \$(\$425,750) (\$408,961) (\$408,961) | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Mintenance Gasoline Fleet Mintenance Gasoline Fleet Mintenance Gasoline Fleet Mintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life | 15.5 | (\$225,750) \$0 (\$200,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$14,287 \$0 \$16,789 \$0 \$16,789 \$(\$425,750) \$(\$408,961) \$(\$408,961) \$0.5 | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Salvings Fuel Salvings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period | 17.2 | (\$225,750) \$0 (\$200,000) \$0 \$1.37 \$0.87 \$0.00 \$0.87 \$2.30 2.10 2.10 \$14,287 \$0 \$16,789 \$0 \$16,789 \$(\$425,750) \$(\$408,961) \$(\$408,961) \$0.5 | \$0
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Total Costs Fuel Savings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment | 17.2
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| Project Year Project Active? Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Mintenance Gasoline Fleet Mintenance Tuel Salvings Fuel Sales PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in Maint. price) Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment | 17.2
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Financial Scenario 2																					
Project Year		0	2	2	4	С	6	7	0	0	10	11	12	10	14	15	16	17	18	10	20
,		0.5	1	1	1	1	1	1	0	1	10	11	12	13	14	13	10		10	19	20
Project Active?	(6005	0.5	(4225.750)	(\$225.750)	(\$225.750)	(\$224,000)	1	1	1	1	1	1	1	1	1	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)	(\$225,7	50) (\$225,750	(\$225,750)	(\$225,750)	(\$225,750)	(\$231,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$222,600	\$5,600	\$22,400	\$22,400	\$22,400	\$60,200	\$60,200	\$61,600	\$0	\$0	\$0	\$0	\$0	\$0
Station		\$0 \$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0 \$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Price	\$.37 \$1.42		\$1.53	\$1.58	\$1.64	\$1.70	\$1.77	\$1.83	\$1.90	\$1.97	\$2.04	\$2.12	\$2.20	\$2.28	\$2.36	\$2.45	\$2.54	\$2.63	\$2.73	\$2.83
PAG Price (after tax credit)	\$1	.87 \$0.92	\$0.97	\$1.03	\$1.08	\$1.14	\$1.20	\$1.27	\$1.33	\$1.40	\$1.47	\$1.54	\$1.62	\$1.70	\$1.78	\$1.86	\$1.95	\$2.04	\$2.13	\$2.23	\$2.33
PAG P3 Markup	\$1	.10 \$0.10	\$0.11	\$0.11	\$0.11	\$0.12	\$0.12	\$0.12	\$0.13	\$0.13	\$0.13	\$0.14	\$0.14	\$0.15	\$0.15	\$0.16	\$0.16	\$0.17	\$0.17	\$0.18	\$0.18
PAG Price (after tax credit & mark up)	\$1	.97 \$1.02	\$1.08	\$1.14	\$1.20	\$1.26	\$1.32	\$1.39	\$1.46	\$1.53	\$1.60	\$1.68	\$1.76	\$1.84	\$1.93	\$2.02	\$2.11	\$2.20	\$2.30	\$2.41	\$2.51
Diesel Price	\$:	.30 \$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		.30 \$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		.10 \$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		.10 \$2.18		\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
PAG Fleet Maintenance				·												·	·				
PAG Fleet Fuel Costs	\$15,9	32 \$67,255	\$106,369	\$149,408	\$196,587	\$249,089	\$261,809	\$106,175	\$106,995	\$93,539	\$78,461	\$61,667	\$6,728	(\$53,537)	(\$120,896)	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance	7/-	777,200	7-00,000	4=10,100	7-00,000	72.0,000	1-0-/000	4-00/0	7-11/111	700,000	7.0,102	77-,700	44/	(400,00.7)	(+==+,==+,	**	**			**	
Diesel Fleet Fuel Costs		\$0 \$0	\$n	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$n	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance		\$0	\$0	\$ 0	φU	90	φU	φU	90	υę	φU	φU	ΨU	Uę	φυ	ΨU	φU	φU	Uę	\$0	φU
	\$31,0	76 6120.020	\$200.000	¢270.044	\$260.762	¢4E1 107	\$460.240	¢107.661	¢107.001	\$161,756	\$124222	¢104 F70	¢11 207	(\$90.105)	(\$100 700)	\$0	\$0	\$0	¢0	ţ0	¢0
Gasoline Fleet Fuel Costs			\$200,899	\$278,044	\$360,762	\$451,107	\$468,249	\$187,661	\$187,001		\$134,322	\$104,570	\$11,307	(\$89,195)	(\$199,788)				\$0	\$0 \$0	\$0
Fuel Savings	\$15,:		\$94,530	\$128,636	\$164,176	\$202,019	\$206,441	\$81,486	\$80,006	\$68,217	\$55,861	\$42,902	\$4,578	(\$35,659)	(\$78,892)	\$0	\$0	\$0	\$0		\$0
Fuel Sales		\$0 \$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Maintenance (inc. in PAG price)		\$0) \$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
PAG Station Electricity (inc. in PAG price)		\$0 \$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits	\$15,3	45 \$61,775	\$94,530	\$128,636	\$164,176	\$202,019	\$206,441	\$304,086	\$85,606	\$90,617	\$78,261	\$65,302	\$64,778	\$24,541	(\$17,292)	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs	(\$225,7	50) (\$225,750	(\$225,750)	(\$225,750)	(\$225,750)	(\$231,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow	(\$210,6	05) (\$163,975	(\$131,220)	(\$97,114)	(\$61,574)	(\$28,981)	\$206,441	\$304,086	\$85,606	\$90,617	\$78,261	\$65,302	\$64,778	\$24,541	(\$17,292)	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow	(\$210,6	05) (\$374,580	(\$505,800)	(\$602,914)	(\$664,488)	(\$693,470)	(\$487,029)	(\$182,943)	(\$97,337)	(\$6,720)	\$71,541	\$136,843	\$201,621	\$226,162	\$208,870	\$208,870	\$208,870	\$208,870	\$208,870	\$208,870	\$208,870
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	14.5																				
Payback Period	9.6																				
Discounted Return on Investment	3%																				
Internal Rate of Return	4%																İ				
Net Present Value	\$41,026																				
	, ,, ,	•																			
Financial Scenario 3																					
Project Year															l .			[<u>.</u>
		0	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
		0	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active? Incremental Cost of Vehicles (after incentives)		0 :	2 1 (\$150,500)	3 1 (\$150,500)	4 1 (\$150,500)	5 1 (\$154,000)	6	7	8 1	9 1	10	1	1	13	1	0	16	0	18	19	20
Incremental Cost of Vehicles (after incentives)	(\$150,	00) (\$150,500	(\$150,500)	3 1 (\$150,500)	4 1 (\$150,500)	(\$154,000)	6 1 \$0	7 1 \$0	8 1 \$0	9 1 \$0 \$22,400	10 1 \$0	1 \$0	1 \$0	13 1 \$0	1 \$0	0	16 0 \$0	0 \$0	18 0 \$0	19 0 \$0	20 0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value	(\$150,	00) (\$150,500 \$0 \$0	\$0	\$0	\$0	\$0	\$0	\$222,600	\$5,600	\$22,400	\$22,400	\$0 \$22,400	\$0 \$60,200	\$60,200	1 \$0 \$61,600	\$0 \$0 \$0	\$0	0 \$0 \$0	\$0	\$0	20 0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station	(\$150,	00) (\$150,500 \$0 \$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$222,600 \$0	\$5,600 \$0	\$22,400 \$0	\$22,400 \$0	\$0 \$22,400 \$0	\$0 \$60,200 \$0	\$60,200 \$0	\$0 \$61,600 \$0	\$0 \$0 \$0 \$0	\$0 \$0	0 \$0 \$0 \$0	\$0 \$0	\$0 \$0	\$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value	(\$150,	000) (\$150,500 \$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$222,600 \$0 \$0	\$5,600 \$0 \$0	\$22,400 \$0 \$0	\$22,400 \$0 \$0	1 \$0 \$22,400 \$0 \$0	\$0 \$60,200 \$0 \$0	\$60,200 \$0 \$0	\$0 \$61,600 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0	\$0 \$0 \$0	0 \$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0 \$0	\$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price	(\$150,	000) (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 37 \$1.42	\$0 \$0 \$0 \$1.47	\$0 \$0 \$0 \$1.53	\$0 \$0 \$0 \$1.58	\$0 \$0 \$0 \$1.64	\$0 \$0 \$0 \$1.70	\$222,600 \$0 \$0 \$1.77	\$5,600 \$0 \$0 \$1.83	\$22,400 \$0 \$0 \$1.90	\$22,400 \$0 \$0 \$1.97	\$0 \$22,400 \$0 \$22,400 \$0 \$0 \$2.04	1 \$0 \$60,200 \$0 \$0 \$2.12	\$60,200 \$0 \$0 \$2.20	\$61,600 \$61,600 \$0 \$0 \$2.28	0 \$0 \$0 \$0 \$0 \$0 \$2.36	\$0 \$0 \$0 \$2.45	0 \$0 \$0 \$0 \$0 \$0 \$2.54	\$0 \$0 \$0 \$2.63	\$0 \$0 \$0 \$2.73	\$0 \$0 \$2.83
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit)	\$ \$ \$ \$	000) (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.47 \$0.97	\$0 \$0 \$0 \$1.53 \$1.03	\$0 \$0 \$0 \$1.58 \$1.08	\$0 \$0 \$0 \$1.64 \$1.14	\$0 \$0 \$0 \$1.70 \$1.20	\$222,600 \$0 \$0 \$1.77 \$1.27	\$5,600 \$0 \$0 \$1.83 \$1.33	\$22,400 \$0 \$0 \$1.90 \$1.40	\$22,400 \$0 \$0 \$1.97 \$1.47	\$0 \$22,400 \$0 \$0 \$0 \$0 \$2,04 \$1,54	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62	\$60,200 \$0 \$0 \$2.20 \$1.70	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78	\$0 \$0 \$0 \$0 \$0 \$0 \$1.86	\$0 \$0 \$0 \$2.45 \$1.95	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04	\$0 \$0 \$0 \$2.63 \$2.13	\$0 \$0 \$0 \$2.73 \$2.23	\$0 \$0 \$2.83 \$2.33
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price PAG P3 Markup	\$ \$. \$ \$. \$ \$. \$ \$. \$ \$. \$ \$. \$ \$. \$ \$	00) (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1.42 87 \$0.92 10 \$0.10	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13	1 \$0 \$22,400 \$0 \$0 \$0 \$2.04 \$1.54 \$0.14	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14	\$60,200 \$0 \$0 \$2.20 \$1.70 \$0.15	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15	\$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16	\$0 \$0 \$0 \$0 \$2.45 \$1.95 \$0.16	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18	\$0 \$0 \$2.83 \$2.33 \$0.18
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$7 \$1.42 87 \$0.92 10 \$0.10 97 \$1.02	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76	\$60,200 \$0 \$0 \$2.20 \$1.70 \$0.15	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93	0 \$0 \$0 \$0 \$0 \$0 \$1.86 \$1.86 \$0.16 \$2.02	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1,42 \$87 \$0,02 10 \$0,10 97 \$1,02 30 \$2,40	\$0 \$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81	\$60,200 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36	\$22,400 \$0 \$0 \$1,97 \$1,47 \$0,13 \$1,60 \$3,50 \$3,50	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P7ice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1,42 \$87 \$0,02 10 \$0,10 97 \$1,02 30 \$2,40	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81	\$60,200 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51	0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) Gasoline Price (after exemption)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36	\$22,400 \$0 \$0 \$1,97 \$1,47 \$0,13 \$1,60 \$3,50 \$3,50	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P7ice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	000 (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83	\$22,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50	1 \$0 \$22,400 \$0 \$0 \$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82	\$60,200 \$0 \$0 \$2,220 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98 \$3,41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) Gasoline Price (after exemption)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	000 (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1.42 87 \$0.92 10 \$0.10 997 \$1.02 30 \$2.40 30 \$2.41 \$1.0 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84	\$0 \$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$3.09 \$2.73	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83	\$22,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50	1 \$0 \$22,400 \$0 \$0 \$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.82	\$60,200 \$0 \$0 \$2,220 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98 \$3,41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	000 (\$150,500 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$1.42 87 \$0.92 10 \$0.10 997 \$1.02 30 \$2.40 30 \$2.41 \$1.0 \$2.18	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2,04 \$1,54 \$0,14 \$1,68 \$3,65 \$3,65 \$3,65	1 \$0 \$60,200 \$0 \$0 \$2,12 \$1,62 \$0,14 \$1,76 \$3,81 \$3,81 \$3,81 \$3,29	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98 \$3,41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54	0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price Gasoline Price Gasoline Price PAG Fleet Maintenance PAG Fleet Maintenance	\$ 150,0 \$ 1	000 (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$106,369	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$106,995	\$22,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98 \$3,41 \$3,41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54	0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Fuel Costs	\$ 150,0 \$ 1	000 (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$106,369	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2,04 \$1,54 \$0,14 \$1,68 \$3,65 \$3,65 \$3,65	1 \$0 \$60,200 \$0 \$0 \$2,12 \$1,62 \$0,14 \$1,76 \$3,81 \$3,81 \$3,81 \$3,29	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,98 \$3,41	1 \$0 \$61,600 \$0 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$(\$120,896)	0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 50 \$0 50 \$0 50 \$0 50 \$0 30 \$0 37 \$1.42 87 \$0.92 10 \$0.10 97 \$1.02 30 \$2.40 10 \$2.18 10 \$2.18 20 \$67,255	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$106,369	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$149,408	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587	\$0 \$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$222,600 \$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$106,175	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$106,995	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$93,539	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2,04 \$1,54 \$0,14 \$1,68 \$3,65 \$3,65 \$3,17 \$3,17 \$61,667	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$5.728	\$60,200 \$0 \$0 \$2.20 \$1.70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$5.54	0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81	0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96 \$3.96	\$0 \$0 \$263 \$213 \$0.17 \$2.30 \$4.91 \$4.91 \$4.91 \$4.11	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27	\$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$5.34
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Haintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs	\$150,0 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 50 \$0 50 \$0 5	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$106,369	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$149,408	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.49,089	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$468,249	\$222,600 \$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$106,175	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$106,995	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$93,539	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$61,667	1 \$0 \$60,200 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$6,728	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$(\$120,896) \$0 \$0 \$2.28 \$1.78	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$0 \$263 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs	\$150,0 \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	00) (\$150,500 50 \$0 50 \$0 5	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$106,369 \$0 \$200,899 \$94,530	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$149,408	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$2.63 \$261,809 \$468,249 \$206,441	\$222,600 \$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$106,175 \$0 \$187,661 \$81,486	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$93,539 \$0 \$161,756 \$68,217	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2,04 \$1,54 \$0,14 \$1,68 \$3,65 \$3,65 \$3,37 \$3,17 \$3,17 \$61,667	1 \$0 \$60,200 \$0 \$0 \$0 \$0 \$1.00	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0.15 \$1,84 \$3,98 \$3,41 \$4,41 \$4,4	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$(\$120,896) \$0 \$0 \$0 \$2.28 \$0.15 \$0	\$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$0 \$263 \$213 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty	\$150.0 \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	00) (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$106,369 \$94,530 \$0	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$1.49,408	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$2.53 \$249,089 \$0 \$451,107 \$202,019 \$0	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$2.63 \$261,809 \$468,249 \$206,441 \$0	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$106,175 \$0 \$187,661 \$81,486 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$106,995	\$22,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$93,539 \$0 \$161,756 \$68,217 \$0	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$61,667	1 \$0 \$60,200 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.29 \$3.29 \$5.78 \$0 \$5.728 \$0	\$60,200 \$0 \$2,20 \$1,70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.45 \$3.41 \$3.45 \$3.41	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$5.54 \$5.54 \$5.54 \$5.54 \$5.54 \$5.55	0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96 \$3.96 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P7ice (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG P1eet Maintenance PAG Fleet Maintenance Diesel Price (after tax exemption) PAG Fleet Maintenance Diesel Price (after exemption) PAG Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price)	\$15,0 \$\$ \$\$ \$\$ \$\$ \$15,0 \$31,0 \$15,0	00) (\$150,500 50 \$0 50 \$0 50 \$0 50 \$0 50 \$0 37 \$1.42 87 \$0.92 10 \$0.10 97 \$1.02 33 \$2.40 10 \$2.18 10 \$2.18 20 \$67,255 50 \$0 50	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$2.26	\$0 \$0 \$1.53 \$1.53 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$1.49,408 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$2.53 \$249,089 \$0 \$451,107 \$202,019 \$0 \$0	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.64 \$2.63 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$106,175 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006 \$0 \$0	\$22,400 \$0 \$0 \$1,90 \$1,40 \$0,13 \$1,53 \$3,36 \$3,36 \$2,94 \$2,94 \$2,94 \$161,756 \$68,217 \$0 \$0	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$3.05	1 \$0 \$22,400 \$0 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.14 \$0.15 \$0	1 \$0 \$60,200 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.81 \$3.29 \$3.29 \$56,728 \$0 \$11,307 \$4,578 \$0 \$0 \$0	\$60,200 \$0 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41 \$3,45 \$3,537 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0,55 \$0 \$0 \$0,55 \$0 \$0,55 \$0,	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.55 \$3.54 \$3.55	0 \$0 \$0 \$0 \$0 \$0 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96	\$0 \$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P7 ice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price)	\$15,0 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	00) (\$150,500 50 \$0 50 \$0 5	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$200,899 \$94,530 \$0 \$0	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$149,408 \$0 \$278,044 \$128,636 \$0 \$0 \$0	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0 \$0 \$0	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63	\$222,600 \$0 \$0 \$1,77 \$1,27 \$0,12 \$1,39 \$3,09 \$2,73 \$2,73 \$106,175 \$0 \$187,661 \$81,486 \$0 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006 \$0 \$0	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94 \$2.94 \$3.539 \$0 \$161,756 \$68,217 \$0 \$0 \$0 \$0 \$1.90 \$0 \$1.90 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.0	\$0 \$22,400 \$0 \$0 \$2,04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.17 \$3.17 \$61,667 \$0 \$104,570 \$42,902 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$60,200 \$0 \$0 \$0 \$2,12 \$1,62 \$0,14 \$1,76 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29 \$56,728 \$0 \$11,307 \$4,578 \$0 \$0 \$0 \$0 \$0	\$60,200 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$3,53,537)	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$5.54 \$5.54 \$5.54 \$5.55	\$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96 \$3.96 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.91 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Pieet Fuel Costs Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits	\$15,0 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	000 (\$150,500 500 \$0 500 \$0	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.26 \$2.26 \$2.26 \$2.26 \$0,369 \$94,530	\$0 \$0 \$1.53 \$1.13 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$149,408 \$278,044 \$128,636 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0 \$0 \$0 \$164,176	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.02 \$2.90 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.64 \$2.63 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$106,175 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006 \$0 \$0 \$0 \$0	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$2.94 \$93,539 \$0 \$161,756 \$68,217 \$0 \$0 \$0 \$0 \$0 \$1,50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.0	\$0 \$22,400 \$0 \$0 \$2,204 \$1.54 \$0.14 \$1.68 \$3.65 \$3.37 \$3.17 \$3.17 \$61,667 \$0 \$104,570 \$42,902 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$60,200 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$3.81 \$3.29 \$3.29 \$56,728 \$0 \$11,307 \$4,578 \$0 \$0 \$64,778	\$60,200 \$0 \$2,20 \$1,70 \$0,15 \$1,84 \$3,98 \$3,41 \$	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$3.55 \$3.54 \$3.55	\$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$2.54 \$2.04 \$0.17 \$2.20 \$4.71 \$3.96 \$3.96 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Belectricity (inc. in PAG price) Total Benefits Total Costs	\$150.0 \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$	000 (\$150,500 500 (\$150,500 500 \$00 500 \$00 500 \$00 500 \$00 500 \$00 500 \$00 977 \$1.02 300 \$2.40 301 \$2.18 101 \$2.18 102 \$2.18 103 \$2.40 104 \$2.18 105 \$2.18 107 \$2.18 108 \$2.18 109 \$2.18 109 \$2.18 109 \$2.18 100	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$106,369 \$0 \$94,530 \$0 \$94,530	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$149,408 \$0 \$128,636 \$0 \$0 \$128,636 \$128,636 \$128,636 \$128,636	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0 \$0 \$164,176 \$150,500	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.49,089 \$0 \$451,107 \$202,019 \$0 \$0 \$202,019 \$154,000	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.64 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$106,175 \$0 \$187,661 \$81,486 \$0 \$0 \$304,086 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$93,539 \$0 \$161,756 \$68,217 \$0 \$0 \$0 \$0 \$1,53 \$3.36	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.0	\$0 \$22,400 \$0 \$0 \$2,204 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.67 \$3.17 \$3.17 \$0.14 \$1.68 \$3.65 \$3.65 \$3.65 \$3.65 \$3.17 \$0.14	1 \$0 \$60,200 \$00 \$00 \$00 \$1.76 \$0.200 \$00 \$0.212 \$1.62 \$0.14 \$1.76 \$1.81 \$3.81 \$3.82 \$3.29 \$3.29 \$56,728 \$0 \$0 \$51,307 \$4,578 \$0 \$0 \$0 \$64,778 \$0 \$0 \$50 \$64,778 \$0 \$0	\$60,200 \$0 \$2,20 \$1,70 \$0.15 \$1,84 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$53,537) \$0 \$23,5659) \$0 \$0 \$24,541 \$0	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$1.20,896 \$0 \$0 \$0 \$1.93 \$4.15 \$3.54 \$3.5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$263 \$2.13 \$0.17 \$2.30 \$4.91 \$4.11 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG Price (after tax credit & mark up) Diesel Price (after tax exemption) Gasoline Price (after tax exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Frice (after tax exemption) PAG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Tuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) Total Benefits Total Benefits Total Costs Net Cash Flow	\$15,0 \$\$ \$\$ \$\$ \$\$ \$\$ \$15,0 \$\$ \$15,0 \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$	000 (\$150,500 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$106,369 \$94,530 \$0 \$94,530 \$150,500 \$150,500 \$150,500	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0 \$0 \$1,50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.01 \$0 \$0 \$0 \$0 \$0 \$0 \$1,00	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.64 \$2.63	\$222,600 \$0 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$2.73 \$106,175 \$0 \$187,661 \$81,486 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$2.94 \$2.94 \$93,539 \$0 \$161,756 \$68,217 \$0 \$0 \$0 \$0 \$0 \$1,53 \$1.53 \$3.36 \$2.94 \$2.	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.0	1 \$0 \$22,400 \$0 \$0 \$2.04 \$1.54 \$0.14 \$1.68 \$3.65 \$3.17 \$3.17 \$61,667 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	1 \$0 \$60,200 \$0 \$0 \$0 \$2.12 \$1.62 \$0.14 \$1.76 \$0 \$3.81 \$3.81 \$3.81 \$3.29 \$5.29 \$5.78 \$0 \$0 \$0 \$5.78 \$0 \$0 \$0 \$5.78 \$0 \$0 \$0 \$64,778 \$0 \$0 \$64,778	\$60,200 \$0 \$2,20 \$1,70 \$0.15 \$1.84 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41 \$3.41 \$3.41 \$3.42 \$3.42 \$3.43 \$3.41 \$	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54 \$3.54 \$5.55	\$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.24 \$0.17 \$2.20 \$4.71 \$3.96 \$3.96 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.63 \$2.13 \$0.17 \$2.30 \$4.91 \$4.91 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0
Incremental Cost of Vehicles (after incentives) Incremental Vehicle Salvage Value Station Station Salvage Value PAG Price PAG Price (after tax credit) PAG P3 Markup PAG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) PAG Fleet Maintenance PAG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Royalty PAG Station Maintenance (inc. in PAG price) PAG Station Electricity (inc. in PAG price) Total Benefits Total Costs	\$150.0 \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$\$ \$	000 (\$150,500 500 (\$150,500 500 \$00 500 \$00 500 \$00 500 \$00 500 \$00 500 \$00 977 \$1.02 300 \$2.40 301 \$2.18 101 \$2.18 102 \$2.18 103 \$2.40 104 \$2.18 105 \$2.18 107 \$2.18 108 \$2.18 109 \$2.18 109 \$2.18 109 \$2.18 100	\$0 \$0 \$1.47 \$0.97 \$0.11 \$1.08 \$2.50 \$2.50 \$2.26 \$2.26 \$106,369 \$0 \$94,530 \$0 \$94,530	\$0 \$0 \$1.53 \$1.03 \$0.11 \$1.14 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$149,408 \$0 \$128,636 \$0 \$0 \$128,636 \$128,636 \$128,636 \$128,636	\$0 \$0 \$0 \$1.58 \$1.08 \$0.11 \$1.20 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$196,587 \$0 \$360,762 \$164,176 \$0 \$0 \$164,176 \$150,500	\$0 \$0 \$1.64 \$1.14 \$0.12 \$1.26 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.49,089 \$0 \$451,107 \$202,019 \$0 \$0 \$202,019 \$154,000	\$0 \$0 \$1.70 \$1.20 \$0.12 \$1.32 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.64 \$2.63	\$222,600 \$0 \$0 \$1.77 \$1.27 \$0.12 \$1.39 \$3.09 \$2.73 \$2.73 \$106,175 \$0 \$187,661 \$81,486 \$0 \$0 \$304,086 \$0	\$5,600 \$0 \$0 \$1.83 \$1.33 \$0.13 \$1.46 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$2.83 \$106,995 \$0 \$187,001 \$80,006 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$22,400 \$0 \$0 \$1.90 \$1.40 \$0.13 \$1.53 \$3.36 \$2.94 \$2.94 \$93,539 \$0 \$161,756 \$68,217 \$0 \$0 \$0 \$0 \$1,53 \$3.36	\$22,400 \$0 \$0 \$1.97 \$1.47 \$0.13 \$1.60 \$3.50 \$3.50 \$3.05 \$3.0	\$0 \$22,400 \$0 \$0 \$2,204 \$1.54 \$0.14 \$1.68 \$3.65 \$3.65 \$3.67 \$3.17 \$3.17 \$0.14 \$1.68 \$3.65 \$3.65 \$3.65 \$3.65 \$3.17 \$0.14	1 \$0 \$60,200 \$00 \$00 \$00 \$1.76 \$0.200 \$00 \$0.212 \$1.62 \$0.14 \$1.76 \$1.81 \$3.81 \$3.82 \$3.29 \$3.29 \$56,728 \$0 \$0 \$51,307 \$4,578 \$0 \$0 \$0 \$64,778 \$0 \$0 \$50 \$64,778 \$0 \$0	\$60,200 \$0 \$2,20 \$1,70 \$0.15 \$1,84 \$3,98 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$3,41 \$53,537) \$0 \$24,541 \$0	1 \$0 \$61,600 \$0 \$0 \$2.28 \$1.78 \$0.15 \$1.93 \$4.15 \$3.54 \$3.54 \$1.20,896 \$0 \$0 \$0 \$1.93 \$4.15 \$3.54 \$3.5	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$2.36 \$1.86 \$0.16 \$2.02 \$4.33 \$4.33 \$3.67 \$3.67 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.45 \$1.95 \$0.16 \$2.11 \$4.51 \$4.51 \$3.81 \$3.81 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 \$0 \$0 \$0 \$0 \$0 \$2.54 \$2.20 \$4.71 \$4.71 \$3.96 \$3.96 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$263 \$2.13 \$0.17 \$2.30 \$4.91 \$4.11 \$4.11 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0 \$2.73 \$2.23 \$0.18 \$2.41 \$5.12 \$5.12 \$4.27 \$4.27 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$2.83 \$2.33 \$0.18 \$2.51 \$5.34 \$4.43 \$4.43 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0

14.5 6.66 55%

19% \$447,430

Cumulative Cash Flow Whole Years

Internal Rate of Return Net Present Value

Residual
Project Life
Payback Period
Discounted Return on Investment

B20 Business Case

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cost	VMT	<u>USE</u>	<u>Life</u>	MPG	B20 loss	mpGGE	B20	<u>Use</u>	Mthly B20 Use	Salvage Value
	1 School Bus	D	\$	-	9123	1303	15	7	1.8%	6.9	1,327	111	0%
	2 Para. Transit	D	\$	-	20865	3161	15	6.6	1.8%	6.5	3,219	268	0%
	3 Class 3 Truck	D	\$	-	9491	3390	12	2.8	1.8%	2.7	3,452	288	0%
	4 Class 2 Truck	D	\$	-	10126	728	8	13.9	1.8%	13.6	742	62	0%
	5 Class 1 Truck	D	\$	-	11174	570	8	19.6	1.8%	19.2	581	48	0%

VMT = Average annual VMT, USE = Average annual USE, B20 Use = Average annual B20 use, M B20 Use = Average monthly B20 use

astructure			Scenario 1		Scenario 3
		<u>Value</u> <u>Unit</u>	Same price		
infrastructure Cost	Infra_Cost	\$0 \$		\$0	
Salvage Value Infrastructure Tax Credit Rate	B20_Salv Infra_Tax_Credit_Rate	20% % of original 0% percent	price		
Infrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0 \$		\$0	
<u>Fuels</u>					
Alt Fuel Excise Tax Credit Value	AF_Excise_Value	\$0.00 \$/GGE		\$0.00	
Price of B20 (per GGE)	B20_Price	\$2.21 \$/GGE		\$2.30	
B20 Price Markup (Station Developer) B20 Fuel Sales Royalty (from Developer)	B20_Markup B20_Royalty	\$0.00 \$0.00 \$/GGE		\$0.00 \$0.00	
B20 Price Increase	Base Case	4.3% %/Year		4.3%	
B20 Lifecycle GHG Factor (per GGE)	B20_GHG_Factor	22.4 lbs/GGE		1.570	
Diesel Fuel Price	D_Price	\$2.30 \$/Gallon	\$	\$2.30	
Diesel Price Increase	Base Case	4.3% %/Year	4	4.3%	
Federal Diesel Excise Tax	Fed_D_Excise	\$0.00 \$/Gallon			
State Diesel Excise Tax	State_D_Excise	\$0.00 \$/Gallon			
Realized Diesel Excise Tax Exemption	D_Excise_Value	\$0.00 \$/Gallon			
DGE/GGE Conversion Factor Diesel Lifecycle GHG Factor (per GGE)	DGE_GGE_Convert D_GHG_Factor	1.02 DGE / GGE 25.4 lbs/GGE			
Gasoline Fuel Price	G_Price	\$2.10 \$/Gallon	\$	\$2.10	
Gasoline Price Increase	Base Case	3.8% %/Year		3.8%	
Federal Gasoline Excise Tax	Fed_G_Excise	\$0.00 \$/Gallon			
State Gasoline Excise Tax	State_G_Excise	\$0.00 \$/Gallon			
Realized Gasoline Excise Tax Exemption	G_Excise_Value	\$0.00 \$/Gallon			
Gasoline Lifecycle GHG Factor (per GGE)	G_GHG_Factor	24.8 lbs/GGE			
Operations B20 Vehicle Maintenance Costs	B20_D_Maint	0.52 \$/mile			
Diesel Vehicle Maintenance Costs	D_Maint	0.52 \$/mile			
LDV Gasoline Vehicle Maintenance	G_Maint	0.047 \$/mile			
LDV B20 Vehicle Maintenance Costs	B20_G_Maint	0.047 \$/mile			
% of commercial market	Comm	0% percent		0%	
Incentives		2 204 04			
Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive	Fed_Vehicle_Inc	3.2% % 0% % of Inc Cost	+		
State Vehicle Incentive	State_Vehicle_Inc	0% % of Inc Cost		0%	
Vehicle Procurement	Procurement Factor	100%			
Project Year		100% 0	1	2	3 4
	Туре	100%	1	2	3 4
Project Year	Type 1 School Bus	100%	1 11	2 11	3 4 11 1:
Project Year	Type 1 School Bus 2 Para. Transit	100% 0	11 1 6	2 11 1	11 1: 1 :
Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	100% 0 11 1 6 9	1 11 1 6 9	11 1 6 9	3 4 11 1: 1 5 6 7
Project Year	Type 1 School Bus 2 Para. Transit	100% 0 11 1 6 9	11 11 1 6 9	11 1 6 9	3 4 11 11 11 1 1 1 6 7 9 9
Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck	0 11 1 6 6 9	1 11 1 1 6 6 9 2 2 29 1	2 11 1 6 9 3 3	3 111 1 1 1 1 6 6 9 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
Project Year Vehicle # Total	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0 11 1 6 6 9	1 11 1 6 6 9 2 2 29	2 11 1 6 9 3 3	3 4 11 1: 1 : 6 : 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9
Project Year Vehicle # Total Vehicles In Service	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0 11 1 6 6 9	1 11 1 6 6 9 2 2 29	2 11 1 6 9 3 3 30	3 111 1 1 1 1 1 6 6 9 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3
Project Year Vehicle # Total Vehicles In Service Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0 11 1 6 6 9	1 11 1 1 6 6 9 2 2 2 9 1 1	2 11 1 6 9 3 3 30	3 111 1 1 6 9 3 3 30 3
Project Year Vehicle # Total Vehicles In Service Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179	0 11 1 6 6 9	1 11 1 1 6 6 9 2 2 2 9 1 1 2 2 2 2 2 2 2 2 2 2 2 2 2	2 11 1 6 9 3 3 30	3 111 1 1 1 1 6 9 3 3 3 3 3 3 4 4 4 5 5
Project Year Vehicle # Total Vehicles In Service Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0 11 1 6 6 9	1 11 1 1 6 9 2 29	2 11 1 6 9 3 3 30	3
Project Year Vehicle # Total Vehicles In Service Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus	0 11 1 6 6 9	1 1 1 1 6 6 9 9 2 2 2 9 1 1 2 2 2 1 2 1 2	2 11 1 6 9 3 3 30	3
Project Year Vehicle # Total Vehicles In Service Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit	0 11 1 6 6 9	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 33 3	3 4 44 55 4 5
Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0 11 1 6 6 9	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 33 3 18	3 4 44 55 4 5
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0 11 1 6 6 9	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 33 3 18	3 4 44 55 4 5
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0 11 1 6 6 9	1 11 1 1 6 9 2 2 29	2 33 3 18	3 4 44 55 4 5
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0 11 1 6 6 9	1 11 1 1 6 6 9 2 2 29	2 33 3 18	3 4 44 55 4 5
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0 11 1 6 6 9	1 11 1 1 6 6 9 2 2 29 1 1 22 2 2 1 1 1 1 8 4	2 33 3 18	3 4 44 55 4 5
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 5 Type 1 School Bus 2 Para. Transit	0	1	2 33 3 18 27 7	3 44 55 4 5 24 31 36 45 10 15
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5	0	1	2 33 3 18 27 7	3 44 55 4 5 24 31 36 44 10 1: 50 \$0 \$0 50 \$0
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 5 Type 1 School Bus 2 Para. Transit	0	18 4 50 50	2 33 3 18 27 7	3 4 44 55 4 5 24 31 36 45 10 13 50 \$0 50 \$0 50 \$0
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5	0	18 4 50 50 50 50 50 50	2 33 3 18 27 7 \$0 \$0 \$0 \$0 \$0 \$0	3 4 44 55 4 5 24 31 36 45 10 13 50 50 50 50 50 50 50 50 50 50
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5	0	18 4 50 50	2 33 3 18 27 7	3 4 44 55 4 5 24 31 36 45 10 13 50 \$0 50 \$0 50 \$0
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5	0	18 4 50 50 50 50 50 50	2 33 3 18 27 7 \$0 \$0 \$0 \$0 \$0 \$0	3 4 44 55 4 5 24 31 36 45 10 13 50 50 50 50 50 50 50 50 50 50
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5	0	18 4 50 50 50 50 50 50	2 33 3 18 27 7 \$0 \$0 \$0 \$0 \$0 \$0	3 4 44 55 4 5 24 31 36 45 10 13 50 50 50 50 50 50 50 50 50 50
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5	0	18 4 50 50 50 50 50 50	2 33 3 18 27 7 \$0 \$0 \$0 \$0 \$0 \$0	3 4 44 55 4 5 24 31 36 45 10 13 50 50 50 50 50 50 50 50 50 50
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle # Vehicle # Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 2 Truck 5 Class 3 Truck 7 Class 2 Truck 5 Class 3 Truck 6 Class 2 Truck 7 Class 3 Truck 7 Class 3 Truck 7 Class 3 Truck 8 Class 3 Truck 9 Class 2 Truck 9 Class 3 Truck 1 Class 3 Truck 1 Class 3 Truck 1 Class 3 Truck 5 Class 3 Truck	0	18 4 50 50 50 50 50 50	2 33 3 18 27 7 50 \$0 \$0 \$0 \$0 \$0	3 44 5! 44 5! 24 3: 36 4! 10 1: 50 50 5(50 5) 50 5
Project Year Vehicle # Total Vehicles In Service Project Year Vehicle # Vehicle Salvage Value Project Year Vehicle #	Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 179 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 2 Truck 5 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5	0	18 4 50 50 50 50 50 50	2 33 3 18 27 7 50 \$0 \$0 \$0 \$0 \$0 \$0	3 44 5: 44 5: 4 9: 24 3: 36 4: 10 1: 50 \$: \$0 \$:

4	4 Class 2 Truck	\$0	\$0	\$0	\$0	\$0	\$0	\$(\$(\$0	\$(\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	5																				
Subtotal (w/o Incentive)		\$0	\$0	\$0	\$0	\$0	\$0	\$(\$(\$0	\$(\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incentive		\$0	\$0	\$0	\$0	\$0	\$0	\$(\$(\$0	\$(\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total w/ Incentive		\$0	\$0	\$0	\$0	\$0	\$0	\$(\$(\$0	\$(\$0	\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 School Bus	1,195	2,389	3,584	4,779	5,973	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	5,973	4,779	3,584	2,389	1,1
	2 Para. Transit	263	527	790	1,054	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,317	1,054	790	527	2
	3 Class 3 Truck	1,695	3,390	5,084	6,779	8,757	10,734	10,734	10,734	10,734	10,734	10,734	10,734	10,734	9,039	7,344	5,649	3,955	1,977	0	0	
	4 Class 2 Truck	546	1,093	1,639	2,185	2,732	3,278	3,278	3,278	3,278	2,732	2,185	1,639	1,093	546	0	0	0	0	0	0	
	5	95	190	333	475	618	760	760	760	760	760	760	760	760	760	760	760	760	760	760	760	7
Total		3,794	7,589	11,431	15,272	19,397	23,258	23,258	23,258	23,258	22,711	22,165	21,618	21,072	18,831	16,590	14,895	12,005	8,570	5,135	3,676	2,2
B20 Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 School Bus	1,217	2,433	3,650	4,866	6,083	7,300	7,300	7,300	7,300	7,300	7,300	7,300	7,300	7,300	7,300	7,300	6,083	4,866	3,650	2,433	1,2
	2 Para. Transit	268	537	805	1,073	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,341	1,073	805	537	2
	3 Class 3 Truck	1,726	3,452	5,178	6,904	8,917	10,931	10,931	10,931	10,931	10,931	10,931	10,931	10,931	9,205	7,479	5,753	4,027	2,014	0	0	
	4 Class 2 Truck	556	1,113	1,669	2,226	2,782	3,338	3,338	3,338	3,338	2,782	2,226	1,669	1,113	556	0	0	0	0	0	0	
	5	97	194	339	484	629	774	774	774	774	774	774	774	774	774	774	774	774	774	774	774	7
Required Capacity (GGE/mo)		3,864	7,728	11,640	15,553	19,753	23,684	23,684	23,684	23,684	23,128	22,572	22,015	21,459	19,177	16,894	15,168	12,226	8,727	5,229	3,744	2,2
Incremental Capacity (GGE/mo)		3,864	3,864	3,912	3,912	4,200	3,932	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Potential Commercial Demand (GGE/mo)		102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,2
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 1 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 2 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 3 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Base Total Station Cost		\$0																				
Scenario 1 Station Cost		\$0																				
Scenario 2 Station Cost		\$0																				
Scenario 3 Station Cost		\$0																				
Total Station Cost (w/ Tax Credit)		\$0		•	•	•			•	•		•	•							•	•	
Station Amortization		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.0

Financial An	alvsis	Base	Case
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Financial Analysis Base Case																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Price		\$2.26	\$2.36	\$2.46	\$2.56	\$2.67	\$2.79	\$2.91	\$3.03	\$3.16	\$3.30	\$3.44	\$3.59	\$3.74	\$3.90	\$4.07	\$4.25	\$4.43	\$4.62	\$4.82	\$5.03	\$5.24
B20 Price (after tax credit)		\$2.26	\$2.36	\$2.46	\$2.56	\$2.67	\$2.79	\$2.91	\$3.03	\$3.16	\$3.30	\$3.44	\$3.59	\$3.74	\$3.90	\$4.07	\$4.25	\$4.43	\$4.62	\$4.82	\$5.03	\$5.24
B20 P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Price (after tax credit & mark up)		\$2.26	\$2.36	\$2.46	\$2.56	\$2.67	\$2.79	\$2.91	\$3.03	\$3.16	\$3.30	\$3.44	\$3.59	\$3.74	\$3.90	\$4.07	\$4.25	\$4.43	\$4.62	\$4.82	\$5.03	\$5.24
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	2.40	2.50	2.61	2.72	2.84	2.96	3.09	3.22	3.36	3.50	3.65	3.81	3.98	4.15	4.33	4.51	4.71	4.91	5.12	5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	2.18	2.26	2.35	2.44	2.53	2.63	2.73	2.83	2.94	3.05	3.17	3.29	3.41	3.54	3.67	3.81	3.96	4.11	4.27	4.43
B20 Fleet Maintenance																						
B20 Fleet Fuel Costs		\$52,362	\$218,453	\$343,197	\$478,264	\$633,539	\$792,308	\$826,377	\$861,911	\$898,974	\$915,603	\$932,000	\$948,114	\$963,890	\$898,411	\$825,519	\$773,054	\$649,879	\$483,859	\$302,360	\$225,803	\$142,103
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$52,362	\$218,453	\$343,197	\$478,264	\$633,539	\$792,308	\$826,377	\$861,911	\$898,973	\$915,602	\$931,999	\$948,113	\$963,890	\$898,411	\$825,519	\$773,054	\$649,879	\$483,860	\$302,361	\$225,804	\$142,105
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fuel Savings		(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	\$0	\$0	\$0	\$1	\$1	\$1	\$1
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Maintenance (inc. in B20 price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	\$0	\$0	\$0	\$1	\$1	\$1	\$1
Total Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	(\$0)	\$0	\$0	\$0	\$1	\$1	\$1	\$1
Cumulative Cash Flow		(\$0)	(\$0)	(\$0)	(\$0)	(\$1)	(\$1)	(\$1)	(\$1)	(\$2)	(\$2)	(\$2)	(\$3)	(\$3)	(\$3)	(\$3)	(\$3)	(\$2)	(\$2)	(\$1)	\$0	\$1
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.0
Project Life	20.5																					
Payback Period	19.4																					
Discounted Return on Investment	#DIV/0!																					
Internal Rate of Return	3%																					
Net Present Value	\$0																					
Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Financiai Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Price		\$2.35	\$2.45	\$2.55	\$2.66	\$2.78	\$2.90	\$3.02	\$3.15	\$3.29	\$3.43	\$3.57	\$3.73	\$3.89	\$4.06	\$4.23	\$4.41	\$4.60	\$4.80	\$5.01	\$5.22	\$5.45
B20 Price (after tax credit)		\$2.35	\$2.45	\$2.55	\$2.66	\$2.78	\$2.90	\$3.02	\$3.15	\$3.29	\$3.43	\$3.57	\$3.73	\$3.89	\$4.06	\$4.23	\$4.41	\$4.60	\$4.80	\$5.01	\$5.22	\$5.45
B20 P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Price (after tax credit & mark up)		\$2.35	\$2.45	\$2.55	\$2.66	\$2.78	\$2.90	\$3.02	\$3.15	\$3.29	\$3.43	\$3.57	\$3.73	\$3.89	\$4.06	\$4.23	\$4.41	\$4.60	\$4.80	\$5.01	\$5.22	\$5.45
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
B20 Fleet Maintenance																						
B20 Fleet Fuel Costs		\$54,389	\$226,913	\$356,486	\$496,784	\$658,071	\$822,989	\$858,377	\$895,287	\$933,785	\$951,058	\$968,090	\$984,828	\$1,001,215	\$933,201	\$857,486	\$802,989	\$675,044	\$502,596	\$314,069	\$234,547	\$147,606
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$52,362	\$218,453	\$343,197	\$478,264	\$633,539	\$792,308	\$826,377	\$861,911	\$898,973	\$915,602	\$931,999	\$948,113	\$963,890	\$898,411	\$825,519	\$773,054	\$649,879	\$483,860	\$302,361	\$225,804	\$142,105
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		(\$2,028)	(\$8,459)	(\$13,290)	(\$18,520)	(\$24,533)	(\$30,681)	(\$32,000)	(\$33,376)	(\$34,811)	(\$35,455)	(\$36,090)	(\$36,714)	(\$37,325)	(\$34,789)	(\$31,967)	(\$29,935)	(\$25,165)	(\$18,736)	(\$11,708)	(\$8,743)	(\$5,502)
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Maintenance (inc. in B20 price)		\$0	7.			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Electricity (inc. in Maint. price)		\$0	ΨΟ		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		(\$2,028)	(\$8,459)	(\$13,290)	(\$18,520)	(\$24,533)	(\$30,681)	(\$32,000)	(\$33,376)	(\$34,811)	(\$35,455)	(\$36,090)	(\$36,714)	(\$37,325)	(\$34,789)	(\$31,967)	(\$29,935)	(\$25,165)	(\$18,736)	(\$11,708)	(\$8,743)	(\$5,502)
Total Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$2,028)	(\$8,459)	(\$13,290)	(\$18,520)	(\$24,533)	(\$30,681)	(\$32,000)	(\$33,376)	(\$34,811)	(\$35,455)	(\$36,090)	(\$36,714)	(\$37,325)	(\$34,789)	(\$31,967)	(\$29,935)	(\$25,165)	(\$18,736)	(\$11,708)	(\$8,743)	(\$5,502)
Cumulative Cash Flow		(\$2,028)	(\$10,487)	(\$23,777)	(\$42,297)	(\$66,830)	(\$97,511)	(\$129,511)	(\$162,887)	(\$197,699)	(\$233,154)	(\$269,244)	(\$305,959)	(\$343,284)	(\$378,073)	(\$410,040)	(\$439,975)	(\$465,140)	(\$483,876)	(\$495,584)	(\$504,327)	(\$509,828)
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	20.5																					
Discounted Return on Investment	#DIV/0!																					
Internal Rate of Return	#NUM!																					
Net Present Value	(\$363.538)						_		_													

	Financial	Scenario	2
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Financiai Scenario 2																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	(
Incremental Cost of Vehicles (after incentives)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Price		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Price (after tax credit)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Price (after tax credit & mark up)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Diesel Price		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Diesel Price (after tax exemption)		0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Gasoline Price		0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Gasoline Price (after exemption)		0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Fleet Maintenance																						
B20 Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel SaviB20s		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Maintenance (inc. in B20 price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Whole Years		0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	0.5																					
Payback Period	0.5																					
Discounted Return on Investment	#DIV/0!																					
Internal Rate of Return	#NUM!																					
Net Present Value	\$0																					

Financial Scenario 3																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Incremental Cost of Vehicles (after incentives)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Price		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Price (after tax credit)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 P3 Markup		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Price (after tax credit & mark up)		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Diesel Price		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Diesel Price (after tax exemption)		0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Gasoline Price		0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Gasoline Price (after exemption)		0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
B20 Fleet Maintenance																						
B20 Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel SaviB20s		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Maintenance (inc. in B20 price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
B20 Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cumulative Cash Flow		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Whole Years		0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	0.5																					
Payback Period	0.50																					
Discounted Return on Investment	#DIV/0!																					
Internal Rate of Return	#NUM!					•				•						•						
Net Present Value	\$0				_			_				_						_				

CNG Business Case Vehicle Inputs

/eh	اءند	a 1	Inn	

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Co	st VMT	USE	<u>Life</u>	MPG	CNG loss	mpGGE	CNG Use	Mthly CNG Use	Salvage Value
	1 School Bus	D	\$	30,000	9123	1303	15	7	12.5%	1,489	124	209
	2 Para. Transit	D	\$	25,000	20865	3161	15	6.6	10.5%	3,532	2 294	209
	3 Class 3 Truck	D	\$	30,000	9699	3464	12	2.8	5.30%	2.7 3,658	305	209
	4 Class 2 Truck	D	\$	10,000	9837	708	8	13.9	5.3% 13	3.2 747	7 62	209
	5 Class 1 Truck	D	\$	10,000	11174	570	8	19.6	5.3% 18	3.6 602	2 50	209

VMT = Average annual VMT, USE = Average annual USE, CNG Use = Average annual CNG use, M CNG Use = Average monthly CNG use

Base Case Inputs			Scenario 1	Scenario 2	Scenario 3															
			Owned Infra +																	
• 6	C 11 N	W.L	Increased AFV		AFV Incentive	+														
Infrastructure	Cell Name	Value Unit	Incentive	Incentive 000 \$2,460,0	Royalties	¢0														
Infrastructure Cost	Infra_Cost CNG_Salv	\$2,460,000 \$	\$2,460	000 \$2,460,0	000	\$0														
Salvage Value Infrastructure Tax Credit Rate	Infra_Tax_Credit_Rate	20% % of origin 0% percent	ii price																	
nfrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0 \$		¢∩	¢n	\$0														
Fuels	IIIII Tux_Credit_value	\$0 \$		\$0	\$0	\$0														
Alt Fuel Excise Tax Credit Value	AF_Excise_Value	\$0.50 \$/GGE	\$	0.50 \$0	0.50 \$0	0.00														
Price of CNG (per GGE)	CNG_Price	\$0.72 \$/GGE	\$																	
CNG Price Markup (O&M, Electricity +/- Cap		\$0.50	\$	0.50 \$0	0.50 \$0															
CNG Fuel Sales Royalty (from Developer)	CNG_Royalty	\$0.06 \$/GGE	\$	0.00 \$0																
CNG Price Increase	Base Case	1.9% %/Year		.9% 1.	.9% 1															
CNG Lifecycle GHG Factor (per GGE)	CNG_GHG_Factor	22.4 lbs/GGE																		
Diesel Fuel Price	D_Price	\$2.30 \$/Gallon	\$.	2.30 \$2	2.30 \$2	2.30														
Diesel Price Increase	Base Case	4.3% %/Year	4	.3% 4.																
ederal Diesel Excise Tax	Fed_D_Excise	\$0.00 \$/Gallon	<u> </u>																	
State Diesel Excise Tax	State_D_Excise	\$0.00 \$/Gallon																		
tealized Diesel Excise Tax Exemption	D_Excise_Value	\$0.00 \$/Gallon																		
OGE/GGE Conversion Factor	DGE_GGE_Convert	0.904 DGE / GGE																		
Diesel Lifecycle GHG Factor (per GGE)	D_GHG_Factor	25.4 lbs/GGE																		
Gasoline Fuel Price	G_Price	2.1 \$/Gallon	\$	2.10 \$2	2.10 \$2	2.10														
Gasoline Price Increase	Base Case	3.8% %/Year	3	.8% 3.	.8%	3.8%														
Federal Gasoline Excise Tax	Fed_G_Excise	\$0.00 \$/Gallon																		
State Gasoline Excise Tax	State_G_Excise	\$0.00 \$/Gallon																		
Realized Gasoline Excise Tax Exemption	G_Excise_Value	\$0.00 \$/Gallon																		
Gasoline Lifecycle GHG Factor (per GGE)	G_GHG_Factor	24.8 lbs/GGE																		
<u>Operations</u>																				
NG Vehicle Maintenance Costs	CNG_D_Maint	0.52 \$/mile																		
Diesel Vehicle Maintenance Costs	D_Maint	0.52 \$/mile																		
DV Gasoline Vehicle Maintenance	G_Maint	0.047 \$/mile																		
DV CNG Vehicle Maintenance Costs	CNG_G_Maint	0.047 \$/mile																		
% of commercial market	Comm	0% percent		0%	0%	10%														
					-	1070														
				•		1070														
Required Rate of Return / Nominal Discount		3.2% %		•		1070														
Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive	Fed_Vehicle_Inc	0% % of Inc Co		coor 2		_														
Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive		0% % of Inc Co	st		25%	50%														
Required Rate of Return / Nominal Discount ederal Vehicle Tax Incentive State Vehicle Incentive	Fed_Vehicle_Inc State_Vehicle_Inc	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47														
Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement	Fed_Vehicle_Inc	0% % of Inc Co	2.92	8.4 4	25% 5	50%	5	6	71 8	9	10	11	12 13	14	15	16	17	18	19	-
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive state Vehicle Incentive //ehicle Procurement Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47	5	6	7 8	9	10	11	12 13	14	15	16	17	18	19	2
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive /ehicle Procurement Project Year	Fed_Vehicle_Inc State_Vehicle_Inc	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47	5	6	7 8	9	10	11	12 13	14	15	16	17	18	19	
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive /ehicle Procurement Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47	5 11 2	6	7 8	9 0 0	10 0 0	11 0 0	12 13 0 0 0	14 0 0	15 0 0	16 0 0	17 0 0	18 0 0	19	
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive /ehicle Procurement Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47	5 11 2	6 0 0	7 8 0 0 0 0 0 0 0	9 0 0 0	10 0 0	11 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0	15 0 0	16 0 0	17 0 0	18 0 0	19 0 0 0	
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive /ehicle Procurement Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47	5 11 2 2 1 1 5	6 0 0 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0	9 0 0 0	10 0 0 0	11 0 0 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0 0 0	15 0 0 0	16 0 0 0 0	17 0 0 0	18 0 0 0 0	19 0 0 0 0	
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive /ehicle Procurement Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0% % of Inc Cc 50% % of Inc Cc 3.71	2.92	8.4 4	25% 5	50% 2.47	5 11 2 1 5 5 2 2	6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0	10 0 0 0 0	11 0 0 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0 0 0 0	15 0 0 0 0	16 0 0 0 0 0	17 0 0 0 0	18 0 0 0 0 0	19 0 0 0 0 0	
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck	0% % of Inc Co 50% % of Inc Co 3.71 100% 0 11 2 2 6 3 3	2.92	8.4 4 00% 10 2 11 2 2 2 2 5 3	25% 5	50% 2.47	5 11 2 1 5 5 2 21	6 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0	10 0 0 0 0 0	11 0 0 0 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0	19 0 0 0 0 0	2
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Cc 50% % of Inc Cc 3.71 100% 0 11 2 2 6 6 3 3	292 100% 1(1) 11 2 2 2 5 3 3 23	8.4 4 00% 10 2 11 11 2 2 2 5 5 3 23	25% 5 4.23 2 300% 10 3 11 2 2 2 5 3 3	50% 2.47 00% 4 11 2 1 5 3	5 11 2 1 5 5 2 2 2 1	6 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0	10 0 0 0 0	11 0 0 0 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	15 0 0 0 0 0	0 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0	19 0 0 0 0 0	2
tequired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive fehicle Procurement troject Year fehicle # total Vehicle Assumptions: Replace ~35% of Schofelicles In Service	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Cc 50% % of Inc Cc 3.71 100% 0 11 2 2 6 6 3 3	292 100% 1(1) 11 2 2 2 5 3 3 23	8.4 4 00% 10 2 11 11 2 2 2 5 5 3 23	25% 5 4.23 2 300% 10 3 11 2 2 2 5 3 3	50% 2.47 00% 4 11 2 1 5 3	5 11 2 1 5 2 2 2 2 1	6 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0 0 0 0 0 0 0	10 0 0 0 0 0	11 0 0 0 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0 0 0 0 0	15 0 0 0 0 0 0	16 0 0 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0 0 0 0	19 0 0 0 0 0	
equired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive /ehicle Procurement roject Year ehicle # otal Vehicle Assumptions: Replace ~35% of Sche /ehicles In Service roject Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 2 Class 1 Truck 3 Ool Buses; 100% of Class 4-7	0% % of Inc Cc 50% % of Inc Cc 3.71 100% 0 11 2 2 6 6 3 3	292 100% 1(1) 11 2 2 2 5 3 3 23	8.4 4 00% 10 2 11 11 2 2 2 5 5 3 23	25% 5 4.23 2 300% 10 3 11 2 2 2 5 3 3	50% 2.47 00% 4 11 2 1 5 3	5 11 2 1 5 5 2 2 1 1 5 5	6 0 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0 0	10 0 0 0 0 0 0	11 0 0 0 0 0 0 0	12 13 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	14 0 0 0 0 0 0 0	15 0 0 0 0 0 0 0	16 0 0 0 0 0 0 0	17 0 0 0 0 0 0 0	18 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0	
equired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive /ehicle Procurement roject Year ehicle # otal Vehicle Assumptions: Replace ~35% of Sche /ehicles In Service roject Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	2.92 100% 10 1 1 2 2 2 5 3 3 2 2 3 8 + Trucks; 34% of Cla	8.4 4 00% 10 2 11 2 2 5 3 23 23 24 7 Trucks	25% 5 4.23 2 3 100% 10 3 11 2 2 2 5 5 3 23	50% 2.47 700% 4 11 2 1 5 3 22	5 11 2 1 1 5 2 2 21	6 0 0 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0	
tequired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive fehicle Procurement troject Year fehicle # outal Vehicle Assumptions: Replace ~35% of Sche fehicles In Service troject Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus	0% % of Inc Cc 50% % of Inc Cc 3.71 100% 0 11 2 2 6 6 3 3	292 100% 1(1) 11 2 2 2 5 3 3 23	8.4 4 00% 10 2 11 2 2 5 3 23 23 24 7 Trucks	25% 5 4.23 2 300% 10 3 11 2 2 2 5 3 3	50% 2.47 700% 4 11 2 1 5 3 22			7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 7 8 8		0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	16 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0	
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Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # I Total Prehicle Assumptions: Replace ~35% of Scholehicles In Service Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1t 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla	8.4 4 100% 10 2 111 2 2 2 5 3 223 sss 4-7 Trucks 2 33 6 6	25% 5 123 2 200% 10 3 11 11 2 2 2 5 3 23 3 444 8 8 8	50% 2.47 00% 4 11 2 1 5 3 22 4 55 10	12 10	12 10	12 12 10 10	12 10	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 11 11 666 12 10	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 0 19 222 6 0	2 2 1
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicle Assumptions: Replace ~35% of Scholelicles In Service Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1t 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla	8.4 4 100% 10 2 11 2 2 5 3 23 23 33 6 6 6 6 16	25% 5 123 2 200% 10 3 11 11 2 2 2 5 3 2 3 23	50% 2.47 00% 4 11 2 1 5 3 22 4 4 55 10 9 26	12 10 31	12 10 31	12 12 10 10 31 31	12 10 25	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 19 22 6 0 0	
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total Vehicle Assumptions: Replace ~35% of Scholelicles In Service Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1t 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla	8.4 4 100% 10 2 11 2 2 5 3 23 23 33 6 6 6 6 16	25% 5 123 2 200% 10 3 11 11 2 2 2 5 3 23 3 444 8 8 8	50% 2.47 00% 4 111 2 1 5 3 22 4 55 10 9 26	12 10 31	12 10 31	12 12 10 10	12 10 25	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 11 11 666 12 10	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 19 22 6 0 0	
Required Rate of Return / Nominal Discount Rederal Vehicle Tax Incentive Rate Vehicle Incentive Rederal Vehicle Incentive Rederal Vehicle Procurement Project Year Rehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1t 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla	8.4 4 100% 10 2 11 2 2 5 3 23 23 33 6 6 6 6 16	25% 5 123 2 200% 10 3 11 11 2 2 2 5 3 2 3 23	50% 2.47 00% 4 11 2 1 5 3 22 4 4 55 10 9 26	12 10 31	12 10 31	12 12 10 10 31 31	12 10 25	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 11 11 666 12 10	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 19 22 6 0 0	
equired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive fehicle Procurement roject Year fehicle # otal otal vehicle Assumptions: Replace ~35% of Schol fehicles In Service roject Year fehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1t 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla	8.4 4 100% 10 2 11 2 2 5 3 23 23 33 6 6 6 6 16	25% 5 123 2 200% 10 3 11 11 2 2 2 5 3 2 3 23	50% 2.47 00% 4 11 2 1 5 3 22 4 4 55 10 9 26	12 10 31	12 10 31	12 12 10 10 31 31	12 10 25	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 11 11 666 12 10	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 19 22 6 0 0	
equired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive Vehicle Procurement roject Year ehicle # otal Vehicle Assumptions: Replace ~35% of Scho ehicles In Service roject Year ehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1t 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla	8.4 4 100% 10 2 11 2 2 5 3 23 23 33 6 6 6 6 16	25% 5 123 2 200% 10 3 11 11 2 2 2 5 3 2 3 23	50% 2.47 00% 4 11 2 1 5 3 22 4 4 55 10 9 26	12 10 31	12 10 31	12 12 10 10 31 31	12 10 25	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 11 11 666 12 10	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	
equired Rate of Return / Nominal Discount aderal Vehicle Tax Incentive tate Vehicle Incentive ehicle Procurement roject Year ehicle # optal //ehicle Assumptions: Replace ~35% of Scho ehicles In Service roject Year ehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 5 Class 1 Truck 7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	2.92 100% 1 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 22 4 4 11 6	8.4 4 100% 10 2 11 2 2 2 5 3 23 ss 4-7 Truck: 2 33 6 6 6 16 9	3 111 22 2 2 5 3 3 23 3 44 8 8 8 21 12	50% 247 00% 4 11 2 1 5 3 22 4 4 55 10 9 9 26 15	12 10 31 17	12 10 31 17	12 12 12 10 10 10 31 31 17 17	12 10 25 14	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 11 11 666 12 10 115 8	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 17 44 10 1	0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 0 19 222 6 0 0	
equired Rate of Return / Nominal Discount ederal Vehicle Tax Incentive tate Vehicle Incentive tate Vehicle Incentive tehicle Procurement roject Year ehicle # otal vehicle Assumptions: Replace ~35% of Scho ehicles In Service roject Year ehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck Type 1 School Bus 2 Para. Transit 3 Class 1 Truck 5 Class 1 Truck 7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 5 Class 1 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	2.92 100% 11 11 22 2 2 5 3 23 8+ Trucks; 34% of Cla 1 22 4 4 11 6	8.4 4 100% 10 2 11 2 2 2 5 3 23 23 33 6 6 16 9 \$0 \$0	3 11 2 2 2 2 5 3 3 23 3 44 8 8 8 8 21 12 \$00	50% 2.47 700% 4 11 2 1 5 3 22 4 5 5 10 9 26 15	12 10 31 17	12 10 31 17	12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 11 11 66 66 12 10 11 15 8	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 15 66 12 4 0 0	0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 17 44 10 1 1 0 0	0 0 0 0 0 0 0 0 0 0	19 0 0 0 0 0 0 0 0 19 22 6 0 0 0	\$66,0
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Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Jehicle Procurement Project Year Jehicle # Jehicle Assumptions: Replace ~35% of Scholelides In Service Project Year Jehicle # Jehicle Jehicle # Jehicle Salvage Value Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck Type 1 School Bus 2 Para. Transit 3 Class 3 Truck Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1(1	8.4 4 100% 10 2 11 2 2 2 5 3 23 ss 4-7 Trucks 2 33 6 6 6 9 50 \$0 \$0	25% 5 4.23 2 3 100% 10 3 11 2 2 2 5 5 3 23 3 23 44 8 8 21 12 12 50 50 50 50 50 50	50% 2.47 700% 4 11 2 1 5 3 22 4 55 10 9 26 15 5 80 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	12 10 31 17 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 111 15 8	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 14 66 12 6 0 0	0 0 0 0 0 0 0 0 15 66 12 4 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 17 44 10 1 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		\$66,0
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year //ehicle # Fotal Vehicle Assumptions: Replace ~35% of Scholelice In Service Project Year //ehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% % of Inc Co 3.71 100% 0 11 2 2 6 3 3 24 Paratransit Buses; 50% of Class 11 2 2 6 3 3 3 4 5 6 5 7 8 8 9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	292 100% 1 1 11 2 2 5 3 23 8+ Trucks; 34% of Cla 1 22 4 4 11 6	8.4 4 400% 10 2 111 2 2 2 5 3 23 55 4-7 Trucks 2 33 6 6 6 16 9 50 \$0 \$0 \$0	3 111 2 2 2 2 5 3 3 23 3 444 8 8 8 8 21 12 12 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	50% 2.47 00% 4 11 2 1 5 3 22 4 55 10 9 26 15	12 10 31 17 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$12,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 111 15 8 8	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 14 66 12 6 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 12 4 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 17 44 10 1 1 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		\$66,C \$10,0
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Jehicle Procurement Project Year Jehicle # Jehicle Assumptions: Replace ~35% of Scholelides In Service Project Year Jehicle # Jehicle Jehicle # Jehicle Salvage Value Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck Type 1 School Bus 2 Para. Transit 3 Class 3 Truck Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% 3.71 100% 0 11 2 2 6 3 3 3 124 Paratransit Buses; 50% of Class	292 100% 1 1 11 2 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 2 2 4 4 11 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8.4 4 100% 10 2 11 2 2 2 5 3 23 55 4-7 Truck: 2 33 6 6 6 16 9 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	3 10 11 12 2 2 2 2 5 3 3 23 3 44 8 8 8 21 12 12 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	50% 247 00% 4 11 2 1 5 3 22 4 55 10 9 26 15 50 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$12,000 \$6,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 12 4 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 17 44 10 1 1 0 0 0 0 866,000 \$10,000 \$60,000 \$50	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$10,000 \$0 \$0 \$0	\$66,0
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive Jehicle Procurement Project Year Jehicle # Jehicle Assumptions: Replace ~35% of Scholelides In Service Project Year Jehicle # Jehicle Jehicle # Jehicle Salvage Value Project Year	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% % of Inc Co 3.71 100% 0 11 2 2 6 3 3 24 Paratransit Buses; 50% of Class 11 2 2 6 3 3 3 4 5 6 5 7 8 8 9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	292 100% 1 1 11 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 22 4 4 11 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8.4 4 100% 10 2 11 2 2 2 5 3 23 55 4-7 Truck: 2 33 6 6 6 16 9 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	3 111 2 2 2 2 5 3 3 23 3 444 8 8 8 8 21 12 12 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	50% 2.47 00% 4 11 2 1 5 3 22 4 55 10 9 26 15	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$12,000 \$6,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 111 15 8 8	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 14 66 12 6 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 12 4 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 17 44 10 1 1 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0		\$66,0
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive /ehicle Procurement Project Year /ehicle Assumptions: Replace ~35% of Sche/Pehicles In Service Project Year /ehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% % of Inc Co 3.71 100% 0 11 2 2 6 3 3 24 Paratransit Buses; 50% of Class 11 2 2 6 3 3 3 4 5 6 5 7 8 8 9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	292 100% 1 1 11 2 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 2 2 4 4 11 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8.4 4 100% 10 2 11 2 2 2 5 3 23 55 4-7 Truck: 2 33 6 6 6 16 9 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	3 10 11 12 2 2 2 2 5 3 3 23 3 44 8 8 8 21 12 12 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	50% 247 00% 4 11 2 1 5 3 22 4 55 10 9 26 15 50 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$12,000 \$6,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 12 4 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 17 44 10 1 1 0 0 0 0 866,000 \$10,000 \$60,000 \$50	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$10,000 \$0 \$0 \$0	\$66,0
Required Rate of Return / Nominal Discount rederal Vehicle Tax Incentive State Vehicle Incentive State Vehicle Incentive Project Procurement Peroject Year Vehicle # Fotal Vehicle Assumptions: Replace ~35% of Scholelle Incentive Project Year Vehicle In Service Project Year Vehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% % of Inc Co 3.71 100% 0 11 2 2 6 3 3 24 Paratransit Buses; 50% of Class 11 2 2 6 3 3 3 4 5 6 5 7 8 8 9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	292 100% 1 1 11 2 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 2 2 4 4 11 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8.4 4 100% 10 2 11 2 2 2 5 3 23 55 4-7 Truck: 2 33 6 6 6 16 9 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	3 10 11 12 2 2 2 2 5 3 3 23 3 44 8 8 8 21 12 12 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	50% 247 00% 4 11 2 1 5 3 22 4 55 10 9 26 15 50 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$12,000 \$6,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 14 66 12 6 0 0 0 \$	0 0 0 0 0 0 0 0 0 15 66 12 4 4 0 0 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$66,000 \$66,000 \$0 \$78,000	0 0 0 0 0 0 0 0 0 0 17 44 10 1 0 0 0 0 0 0 866,000 \$10,000 \$6,000 \$50,	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$10,000 \$0 \$0 \$0	\$66,0 \$10,0
Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of School Vehicle Incentive Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle # Vehicle # Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 5 Class 1 Truck 6 Type 1 School Bus 7 Para. Transit 1 Class 2 Truck 5 Class 1 Truck 1 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 1 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% % of Inc Co 3.71 100% 0 11 2 2 6 3 3 24 Paratransit Buses; 50% of Class 11 2 2 6 3 3 3 4 5 6 5 7 8 8 9 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	292 100% 1 1 11 2 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 2 2 4 4 11 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8.4 4 100% 10 2 11 2 2 2 5 3 23 55 4-7 Truck: 2 33 6 6 6 16 9 50 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	3 10 11 12 2 2 2 2 5 3 3 23 3 44 8 8 8 21 12 12 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	50% 247 00% 4 11 2 1 5 3 22 4 55 10 9 26 15 50 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 50 \$0 \$12,000 \$6,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 15 66 12 4 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 17 44 10 1 1 0 0 0 0 866,000 \$10,000 \$60,000 \$50	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$10,000 \$0 \$0 \$0	\$66,0 \$10,0
Incentives Required Rate of Return / Nominal Discount Federal Vehicle Tax Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of School Vehicles In Service Project Year Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle # Vehicle # Vehicle # Vehicle # Vehicle Incremental Costs Project Year Vehicle #	Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 136 ool Buses; 100% of Class 4-7 Type 1 School Bus 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck 2 Para. Transit 3 Class 3 Truck 4 Class 2 Truck 5 Class 1 Truck	0% % of Inc Co 50% 3.71 100% 0 0 11 2 2 6 3 3 3 1 24 Paratransit Buses; 50% of Class 0 11 2 2 6 3 3 5 4 Paratransit Buses; 50% of Class 0 0 11 12 2 5 6 7 8 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	292 100% 1 1 11 2 2 2 5 3 3 23 8+ Trucks; 34% of Cla 1 1 2 2 4 4 11 6 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	8.4 4 100% 10 2 11 2 2 2 5 3 23 55 4-7 Truck: 2 33 6 6 6 16 9 50 50 50 50 50 50 50 50	3	50% 247 00% 4 11 5 3 22 1 55 10 9 26 15 50 50 50 50 50 50	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0	12 10 31 17 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	12 12 12 12 10 10 10 10 11 17 17 17 17 17 17 17 17 17 17 17 17	12 10 25 14 \$0 \$0 \$0 \$12,000 \$6,000 \$18,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 14 66 12 6 0 0 0 \$	0 0 0 0 0 0 0 0 0 15 66 12 4 4 0 0 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	\$66,000 \$66,000 \$0 \$78,000	0 0 0 0 0 0 0 0 0 0 17 44 10 1 0 0 0 0 0 0 866,000 \$10,000 \$6,000 \$50,	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$10,000 \$0 \$0 \$0	\$66,000 \$10,000 \$76,000

2	Para. Transit	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0	\$0 \$0	\$0
3	Class 3 Truck	\$60,000	\$60,000	\$60,000	\$60,000	\$30,000	\$30,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0 5	\$0 \$0	\$0
4	Class 2 Truck	\$60,000	\$50,000	\$50,000	\$50,000	\$50,000	\$50,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0 \$	\$0 \$0	\$0
5	Class 1 Truck	\$30,000	\$30,000	\$30,000	\$30,000	\$30,000	\$20,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0 \$	\$0 \$0	\$0
Subtotal (w/o Incentive)		\$530,000	\$520,000	\$520,000	\$520,000	\$490,000	\$480,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0 \$	\$0 \$0	\$0
Incentive		\$265,000	\$260,000	\$260,000	\$260,000	\$245,000	\$240,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0 \$0 \$	\$0 \$0	\$0

Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					_
	1 School Bus	1,195	2,389	3,584	4,779	5,973	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	5,973	4,779	3,584	2,389	1,1
	2 Para. Transit	527	1,054	1,581	2,108	2,634	3,161	3,161	3,161	3,161	3,161	3,161	3,161	3,161	3,161	3,161	3,161	3,161	2,634	2,108	1,581	1,0
	3 Class 3 Truck	577	1,155	1,732	2,309	2,598	2,887	2,887	2,887	2,887	2,887	2,887	2,887	2,887	2,309	1,732	1,155	577	289	0	0	
	4 Class 2 Truck	354	649	944	1,238	1,533	1,828	1,828	1,828	1,828	1,474	1,179	885	590	295	0	0	0	0	0	0	
	5 Class 1 Truck	143	285	428	570	713	808	808	808	808	665	523	380	238	95	0	0	0	0	0	0	
Total		2,795	5,532	8,268	11,004	13,452	15,852	15,852	15,852	15,852	15,356	14,918	14,481	14,043	13,029	12,061	11,484	9,712	7,702	5,692	3,970	2,24
CNG Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	
Vehicle #	Туре																					
	1 School Bus	1,365	2,731	4,096	5,461	6,827	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	6,827	5,461	4,096	2,731	1,36
	2 Para. Transit	589	1,177	1,766	2,355	2,944	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	3,532	2,944	2,355	1,766	1,17
	3 Class 3 Truck	610	1,219	1,829	2,439	2,743	3,048	3,048	3,048	3,048	3,048	3,048	3,048	3,048	2,439	1,829	1,219	610	305	0	0	
	4 Class 2 Truck	374	685	996	1,308	1,619	1,931	1,931	1,931	1,931	1,557	1,246	934	623	311	0	0	0	0	0	0	
	5 Class 1 Truck	151	301	452	602	753	853	853	853	853	702	552	401	251	100	0	0	0	0	0	0	
Required Capacity (GGE/mo)		3,088	6,113	9,139	12,165	14,885	17,556	17,556	17,556	17,556	17,032	16,570	16,108	15,646	14,575	13,553	12,944	10,969	8,710	6,451	4,497	2,54
Incremental Capacity (GGE/mo)		3,088	3,026	3,026	3,026	2,721	2,671	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Potential Commercial Demand (GGE/mo)		102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,22
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 3 Incremental Demand		818	1,840	1,840	1,840	1,840	1,840	2,044	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Incremental Station Cost		\$2,460,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 1 Incremental Station Cost		\$2,460,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 2 Incremental Station Cost		\$2,460,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Scenario 3 Incremental Station Cost		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Base Total Station Cost		\$2,460,000																				
Scenario 1 Station Cost		\$2,460,000																				
Scenario 2 Station Cost		\$2,460,000																				
Scenario 3 Station Cost		\$0																				
Total Station Cost (w/ Tax Credit)		\$2,460,000																				

Financial Analysis Base Case																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$265,000)	(\$260,000)	(\$260,000)	(\$260,000)	(\$245,000)	(\$240,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,000	\$16,000	\$16,000	\$16,000	\$28,000	\$26,000	\$12,000	\$78,000	\$82,000	\$82,000	\$76,000	\$76,000
Station		(\$2,460,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$492,000
NG Price		\$0.80	\$0.81	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16
NG Price (after tax credit)		\$0.30	\$0.31	\$0.33	\$0.35	\$0.36	\$0.38	\$0.39	\$0.41	\$0.43	\$0.45	\$0.46	\$0.48	\$0.50	\$0.52	\$0.54	\$0.56	\$0.58	\$0.60	\$0.62	\$0.64	\$0.66
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.79	\$0.82	\$0.85	\$0.89	\$0.92	\$0.95	\$0.99	\$1.02	\$1.06	\$1.09	\$1.13	\$1.17	\$1.21	\$1.25	\$1.29	\$1.33	\$1.37	\$1.42	\$1.46	\$1.51	\$1.56
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	2.40	2.50	2.61	2.72	2.84	2.96	3.09	3.22	3.36	3.50	3.65	3.81	3.98	4.15	4.33	4.51	4.71	4.91	5.12	5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	2.18	2.26	2.35	2.44	2.53	2.63	2.73	2.83	2.94	3.05	3.17	3.29	3.41	3.54	3.67	3.81	3.96	4.11	4.27	4.43
NG Fleet Maintenance																						
NG Fleet Fuel Costs		\$14,711	\$60,454	\$93,747	\$129,384	\$164,091	\$200,500	\$207,640	\$214,957	\$222,453	\$223,263	\$224,637	\$225,775	\$226,667	\$218,175	\$209,586	\$206,717	\$180,870	\$148,257	\$113,325	\$81,511	\$47,548
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$38,575	\$159,236	\$248,239	\$344,603	\$439,366	\$540,023	\$563,244	\$587,463	\$612,724	\$619,060	\$627,287	\$635,078	\$642,378	\$621,589	\$600,188	\$596,032	\$525,739	\$434,848	\$335,167	\$243,840	\$144,040
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fuel Savings		\$23,864	\$98,782	\$154,492	\$215,218	\$275,275	\$339,523	\$355,603	\$372,507	\$390,271	\$395,797	\$402,650	\$409,303	\$415,712	\$403,414	\$390,602	\$389,316	\$344,869	\$286,591	\$221,843	\$162,329	\$96,491
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$23,864	\$98,782	\$154,492	\$215,218	\$275,275	\$339,523	\$355,603	\$372,507	\$390,271	\$413,797	\$418,650	\$425,303	\$431,712	\$431,414	\$416,602	\$401,316	\$422,869	\$368,591	\$303,843	\$238,329	\$664,491
Total Costs		(\$2,725,000)	(\$260,000)	(\$260,000)	(\$260,000)	(\$245,000)	(\$240,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$2,701,136)	(\$161,218)	(\$105,508)	(\$44,782)	\$30,275	\$99,523	\$355,603	\$372,507	\$390,271	\$413,797	\$418,650	\$425,303	\$431,712	\$431,414	\$416,602	\$401,316	\$422,869	\$368,591	\$303,843	\$238,329	\$664,491
Cumulative Cash Flow		(\$2,701,136)	(\$2,862,355)	(\$2,967,863)	(\$3,012,644)	(\$2,982,369)	(\$2,882,846)	(\$2,527,243)	(\$2,154,736)	(\$1,764,465)	(\$1,350,668)	(\$932,017)	(\$506,715)	(\$75,003)	\$356,411	\$773,013	\$1,174,329	\$1,597,197	\$1,965,788	\$2,269,630	\$2,507,960	\$3,172,451
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	12.7																					
Discounted Return on Investment	30%																					
Internal Rate of Return	6%																					
Net Present Value	\$1,122,108																					
		•																			<u>'</u>	
Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$212,000)	(\$208,000)	(\$208,000)	(\$208,000)	(\$196,000)	(\$192,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,000	\$16,000	\$16,000	\$16,000	\$28,000	\$26,000	\$12,000	\$78,000	\$82,000	\$82,000	\$76,000	\$76,000
Station		(\$2,460,000)	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$492,000
NG Price		\$0.80	\$0.81	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16

Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$212,000)	(\$208,000)	(\$208,000)	(\$208,000)	(\$196,000)	(\$192,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,000	\$16,000	\$16,000	\$16,000	\$28,000	\$26,000	\$12,000	\$78,000	\$82,000	\$82,000	\$76,000	\$76,000
Station		(\$2,460,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$492,000
NG Price		\$0.80	\$0.81	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16
NG Price (after tax credit)		\$0.30	\$0.31	\$0.33	\$0.35	\$0.36	\$0.38	\$0.39	\$0.41	\$0.43	\$0.45	\$0.46	\$0.48	\$0.50	\$0.52	\$0.54	\$0.56	\$0.58	\$0.60	\$0.62	\$0.64	\$0.66
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.79	\$0.82	\$0.85	\$0.89	\$0.92	\$0.95	\$0.99	\$1.02	\$1.06	\$1.09	\$1.13	\$1.17	\$1.21	\$1.25	\$1.29	\$1.33	\$1.37	\$1.42	\$1.46	\$1.51	\$1.56
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
NG Fleet Maintenance																					/ I	
NG Fleet Fuel Costs		\$14,711	\$60,454	\$93,747	\$129,384	\$164,091	\$200,500	\$207,640	\$214,957	\$222,453	\$223,263	\$224,637	\$225,775	\$226,667	\$218,175	\$209,586	\$206,717	\$180,870	\$148,257	\$113,325	\$81,511	\$47,548
Diesel Fleet Maintenance																					1	
Diesel Fleet Fuel Costs		\$38,575	\$159,236	\$248,239	\$344,603	\$439,366	\$540,023	\$563,244	\$587,463	\$612,724	\$619,060	\$627,287	\$635,078	\$642,378	\$621,589	\$600,188	\$596,032	\$525,739	\$434,848	\$335,167	\$243,840	\$144,040
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$23,864	\$98,782	\$154,492	\$215,218	\$275,275	\$339,523	\$355,603	\$372,507	\$390,271	\$395,797	\$402,650	\$409,303	\$415,712	\$403,414	\$390,602	\$389,316	\$344,869	\$286,591	\$221,843	\$162,329	\$96,491
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$23,864	\$98,782	\$154,492	\$215,218	\$275,275	\$339,523	\$355,603	\$372,507	\$390,271	\$413,797	\$418,650	\$425,303	\$431,712	\$431,414	\$416,602	\$401,316	\$422,869	\$368,591	\$303,843	\$238,329	\$664,491
Total Costs		(\$2,672,000)	(\$208,000)	(\$208,000)	(\$208,000)	(\$196,000)	(\$192,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$2,648,136)	(\$109,218)	(\$53,508)	\$7,218	\$79,275	\$147,523	\$355,603	\$372,507	\$390,271	\$413,797	\$418,650	\$425,303	\$431,712	\$431,414	\$416,602	\$401,316	\$422,869	\$368,591	\$303,843	\$238,329	\$664,491
Cumulative Cash Flow		(\$2,648,136)	(\$2,757,355)	(\$2,810,863)	(\$2,803,644)	(\$2,724,369)	(\$2,576,846)	(\$2,221,243)	(\$1,848,736)	(\$1,458,465)	(\$1,044,668)	(\$626,017)	(\$200,715)	\$230,997	\$662,411	\$1,079,013	\$1,480,329	\$1,903,197	\$2,271,788	\$2,575,630	\$2,813,960	\$3,478,451
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	12.0																					
Discounted Return on Investment	40%																					
Internal Rate of Return	7%			•				•														
Net Present Value	\$1,397,039																					

Financial	Scenario	2

Characterization	Financial Scenario 2																					
Service for the per version 200,	Project Year		0	1 2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Service for the per version 200,	•		0.5	1 1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
1	•	(9	397 500) (\$390 0	00) (\$390,000)	(\$390,000)	(\$367 500)	(\$360,000)	\$0	\$0	\$0	\$0	\$n	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
TATE OF THE PROPERTY OF THE PR		,	(\$330,0 \$0	¢n (\$350,000)	(\$550,000)	(\$307,300)	(1-1-1)				40	40	**	40					**		\$76,000	\$76,000
1	·	***	\$U	\$0 \$0	\$0	\$0				-											\$70,000	
Service 1.5		(\$2				7.															\$0	
Company	Station Salvage Value		\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$492,000
50 August 1	NG Price		\$0.80	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16
The color	NG Price (after tax credit)		\$0.30 \$0.	31 \$0.33	\$0.35	\$0.36	\$0.38	\$0.39	\$0.41	\$0.43	\$0.45	\$0.46	\$0.48	\$0.50	\$0.52	\$0.54	\$0.56	\$0.58	\$0.60	\$0.62	\$0.64	\$0.66

The control of the co				_																		
1.00 1.00																						
The second column The	Diesel Price		\$2.30 \$2.	40 \$2.50		\$2.72		\$2.96	\$3.09	\$3.22		\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33		\$4.71	\$4.91	\$5.12	
1.	Diesel Price (after tax exemption)		2.30 \$2.	40 \$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Second column Second Colum	Gasoline Price		2.10 \$2.	18 \$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Charle Charles Charl	Gasoline Price (after exemption)		2.10 \$2.	18 \$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
STANDALLE 1,100 1,000 1,							,					,	,	,				,	,			
Security of the control of the contr			14711 6004	F4 602.747	£120.204	£1.C4.001	£200 F00	£207.640	6214057	£222.452	£222.262	6224.627	#225 775	£226.667	£210.17F	£200 F0C	6206 717	£100.070	6140.057	¢112.225	601 511	£47.540
Separate Control of Separa			\$14,711 \$60,4	54 \$93,747	\$129,384	\$164,091	\$200,500	\$207,640	\$214,957	\$222,453	\$223,263	\$224,637	\$225,775	\$226,667	\$218,175	\$209,586	\$206,717	\$180,870	\$148,257	\$113,325	\$81,511	\$47,548
Secretary (1976) 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	Diesel Fleet Maintenance																					
See that seed that seed the seed of the se	Diesel Fleet Fuel Costs		\$38,575 \$159,2	36 \$248,239	\$344,603	\$439,366	\$540,023	\$563,244	\$587,463	\$612,724	\$619,060	\$627,287	\$635,078	\$642,378	\$621,589	\$600,188	\$596,032	\$525,739	\$434,848	\$335,167	\$243,840	\$144,040
See that seed that seed the seed of the se	Gasoline Fleet Maintenance																					
The state of the s			\$0	\$0.	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
The second content of the content of						ΨΟ			7.7			\$402.6E0			7-	Ψ0	ΨΟ			40	¢162.220	4.5
The content was fall cong. 15	Š					\$275,275			\$372,507			\$402,650						\$344,869	\$286,591		\$162,329	
18 Sept. Analysis and was again 18 18 18 18 19 19 19 19			**			\$0			\$0	**	**	\$0	7.		7.	7.	7.	\$0	\$0	7.	\$0	\$0
Treatment 1930 1930 1930 1940	NG Station Maintenance (inc. in NG price)		\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	NG Station Electricity (inc. in Maint. price)		\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
	, , , ,		23,864 \$98.7	82 \$154,492	\$215.218	\$275.275	\$339.523	\$355.603	\$372.507	\$390.271	\$413.797	\$418.650	\$425.303	\$431.712	\$431.414	\$416.602	\$401.316	\$422.869	\$368.591	\$303.843	\$238.329	\$664,491
See Professor 3,740 3,740 377									\$0		\$0	\$0		\$0	-				\$0		\$0	
Secretaries		· ·	(1111)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(1)/	(11)	ΨŪ	¢272.507	7.	¢412.707	\$410.CEO	7.	¢421.712	ΨŪ	7.	7.		¢269 F01	7.	¢220.220	7.
Column C		**				** * *																
Section Color Co	Cumulative Cash Flow	(\$2	333,636) (\$3,124,8	55) (\$3,360,363)	(\$3,535,144)	(\$3,627,369)	(\$3,647,846)	(\$3,292,243)	(\$2,919,736)	(\$2,529,465)	(\$2,115,668)	(\$1,697,017)	(\$1,2/1,/15)	(\$840,003)	(\$408,589)	\$8,013	\$409,329	\$832,197	\$1,200,788	\$1,504,630	\$1,742,960	\$2,407,451
The properties of the properti	Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Second Se	Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.9	0.0	0.0	0.0	0.0	0.0	0.0
The contract of the contract o	Project Life	20.5																				
Second form 1978	•																				+	
Proceedings Process	,																				-	
The Provided By Service																						
Facility Control of Section 19 1	Internal Rate of Return	4%																				
From the composition of the comp	Net Present Value	\$434,780								/											/	
Part	Project Year		0	1 2 1 1	3	4	5 1	6	7	8	9	10 1	11 1	12	13 1	14	15 1	16 1	17 1	18 1	19 1	20 1
Property of the State of Value 1 50 55 56 56 56 56 56 56 56 56 56 56 56 56	Incremental Cost of Vehicles (after incentives)	()	265.000) (\$260.0	00) (\$260.000)	(\$260,000)	(\$245,000)	(\$240,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station 13 15 16 16 16 17 18 16 16 17 18 17 18 18 18 18 18 18 18 18 18 18 18 18 18			\$0	\$0 \$0	\$0	\$0	\$0	\$0	\$0	\$0	\$18,000	\$16,000	\$16,000	\$16,000	\$28,000	\$26,000	\$12,000	\$78,000	\$82,000	\$82,000	\$76,000	\$76,000
Sealer Sealer 15 10 51 50 50 50 50 50	•		¢0	¢0 ¢0	40	\$0			**													
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No Price Inferior screening 5,008 5931 5933 5933 5938 5938 5939 5941 5940 5940 5940 5940 5950 5940 5950 5940 5960 5940								-			**					7.			**		\$0	
No PM Authorish	NG Price		\$0.80 \$0.	81 \$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16
Mile Office (Infert sex condition and supplied in the condition	NG Price (after tax credit)		\$0.80	81 \$0.33	\$0.35	\$0.36	\$0.38	\$0.39	\$0.41	\$0.43	\$0.45	\$0.46	\$0.48	\$0.50	\$0.52	\$0.54	\$0.56	\$0.58	\$0.60	\$0.62	\$0.64	\$0.66
Desemble (13.28) 15.46 15.29 15.20 15.20 15.27 15.28 15.09 15.22 15.29 15.20	NG P3 Markup		\$0.77 \$0.	79 \$0.82	\$0.84	\$0.87	\$0.89	\$0.92	\$0.95	\$0.98	\$1.00	\$1.03	¢4.07				¢1.20	\$1.24	\$1 27	\$1.31	\$1.35	\$1.39
Deed Prince 1,328 1,549 1,520	NG Price (after tax credit & mark up)		\$1.57	61 \$1.15	\$1.19	¢1 22	¢1 27	¢1 21	61.20				\$1.07	\$1.10	\$1.13	\$1.16	\$1.20				¢1 00	\$2.05
Description of the true enemption of 2,0 1,20 1,50 1,50 1,50 1,51 1,52 1,52 1,52 1,52 1,52 1,52 1,52									31.30	\$1.40										\$1.93		7-100
Section Price Se			\$2.50								\$1.45	\$1.50	\$1.55	\$1.60	\$1.65	\$1.70	\$1.76	\$1.82	\$1.87			¢5.34
Seasonie Pretru Corts Sample Pretru Corts			2.20	_	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$1.45 \$3.36	\$1.50 \$3.50	\$1.55 \$3.65	\$1.60 \$3.81	\$1.65 \$3.98	\$1.70 \$4.15	\$1.76 \$4.33	\$1.82 \$4.51	\$1.87 \$4.71	\$4.91	\$5.12	\$5.34
NG Fleet Maintenance 1	Gasoline Price			40 \$2.50	\$2.61 \$2.61	\$2.72 \$2.72	\$2.84 \$2.84	\$2.96 \$2.96	\$3.09 \$3.09	\$3.22 \$3.22	\$1.45 \$3.36 \$3.36	\$1.50 \$3.50 \$3.50	\$1.55 \$3.65 \$3.65	\$1.60 \$3.81 \$3.81	\$1.65 \$3.98 \$3.98	\$1.70 \$4.15 \$4.15	\$1.76 \$4.33 \$4.33	\$1.82 \$4.51 \$4.51	\$1.87 \$4.71 \$4.71	\$4.91 \$4.91	\$5.12 \$5.12	\$5.34
No Freet First Costs \$32,000 \$117,948 \$1127,449 \$172,750 \$273,777 \$276,662 \$378,677 \$278,677			2.10 \$2.	40 \$2.50 18 \$2.26	\$2.61 \$2.61 \$2.35	\$2.72 \$2.72 \$2.44	\$2.84 \$2.84 \$2.53	\$2.96 \$2.96 \$2.63	\$3.09 \$3.09 \$2.73	\$3.22 \$3.22 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17	\$1.60 \$3.81 \$3.81 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41	\$1.70 \$4.15 \$4.15 \$3.54	\$1.76 \$4.33 \$4.33 \$3.67	\$1.82 \$4.51 \$4.51 \$3.81	\$1.87 \$4.71 \$4.71 \$3.96	\$4.91 \$4.91 \$4.11	\$5.12 \$5.12 \$4.27	\$5.34 \$4.43
No Freet First Costs \$32,000 \$117,948 \$1127,449 \$172,750 \$273,777 \$276,662 \$378,677 \$278,677	Gasoline Price (after exemption)		2.10 \$2.	40 \$2.50 18 \$2.26	\$2.61 \$2.61 \$2.35	\$2.72 \$2.72 \$2.44	\$2.84 \$2.84 \$2.53	\$2.96 \$2.96 \$2.63	\$3.09 \$3.09 \$2.73	\$3.22 \$3.22 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17	\$1.60 \$3.81 \$3.81 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41	\$1.70 \$4.15 \$4.15 \$3.54	\$1.76 \$4.33 \$4.33 \$3.67	\$1.82 \$4.51 \$4.51 \$3.81	\$1.87 \$4.71 \$4.71 \$3.96	\$4.91 \$4.91 \$4.11	\$5.12 \$5.12 \$4.27	\$5.34
Diesel Reset Maintenance			2.10 \$2.	40 \$2.50 18 \$2.26	\$2.61 \$2.61 \$2.35	\$2.72 \$2.72 \$2.44	\$2.84 \$2.84 \$2.53	\$2.96 \$2.96 \$2.63	\$3.09 \$3.09 \$2.73	\$3.22 \$3.22 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17	\$1.60 \$3.81 \$3.81 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41	\$1.70 \$4.15 \$4.15 \$3.54	\$1.76 \$4.33 \$4.33 \$3.67	\$1.82 \$4.51 \$4.51 \$3.81	\$1.87 \$4.71 \$4.71 \$3.96	\$4.91 \$4.91 \$4.11	\$5.12 \$5.12 \$4.27	\$5.34 \$4.43
Diesel Ree Fluel Costs \$38,575 \$15,926 \$248,229 \$344,603 \$438,366 \$590,023 \$563,244 \$587,463 \$681,276 \$61,000 \$627,287 \$623,579 \$560,028 \$590,023 \$525,739 \$544,484 \$333,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$335,167 \$248,840 \$345,840	NG Fleet Maintenance		2.10 \$2 2.10 \$2	40 \$2.50 18 \$2.26 18 \$2.26	\$2.61 \$2.61 \$2.35 \$2.35	\$2.72 \$2.72 \$2.44 \$2.44	\$2.84 \$2.84 \$2.53 \$2.53	\$2.96 \$2.96 \$2.63 \$2.63	\$3.09 \$3.09 \$2.73 \$2.73	\$3.22 \$3.22 \$2.83 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96	\$4.91 \$4.91 \$4.11 \$4.11	\$5.12 \$5.12 \$4.27 \$4.27	\$5.34 \$4.43 \$4.43
Gascilier Refer Maintenance	NG Fleet Maintenance NG Fleet Fuel Costs		2.10 \$2 2.10 \$2	40 \$2.50 18 \$2.26 18 \$2.26	\$2.61 \$2.61 \$2.35 \$2.35	\$2.72 \$2.72 \$2.44 \$2.44	\$2.84 \$2.84 \$2.53 \$2.53	\$2.96 \$2.96 \$2.63 \$2.63	\$3.09 \$3.09 \$2.73 \$2.73	\$3.22 \$3.22 \$2.83 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96	\$4.91 \$4.91 \$4.11 \$4.11	\$5.12 \$5.12 \$4.27 \$4.27	\$5.34 \$4.43 \$4.43
Gascine Fleef Fuel Cors 50 50 50 50 50 50 50 5	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance		2.10 \$2. 2.10 \$2. \$29,070 \$117,9	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377	\$2.84 \$2.84 \$2.53 \$2.53 \$2.67,662	\$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209	\$3.22 \$3.22 \$2.83 \$2.83 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532	\$5.34 \$4.43 \$4.43 \$62,703
Five Savings	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs		2.10 \$2. 2.10 \$2. \$29,070 \$117,9	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377	\$2.84 \$2.84 \$2.53 \$2.53 \$2.67,662	\$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209	\$3.22 \$3.22 \$2.83 \$2.83 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532	\$5.34 \$4.43 \$4.43
Five Savings	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs		2.10 \$2. 2.10 \$2. \$29,070 \$117,9	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377	\$2.84 \$2.84 \$2.53 \$2.53 \$2.67,662	\$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209	\$3.22 \$3.22 \$2.83 \$2.83 \$2.83	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532	\$5.34 \$4.43 \$4.43 \$62,703
Fixed Sales	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance		2.10 \$2 2.10 \$2 529,070 \$117,9 538,575 \$159,2	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603	\$2.72 \$2.72 \$2.44 \$2.44 \$2.44 \$219,377 \$439,366	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$267,662 \$540,023	\$2.96 \$2.96 \$2.63 \$2.63 \$276.817 \$563,244	\$3.09 \$3.09 \$2.73 \$2.73 \$2.86,209 \$587,463	\$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$295,842 \$612,724	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94 \$2.96,597 \$619,060	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$298,123	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532	\$5.34 \$4.43 \$4.43 \$62,703
NG Station Maintenance (inc. in NG price) 50 50 50 50 50 50 50 50 50 50 50 50 50	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs		2.10 \$2 2.10 \$2, 329,070 \$117,9 \$38,575 \$159,2	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603	\$2.72 \$2.72 \$2.44 \$2.44 \$2.44 \$219,377 \$439,366	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$267,662 \$540,023	\$2,96 \$2,96 \$2,63 \$2,63 \$276,817 \$563,244	\$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$286,209 \$587,463	\$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$295,842 \$612,724	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$298,123 \$627,287	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$3.00,282 \$642,378	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040
NG Station Electricity (inc. in Maint, price)	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings		2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 22 \$122,497	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$267,662 \$540,023 \$0 \$272,361	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336
Total Benefits	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings		2.10 \$2 2.10 \$2 3.29,070 \$117,9 338,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 22 \$122,497 58 \$2,687	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$540,023 \$540,023 \$50 \$272,361 \$6,332	\$2.96 \$2.96 \$2.63 \$2.63 \$276.817 \$563.244 \$0 \$286,427 \$7,769	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111
Total Costs (\$265,000) (\$260,000) (\$260,000) (\$260,000) (\$260,000) (\$240,000) (\$240,000) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gusoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price)		2.10 \$2 2.10 \$2 529,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 22 \$122,497 58 \$2,687 \$0 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858 \$0	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$267,662 \$540,023 \$0 \$272,361 \$6,332 \$0	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0
Net Cash Flow (\$255,260) (\$217,120) (\$134,816) (\$84,789) (\$19,939) \$38,693 \$294,196 \$309,171 \$324,949 \$348,683 \$353,541 \$360,258 \$366,795 \$369,647 \$357,982 \$343,972 \$374,162 \$330,640 \$277,339 \$222,231 \$167,447 \$100 \$100 \$100 \$100 \$100 \$100 \$100 \$10	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Haintenance Gasoline Fleet Huel Costs Fuel Savings Fuel Savings NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price)		2.10 \$2 2.10 \$2 2.10 \$2 529,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$0	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 \$0 \$0 \$22 \$122,497 58 \$2,687 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858 \$0 \$0	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0	\$2.84 \$2.84 \$2.53 \$2.53 \$267,662 \$540,023 \$0 \$272,361 \$6.332 \$0 \$0	\$2.96 \$2.96 \$2.63 \$2.63 \$276.817 \$563.244 \$0 \$286.427 \$7.769 \$0 \$0	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0	\$3.22 \$3.22 \$2.83 \$2.83 \$295.842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$3,377 \$0 \$0	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$0	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$0	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9.556 \$0 \$0	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0
Net Cash Flow (\$255,260) (\$217,120) (\$134,816) (\$84,789) (\$19,939) \$38,693 \$294,196 \$309,171 \$324,949 \$348,683 \$353,541 \$360,258 \$366,795 \$369,647 \$357,982 \$374,162 \$330,640 \$277,339 \$222,231 \$167,447 \$200,000 \$1,400 \$1	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Haintenance Gasoline Fleet Heil Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price)		2.10 \$2 2.10 \$2 2.10 \$2 529,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$0	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 \$0 \$0 \$22 \$122,497 58 \$2,687 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858 \$0 \$0	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0	\$2.84 \$2.84 \$2.53 \$2.53 \$267,662 \$540,023 \$0 \$272,361 \$6.332 \$0 \$0	\$2.96 \$2.96 \$2.63 \$2.63 \$276.817 \$563.244 \$0 \$286.427 \$7.769 \$0 \$0	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0	\$3.22 \$3.22 \$2.83 \$2.83 \$295.842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$3,377 \$0 \$0	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$0	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$0	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9.556 \$0 \$0	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0
Extinuidative Cash Flow (\$255,260 (\$472,380 (\$607,196) (\$691,985) (\$711,924) (\$673,231 (\$379,035) (\$69,864 \$225,085 \$603,768 \$997,309 \$1,317,567 \$1,684,361 \$2,054,008 \$2,411,999 \$2,755,962 \$3,130,124 \$3,460,764 \$3,788,103 \$3,960,344 \$4,127,782 \$1,684,361 \$1,084,36	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Jasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Fotal Benefits		2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$0 \$9,740 \$42,8	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 \$22 \$122,497 \$58 \$2,687 \$50 \$0 \$50 \$0 \$80 \$125,184	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$0 \$175,211	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061	\$2.84 \$2.84 \$2.53 \$2.53 \$267,662 \$540,023 \$5 \$272,361 \$6,332 \$0 \$0 \$278,693	\$2.96 \$2.96 \$2.63 \$2.63 \$276.817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$0 \$324,949	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$50 \$353,541	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$3.00,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$0 \$366,795	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$369,647	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0
Mole Years 0.5 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 0.0 0.0	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Savings Diese	(:	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$0 \$9,740 \$42,8 \$265,000) \$260,0	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 22 \$122,497 58 \$2,687 \$0 \$0 \$0 \$0 \$0 \$0 \$125,184 00) \$260,000)	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858 \$0 \$0 \$175,211 \$260,000	\$2,72 \$2,72 \$2,24 \$2,44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$225,061 (\$245,000)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$540,023 \$540,023 \$0 \$272,361 \$6.332 \$0 \$278,693 (\$240,000)	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$0 \$324,949 \$0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$348,683 \$0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8.377 \$0 \$0 \$353,541	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$0	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$369,647	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$0	\$1.82 \$4.51 \$4.51 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$0 \$374,162	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$330,640 \$0	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$277,339 \$0	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447
Residual 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow	C C	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$0 \$9,740 \$42,8 265,000) \$260,0 \$255,260) \$217,1	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 \$0 \$0 22 \$122,497 58 \$2,687 \$0 \$0 \$0 \$0 \$0 \$0 \$125,184 \$00 \$25,184 \$00 \$260,000 \$20 \$134,816	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3.858 \$0 \$175,211 \$260,000 \$84,789	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$540,023 \$540,023 \$6,332 \$6,332 \$0 \$278,693 \$278,693 \$240,000 \$38,693	\$2.96 \$2.96 \$2.63 \$2.63 \$276.817 \$563.244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$2.95 \$2.96,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$353,541	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$360,258 \$0 \$360,258	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$0 \$346,795	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$369,647	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$0 \$357,982	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$0 \$343,972	\$1.82 \$4.51 \$4.51 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$330,640 \$0 \$330,640	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447
Project Life 20.5	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow	C C	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$125,184 \$00 \$20 \$1,184	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858 \$0 \$0 \$175,211 \$260,000 \$84,789 \$691,985	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.67,662 \$540,023 \$0 \$272,361 \$6,332 \$0 \$278,693 \$278,693 \$38,693 \$673,231)	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$294,196 \$379,035	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$255,085	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$348,683 \$603,768	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$360,258 \$360,258 \$1,317,567	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$0 \$357,982 \$2,411,990	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$0 \$343,972 \$2,755,962	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447
Payback Period 7.73	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years	C C	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$125,184 \$00 \$20 \$1,184	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$0 \$171,353 \$3,858 \$0 \$0 \$175,211 \$260,000 \$84,789 \$691,985	\$2.72 \$2.72 \$2.44 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.67,662 \$540,023 \$0 \$272,361 \$6,332 \$0 \$278,693 \$278,693 \$38,693 \$673,231)	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$294,196 \$379,035	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$255,085	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$348,683 \$603,768	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$360,258 \$360,258 \$1,317,567	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$0 \$343,972 \$2,755,962	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447
Payback Period 7.73	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Fotal Benefits Fotal Costs Net Cash Flow Cumulative Cash Flow Whole Years	C C	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$4,127,782 0.0
Sistimated CNG Station O&M Costs (from VICE 2.0 Model)*	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diasoline Fleet Maintenance Diasoline Fleet Fuel Costs Diasoline Fleet Fleet Fleet Fleet Fleet Fleet Fleet Fleet Fleet Fle	()	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$4,127,782 0.0
Internal Rate of Return 21%	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Savings Diesel Savi	()	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0
Net Present Value \$2,514,913	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Savings Die	20.5	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0
estimated CNG Station O&M Costs (from VICE 2.0 Model)*	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Diesel Costs Net Cash Flow Dumulative Cash Flow Whole Years Residual Project Life Dayback Period Discounted Return on Investment	20.5 7.73 183%	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0
	AG Fleet Maintenance AG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Sales Di	20.5 7.73 183% 21%	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0
	AG Fleet Maintenance AG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Sales Di	20.5 7.73 183% 21%	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0
	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Diesel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Diesel Flow Whole Years Diesel Period Diesel Period Discounted Return on Investment Internal Rate of Return	20.5 7.73 183% 21%	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0
	NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Diasoline Fleet Maintenance Diasoline Fleet Maintenance Diasoline Fleet Fuel Costs Diasoline Fl	20.5 7.73 183% 21% \$2,514,913	2.10 \$2 2.10 \$2 2.10 \$2 329,070 \$117,9 \$38,575 \$159,2 \$0 \$9,505 \$41,3 \$235 \$1,5 \$0 \$9,740 \$42,8 265,000) \$260,000 255,260) \$217,1 255,260) \$472,3	40 \$2.50 18 \$2.26 18 \$2.26 14 \$125,743 36 \$248,239 50 \$0 22 \$122,497 58 \$2,687 50 \$0 50 \$0	\$2.61 \$2.61 \$2.35 \$2.35 \$173,250 \$344,603 \$171,353 \$3,858 \$0 \$175,211 (\$260,000) (\$84,789) (\$691,985)	\$2.72 \$2.72 \$2.24 \$2.44 \$219,377 \$439,366 \$0 \$219,988 \$5,073 \$0 \$0 \$225,061 (\$245,000) (\$19,939) (\$711,924)	\$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$2.53 \$0.023 \$0.	\$2.96 \$2.96 \$2.63 \$2.63 \$276,817 \$563,244 \$0 \$286,427 \$7,769 \$0 \$0 \$294,196 \$0 \$294,196 \$379,035}	\$3.09 \$3.09 \$2.73 \$2.73 \$286,209 \$587,463 \$0 \$301,255 \$7,917 \$0 \$0 \$309,171 \$0 \$309,171 \$69,864)	\$3.22 \$3.22 \$2.83 \$2.83 \$295,842 \$612,724 \$0 \$316,882 \$8,067 \$0 \$324,949 \$0 \$324,949 \$255,085 0.0	\$1.45 \$3.36 \$3.36 \$2.94 \$2.94 \$296,597 \$619,060 \$0 \$322,463 \$8,220 \$0 \$0 \$348,683 \$603,768 0.0	\$1.50 \$3.50 \$3.50 \$3.05 \$3.05 \$298,123 \$627,287 \$0 \$329,164 \$8,377 \$0 \$5,50 \$353,541 \$957,309	\$1.55 \$3.65 \$3.65 \$3.17 \$3.17 \$299,356 \$635,078 \$0 \$335,722 \$8,536 \$0 \$0 \$360,258 \$1,317,567 0.0	\$1.60 \$3.81 \$3.29 \$3.29 \$300,282 \$642,378 \$0 \$342,097 \$8,698 \$0 \$366,795 \$1,684,361	\$1.65 \$3.98 \$3.98 \$3.41 \$3.41 \$288,805 \$621,589 \$0 \$332,783 \$8,863 \$0 \$0 \$39,647 \$369,647 \$2,054,008	\$1.70 \$4.15 \$4.15 \$3.54 \$3.54 \$277,238 \$600,188 \$0 \$322,950 \$9,032 \$0 \$0 \$357,982 \$2,411,990 0.0	\$1.76 \$4.33 \$4.33 \$3.67 \$3.67 \$273,263 \$596,032 \$0 \$322,769 \$9,203 \$0 \$0 \$343,972 \$2,755,962 0.0	\$1.82 \$4.51 \$4.51 \$3.81 \$3.81 \$238,955 \$525,739 \$0 \$286,784 \$9,378 \$0 \$374,162 \$374,162 \$3,130,124	\$1.87 \$4.71 \$4.71 \$3.96 \$3.96 \$195,763 \$434,848 \$0 \$239,084 \$9,556 \$0 \$0 \$330,640 \$330,640 \$3,460,764	\$4.91 \$4.91 \$4.11 \$4.11 \$149,566 \$335,167 \$0 \$185,601 \$9,738 \$0 \$0 \$277,339	\$5.12 \$5.12 \$4.27 \$4.27 \$107,532 \$243,840 \$0 \$136,308 \$9,923 \$0 \$0 \$222,231	\$5.34 \$4.43 \$4.43 \$62,703 \$144,040 \$0 \$81,336 \$10,111 \$0 \$0 \$167,447 \$0 \$167,447 \$0 \$10,4127,782 0.0

CNG Station Maintenance
CNG Station Electricity
*Amortized into CNG fuel costs assumptions

CNG Paratransit Business Case

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cost	t <u>VMT</u>	<u>USE</u>	<u>Life</u>	MPG	CNG loss	<u>mpGGE</u>		CNG Use	Mthly CNG Use	Salvage Value
	1 Para. Transit	G	\$	25,000	23838	3405	15	7	12.5%	6.1	3,892	324	209
	2 Para. Transit	D	\$	25,000	24323	3685	15	6.6	10.5%	5.9	4,118	343	209
	3					0			5.30%	0.0	0	0	209
	4					0			5.3%	0.0	0	0	209
	5			0	0	0	0	0	0	0	0	0)

VMT = Average annual VMT, USE = Average annual USE, CNG Use = Average annual CNG use, M CNG Use = Average monthly CNG use

Base Case Inputs						Scenario 3															
						P3 Infra + Inc.															
<u>Infrastructure</u>	Cell Name	<u>Value</u>	<u>Unit</u>			AFV Incentive + Royalties															
Infrastructure Cost	Infra_Cost	\$1,458,000	\$	\$1,458,000	\$1,458,000	\$0		avg. MPG	6.8												
Salvage Value	CNG_Salv		+ % of original price		4-7:00/000	**		Price diff	-\$1.05												
Infrastructure Tax Credit Rate	Infra_Tax_Credit_Rate		percent																		
Infrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0	\$	\$0	\$0	\$0			5 0.735294118	-0.768668258											
<u>Fuels</u>									6 0.882352941	-0.92240191											
Alt Fuel Excise Tax Credit Value	AF_Excise_Value		\$/GGE	\$0.50	\$0.50	\$0.00			7 1.029411765	-1.076135562											
Price of CNG (per GGE)	CNG_Price	\$0.72	\$/GGE	\$0.72	\$0.72	\$0.72		7.57		-1.164532412											
CNG Price Markup (Station Developer)	CNG_Markup	\$0.50		\$0.50	\$0.50	\$2.62			8 1.176470588	-1.229869213											
CNG Fuel Sales Royalty (from Developer)	CNG_Royalty	\$0.06	\$/GGE	\$0.00	\$0.00	\$0.06			9 1.323529412	-1.383602865											
CNG Price Increase CNG Lifecycle GHG Factor (per GGE)	High Case		%/Year lbs/GGE	2.6%	2.6%	2.6%		1	0 1.470588235	-1.537336517											
Diesel Fuel Price	CNG_GHG_Factor D_Price		\$/Gallon	\$2.30	\$2.30	\$2.30			5 2.205882353 0 2.941176471	-2.306004775 -3.074673034											
Diesel Price Increase	High Case		%/Year	6.2%	6.2%	6.2%			5 3.676470588	-3.843341292											
Federal Diesel Excise Tax	Fed_D_Excise		\$/Gallon	0.270	0.270	0.270			0 4.411764706	-4.612009551											
State Diesel Excise Tax	State_D_Excise		\$/Gallon						0.062												
Realized Diesel Excise Tax Exemption	D_Excise_Value		\$/Gallon						0.038												
DGE/GGE Conversion Factor	DGE_GGE_Convert		DGE / GGE						0.021												
Diesel Lifecycle GHG Factor (per GGE)	D_GHG_Factor		lbs/GGE						0.056												
Gasoline Fuel Price	G_Price		\$/Gallon	\$2.10	\$2.10	\$2.10															
Gasoline Price Increase	High Case	5.6%	%/Year	5.6%	5.6%	5.6%															
Federal Gasoline Excise Tax	Fed_G_Excise		\$/Gallon		<u> </u>																
State Gasoline Excise Tax	State_G_Excise		\$/Gallon																		
Realized Gasoline Excise Tax Exemption	G_Excise_Value		\$/Gallon																		
Gasoline Lifecycle GHG Factor (per GGE)	G_GHG_Factor	24.8	lbs/GGE																		
<u>Operations</u>																					
CNG Vehicle Maintenance Costs	CNG_D_Maint		\$/mile																		
Diesel Vehicle Maintenance Costs	D_Maint		\$/mile																		
LDV Gasoline Vehicle Maintenance LDV CNG Vehicle Maintenance Costs	G_Maint CNG_G_Maint		\$/mile \$/mile																		
	CIVG G Matrit	0.047	3/IIIIIe																		
				00/	00/	00/															
% of commercial market	Comm		percent	0%	0%	0%															
% of commercial market <u>Incentives</u>	Comm	0%	percent	0%	0%	0%															
% of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun	Comm nt Rate Discount	3.2%	percent %	0%	0%	0%															
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive	Comm	3.2% 0%	percent	60%	25%	50%															
% of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun	Comm nt Rate Discount Fed_Vehicle_Inc	3.2% 0%	percent % % of Inc Cost	60%																	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement	Comm nt Rate Discount Fed_Vehicle_Inc	3.2% 0% 50%	percent % % of Inc Cost	60%																	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	3.2% 0% 50% 274%	percent % % of Inc Cost	60%			5	6	7 8	9	10	11	12	13	14	15	16	17 18	3 19	20 Tot	al
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_inc Procurement Factor Type	3.2% 0% 50% 274% 100%	percent % % of Inc Cost	60%			5	6	7 8	9	10	11	12	13	14	15	16	17 14	3 19	20 Tot	tal
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit	3.2% 0% 50% 274% 100%	percent % % of Inc Cost	60%			5	6	7 8	9	10	11	12	13	14	15	16	17 14	3 19 0 0	20 Tot	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_inc Procurement Factor Type	3.2% 0% 50% 274% 100%	percent % % of Inc Cost	60%			5	6	7 8	0	10	11	12 0 0	13	14	15	16	17 14 0 (3 19 0 0	20 Tot 0 0	:
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit	3.2% 0% 50% 274% 100%	percent % % of Inc Cost	60% 2 1 1 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			5 1 0 0	6 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0	10 0 0 0	11 0 0 0	12 0 0 0	13 0 0 0	14 0 0 0	15 0 0 0	16 0 0 0	17 14 0 (0	3 19 0 0 0 0	20 Tot 0 0 0 0	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit	3.2% 0% 50% 274% 100%	percent % % of Inc Cost	60% 60% 1 2 1 1 1 1 0 0 0			5 1 0 0	6 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	10 0 0 0	0 0 0 0	12 0 0 0 0	13 0 0 0 0	14 0 0 0 0	15 0 0 0	16 0 0 0 0	17 14 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 19 0 0 0 0 0 0	20 Tot 0 0 0 0 0	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 Para. Transit 3 4	3.2% 0% 50% 274% 100% 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost	60% 4 2 4 1 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0			5 1 0 0 0	6 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0	10 0 0 0 0	0 0 0 0 0	12 0 0 0 0 0	13 0 0 0 0 0	14 0 0 0 0 0	15 0 0 0 0	16 0 0 0 0 0	17 14 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 19 0 0 0 0 0 0 0 0 0	20 Tot 0 0 0 0 0 0 0	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 Para. Transit 3 4 5	3.2% 0% 50% 50% 100% 274% 100% 0 0 0 0 0 0 0 0 2	percent % % of Inc Cost % of Inc Cost	60% 60% 1 2 1 1 1 0 0 0 0 0 2 2 2 2 cks: 34% of Class 4-	25% 3 1 1 0 0 2 2		5 1 0 0 0 0	6 0 0 0 0	7 8 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	9 0 0 0 0	10 0 0 0 0 0	11 0 0 0 0 0	12 0 0 0 0 0 0	13 0 0 0 0 0 0	14 0 0 0 0 0 0	15 0 0 0 0 0	16 0 0 0 0 0 0	17 12 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 19 0 0 0 0 0 0 0 0 0 0 0	20 Tot 0 0 0 0 0 0 0 0 0	
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% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of Sch Vehicles In Service Project Year Vehicle # Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 Para. Transit 3 4 5 1: chool Buses; 100% of Class 4-7 Type 1 Para. Transit 2 Para. Transit 5 5 7/pe 1 Para. Transit 5 7/pe 1 Para. Transit 7 Para. Transit 1 Para. Transit 1 Para. Transit 2 Para. Transit 2 Para. Transit 3 Para. Transit 1 Para. Transit	0% 3.2% 0% 50% 274% 100% 0 0 0 0 2 1 0 0 2 3 Paratransit Buses; 5 0 0 0 0 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost % of Inc Cost 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 3 4 4 2 3 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25% 3 1 1 0 0 0 2 -7 Trucks 3 4 4 0 0 0 0 0 0 0 0 0 0 0	50% 4 1 1 0 0 0 2 4 4 6 5 0 0 0 0 5 0 5 5 5 5 5 5	\$0 \$0 \$0 \$0	\$0 \$ \$0 \$ \$0 \$ \$0 \$	0 \$0 0 \$0 0 \$0 0 \$0	\$0 \$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 19 0	0 0 0 0 0 0 0 0 0 1 1 1 0 0 0 0 0 0 0 0	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of Sch Vehicles In Service Project Year Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 Para. Transit 3 4 5 Inthool Buses; 100% of Class 4-7 Type 1 Para. Transit 2 Para. Transit 3 Type 1 Para. Transit 4 5 Inthool Buses; 100% of Class 4-7 Type 1 Para. Transit 2 Para. Transit 3 Type 1 Para. Transit 3 Type 1 Para. Transit 3 Type 1 Para. Transit 5 Inthool Buses; 100% of Class 4-7	0% 3.2% 0% 50% 274% 100% 0 0 0 0 2 1 0 0 2 3 Paratransit Buses; 5 0 0 0 0 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost % of Inc Cost 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 3 4 4 2 3 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25% 3 1 1 0 0 0 2 -7 Trucks 3 4 4 0 0 0 0 0 0 0 0 0 0 0	50% 4 1 1 0 0 0 2 4 4 6 5 0 0 0 0 5 0 5 5 5 5 5 5	\$0 \$0 \$0 \$0	\$0 \$ \$0 \$ \$0 \$ \$0 \$	0 \$0 0 \$0 0 \$0 0 \$0	\$0 \$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 19 0	0 0 0 0 0 0 0 0 0 1 1 1 0 0 0 0 0 0 0 0	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of Sch Vehicles In Service Project Year Vehicle # Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 Para. Transit 2 Para. Transit 3 4 5 1: chool Buses; 100% of Class 4-7 Type 1 Para. Transit 2 Para. Transit 5 5 7/pe 1 Para. Transit 5 7/pe 1 Para. Transit 7 Para. Transit 1 Para. Transit 1 Para. Transit 2 Para. Transit 2 Para. Transit 3 Para. Transit 1 Para. Transit	0% 3.2% 0% 50% 274% 100% 0 0 0 0 2 1 0 0 2 3 Paratransit Buses; 5 0 0 0 0 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost % of Inc Cost 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2 3 4 4 2 3 3 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	25% 3 1 1 0 0 0 2 7 Trucks 3 5 4 0 0 0 0 50 \$0 \$0 \$0 \$0	50% 4 1 1 0 0 0 2 4 4 6 5 0 0 0 0 5 0 5 5 5 5 5 5	\$0 \$0 \$0 \$0	\$0 \$ \$0 \$ \$0 \$ \$0 \$	0 \$0 0 \$0 0 \$0 0 \$0 0 \$0 7 8	\$0 \$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	3 19 0	0 0 0 0 0 0 0 0 0 1 1 1 0 0 0 0 0 0 0 0	tal :: ((((((((((((((((((

2	Para. Transit	\$25,000	\$25,000	\$25,000	\$25,000	\$25,000	\$0	\$ 0 \$	0 9	50	0 \$	0 \$0	\$(\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0
3	3	\$0	\$0	\$0	\$0	\$0	\$0	\$ 0 \$	0 9	50	0 \$	0 \$0	\$(\$0	\$0	\$0 \$	\$0 \$0	\$0	\$0	\$0
4	1	\$0	\$0	\$0	\$0	\$0	\$0	\$ 0 \$	0 9	50	0 \$	0 \$0	\$(\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0
5	5																			
Subtotal (w/o Incentive)		\$75,000	\$50,000	\$50,000	\$50,000	\$50,000	\$25,000	\$ 0 \$	0 9	50	0 \$	0 \$0	\$(\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0
Incentive		\$37,500	\$25,000	\$25,000	\$25,000	\$25,000	\$12,500	\$ 0 \$	0 9	50	0 \$	0 \$0	\$(\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0
Total w/ Incentive		\$37,500	\$25,000	\$25,000	\$25,000	\$25,000	\$12,500	\$ 0 \$	0 9	50	0 \$	0 \$0	\$(\$0	\$0	\$0 5	\$0 \$0	\$0	\$0	\$0

Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	7
Vehicle #	Туре		-	_	J	1		, ,	•	, and the second	,						25	10		- 10		
vernete "	1 Para. Transit	568	851	1,135	1,419	1,703	1,987	1,987	1,987	1,987	1,987	1,987	1,987	1,987	1,987	1,987	1,987	1,419	1,135	851	568	28
	2 Para, Transit	307	614	921	1,228	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,536	1,228	921	614	30
	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Total		875	1,466	2,056	2,647	3,238	3,522	3,522	3,522	3,522	3,522	3,522	3,522	3,522	3,522	3,522	3,522	2,954	2,364	1,773	1,182	59
CNG Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	- 5
Vehicle #	Туре																					
	1 Para. Transit	649	973	1,297	1,622	1,946	2,270	2,270	2,270	2,270	2,270	2,270	2,270	2,270	2,270	2,270	2,270	1,622	1,297	973	649	32
	2 Para. Transit	343	686	1,029	1,373	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,716	1,373	1,029	686	34
	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Required Capacity (GGE/mo)		992	1,659	2,327	2,994	3,662	3,986	3,986	3,986	3,986	3,986	3,986	3,986	3,986	3,986	3,986	3,986	3,337	2,670	2,002	1,335	66
Incremental Capacity (GGE/mo)		992	667	667	667	667	324	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Potential Commercial Demand (GGE/mo)	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,22
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Base Case Incremental Station Cost		\$1,458,000	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Scenario 1 Incremental Station Cost		\$1,458,000	\$0	\$0	\$0	**	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Scenario 2 Incremental Station Cost		\$1,458,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Scenario 3 Incremental Station Cost		\$1,458,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Base Total Station Cost		\$1,458,000																				
Scenario 1 Station Cost		\$1,458,000																				
Scenario 2 Station Cost		\$1,458,000																				
Scenario 3 Station Cost		\$1,458,000																				
Total Station Cost (w/ Tax Credit)		\$1,458,000																				

Financial Analysis Base Case																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$37,500)	(\$25,000)	(\$25,000)	(\$25,000)	(\$25,000)	(\$12,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
Station		(\$1,458,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$291,600
NG Price		\$0.72	\$0.74	\$0.76	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86	\$0.89	\$0.91	\$0.93	\$0.96	\$0.98	\$1.01	\$1.03	\$1.06	\$1.09	\$1.12	\$1.15	\$1.18	\$1.21
NG Price (after tax credit)		\$0.22	\$0.24	\$0.26	\$0.28	\$0.30	\$0.32	\$0.34	\$0.36	\$0.39	\$0.41	\$0.43	\$0.46	\$0.48	\$0.51	\$0.53	\$0.56	\$0.59	\$0.62	\$0.65	\$0.68	\$0.71
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.72	\$0.75	\$0.79	\$0.82	\$0.86	\$0.90	\$0.93	\$0.97	\$1.01	\$1.06	\$1.10	\$1.14	\$1.19	\$1.24	\$1.28	\$1.33	\$1.38	\$1.44	\$1.49	\$1.54	\$1.60
Diesel Price		\$2.30	\$2.44	\$2.59	\$2.75	\$2.93	\$3.11	\$3.30	\$3.50	\$3.72	\$3.95	\$4.20	\$4.46	\$4.73	\$5.03	\$5.34	\$5.67	\$6.02	\$6.40	\$6.79	\$7.21	\$7.66
Diesel Price (after tax exemption)		2.30	2.44	2.59	2.75	2.93	3.11	3.30	3.50	3.72	3.95	4.20	4.46	4.73	5.03	5.34	5.67	6.02	6.40	6.79	7.21	7.66
Gasoline Price		2.10	\$2.22	\$2.34	\$2.47	\$2.61	\$2.76	\$2.91	\$3.08	\$3.25	\$3.43	\$3.62	\$3.82	\$4.04	\$4.26	\$4.50	\$4.76	\$5.02	\$5.30	\$5.60	\$5.91	\$6.24
Gasoline Price (after exemption)		2.10	2.22	2.34	2.47	2.61	2.76	2.91	3.08	3.25	3.43	3.62	3.82	4.04	4.26	4.50	4.76	5.02	5.30	5.60	5.91	6.24
NG Fleet Maintenance																						
NG Fleet Fuel Costs		\$4,425	\$15,609	\$22,963	\$30,936	\$39,556	\$44,770	\$46,699	\$48,682	\$50,720	\$52,814	\$54,967	\$57,179	\$59,453	\$61,790	\$64,193	\$66,662	\$58,431	\$48,506	\$37,738	\$26,089	\$13,523
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$4,238	\$18,003	\$28,679	\$40,610	\$53,910	\$57,252	\$60,802	\$64,572	\$68,575	\$72,827	\$77,342	\$82,137	\$87,230	\$92,638	\$98,382	\$104,481	\$110,959	\$94,271	\$75,087	\$53,161	\$28,229
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$7,151	\$22,656	\$31,899	\$42,107	\$53,358	\$65,737	\$69,418	\$73,305	\$77,411	\$81,746	\$86,323	\$91,157	\$96,262	\$101,653	\$107,346	\$113,357	\$85,503	\$72,233	\$57,209	\$40,275	\$21,265
Fuel Savings		\$6,964	\$25,050	\$37,616	\$51,781	\$67,712	\$78,219	\$83,521	\$89,195	\$95,266	\$101,758	\$108,699	\$116,116	\$124,039	\$132,501	\$141,535	\$151,177	\$138,032	\$117,998	\$94,558	\$67,347	\$35,971
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$6,964	\$25,050	\$37,616	\$51,781	\$67,712	\$78,219	\$83,521	\$89,195	\$95,266	\$101,758	\$108,699	\$116,116	\$124,039	\$132,501	\$141,535	\$151,177	\$148,032	\$127,998	\$104,558	\$77,347	\$337,571
Total Costs		(\$1,495,500)	(\$25,000)	(\$25,000)	(\$25,000)	(\$25,000)	(\$12,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$1,488,536)	\$50	\$12,616	\$26,781	\$42,712	\$65,719	\$83,521	\$89,195	\$95,266	\$101,758	\$108,699	\$116,116	\$124,039	\$132,501	\$141,535	\$151,177	\$148,032	\$127,998	\$104,558	\$77,347	\$337,571
Cumulative Cash Flow		(\$1,488,536)	(\$1,488,486)	(\$1,475,870)	(\$1,449,089)	(\$1,406,377)	(\$1,340,658)	(\$1,257,138)	(\$1,167,942)	(\$1,072,676)	(\$970,918)	(\$862,219)	(\$746,103)	(\$622,065)	(\$489,564)	(\$348,029)	(\$196,853)	(\$48,821)	\$79,177	\$183,735	\$261,082	\$598,653
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.3	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	16.8																					
Discounted Return on Investment	-6%																					
Internal Rate of Return	3%																					
Net Present Value	(\$98,258)																					
Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	2
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Incremental Cost of Vehicles (after incentives)		(\$30,000)	(\$20,000)	(\$20,000)	(\$20,000)	(\$20,000)	(\$10,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000

Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$30,000)	(\$20,000)	(\$20,000)	(\$20,000)	(\$20,000)	(\$10,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
Station		(\$1,458,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	φ0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$291,600
NG Price		\$0.72	\$0.74	\$0.76	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86	\$0.89	\$0.91	\$0.93	\$0.96	\$0.98	\$1.01	\$1.03	\$1.06	\$1.09	\$1.12	\$1.15	\$1.18	
NG Price (after tax credit)		\$0.22	\$0.24	\$0.26	\$0.28	\$0.30	\$0.32	\$0.34	\$0.36	\$0.39	\$0.41	\$0.43	\$0.46	\$0.48	\$0.51	\$0.53	\$0.56	\$0.59	\$0.62	\$0.65	\$0.68	\$0.71
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.72	\$0.75	\$0.79	\$0.82	\$0.86	\$0.90	\$0.93	\$0.97	\$1.01	\$1.06	\$1.10	\$1.14	\$1.19	\$1.24	\$1.28	\$1.33	\$1.38	\$1.44	\$1.49	\$1.54	
Diesel Price		\$2.30	\$2.44	\$2.59	\$2.75	\$2.93	\$3.11	\$3.30	\$3.50	\$3.72	\$3.95	\$4.20	\$4.46	\$4.73	\$5.03	\$5.34	\$5.67	\$6.02	\$6.40	\$6.79	\$7.21	\$7.66
Diesel Price (after tax exemption)		2.30	\$2.44	\$2.59	\$2.75	\$2.93	\$3.11	\$3.30	\$3.50	\$3.72	\$3.95	\$4.20	\$4.46	\$4.73	\$5.03	\$5.34	\$5.67	\$6.02	\$6.40	\$6.79	\$7.21	\$7.66
Gasoline Price		2.10	\$2.22	\$2.34	\$2.47	\$2.61	\$2.76	\$2.91	\$3.08	\$3.25	\$3.43	\$3.62	\$3.82	\$4.04	\$4.26	\$4.50	\$4.76	\$5.02	\$5.30	\$5.60	\$5.91	\$6.24
Gasoline Price (after exemption)		2.10	\$2.22	\$2.34	\$2.47	\$2.61	\$2.76	\$2.91	\$3.08	\$3.25	\$3.43	\$3.62	\$3.82	\$4.04	\$4.26	\$4.50	\$4.76	\$5.02	\$5.30	\$5.60	\$5.91	\$6.24
NG Fleet Maintenance																						
NG Fleet Fuel Costs		\$4,425	\$15,609	\$22,963	\$30,936	\$39,556	\$44,770	\$46,699	\$48,682	\$50,720	\$52,814	\$54,967	\$57,179	\$59,453	\$61,790	\$64,193	\$66,662	\$58,431	\$48,506	\$37,738	\$26,089	\$13,523
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$4,238	\$18,003	\$28,679	\$40,610	\$53,910	\$57,252	\$60,802	\$64,572	\$68,575	\$72,827	\$77,342	\$82,137	\$87,230	\$92,638	\$98,382	\$104,481	\$110,959	\$94,271	\$75,087	\$53,161	\$28,229
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$7,151	\$22,656	\$31,899	\$42,107	\$53,358	\$65,737	\$69,418	\$73,305	\$77,411	\$81,746	\$86,323	\$91,157	\$96,262	\$101,653	\$107,346	\$113,357	\$85,503	\$72,233	\$57,209	\$40,275	\$21,265
Fuel Savings		\$6,964	\$25,050	\$37,616	\$51,781	\$67,712	\$78,219	\$83,521	\$89,195	\$95,266	\$101,758	\$108,699	\$116,116	\$124,039	\$132,501	\$141,535	\$151,177	\$138,032	\$117,998	\$94,558	\$67,347	\$35,971
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$6,964	\$25,050	\$37,616	\$51,781	\$67,712	\$78,219	\$83,521	\$89,195	\$95,266	\$101,758	\$108,699	\$116,116	\$124,039	\$132,501	\$141,535	\$151,177	\$148,032	\$127,998	\$104,558	\$77,347	\$337,571
Total Costs		(\$1,488,000)	(\$20,000)	(\$20,000)	(\$20,000)	(\$20,000)	(\$10,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$1,481,036)	\$5,050	\$17,616	\$31,781	\$47,712	\$68,219	\$83,521	\$89,195	\$95,266	\$101,758	\$108,699	\$116,116	\$124,039	\$132,501	\$141,535	\$151,177	\$148,032	\$127,998	\$104,558	\$77,347	\$337,571
Cumulative Cash Flow		(\$1,481,036)	(\$1,475,986)	(\$1,458,370)	(\$1,426,589)	(\$1,378,877)	(\$1,310,658)	(\$1,227,138)	(\$1,137,942)	(\$1,042,676)	(\$940,918)	(\$832,219)	(\$716,103)	(\$592,065)	(\$459,564)	(\$318,029)	(\$166,853)	(\$18,821)	\$109,177	\$213,735	\$291,082	\$628,653
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	16.6																					
Discounted Return on Investment	-5%																					
Internal Rate of Return	3%																					
Net Present Value	(\$70,997)																					

Financial	Scenario	2

Column	Financial Scenario 2	1			-	-1			-	_								1					
Control of Control o	Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
The property 1	,			(127.500)	1 (\$27.500)	(\$27.500)	(127.500)	(\$10.750)	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
March Marc					(\$37,500)	(1.5 /5-1.7	(1-7-17											\$0	\$0			\$0	\$0
Part	Ü				\$0													**	\$10,000			\$10,000	\$10,000
The column The																			\$0			\$0	\$0
Part Service (1987)	Ü																· · · · · ·		\$0				
Existance 150 261 151 152																							
The Control of Contr																							
Control Cont																							
The content of the						-																	
Control Cont																							
Control Cont																							
Experimental Control of the Control																							
Section Sect			2.10	\$2.22	\$2.34	\$2.47	\$2.61	\$2.76	\$2.91	\$3.08	\$3.25	\$3.43	\$3.62	\$3.82	\$4.04	\$4.26	\$4.50	\$4.76	\$5.02	\$5.30	\$5.60	\$5.91	\$6.24
Control Cont			64.425	¢1F 600	¢22.062	£20.026	\$20.FF6	¢44.770	£46.600	£40.600	¢50.720	¢F2.014	¢F4.067	¢ F 7 170	¢E0.4E2	¢.c1 700	¢64.102	\$66.662	ÉE0 421	£40 F06	¢27.720	£26,000	¢12 F22
Section Control Cont			\$4,425	\$15,009	\$22,903	\$30,936	\$39,330	\$44,770	\$40,099	\$40,002	\$50,720	\$32,014	\$54,967	\$57,179	\$39,433	\$61,790	\$04,195	\$00,002	\$30,431	\$46,500	\$37,730	\$20,069	\$13,323
Control Property Control Pro			¢4.220	¢10.002	¢29.670	\$40.610	¢E2.010	¢E7.2E2	\$60.902	¢64 E72	¢60 E7E	¢77.077	¢77.242	¢02 127	¢07 220	¢02.620	¢00 202	¢104.491	¢110.0E0	¢04 271	¢7E 007	¢E2 161	¢20 220
Contract			\$4,230	\$10,003	\$20,073	\$40,010	\$33,310	\$37,232	\$00,002	\$04,572	\$00,575	\$12,021	\$11,542	\$02,137	\$67,230	\$32,038	\$30,302	\$104,461	\$110,555	\$54,Z/I	\$75,007	\$33,101	\$20,223
Part			¢71E1	\$22.656	¢21 900	\$42.107	¢E2.2E0	¢65 727	¢60.419	\$72.20E	¢77 /11	¢01 746	¢06 222	¢01 157	406.262	¢101 6E2	\$107.246	¢112.2E7	¢oc coo	¢72 222	¢ = 7 200	\$40.275	¢21 265
March Marc																							
Transference 15					\$37,010														\$130,U3Z				
Control Cont					\$0	, ,	7.7	, ,			7.7		7.7		7.7		7.	7.	\$0	-	**	7.	, ,
Property Column				· ·															\$0				
March Marc								, ,									, , ,						-
Procedure 1976 19															\$n				\$1-10,032 \$0		\$10-4,338		\$0
Part				(1- 1)	(1- 1)	(1-77	(1-77	(1 -7 -7	7.7				7.7		\$124.039	7.7	7.	7.	\$148.032		\$104 558	40	\$337 571
Department																							
Exercise Control Con					(1 /2 - 1/2 - 2/	(1 / / /						****					11	1.0	1.0				0.0
Exercise Section Sec				0.0	0.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Comment Comm		20.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Control Section Control Se	-																						
Procedure Proc	·																						
Company Comp																							
Property Color																							
Page March 1		(4===)																					
Page March 1	Financial Scenario 3																						
Commonweigner Commonweigne	Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Proceedings of the Control of the	Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Segon (1997) 199 50 50 50 50 50 50 50 50 50 50 50 50 50	Incremental Cost of Vehicles (after incentives)		(\$37,500)	(\$25,000)	(\$25,000)	(\$25,000)	(\$25,000)	(\$12,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Select Sanger Sale 38 50 10 12 18 18 19 50 50 50 50 50 50 50 5	Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000
Part	Station		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fig. From Control (1977) 1921 1920 1920 1928 1928 1930 1932 1934 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1938 1932 1932 1932 1932 1932 1932 1932 1932	Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
March 1.00 1.20	NG Price		\$0.72	\$0.74	\$0.76	\$0.78	\$0.80	\$0.82	\$0.84	\$0.86	\$0.89	\$0.91	\$0.93	\$0.96	\$0.98	\$1.01	\$1.03	\$1.06	\$1.09	\$1.12	\$1.15	\$1.18	\$1.21
Minor Proceed Format (a) Sign S	NG Price (after tax credit)		\$0.72	\$0.74	\$0.26	\$0.28	\$0.30	\$0.32	\$0.34	\$0.36	\$0.39	\$0.41	\$0.43	\$0.46	\$0.48	\$0.51	\$0.53	\$0.56	\$0.59	\$0.62	\$0.65	\$0.68	\$0.71
Description 1.50 1248 1.579 1.279 1.279 1.211 1.31.0 1.570 1.572 1.34.5 1.42.0 1.44.6 1.477 1.35.0 1.55.0 1.50.0	NG P3 Markup		\$2.62	\$2.70	\$2.78	\$2.87	\$2.95	\$3.04	\$3.13	\$3.23	\$3.32	\$3.42	\$3.53	\$3.63	\$3.74	\$3.85	\$3.97	\$4.09	\$4.21	\$4.34	\$4.47	\$4.60	\$4.74
Decel Tree Face Search (1997) (1998)	NG Price (after tax credit & mark up)		\$3.35	\$3.44	\$3.04	\$3.15	\$3.25	\$3.36	\$3.47	\$3.59	\$3.71	\$3.83	\$3.96	\$4.09	\$4.22	\$4.36	\$4.50	\$4.65	\$4.80	\$4.95	\$5.11	\$5.28	\$5.44
Conclume Price 19 19 19 19 19 19 19 1	Diesel Price		\$2.30	\$2.44	\$2.59	\$2.75	\$2.93	\$3.11	\$3.30	\$3.50	\$3.72	\$3.95	\$4.20	\$4.46	\$4.73	\$5.03	\$5.34	\$5.67	\$6.02	\$6.40	\$6.79	\$7.21	
Gastier Peter Martinance Same Sam	Diesel Price (after tax exemption)			\$2.44			\$2.93															\$7.21	
No. First First Costs \$32,69\$ \$37,582 \$88,90\$ \$11,385\$ \$15,005 \$ \$163,05\$ \$17,79\$																		-					
No First Frue Costs \$0,000 9 \$71,062 \$88,00 \$118,000 \$159,000 \$159,000 \$159,000 \$179,000 \$179,000 \$180,000 \$179,000 \$180,000 \$18			2.10	\$2.22	\$2.34	\$2.47	\$2.61	\$2.76	\$2.91	\$3.08	\$3.25	\$3.43	\$3.62	\$3.82	\$4.04	\$4.26	\$4.50	\$4.76	\$5.02	\$5.30	\$5.60	\$5.91	\$6.24
Diesel Fleet Maintenance																							
Diesel Fleet Fleet Coeks	NG Fleet Fuel Costs		\$20,639	\$71,562	\$88,960	\$118,556	\$150,035	\$168,165	\$173,796	\$179,592	\$185,557	\$191,696	\$198,015	\$204,519	\$211,213	\$218,104	\$225,195	\$232,494	\$202,657	\$167,349	\$129,544	\$89,129	\$45,989
Facility Filed Multiteance 1																							
Esseline Fleet Fuel Costs \$1.71.51 \$22.655 \$51.899 \$42.007 \$53.358 \$45.2787 \$459.418 \$57.370 \$457.711 \$51.771 \$55.279 \$459.712 \$59.200 \$510.653 \$510.736 \$511.3377 \$559.238 \$57.209 \$40.275 \$52.265 \$10.653 \$51.265 \$51.265 \$10.653 \$51.265 \$10.653 \$51.265 \$10.653 \$10.653 \$10.736			\$4,238	\$18,003	\$28,679	\$40,610	\$53,910	\$57,252	\$60,802	\$64,572	\$68,575	\$72,827	\$77,342	\$82,137	\$87,230	\$92,638	\$98,382	\$104,481	\$110,959	\$94,271	\$75,087	\$53,161	\$28,229
Fixed States (59,499) (59,0039) (528,381) (535,839) (542,767) (545,176) (543,776) (543,776) (537,126) (543,576) (537,126) (543,576) (537,127) (523,812) (514,686) (545,666) (561,90) (59) (59) (59) (59) (59) (59) (59) (59																							
Fuel States																							
NG Station Maintenance (inc. in NG price) 50 50 50 50 50 50 50 50 50 50 50 50 50																							
NG Station Electricity (inc. in Maint, price)																			**				
Food Benefits G9,249 G39,093 G28,381 G39,039 G28,381 G39,039 G22,000 G25,000	, , ,				**			-											7.				
Fotal Costs (\$37,500) (\$25,000)	, , ,																						-
Net Cash Flow (\$46,749) (\$55,903) (\$53,381) (\$60,839) (\$67,676) (\$57,676) (\$43,576) (\$43,576) (\$43,576) (\$43,576) (\$34,174) (\$39,571) (\$37,124) (\$33,570) (\$37,124) (\$33,570) (\$31,224) (\$27,721) (\$23,812) (\$19,468) (\$14,656) \$3,806 \$9,155 \$12,752 \$14,307 \$13,505 \$1,000								** * *															
Cumulative Cash Flow (\$46,749) (\$102,652) (\$156,034) (\$216,872) (\$284,639) (\$342,315) (\$385,891) (\$427,606) (\$467,177) (\$504,301) (\$538,650) (\$597,596) (\$621,409) (\$640,877) (\$652,533) (\$651,727) (\$642,572) (\$629,820) (\$615,131) (\$602,008) (\$700,008) (\$700,009) (\$									7.										7.				
Whole Years																							
Residual 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																			(\$651,727)				(\$602,008)
Project Life 20.5				1.0	1.0		1.0	1.0	1.0						1.0			1.0	1.0		1.0		1.0
Payback Period 20.5			0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Discounted Return on Investment	3																						
Internal Rate of Return #NUM!	,																						
Net Present Value (\$501,289																							
Estimated CNG Station O&M Costs (from VICE 2.0 Model)* CNG Station Maintenance \$ 1 (\$50,000)\$ (\$103,000)\$ (\$110,000)\$ (\$110,000)\$ (\$110,000)\$ (\$110,000)\$ (\$110,000)\$ (\$110,000)\$ (\$125,0																							
CNG Station Maintenance \$ 10 (\$96,000) (\$103,000 (\$111,000) (\$110,000) (\$110,000) (\$124,000) (\$125,	Net Present Value	(\$501,289)																					
CNG Station Maintenance \$0 (\$96,000) (\$103,000) (\$114,000) (\$125,000) (\$1																							
CNG Station Electricity (\$1,500) (\$15,000) (\$25,000) (\$34,000) (\$44,000) (\$54,000) (\$54,000) (\$54,000) (\$55,000) (\$53,000) (\$55,000) (\$55,000) (\$50,000) (\$5	`	E 2.0 Model)*											.,									<u> </u>	
				(\$30,000)	(1 - 1 - 1 - 1 - 1)																	(1 1 7	
*Amortized into CNG fuel costs assumptions	,		(\$1,500)	(\$15,000)	(\$25,000)	(\$34,000)	(\$44,000)	(\$52,000)	(\$54,000)	(\$54,000)	(\$54,000)	(\$54,000)	(\$53,000)	(\$53,000)	(\$52,000)	(\$54,000)	(\$50,000)	(\$47,000)	(\$41,000)	(\$30,000)	(\$22,000)	(\$15,000)	(\$7,000)

CNG School Bus Business Case

Vehicle #	<u>Type</u>	<u>FuelType</u>	Inc. Cos	t <u>VMT</u>	<u>USE</u>	<u>Life</u>	<u>MPG</u>	CNG loss	<u>mpGGE</u>		CNG Use	Mthly CNG Use	Salvage Value
	1 School Bus	D	\$	30,000	9123	1303	15	7	12.5%	6.1	1,489	124	209
	2 Para. Transit	D	\$	17,500	20865	3161	15	6.6	10.5%	5.9	3,532	294	209
	3 Class 3 Truck	D	\$	30,000	9699	3464	12	2.8	5.30%	2.7	3,658	305	209
	4 Class 2 Truck	D	\$	10,000	9837	708	8	13.9	5.3%	13.2	747	62	209
	5			0	0	0	0	0	0	0	0	0	1

VMT = Average annual VMT, USE = Average annual USE, CNG Use = Average annual CNG use, M CNG Use = Average monthly CNG use

Base Case Inputs						Scenario 3																
						P3 Infra + Inc.																
<u>Infrastructure</u>	Cell Name	<u>Value</u>				AFV Incentive + Royalties																
Infrastructure Cost	Infra_Cost	\$2,130,000		\$2,130,000	\$2,130,000	\$0		avo	. MPG	7.575												
Salvage Value	CNG_Salv		~ % of original price		\$2,230,000	ţ0			e diff	-\$0.35												
Infrastructure Tax Credit Rate	Infra_Tax_Credit_Rate		percent							,												
Infrastructure Tax Credit Value	Infra_Tax_Credit_Value	\$0	\$	\$0	\$0	\$0			5	0.660066007	-0.229921864											
<u>Fuels</u>				•	*				6	0.792079208	-0.275906237											
Alt Fuel Excise Tax Credit Value	AF_Excise_Value	\$0.50	\$/GGE	\$0.50	\$0.50	\$0.00			7	0.924092409	-0.321890609											
Price of CNG (per GGE)	CNG_Price	\$0.72	\$/GGE	\$0.72	\$0.72	\$0.72			7.575	1	-0.348331624											
CNG Price Markup (Station Developer)	CNG_Markup	\$0.50		\$0.50	\$0.50	\$1.85			8	1.056105611	-0.367874982											
CNG Fuel Sales Royalty (from Developer)	CNG_Royalty		\$/GGE	\$0.00	\$0.00	\$0.06			9	1.188118812	-0.413859355											
CNG Price Increase	Base Case		%/Year	1.9%	1.9%	1.9%			10	1.320132013	-0.459843728											
CNG Lifecycle GHG Factor (per GGE)	CNG_GHG_Factor		lbs/GGE						15	1.98019802	-0.689765592											
Diesel Fuel Price	D_Price		\$/Gallon	\$2.30	\$2.30	\$2.30			20	2.640264026	-0.919687456											
Diesel Price Increase	Base Case		%/Year	4.3%	4.3%	4.3%			25	3.300330033	-1.14960932											
Federal Diesel Excise Tax State Diesel Excise Tax	Fed_D_Excise		\$/Gallon \$/Gallon						30	3.96039604 0.062	-1.379531184											
Realized Diesel Excise Tax Exemption	State_D_Excise		\$/Gallon							0.082												
DGE/GGE Conversion Factor	D_Excise_Value DGE_GGE_Convert		DGE / GGE							0.038												
Diesel Lifecycle GHG Factor (per GGE)	D_GHG_Factor		bs/GGE							0.021												
Gasoline Fuel Price	G_Price		\$/Gallon	\$2.10	\$2.10	\$2.10				0.030												
Gasoline Price Increase	Base Case		%/Year	3.8%	3.8%	3.8%																
Federal Gasoline Excise Tax	Fed_G_Excise		\$/Gallon	2.270		212.1																
State Gasoline Excise Tax	State_G_Excise		\$/Gallon																			
Realized Gasoline Excise Tax Exemption	G_Excise_Value	\$0.00	\$/Gallon																			
Gasoline Lifecycle GHG Factor (per GGE)	G_GHG_Factor	24.8	lbs/GGE																			
<u>Operations</u>																						
CNG Vehicle Maintenance Costs	CNG_D_Maint	0.52	\$/mile																			
Diesel Vehicle Maintenance Costs	D_Maint		\$/mile																			
LDV Gasoline Vehicle Maintenance	G_Maint	0.047	\$/mile																			
LDV CNG Vehicle Maintenance Costs	CNG_G_Maint	0.047																				
% of commercial market	CNG_G_Maint Comm		\$/mile percent	0%	0%	0%																
% of commercial market <u>Incentives</u>	Comm	0%	percent	0%	0%	0%																
% of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun	Comm nt Rate Discount	3.2%	percent %	0%	0%	0%																
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive	Comm nt Rate Discount Fed_Vehicle_Inc	3.2% 0%	percent % % of Inc Cost	0%		0.0																
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% of commercial market <u>Incentives</u> Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive	Comm nt Rat(Discount Fed_Vehicle_Inc State_Vehicle_Inc	3.2% 0% 50%	percent % % of Inc Cost	60%		0.0																
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% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement	Comm nt Rat(Discount Fed_Vehicle_Inc State_Vehicle_Inc	3.2% 0% 50%	percent % % of Inc Cost	60%		0.0	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20 Tota
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor	3.2% 0% 50%	percent % % of Inc Cost	60%		0.0	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20 Tota 0
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	3.2% 0% 50%	percent % % of Inc Cost	60%		0.0	5 11 0	6 0 0	7 0 0 0	8 0 0	9	10 0 0	11 0 0	12 0 0	13 0 0	14 0 0	15 0 0	16 0 0	17 0 0	18 0 0	19 0 0	
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	3.2% 0% 50%	percent % % of Inc Cost	60% 60% 2 11 0		0.0	5 11 0 0	6 0 0	7 0 0 0 0 0	8 0 0 0	9 0 0	10 0 0	11 0 0	12 0 0	13 0 0	14 0 0 0	15 0 0	16 0 0	17 0 0 0	18 0 0	19 0 0	
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% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle #	Comm nt Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type	3.2% 0% 50%	percent % % of Inc Cost	0% 60% 2 11 0 0 0	25% 3 11 0 0 0 0	50% 4 11 0 0 0	5 11 0 0 0 0	6 0 0 0 0	7 0 0 0 0 0 0 0 0 0 0 0	8 0 0 0 0	9 0 0 0 0	10 0 0 0 0	11 0 0 0 0	12 0 0 0 0 0	13 0 0 0 0	14 0 0 0 0 0	15 0 0 0	16 0 0 0 0	17 0 0 0 0 0	18 0 0 0 0	19 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
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% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of Sch Vehicles In Service Project Year Vehicle # Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 3 4 5 6i chool Buses; 100% of Class 4-7 Type 1 School Bus 2 3 4 5 Type 1 School Bus	0% 3.2% 0% 50% 100% 0 0 0 0 0 0 5 111 Paratransit Buses; 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost 11 00 00 11 12 0% of Class 8+ Tru 10 00 00 00 00 00 00 00 00 00 00 00 00	ks; 34% of Class 4- 2 33 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$	25% 3 3 11 0 0 0 0 0 11 7 Trucks 3 44 0 0 0 0 0 0 5 0 5 0 5 0 5 0 5 0 5 0	50% 4 11 0 0 0 11 4 55 0 0 0 0 50 50 50 \$50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 0 0 0 0 0 0 50 50 50 50	0 0 0 0 0 0 50 50 50 50	0 0 0 0 0 0 0 50 50 50 50	\$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00 00 00 00 00 00 00 00 00 00 566,000 \$00 \$00 \$00 \$00 \$00 \$00 \$00 \$00 \$00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 11 0 0 0 0 0 0 0 0
% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of Sch Vehicles In Service Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 3 4 5 6i chool Buses; 100% of Class 4-7 Type 1 School Bus 2 3 4 5 Type 1 School Bus	0% 3.2% 0% 50% 100% 0 0 0 0 0 0 5 111 Paratransit Buses; 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost 11 00 00 11 12 0% of Class 8+ Tru 10 00 00 00 00 00 00 00 00 00 00 00 00	ks; 34% of Class 4- 2 33 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$	25% 3 3 11 0 0 0 0 0 11 7 Trucks 3 44 0 0 0 0 0 0 5 0 5 0 5 0 5 0 5 0 5 0	50% 4 11 0 0 0 11 4 55 0 0 0 0 50 50 50 \$50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 0 0 0 0 0 0 50 50 50 50	0 0 0 0 0 0 50 50 50 50	0 0 0 0 0 0 0 50 50 50 50	\$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00 00 00 00 00 00 00 00 00 00 566,000 \$00 \$00 \$00 \$00 \$00 \$00 \$00 \$00 \$00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 11 0 0 0 0 0 0 0 0
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% of commercial market Incentives Required Rate of Return / Nominal Discoun Federal Vehicle Tax Incentive State Vehicle Incentive Vehicle Procurement Project Year Vehicle # Total *Vehicle Assumptions: Replace ~35% of Sch Vehicles In Service Project Year Vehicle # Vehicle # Vehicle Salvage Value Project Year Vehicle #	Comm Int Rate Discount Fed_Vehicle_Inc State_Vehicle_Inc Procurement Factor Type 1 School Bus 2 3 4 5 10% of Class 4-7 Type 1 School Bus 2 3 4 5 Type 1 School Bus 2 3 4 5	0% 3.2% 0% 50% 100% 0 0 0 0 0 0 5 111 Paratransit Buses; 5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	percent % % of Inc Cost 11 00 00 11 12 0% of Class 8+ Tru 10 00 00 00 00 00 00 00 00 00 00 00 00	ks; 34% of Class 4- 2 33 0 0 0 \$0 \$0 \$0 \$0 \$0 \$0 \$	25% 3 3 11 0 0 0 0 0 17 Trucks 3 44 0 0 0 0 0 0 50 50 \$50 \$50 \$50 \$50 \$50 \$	50% 4 11 0 0 0 11 4 55 0 0 0 0 50 50 50 \$50	\$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	0 0 0 0 0 0 0 50 50 50 50	0 0 0 0 0 0 50 50 50 50	0 0 0 0 0 0 0 50 50 50 50	\$0 \$0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	\$66,000 \$66,000	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	00 00 00 00 00 00 00 00 00 00 566,000 \$00 \$00 \$00 \$00 \$00 \$00 \$00 \$00 \$00	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	0 0 0 0 0 0 0 0 0 11 0 0 0 0 0 0 0 0

2		\$0	\$0	\$0	\$0	\$0	\$0	0 \$	50 \$	0	50	50 \$	0 \$1	\$(\$0	\$(\$0	\$0 \$0	\$0	\$0	\$0
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4		\$0	\$0	\$0	\$0	\$0	\$0	0 \$	\$0 \$	0 :	50 9	50 \$	0 \$1	\$(\$0	\$(\$0	\$0 \$0	\$0	\$0	\$0
5)																				
Subtotal (w/o Incentive)		\$330,000	\$330,000	\$330,000	\$330,000	\$330,000	\$330,000	0 \$	\$ \$	0 :	50	50 \$	0 \$(\$(\$0	\$(\$0	\$0 \$0	\$0	\$0	\$0
Incentive		\$165,000	\$165,000	\$165,000	\$165,000	\$165,000	\$165,000	0 \$	\$ \$	0 :	50	50 \$	0 \$(\$(\$0	\$(\$0	\$0 \$0	\$0	\$0	\$0
Total w/ Incentive		\$165,000	\$165,000	\$165,000	\$165,000	\$165,000	\$165,000	0 \$	50 \$	0	50	50 \$	0 \$	\$(\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0

Conventional Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Vehicle #	Туре																					
	1 School Bus	1,195	2,389	3,584	4,779	5,973	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	5,973	4,779	3,584	2,389	1,195
	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total		1,195	2,389	3,584	4,779	5,973	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	7,168	5,973	4,779	3,584	2,389	1,195
CNG Monthly Fuel Requirements																						
Project Year	-	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Vehicle #	Туре																					
	1 School Bus	1,365	2,731	4,096	5,461	6,827	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	6,827	5,461	4,096	2,731	1,365
	2	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
	3	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	С
	4	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
	5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	С
Required Capacity (GGE/mo)		1,365	2,731	4,096	5,461	6,827	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	8,192	6,827	5,461	4,096	2,731	1,365
Incremental Capacity (GGE/mo)		1,365	1,365	1,365	1,365	1,365	1,365	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Potential Commercial Demand (GGE/mo)		102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222	102,222
Base Case Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Scenario 1 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Scenario 2 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Scenario 3 Incremental Demand		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	C
Base Case Incremental Station Cost		\$2,130,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Scenario 1 Incremental Station Cost		\$2,130,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Scenario 2 Incremental Station Cost		\$2,130,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Scenario 3 Incremental Station Cost		\$2,130,000	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Base Total Station Cost		\$2,130,000																				
Scenario 1 Station Cost		\$2,130,000																				
Scenario 2 Station Cost		\$2,130,000																				
Scenario 3 Station Cost		\$2,130,000																				
Total Station Cost (w/ Tax Credit)		\$2,130,000																				
Station Amortization	1	\$117,486.72	\$1.85	\$7.17	\$3.59	\$2.39	\$1.79	\$1.43	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.20	\$1.43	\$1.79	\$2.39

Financial Analysis Base Case																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	. 1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$66,000	\$66,000	\$66,000	\$66,000	\$66,000
Station		(\$2,130,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$426,000
NG Price		\$0.72	\$0.74	\$0.75	\$0.76	\$0.78	\$0.79	\$0.81	\$0.82	\$0.84	\$0.86	\$0.87	\$0.89	\$0.91	\$0.92	\$0.94	\$0.96	\$0.98	\$0.99	\$1.01	\$1.03	\$1.05
NG Price (after tax credit)		\$0.22	\$0.24	\$0.25	\$0.26	\$0.28	\$0.29	\$0.31	\$0.32	\$0.34	\$0.36	\$0.37	\$0.39	\$0.41	\$0.42	\$0.44	\$0.46	\$0.48	\$0.49	\$0.51	\$0.53	\$0.55
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.72	\$0.75	\$0.78	\$0.81	\$0.84	\$0.87	\$0.90	\$0.93	\$0.97	\$1.00	\$1.04	\$1.07	\$1.11	\$1.15	\$1.19	\$1.23	\$1.27	\$1.31	\$1.36	\$1.40	\$1.45
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	2.40	2.50	2.61	2.72	2.84	2.96	3.09	3.22	3.36	3.50	3.65	3.81	3.98	4.15	4.33	4.51	4.71	4.91	5.12	5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	2.18	2.26	2.35	2.44	2.53	2.63	2.73	2.83	2.94	3.05	3.17	3.29	3.41	3.54	3.67	3.81	3.96	4.11	4.27	4.43
NG Fleet Maintenance																						
NG Fleet Fuel Costs		\$5,876	\$24,442	\$38,102	\$52,769	\$68,480	\$85,274	\$88,449	\$91,702	\$95,037	\$98,455	\$101,958	\$105,548	\$109,228	\$113,001	\$116,868	\$120,832	\$104,079	\$86,041	\$66,666	\$45,903	\$23,700
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$16,487	\$68,782	\$107,609	\$149,649	\$195,105	\$244,193	\$254,693	\$265,645	\$277,068	\$288,982	\$301,408	\$314,368	\$327,886	\$341,985	\$356,691	\$372,028	\$323,355	\$269,807	\$211,057	\$146,755	\$76,533
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Fuel Savings		\$10,610	\$44,340	\$69,507	\$96,880	\$126,624	\$158,919	\$166,244	\$173,943	\$182,031	\$190,527	\$199,450	\$208,820	\$218,658	\$228,985	\$239,823	\$251,197	\$219,275	\$183,766	\$144,391	\$100,851	\$52,833
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$10,610	\$44,340	\$69,507	\$96,880	\$126,624	\$158,919	\$166,244	\$173,943	\$182,031	\$190,527	\$199,450	\$208,820	\$218,658	\$228,985	\$239,823	\$251,197	\$285,275	\$249,766	\$210,391	\$166,851	\$544,833
Total Costs		(\$2,295,000)	(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$2,284,390)	(\$120,660)	(\$95,493)	(\$68,120)	(\$38,376)	(\$6,081)	\$166,244	\$173,943	\$182,031	\$190,527	\$199,450	\$208,820	\$218,658	\$228,985	\$239,823	\$251,197	\$285,275	\$249,766	\$210,391	\$166,851	\$544,833
Cumulative Cash Flow		(\$2,284,390)	(\$2,405,050)	(\$2,500,542)	(\$2,568,663)	(\$2,607,039)	(\$2,613,120)	(\$2,446,876)	(\$2,272,933)	(\$2,090,902)	(\$1,900,375)	(\$1,700,925)	(\$1,492,105)	(\$1,273,447)	(\$1,044,462)	(\$804,639)	(\$553,443)	(\$268,167)	(\$18,401)	\$191,990	\$358,841	\$903,674
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.1	0.0	0.0
Project Life	20.5																					
Payback Period	17.6																					
Discounted Return on Investment	-10%																					
Internal Rate of Return	2%																					
Net Present Value	(\$294,625)																					
	,, ,		·							·					<u> </u>				· ·			
Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	. 1	1	1	1	1	1	1	1	1	
Incremental Cost of Vehicles (after incentives)		(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$66,000	\$66,000	\$66,000	\$66,000	\$66,000
Station		(\$2,130,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

Financial Scenario 1																						
Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$66,000	\$66,000	\$66,000	\$66,000	\$66,000
Station		(\$2,130,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Price		\$0.80	\$0.81	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	
NG Price (after tax credit)		\$0.30	\$0.31	\$0.33	\$0.35	\$0.36	\$0.38	\$0.39	\$0.41	\$0.43	\$0.45	\$0.46	\$0.48	\$0.50	\$0.52	\$0.54	\$0.56	\$0.58	\$0.60	\$0.62	\$0.64	\$0.66
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.79	\$0.82	\$0.85	\$0.89	\$0.92	\$0.95	\$0.99	\$1.02	\$1.06	\$1.09	\$1.13	\$1.17	\$1.21	\$1.25	\$1.29	\$1.33	\$1.37	\$1.42	\$1.46	\$1.51	\$1.56
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
NG Fleet Maintenance																						
NG Fleet Fuel Costs		\$6,505	\$27,003	\$42,017	\$58,088	\$75,256	\$93,559	\$96,891	\$100,305	\$103,803	\$107,387	\$111,060	\$114,823	\$118,680	\$122,632	\$126,682	\$130,832	\$112,572	\$92,964	\$71,957	\$49,498	\$25,531
Diesel Fleet Maintenance																						
Diesel Fleet Fuel Costs		\$16,487	\$68,782	\$107,609	\$149,649	\$195,105	\$244,193	\$254,693	\$265,645	\$277,068	\$288,982	\$301,408	\$314,368	\$327,886	\$341,985	\$356,691	\$372,028	\$323,355	\$269,807	\$211,057	\$146,755	\$76,533
Gasoline Fleet Maintenance																						
Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$9,982	\$41,779	\$65,592	\$91,560	\$119,849	\$150,634	\$157,802	\$165,340	\$173,265	\$181,594	\$190,348	\$199,545	\$209,206	\$219,354	\$230,009	\$241,196	\$210,783	\$176,844	\$139,100	\$97,257	\$51,001
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	φο
Total Benefits		\$9,982	\$41,779	\$65,592	\$91,560	\$119,849	\$150,634	\$157,802	\$165,340	\$173,265	\$181,594	\$190,348	\$199,545	\$209,206	\$219,354	\$230,009	\$241,196	\$276,783	\$242,844	\$205,100	\$163,257	\$117,001
Total Costs		(\$2,262,000)	(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	(\$132,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$2,252,018)	(\$90,221)	(\$66,408)	(\$40,440)	(\$12,151)	\$18,634	\$157,802	\$165,340	\$173,265	\$181,594	\$190,348	\$199,545	\$209,206	\$219,354	\$230,009	\$241,196	\$276,783	\$242,844	\$205,100	\$163,257	\$117,001
Cumulative Cash Flow		(\$2,252,018)	(\$2,342,239)	(\$2,408,647)	(\$2,449,087)	(\$2,461,238)	(\$2,442,604)	(\$2,284,802)	(\$2,119,462)	(\$1,946,197)	(\$1,764,603)	(\$1,574,255)	(\$1,374,710)	(\$1,165,504)	(\$946,150)	(\$716,141)	(\$474,945)	(\$198,162)	\$44,682	\$249,782	\$413,039	\$530,040
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	0.0	0.0	0.0	0.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.7	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	17.2																					
Discounted Return on Investment	-16%																					
Internal Rate of Return	2%																					
Net Present Value	(\$439,473)																					

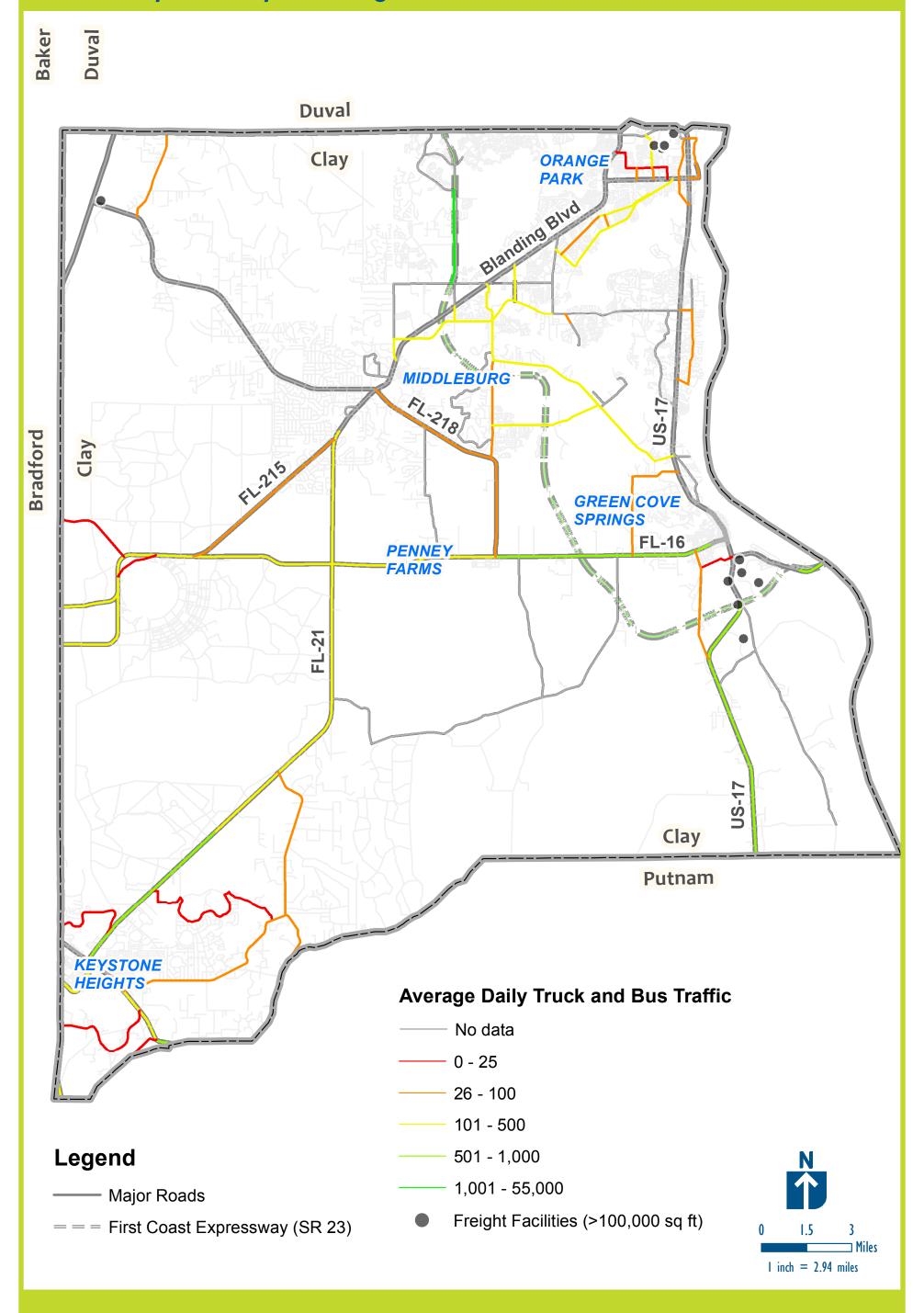
Financial	Scenario	2

Project Year		0	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$247,500)	(\$247,500)	(\$247,500)	(\$247,500)	(\$247,500)	(\$247,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$66,000	\$66,000	\$66,000	\$66,000	\$66,000
Station		(\$2,130,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Station Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Price		\$0.80	\$0.81	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$1.08	\$1.10	\$1.12	\$1.14	\$1.16
NG Price (after tax credit)		\$0.30	\$0.31	\$0.33	\$0.35	\$0.36	\$0.38	\$0.39	\$0.41	\$0.43	\$0.45	\$0.46	\$0.48	\$0.50	\$0.52	\$0.54	\$0.56	\$0.58	\$0.60	\$0.62	\$0.64	\$0.66
NG P3 Markup		\$0.50	\$0.51	\$0.53	\$0.54	\$0.56	\$0.57	\$0.59	\$0.61	\$0.63	\$0.65	\$0.67	\$0.69	\$0.71	\$0.73	\$0.75	\$0.77	\$0.79	\$0.82	\$0.84	\$0.87	\$0.89
NG Price (after tax credit & mark up)		\$0.79	\$0.82	\$0.85	\$0.89	\$0.92	\$0.95	\$0.99	\$1.02	\$1.06	\$1.09	\$1.13	\$1.17	\$1.21	\$1.25	\$1.29	\$1.33	\$1.37	\$1.42	\$1.46	\$1.51	\$1.56
Diesel Price		\$2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Diesel Price (after tax exemption)		2.30	\$2.40	\$2.50	\$2.61	\$2.72	\$2.84	\$2.96	\$3.09	\$3.22	\$3.36	\$3.50	\$3.65	\$3.81	\$3.98	\$4.15	\$4.33	\$4.51	\$4.71	\$4.91	\$5.12	\$5.34
Gasoline Price		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
Gasoline Price (after exemption)		2.10	\$2.18	\$2.26	\$2.35	\$2.44	\$2.53	\$2.63	\$2.73	\$2.83	\$2.94	\$3.05	\$3.17	\$3.29	\$3.41	\$3.54	\$3.67	\$3.81	\$3.96	\$4.11	\$4.27	\$4.43
NG Fleet Maintenance		2.10	\$2.10	\$2.20	\$2.55	\$2.77	\$2.55	\$2.03	\$2.73	\$2.03	\$2.54	\$5.05	\$3.17	\$5.25	\$5.41	\$5.54	\$5.07	\$5.01	\$3.50	94.11	ş4.27	94.43
NG Fleet Fuel Costs		\$6,505	\$27,003	\$42,017	\$58,088	\$75,256	\$93,559	\$96,891	\$100,305	\$103,803	\$107,387	\$111,060	\$114,823	\$118,680	\$122,632	\$126,682	\$130,832	\$112,572	\$92,964	\$71,957	\$49,498	\$25,531
Diesel Fleet Maintenance		\$0,303	\$27,003	\$42,017	\$36,066	\$73,230	\$55,555	\$50,051	\$100,505	\$105,605	\$107,367	\$111,000	\$114,023	\$110,000	\$122,032	\$120,062	\$130,632	\$112,372	\$52,504	\$71,937	\$45,450	\$23,331
		¢16.407	¢60.700	¢107.600	¢140.640	£10F 10F	6244102	£254.602	\$26F.64F	£277.060	¢200.002	6201.400	£214.260	£227.00 <i>6</i>	¢241.00F	¢256.601	6272.020	¢222.2EE	£260.007	¢211.0F7	¢1.46.7FF	¢76 F22
Diesel Fleet Fuel Costs		\$16,487	\$68,782	\$107,609	\$149,649	\$195,105	\$244,193	\$254,693	\$265,645	\$277,068	\$288,982	\$301,408	\$314,368	\$327,886	\$341,985	\$356,691	\$372,028	\$323,355	\$269,807	\$211,057	\$146,755	\$76,533
Gasoline Fleet Maintenance			**	**	4.0			**			**		**	**		4.0		**				**
Gasoline Fleet Fuel Costs		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Fuel Savings		\$9,982	\$41,779	\$65,592	\$91,560	\$119,849	\$150,634	\$157,802	\$165,340	\$173,265	\$181,594	\$190,348	\$199,545	\$209,206	\$219,354	\$230,009	\$241,196	\$210,783	\$176,844	\$139,100	\$97,257	\$51,001
Fuel Sales		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Maintenance (inc. in NG price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NG Station Electricity (inc. in Maint. price)		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Benefits		\$9,982	\$41,779	\$65,592	\$91,560	\$119,849	\$150,634	\$157,802	\$165,340	\$173,265	\$181,594	\$190,348	\$199,545	\$209,206	\$219,354	\$230,009	\$241,196	\$276,783	\$242,844	\$205,100	\$163,257	\$117,001
Total Costs		(\$2,377,500)	(\$247,500)	(\$247,500)	(\$247,500)	(\$247,500)	(\$247,500)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Net Cash Flow		(\$2,367,518)	(\$205,721)	(\$181,908)	(\$155,940)	(\$127,651)	(\$96,866)	\$157,802	\$165,340	\$173,265	\$181,594	\$190,348	\$199,545	\$209,206	\$219,354	\$230,009	\$241,196	\$276,783	\$242,844	\$205,100	\$163,257	\$117,001
Cumulative Cash Flow		(\$2,367,518)	(\$2,573,239)	(\$2,755,147)	(\$2,911,087)	(\$3,038,738)	(\$3,135,604)	(\$2,977,802)	(\$2,812,462)	(\$2,639,197)	(\$2,457,603)	(\$2,267,255)	(\$2,067,710)	(\$1,858,504)	(\$1,639,150)	(\$1,409,141)	(\$1,167,945)	(\$891,162)	(\$648,318)	(\$443,218)	(\$279,961)	(\$162,960)
Whole Years		0.5	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0
Residual		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Project Life	20.5																					
Payback Period	20.5																					
Discounted Return on Investment	-31%																					
Internal Rate of Return	0%																					
Net Present Value	(\$1,061,032)																					
					l.	1		ı						ı		l.			I		I .	
Financial Scenario 3																						
Project Year		0	1	2	3	4	5	6	7	8	q	10	11	12	13	14	15	16	17	18	19	20
Project Active?		0.5	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	10	1	1	1	1
Incremental Cost of Vehicles (after incentives)		(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	(\$165,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Incremental Vehicle Salvage Value		(\$103,000) \$0	(\$105,000)	(\$103,000)	(\$105,000)	(\$103,000) \$0	(\$105,000)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$66,000	\$66,000	\$66,000	\$66,000	\$66,000
Station State Salvage Value		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$00,000		\$00,000	\$00,000	\$00,000
			\$0	\$0	\$0	\$0			\$0		\$0	3 0				\$ U	ΦU			⊅ U	30	\$0
Station Salvage Value		\$0		\$0							¢0	¢Ω				¢Ω	¢Ω		\$0	¢0	¢Λ	
NG Price		to 00		to 02			\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
		\$0.80	\$0.81	\$0.83	\$0.85	\$0.86	\$0.88	\$0.89	\$0.91	\$0.93	\$0.95	\$0.96	\$0.98	\$1.00	\$1.02	\$1.04	\$1.06	\$0 \$1.08	\$0 \$1.10	\$1.12	\$1.14	\$1.16
		\$0.80	\$0.81 \$0.81	\$0.33	\$0.85 \$0.35	\$0.86 \$0.36	\$0.88 \$0.38	\$0.89 \$0.39	\$0.91 \$0.41	\$0.93 \$0.43	\$0.95 \$0.45	\$0.96 \$0.46	\$0.98 \$0.48	\$1.00 \$0.50	\$1.02 \$0.52	\$1.04 \$0.54	\$1.06 \$0.56	\$0 \$1.08 \$0.58	\$0 \$1.10 \$0.60	\$1.12 \$0.62	\$1.14 \$0.64	\$1.16 \$0.66
NG P3 Markup		\$0.80 \$1.85	\$0.81 \$0.81 \$1.90	\$0.33 \$1.96	\$0.85 \$0.35 \$2.02	\$0.86 \$0.36 \$2.08	\$0.88 \$0.38 \$2.14	\$0.89 \$0.39 \$2.21	\$0.91 \$0.41 \$2.27	\$0.93 \$0.43 \$2.34	\$0.95 \$0.45 \$2.41	\$0.96 \$0.46 \$2.49	\$0.98 \$0.48 \$2.56	\$1.00 \$0.50 \$2.64	\$1.02 \$0.52 \$2.72	\$1.04 \$0.54 \$2.80	\$1.06 \$0.56 \$2.88	\$0 \$1.08 \$0.58 \$2.97	\$0 \$1.10 \$0.60 \$3.06	\$1.12 \$0.62 \$3.15	\$1.14 \$0.64 \$3.24	\$1.16 \$0.66 \$3.34
NG P3 Markup NG Price (after tax credit & mark up)		\$0.80 \$1.85 \$2.65	\$0.81 \$0.81 \$1.90 \$2.72	\$0.33 \$1.96 \$2.29	\$0.85 \$0.35 \$2.02 \$2.37	\$0.86 \$0.36 \$2.08 \$2.44	\$0.88 \$0.38 \$2.14 \$2.52	\$0.89 \$0.39 \$2.21 \$2.60	\$0.91 \$0.41 \$2.27 \$2.69	\$0.93 \$0.43 \$2.34 \$2.77	\$0.95 \$0.45 \$2.41 \$2.86	\$0.96 \$0.46 \$2.49 \$2.95	\$0.98 \$0.48 \$2.56 \$3.04	\$1.00 \$0.50 \$2.64 \$3.14	\$1.02 \$0.52 \$2.72 \$3.24	\$1.04 \$0.54 \$2.80 \$3.34	\$1.06 \$0.56 \$2.88 \$3.44	\$0 \$1.08 \$0.58 \$2.97 \$3.55	\$0 \$1.10 \$0.60 \$3.06 \$3.66	\$1.12 \$0.62 \$3.15 \$3.77	\$1.14 \$0.64 \$3.24 \$3.89	\$1.16 \$0.66 \$3.34 \$4.00
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price		\$0.80 \$1.85 \$2.65 \$2.30	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40	\$0.33 \$1.96 \$2.29 \$2.50	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption)		\$0.80 \$1.85 \$2.65 \$2.30 2.30	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.72	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption)		\$0.80 \$1.85 \$2.65 \$2.30 2.30	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption)		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.72	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.72	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34
NG Price (after tax credit) NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$155,075	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$2.44	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.64	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67	\$1.08 \$0.58 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$155,075	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$2.44	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.64	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67	\$1.08 \$0.58 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81 \$3.81	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Haintenance Gasoline Fleet Fuel Costs		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695 \$16,487	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$155,075 \$149,649	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$2.00,126 \$195,105	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.47,898 \$244,193	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.55,860 \$254,693	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$272,454 \$277,068	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$2.94 \$2.94 \$2.94 \$2.81,097 \$288,982	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$314,368	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29 \$308,497 \$327,886	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$318,144 \$341,985	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$3.54	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$3.72,028	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81 \$3.81 \$290,606 \$323,355	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$3.96	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings		\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18 \$2.18 \$4.18 \$2.18	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$2.35 \$155,075	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.47,898	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$277,068	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.94 \$2.81,097	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,112 \$314,368 \$0 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29 \$308,497	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.54 \$328,059	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$338,251 \$372,028	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$4.51 \$3.81 \$3.81 \$290,606	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$239,664 \$269,807	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607 \$76,533
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$0 (\$20,315)	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$155,075 \$149,649	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$2.01,126 \$195,105 \$0 (\$5,021) \$0	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.47,898 \$244,193 \$0 (\$3,705) \$0	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.55,860 \$254,693 \$0 (\$1,167) \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$272,454 \$277,068	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$2.94 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.05 \$3.05 \$3.05 \$3.05 \$3.05 \$3.1,408	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,112 \$314,368 \$0 \$15,256 \$0	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29 \$308,497 \$327,886	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.91 \$3.41 \$3.41 \$318,144 \$341,985 \$0 \$23,841 \$0	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56 \$3.28,059 \$3.66,91	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$3.67 \$3.77 \$3.77,028	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$323,355 \$0 \$32,749	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$185,283 \$211,057	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.55 \$65,607 \$76,533
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price)		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$50 \$50 \$50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 \$5,029 \$0	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$2.00,126 \$195,105 \$0 \$5,021) \$0 \$0	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$244,193 \$0 \$3,705 \$0 \$0	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.60	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$277,068	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$3.29 \$308,497 \$317,886 \$0 \$19,389 \$0 \$0	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.91 \$3.41 \$3.41 \$318,144 \$341,985 \$0 \$23,841 \$0 \$0	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.54 \$3.56,691 \$0 \$0 \$0 \$0 \$0	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$323,355 \$0 \$32,749 \$0	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$0 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.65,607 \$76,533 \$0 \$10,926 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Huel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint, price)		\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 \$0	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$2.315, \$0 \$0	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 \$5,029 \$0 \$0	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.35 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 \$5,021) \$0 \$0 \$0	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.47,898 \$244,193 \$0 \$3,705 \$0 \$0 \$0	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$2.60	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$277,068 \$0 \$4,614 \$0 \$0 \$0	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$2.94 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$0	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.05 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$3.15 \$299,112 \$314,368 \$0 \$15,256 \$0 \$0 \$0	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$317,886 \$0 \$19,389 \$0 \$0 \$0	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$3.41 \$3.41,985 \$0 \$23,841 \$0 \$0 \$0	\$1,04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.54 \$3.6691 \$28.631 \$0 \$0 \$0	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$0 \$0 \$0	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$220,606 \$323,355 \$0 \$32,749 \$0	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0 \$0	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$115,283 \$211,057 \$0 \$25,774 \$0 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.65,607 \$76,533 \$0 \$10,926 \$0 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Huel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits		\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 \$0 \$0 \$5,209	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$2.18 \$2.18 \$2.19 \$0.00	\$0.33 \$1.96 \$2.29 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$155,075 \$149,649 \$0 (\$5,426) \$0	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.63 \$0 \$2.54,693 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$2.83 \$277,068 \$0 \$4,614 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7.884 \$0 \$0 \$0 \$7,884	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$0 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.29 \$3.29 \$3.29 \$308,497 \$327,886 \$0 \$19,389 \$0 \$0 \$19,389	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$3.41 \$341,985 \$0 \$23,841 \$0 \$0 \$0 \$23,841	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.54 \$3.692 \$328,059 \$36,691 \$0 \$28,631 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$33,777	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$323,355 \$0 \$32,749 \$0 \$0 \$0 \$0 \$0 \$98,749	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0 \$96,143	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$25,774 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$85,440	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607 \$76,533 \$0 \$10,926 \$0 \$0 \$76,926
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 \$0 (\$5,209) (\$165,000)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18 \$2.18 \$2.18 \$2.18 \$2.19 \$0 \$2.315 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$2.35 \$155,075 \$149,649 \$0 (\$5,426) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 \$0 \$1,5,021 \$0 \$0 \$1,5,021 \$0 \$1,5,021 \$0 \$0 \$1,5,021 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.55,860 \$2.64,693 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$272,454 \$0 \$4,614 \$0 \$0 \$0 \$4,614 \$0	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$2.94 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$0 \$7,884 \$0	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,112 \$314,368 \$0 \$15,256 \$0 \$0 \$0 \$0 \$15,256 \$0	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.29 \$3.29 \$308,497 \$327,886 \$0 \$19,389 \$0 \$0 \$0 \$19,389 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$318,144 \$341,985 \$0 \$23,841 \$0 \$0	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.56 \$3.56 \$3.80.59 \$328.059 \$0 \$28.631 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$3.87 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$33,777 \$0	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$323,355 \$0 \$32,749 \$0 \$0 \$98,749 \$0	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0 \$0 \$0 \$0 \$0 \$0,143 \$0 \$0 \$0 \$0,143 \$0 \$0,143 \$0 \$0 \$0,143 \$0 \$0 \$0 \$0,143 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$25,774 \$0 \$0 \$91,774	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$85,440 \$0	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607 \$76,533 \$0 \$10,926 \$0 \$0 \$76,926
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow		\$0.80 \$1.85 \$2.65 \$2.30 2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 \$0 (\$5,209) (\$165,000) (\$165,000)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$89,097 \$68,782 \$0 (\$20,315) \$0 \$0 (\$20,315) (\$165,000) (\$185,315)	\$0.33 \$1.96 \$2.29 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 \$0 (\$5,029) \$0 (\$5,029) \$1,000	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 (\$5,426) \$0 \$0 \$0 \$1,5426,000 \$1,5426,0	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 \$0 \$1,5000	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$247,898 \$244,193 \$0 \$3,705 \$0 \$0 \$3,705 \$0 \$1,50,000 \$1,5	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.55,860 \$2.54,693 \$0 \$1,167) \$0 \$0 \$1,167)	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$272,454 \$277,068 \$0 \$0 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$2.94 \$2.94 \$2.94 \$281,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$7,884	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,112 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$327,886 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$318,144 \$341,985 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$23,841	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.56 \$3.56,691 \$0 \$28,631 \$0 \$28,631 \$0 \$28,631	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$33,777	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$323,355 \$0 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0 \$96,143	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$185,283 \$211,057 \$0 \$25,774 \$0 \$0 \$91,774	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$85,440 \$0 \$85,440	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$0 \$0 \$76,926
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Maintenance Gasoline Fleet Tuel Costs Fuel Savings Fuel Savings Fuel Sation Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow		\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$16,500) (\$165,000) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.40 \$2.18 \$2.18 \$2.18 \$2.18 \$2.19 \$0 \$2.315 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$0 \$5,426 \$0 \$1,5426 \$1	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) \$195,105	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.63 \$2.63 \$2.55,860 \$2.64,693 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$2.73 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$272,454 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$7,884 \$0 \$7,884 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,112 \$314,368 \$0 \$15,256 \$0 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$318,144 \$32,841 \$0 \$0 \$0 \$23,841 \$0 \$23,841 \$0 \$23,841 \$0 \$23,841 \$0	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.56 \$3.56 \$3.80.59 \$328.059 \$0 \$28.631 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$33,777 \$0 \$33,777 \$0 \$33,777 \$0 \$33,777 \$0 \$33,777	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$290,606 \$323,355 \$0 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$0 \$98,749	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0 \$96,143 \$96,143 \$694,559)	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$185,283 \$211,057 \$0 \$0 \$25,774 \$0 \$0 \$91,774 \$0 \$91,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$85,440 \$0	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607 \$76,533 \$0 \$10,926 \$0 \$0 \$76,926 \$0 \$76,926 \$0
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fruel Savings Fruel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs NE Cash Flow Cumulative Cash Flow Whole Years		\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 \$3,705) \$0 \$0 \$13,705) \$1,000 \$1,0	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance NG Fleet Huel Costs Diesel Fleet Maintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual		\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$16,500) (\$165,000) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$89,097 \$68,782 \$0 (\$20,315) \$0 \$0 (\$20,315) (\$165,000) (\$185,315)	\$0.33 \$1.96 \$2.29 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 \$0 (\$5,029) \$0 (\$5,029) \$1,000	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$0 \$5,426 \$0 \$1,5426 \$1	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$247,898 \$244,193 \$0 \$3,705 \$0 \$0 \$3,705 \$0 \$1,50,000 \$1,5	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$2.63 \$2.55,860 \$2.54,693 \$0 \$1,167) \$0 \$0 \$1,167)	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$2.73 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$272,454 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614 \$0 \$4,614 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$7,884 \$0 \$7,884 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$299,112 \$314,368 \$0 \$15,256 \$0 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$0	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.98 \$3.41 \$3.41 \$318,144 \$32,841 \$0 \$0 \$0 \$23,841 \$0 \$23,841 \$0 \$23,841 \$0 \$23,841 \$0	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$3.54 \$3.54 \$3.56 \$3.56,691 \$0 \$28,631 \$0 \$28,631 \$0 \$28,631	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$33,777 \$0 \$33,777 \$0 \$33,777 \$0 \$33,777 \$0 \$33,777	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$290,606 \$323,355 \$0 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$0 \$98,749	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$30,143 \$0 \$0 \$96,143 \$96,143 \$694,559)	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$185,283 \$211,057 \$0 \$0 \$25,774 \$0 \$0 \$91,774 \$0 \$91,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$85,440 \$0 \$85,440	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607 \$76,533 \$0 \$10,926 \$0 \$0 \$76,926 \$0 \$76,926 \$0
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life	20.5	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period	20.50	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Fuel Costs Diesel Fleet Maintenance Diesel Fleet Haintenance Diesel Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment	20.50 -66%	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period	20.50	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance Diesel Fleet Fuel Costs Diesel Fleet Fuel Costs Gasoline Fleet Maintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sation Maintenance (inc. in NG price) NG Station Maintenance (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment	20.50 -66%	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG Price (after tax credit & mark up) Diesel Price Diesel Price (after tax exemption) Gasoline Price Gasoline Price Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance Diesel Fleet Maintenance Diesel Fleet Heal Costs Diesel Fleet Fuel Costs Gasoline Fleet Haintenance Diesel Fleet Fuel Costs Fuel Savings Fuel Savings Fuel Sales NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment internal Rate of Return	20.50 -66% -4%	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$65,607 \$76,533 \$0 \$10,926 \$0 \$0 \$76,926 \$0
NG P3 Markup NG P7ice (after tax credit & mark up) Diesel Price Diesel Price Diesel Price Gasoline Price (after tax exemption) Gasoline Price (after exemption) NG Fleet Maintenance NG Fleet Maintenance Diesel Fieet Fuel Costs Diesel Fleet Haintenance Diesel Fleet Haintenance Diesel Fleet Fuel Costs Gasoline Fleet Fuel Costs Gasoline Fleet Maintenance Gasoline Fleet fuel Costs Fuel Savings Fuel Savings Fuel Savings NG Station Maintenance (inc. in NG price) NG Station Electricity (inc. in Maint. price) Total Benefits Total Costs Net Cash Flow Cumulative Cash Flow Whole Years Residual Project Life Payback Period Discounted Return on Investment Internal Rate of Return	20.50 -66% -4% (\$586,245)	\$0.80 \$1.85 \$2.65 \$2.30 2.10 2.10 \$21,695 \$16,487 \$0 (\$5,209) \$0 (\$5,209) (\$165,000) (\$170,209) (\$170,209)	\$0.81 \$0.81 \$1.90 \$2.72 \$2.40 \$2.18 \$2.18 \$2.18 \$68,782 \$68,782 \$0 \$0 \$0 \$0 \$1,50 \$0 \$1,50	\$0.33 \$1.96 \$2.29 \$2.50 \$2.50 \$2.26 \$2.26 \$112,638 \$107,609 \$0 (\$5,029) \$0 (\$5,029) (\$165,000) (\$170,029) (\$55,029)	\$0.85 \$0.35 \$2.02 \$2.37 \$2.61 \$2.61 \$2.35 \$155,075 \$149,649 \$0 \$5,426 \$0 \$0 \$5,426 \$1,526 \$1,	\$0.86 \$0.36 \$2.08 \$2.44 \$2.72 \$2.72 \$2.44 \$2.44 \$200,126 \$195,105 \$0 (\$5,021) \$0 \$0 (\$5,021) (\$165,000) (\$170,021) (\$865,999)	\$0.88 \$0.38 \$2.14 \$2.52 \$2.84 \$2.84 \$2.53 \$2.53 \$2.53 \$2.44,193 \$0 (\$3,705) \$0 (\$165,000) (\$168,705) (\$1,034,705)	\$0.89 \$0.39 \$2.21 \$2.60 \$2.96 \$2.96 \$2.63 \$0.63 \$0	\$0.91 \$0.41 \$2.27 \$2.69 \$3.09 \$3.09 \$2.73 \$2.73 \$2.73 \$264,043 \$265,645 \$0 \$1,602 \$0 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602 \$0 \$1,602	\$0.93 \$0.43 \$2.34 \$2.77 \$3.22 \$3.22 \$2.83 \$2.83 \$277,068 \$277,068 \$0 \$4,614 \$0 \$0 \$4,614 \$0 \$1,029,656 \$1,029,656	\$0.95 \$0.45 \$2.41 \$2.86 \$3.36 \$3.36 \$2.94 \$2.94 \$2.81,097 \$288,982 \$0 \$7,884 \$0 \$0 \$7,884 \$0 \$0 \$7,884 \$1,021,772 \$1,021,772	\$0.96 \$0.46 \$2.49 \$2.95 \$3.50 \$3.50 \$3.05 \$3.05 \$301,408 \$0 \$11,427 \$0 \$0 \$11,427 \$0 \$1,427 \$0	\$0.98 \$0.48 \$2.56 \$3.04 \$3.65 \$3.65 \$3.17 \$3.17 \$3.17 \$3.17 \$3.17 \$314,368 \$0 \$15,256 \$0 \$0 \$15,256 \$0 \$15,256 \$0 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256 \$15,256	\$1.00 \$0.50 \$2.64 \$3.14 \$3.81 \$3.81 \$3.29 \$3.29 \$308,497 \$308,497 \$0 \$19,389 \$0 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$0 \$19,389 \$19,389 \$19,389 \$10,000 \$1	\$1.02 \$0.52 \$2.72 \$3.24 \$3.98 \$3.41 \$3.41 \$318,144 \$318,144 \$0 \$0 \$0 \$0 \$23,841 \$0 \$0 \$23,841 \$0 \$0 \$1,859 \$1,859 \$1,00	\$1.04 \$0.54 \$2.80 \$3.34 \$4.15 \$4.15 \$3.54 \$3.54 \$3.56,691 \$0 \$28,631 \$0 \$2,8631 \$0 \$1,923,228	\$1.06 \$0.56 \$2.88 \$3.44 \$4.33 \$4.33 \$3.67 \$3.67 \$338,251 \$372,028 \$0 \$33,777 \$0 \$0 \$0 \$0 \$33,777 \$0 \$1,00 \$1,	\$0 \$1.08 \$0.58 \$2.97 \$3.55 \$4.51 \$3.81 \$3.81 \$290,606 \$32,749 \$0 \$0 \$98,749 \$0 \$98,749 \$1.00 \$98,749 \$1.00 \$	\$0 \$1.10 \$0.60 \$3.06 \$3.66 \$4.71 \$4.71 \$3.96 \$3.96 \$239,664 \$269,807 \$0 \$0 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$0 \$0 \$1,143 \$0 \$0 \$1,143 \$0 \$1,143 \$0 \$1,143 \$1,	\$1.12 \$0.62 \$3.15 \$3.77 \$4.91 \$4.91 \$4.11 \$4.11 \$185,283 \$211,057 \$0 \$0 \$9,774 \$0 \$0 \$9,774 \$0	\$1.14 \$0.64 \$3.24 \$3.89 \$5.12 \$5.12 \$4.27 \$4.27 \$127,315 \$146,755 \$0 \$19,440 \$0 \$0 \$0 \$0 \$5 \$0 \$15,40 \$0 \$0 \$15,40 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$	\$1.16 \$0.66 \$3.34 \$4.00 \$5.34 \$5.34 \$4.43 \$4.43 \$4.43 \$10,926 \$0 \$10,926 \$0 \$76,926 \$0 \$76,926 \$10,926

CNG Station Maintenance
CNG Station Electricity
*Amortized into CNG fuel costs assumptions

CLEAN FUELS INFRASTRUCTURE GIS MAPS

Clay County - Freight Facilities and Traffic



Clay County - Alternative Fuels Locations Duval Car Dealership Clay JTA CNG Station (20 mi) ORANGE PARK Blanding Blvd **Grocery Stores** Orange Park City Hall Trillium CNG Station (15 mi) **MIDDLEBURG** FL-218 Bradford Clay GREEN COVE SPRINGS **FL-16 PENNEY FARMS** Clay **Putnam** KEYSTONE HEIGHTS

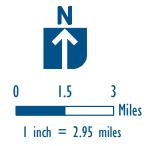
Legend

- ---- Major Roads
- = = = First Coast Expressway (SR 23)

Alternative Fuels

- O BD (0)
- O CNG (0)
- O E85 (0)
- ELEC (1)
- O LNG (0)
- LPG (0)

Source: DOE, 2016

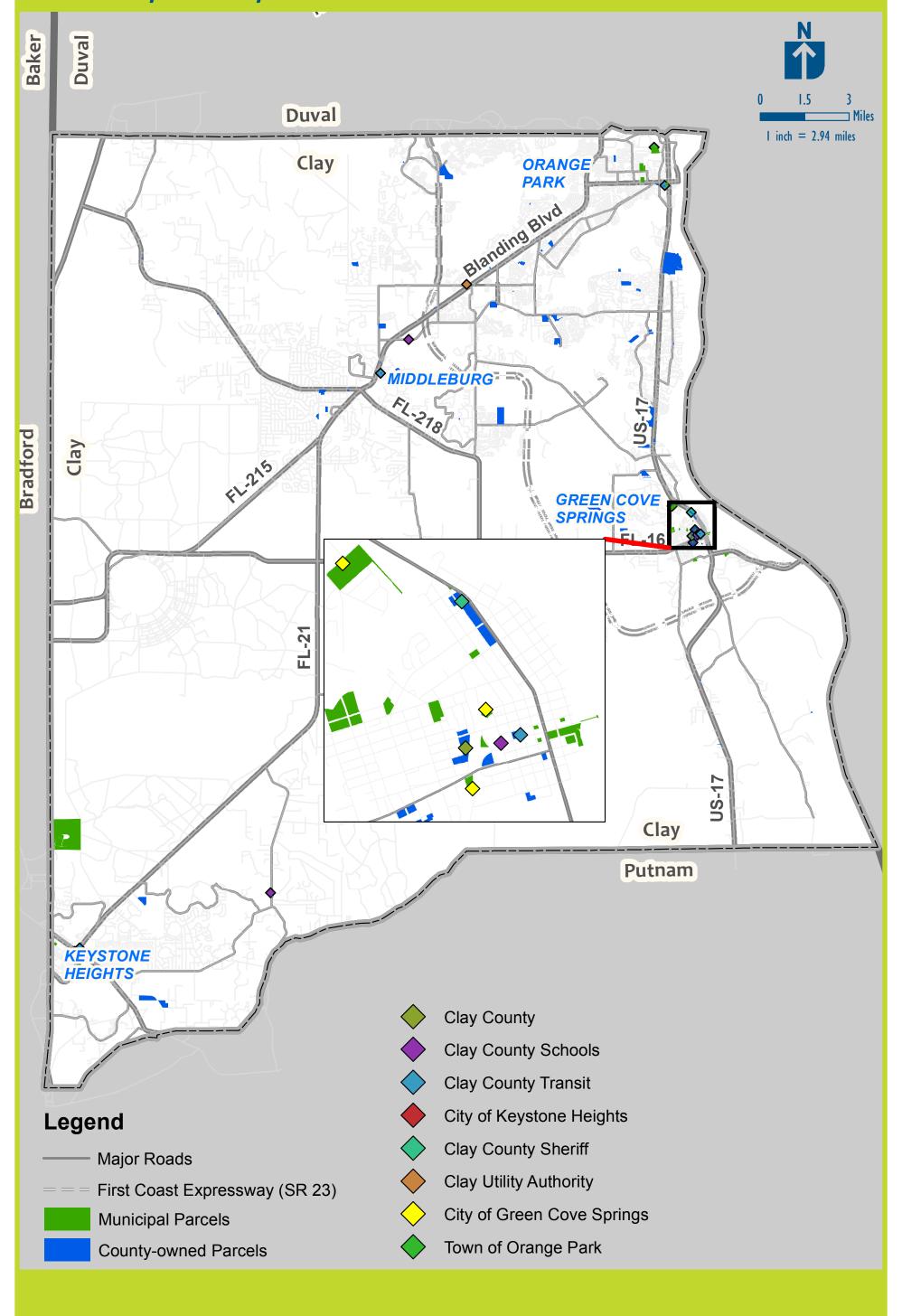


Clay County - Natural Gas Availability by Zip Code

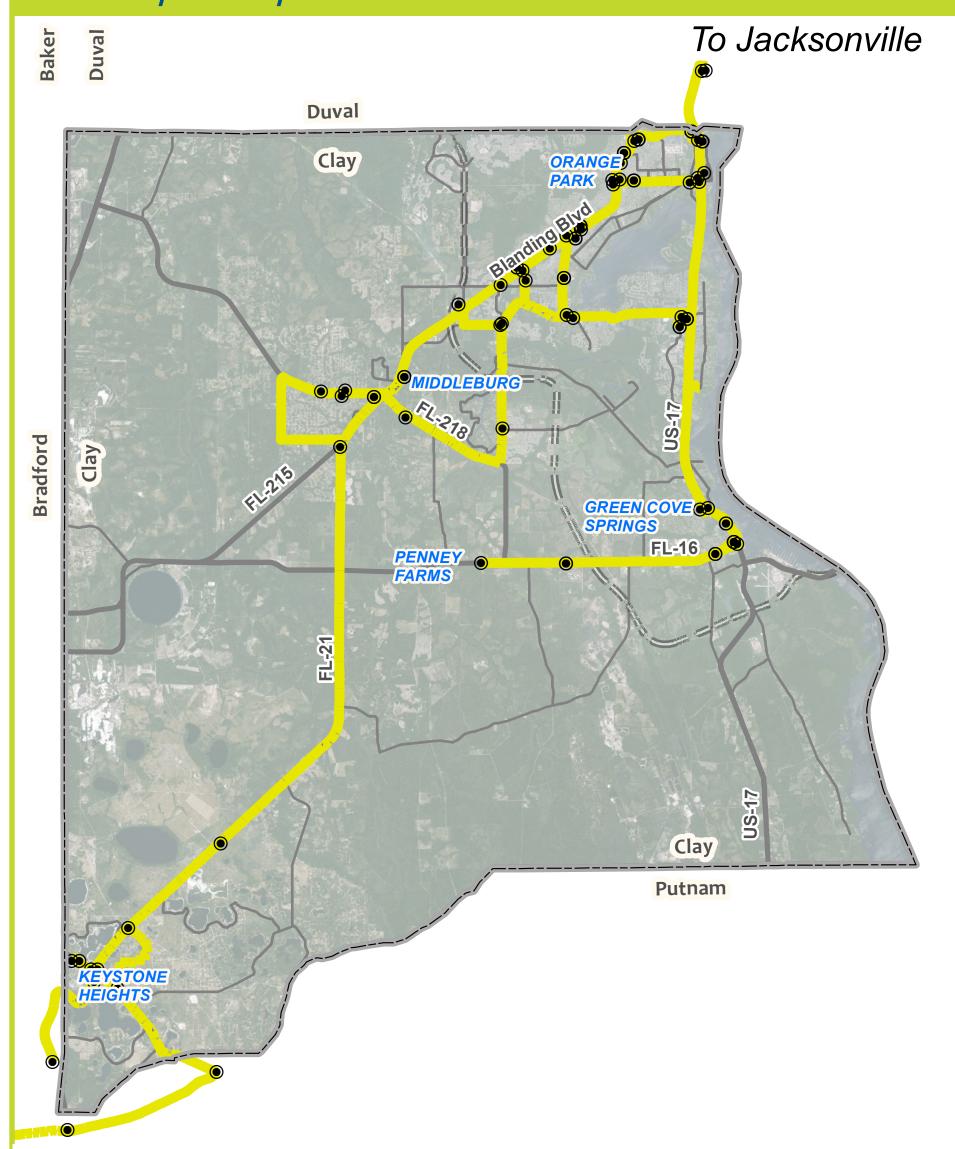
Baker Duval Duval Clay ORANGE PARK Elanding Blvd **MIDDLEBURG** Bradford Clay GREEN COVE SPRINGS FL-16 PENNEY FARMS Clay **Putnam** KEYSTONE HEIGHTS Sea Coast Gas Transmission **Potential Service Extensions** Legend Planned service Major Roads Service Area = = = First Coast Expressway (SR 23)

I inch = 2.94 miles

Clay County - Assets and Potential Sites



Clay County - Transit



To Gainesville

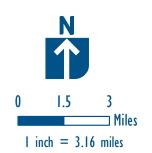
Legend

— Major Roads

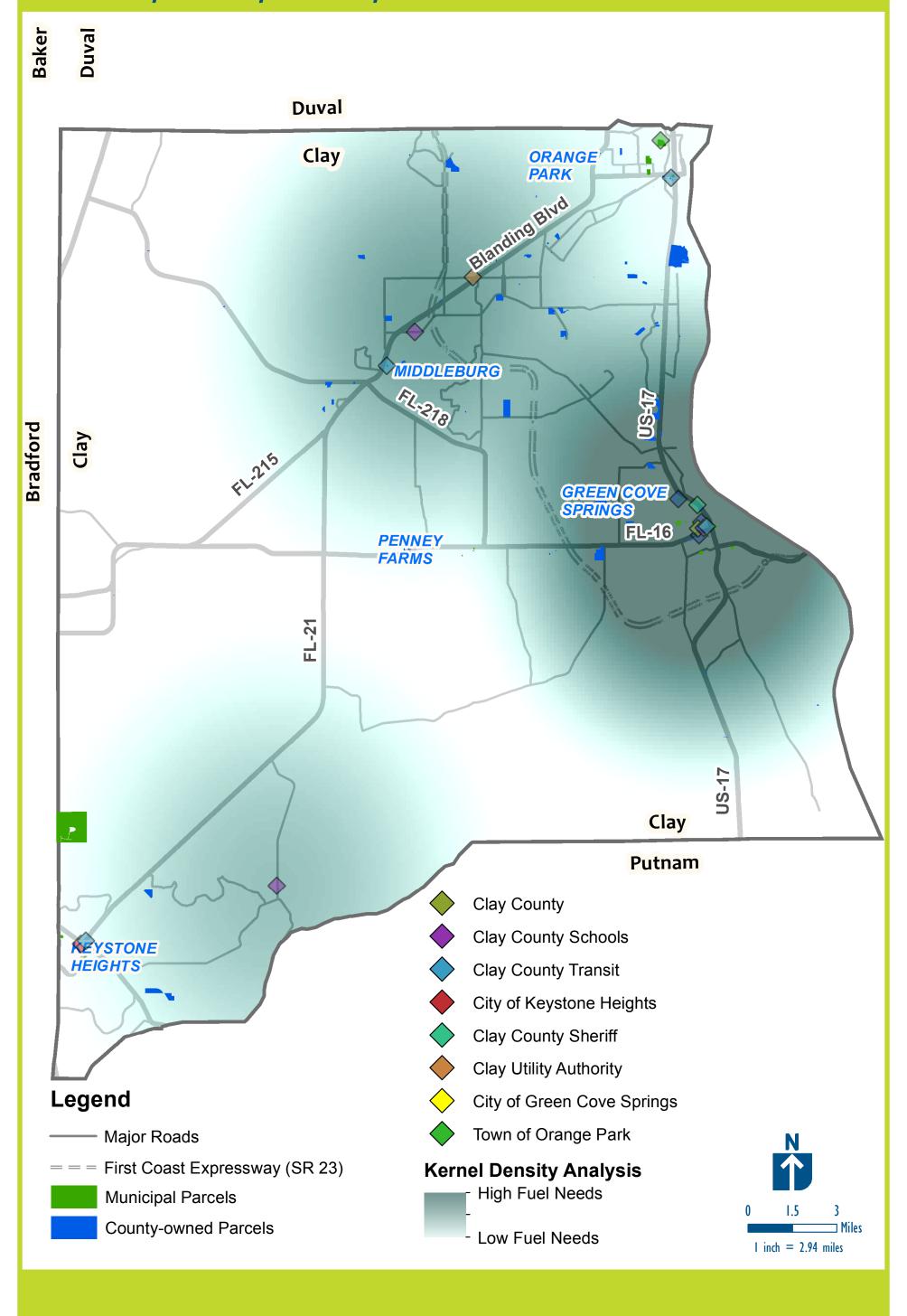
= = = First Coast Expressway (SR 23)

Clay Transit Bus Stop

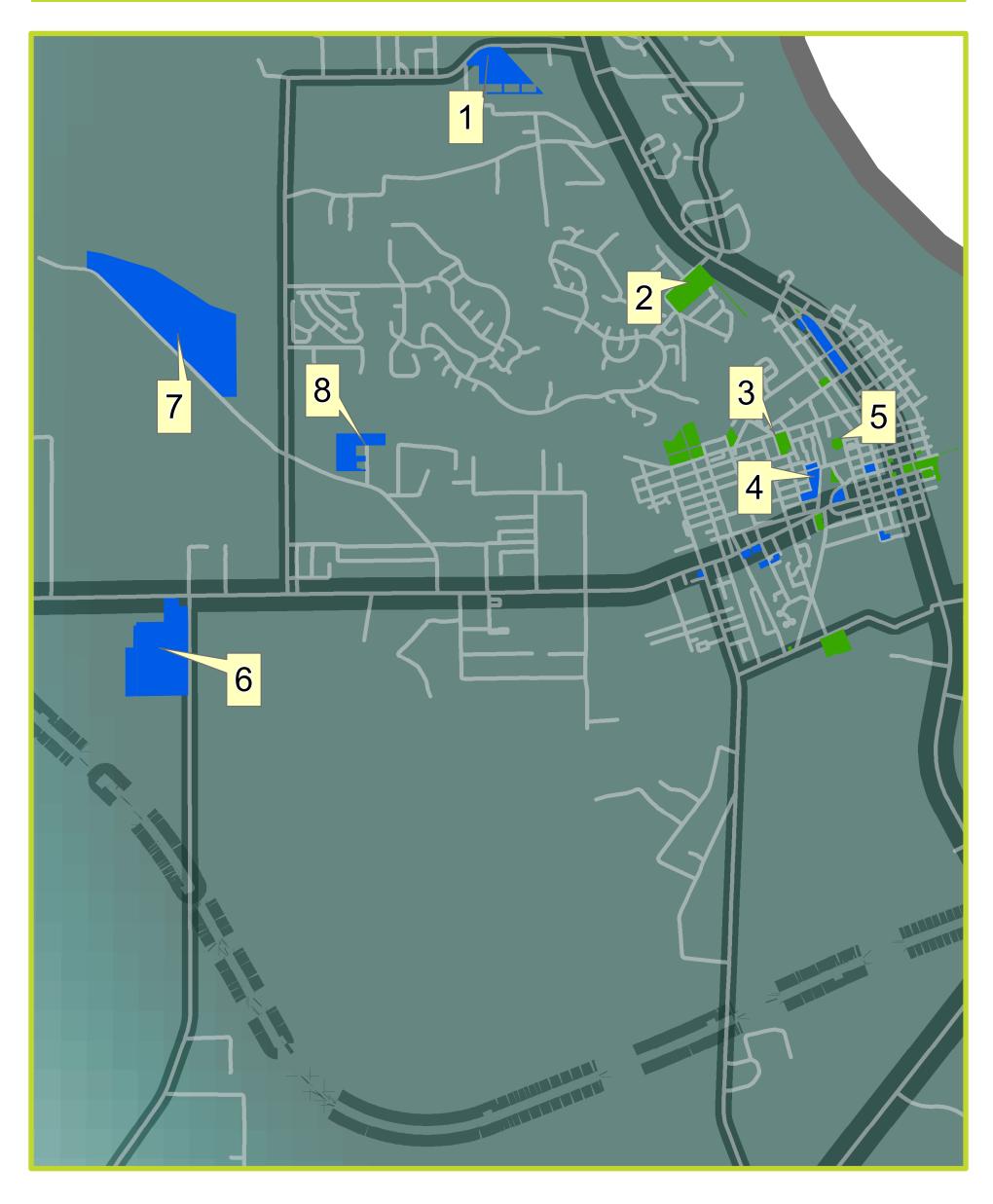
Clay Transit Bus Routes Coverage



Clay County - Analysis



Clay County - Detail



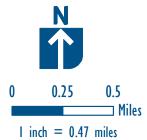
Legend

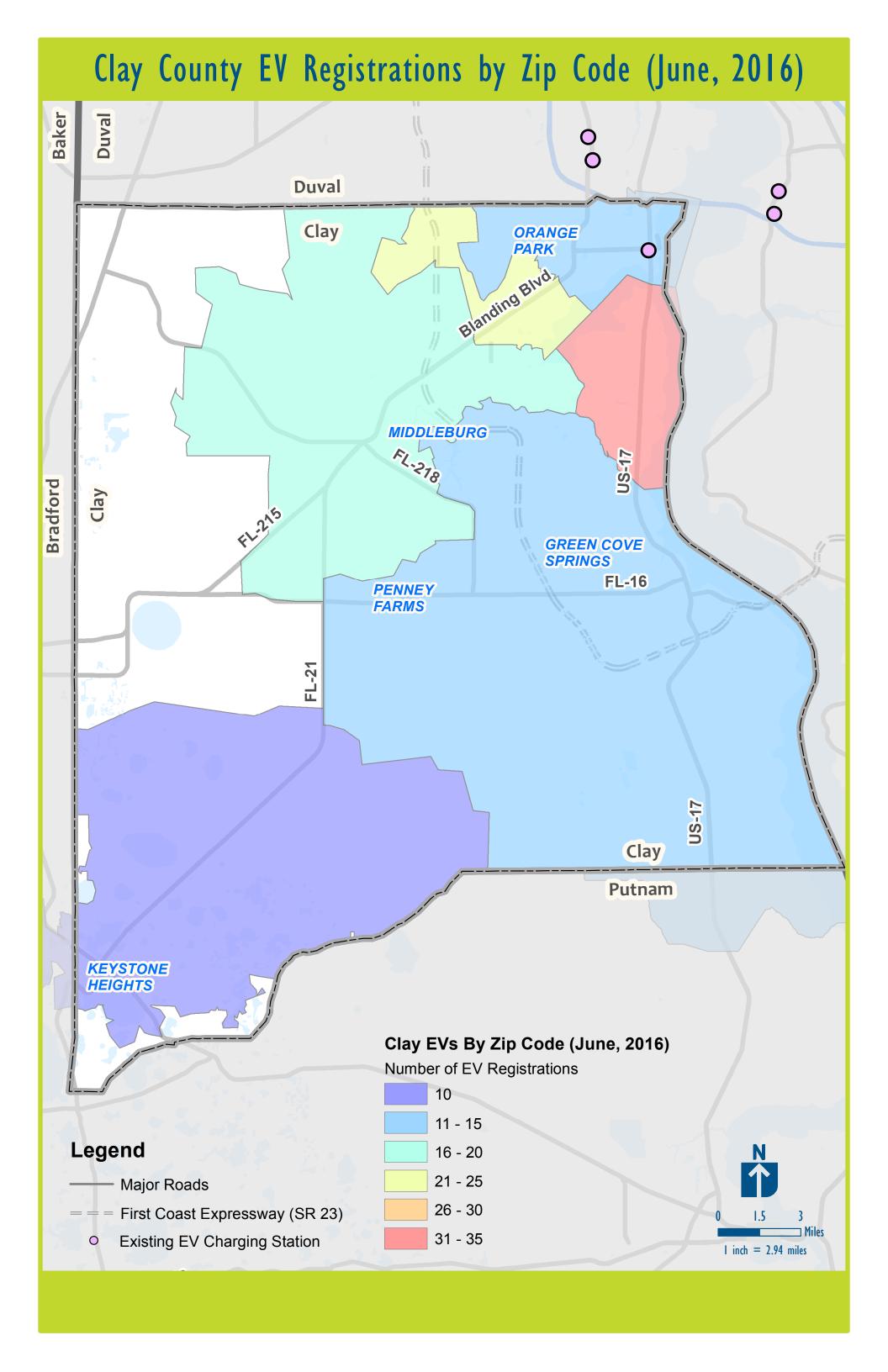
—— Major Roads

= = = First Coast Expressway (SR 23)

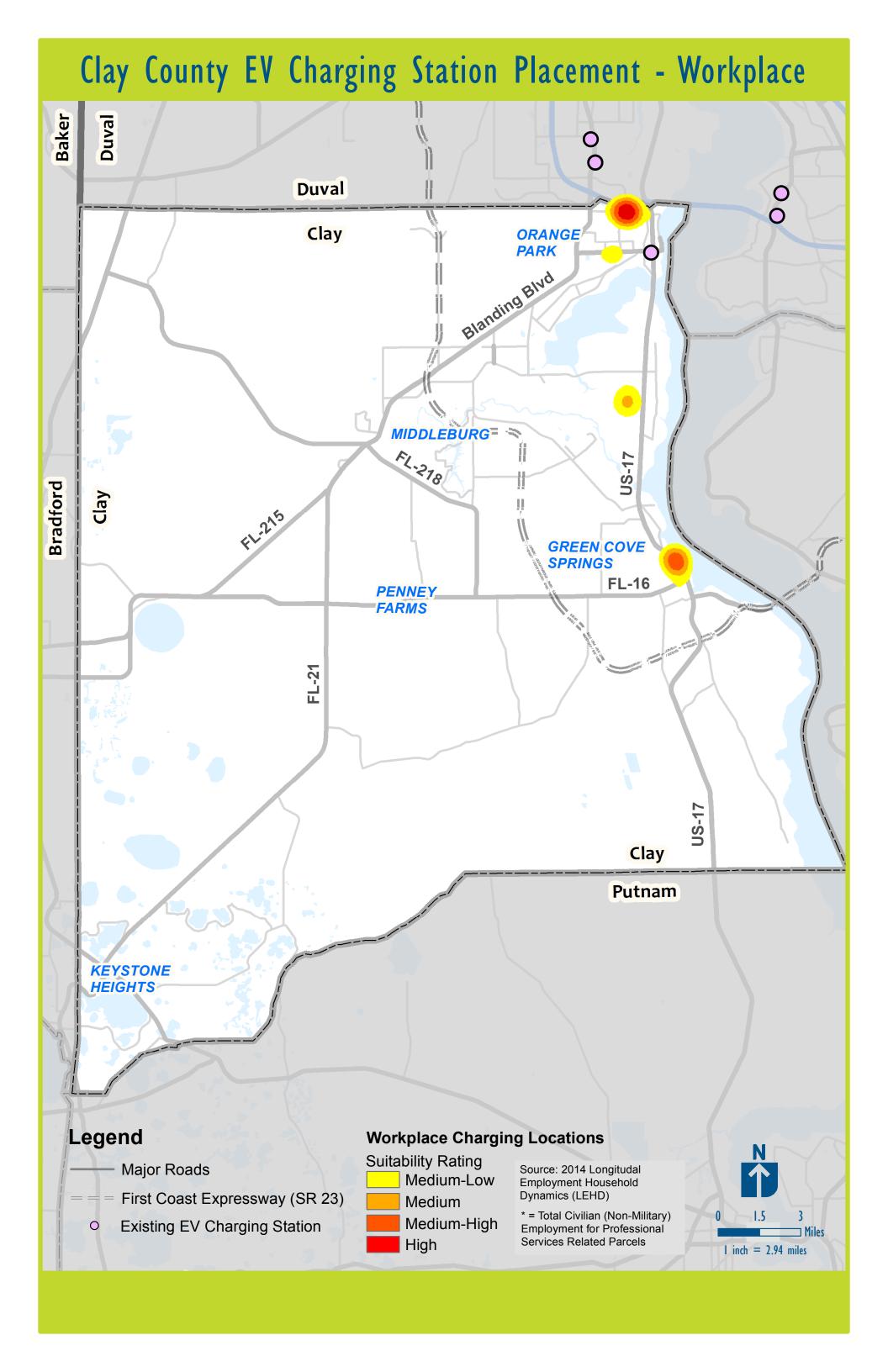
Municipal Parcels

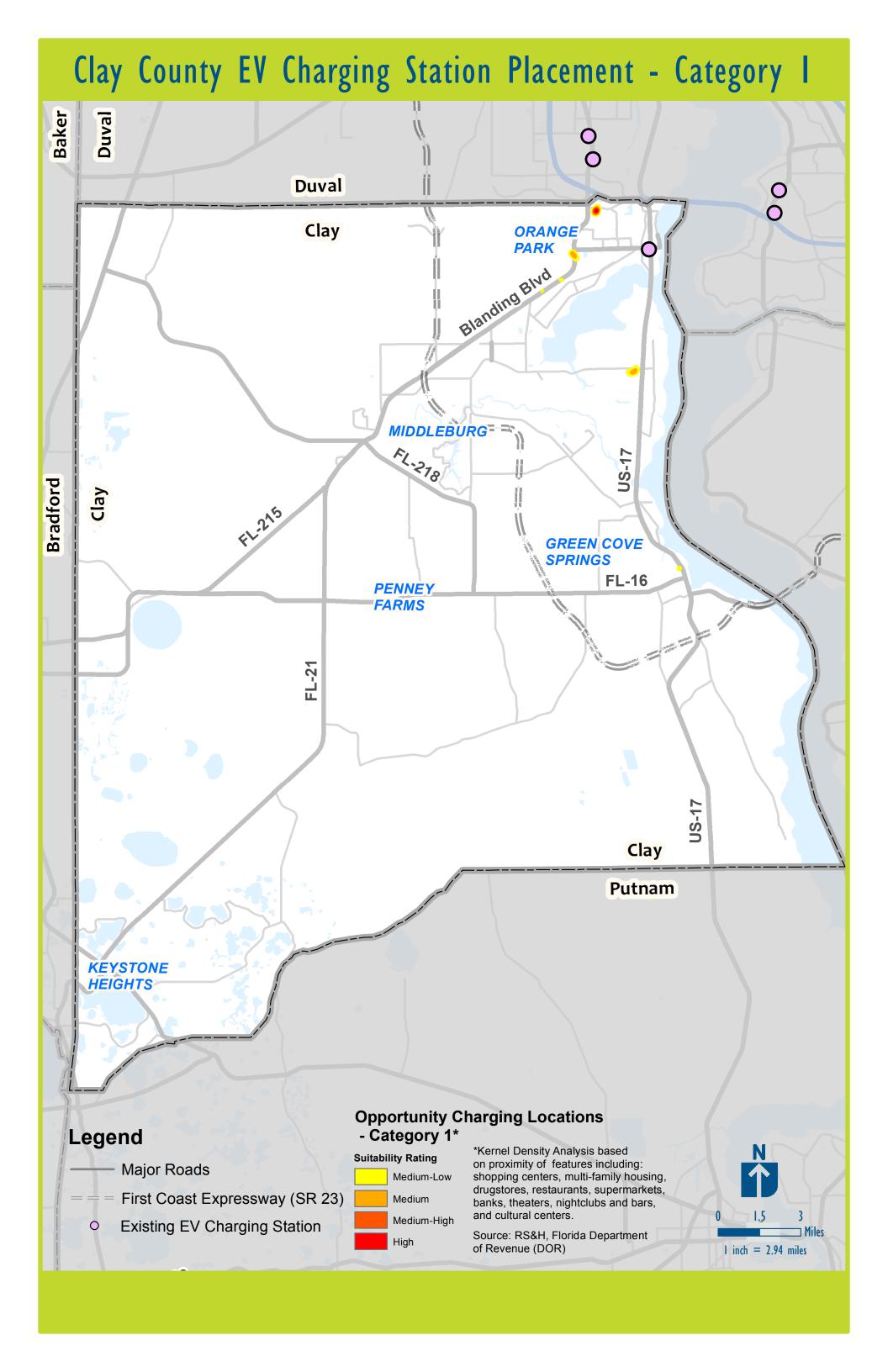
County-owned Parcels





Clay County EV Charging Station Placement - Employment Baker Duval **Duval** Clay **MIDDLEBURG Bradford** Clay GREEN COVE • SPRINGS **FL-16** PENNEY **FARMS** Clay **Putnam HEIGHTS Longitudinal Employment Household Dynamics Survey (LEHD) Professional Sevices and Municipal Jobs** Legend 10 - 50 * = Total Civilian (Non-Military) Employment **Major Roads** for Professional Services Related Parcels 51 - 150 Source: 2014 Longitudal Employment == First Coast Expressway (SR 23) 151 - 350 Household Dynamics (LEHD), 2015 Florida Department of Revenue Tax Roll Data 351 - 800 **Existing EV Charging Station** 801 - 1697 I inch = 2.94 miles





Clay County EV Charging Station Placement - Category 2 Baker Duval **Duval** Clay ORANGE PARK Blanding Blvd MIDDLEBURG == FL-218 Bradford Clay GREEN COVE SPRINGS FL-16 PENNEY **FARMS** Clay **Putnam** KEYSTONE **HEIGHTS Opportunity Charging Location** - Category 2* Legend *Kernel Density Analysis based on **Suitability Rating** proximity of features including: **Major Roads** Schools, Hospitals, Parking Facilities Medium-Low (Garages, JTA Park and Rides, = = First Coast Expressway (SR 23) Medium Airport parking), Airports, Municipal Facilities, and Regional Parks Medium-High **Existing EV Charging Station** Source: RS&H, Florida Department High of Revenue (DOR) I inch = 2.94 miles

